

CHOOSING THE RIGHT TECHNOLOGY ISN'T ENOUGH

Cons T Åhs
Klarna AB, Sweden

Choosing the right technology isn't enough

Growth pains

Dangers of technology focus

People matter more in the long run

Hiring - finding the right people

A thick blue horizontal line spans the width of the slide, with a downward-pointing arrowhead on the left side.

WHO AM I?

- Written code for more than a couple of decades - large number of languages, paradigms and technologies (at lot of which are now obsolete)
- Teaching and research
- Developer with a focus on long term high quality development
- Focus on improving and maintaining code quality for long term survival
- Prefers statically typed functional languages



KLARNA - THE BUSINESS

- Handle payments for online shopping
- Invoice, the consumer pays *after* getting the goods
- Measure of success:
 - founded in 2005
 - active in seven countries and expanding
 - now some 750 employees and growing
 - revenue over 100M Euro



THE REQUIREMENTS

- 24/7 business
 - people shop all the time
 - low tolerance for downtime, both from merchants and shoppers
 - highly available, scalable and fault tolerant
- We're handling large amounts of money that do not belong to us
 - zero tolerance for inconsistency
- In terms of the CAP theorem, consistency and availability are the most important



THE TECHNOLOGY ERLANG/OTP

- built for simple distribution and fault tolerance
- robust model for concurrent computation
- easy to upgrade system without downtime
- easy to upgrade hardware without downtime
- ..
- .. lots of really cool and impressive properties when building a system for high availability and consistency
- Use erlang and win big?



PEOPLE MATTER MORE IN THE LONG RUN



- The choice of technology is of course part of the success story, but very far from the whole story
- The initial choice of technology is important, but the crucial issue is putting the technology to good use
- This is done by people!
 - For initial success having the right people is crucial
 - For continued success during intense growth, finding more of the right people is even more important
 - Growing is difficult
 - Adding the right people is difficult



WHAT “TECHNOLOGY”?

- Technology might be a language, framework, persistence layer, OS, hardware..
- In software development high quality and productivity are often sought after, but remain difficult to define and measure.
 - They cannot be measured by a single measurement
 - The actual value is apparent over time
 - They are about the long term



FOCUSING ON TECHNOLOGY

- Risk of being locked in
- Relying too much on the technology
 - overusing it
 - being seduced by the dark side
 - difficult to migrate technology



DON'T LURE PEOPLE WITH THE TECHNOLOGY..

- The focus should be on the product(s) and domain(s), not the technology used
- Attracting developers with the technology
 - good short term solution
 - developers focused on the technology will apply the technology everywhere
 - a skewed sense of where the actual problems lie
 - produce code rather than solutions



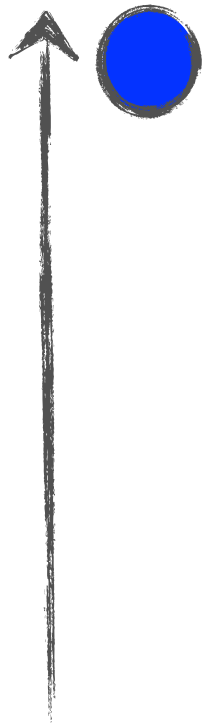
TECHNOLOGY VS PEOPLE

- The choice of technology does matter
- The right people will choose the right technology
- Focusing on solutions the dark side of the technology will be avoided
- Abstraction layers are used to avoid too strong coupling
- Technologies become obsolete, so the solutions are prepared for this



GROWTH - START UP

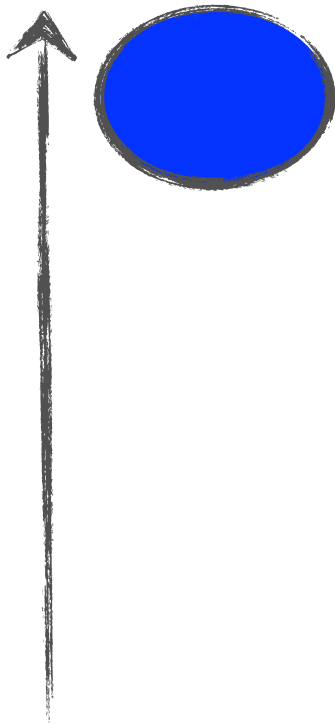
Skill



- Recipe for success:
 - Small team of highly skilled and focused developers
 - A great idea
- Close communication within developers and towards management (if there is any)
- Controlled by the short term
- Choice of technology is obvious
- Lots of code is produced (and thankfully thrown away)
- The code base is small

GROWTH - INITIAL EXPANSION

Skill



- Add more developers (and others) carefully
- By careful selection you can maintain productivity with the initial ways of working
- Distance of communication still rather short
- Time to market more important than perfect code
- The code base grows..
- .. and technical debt starts to show

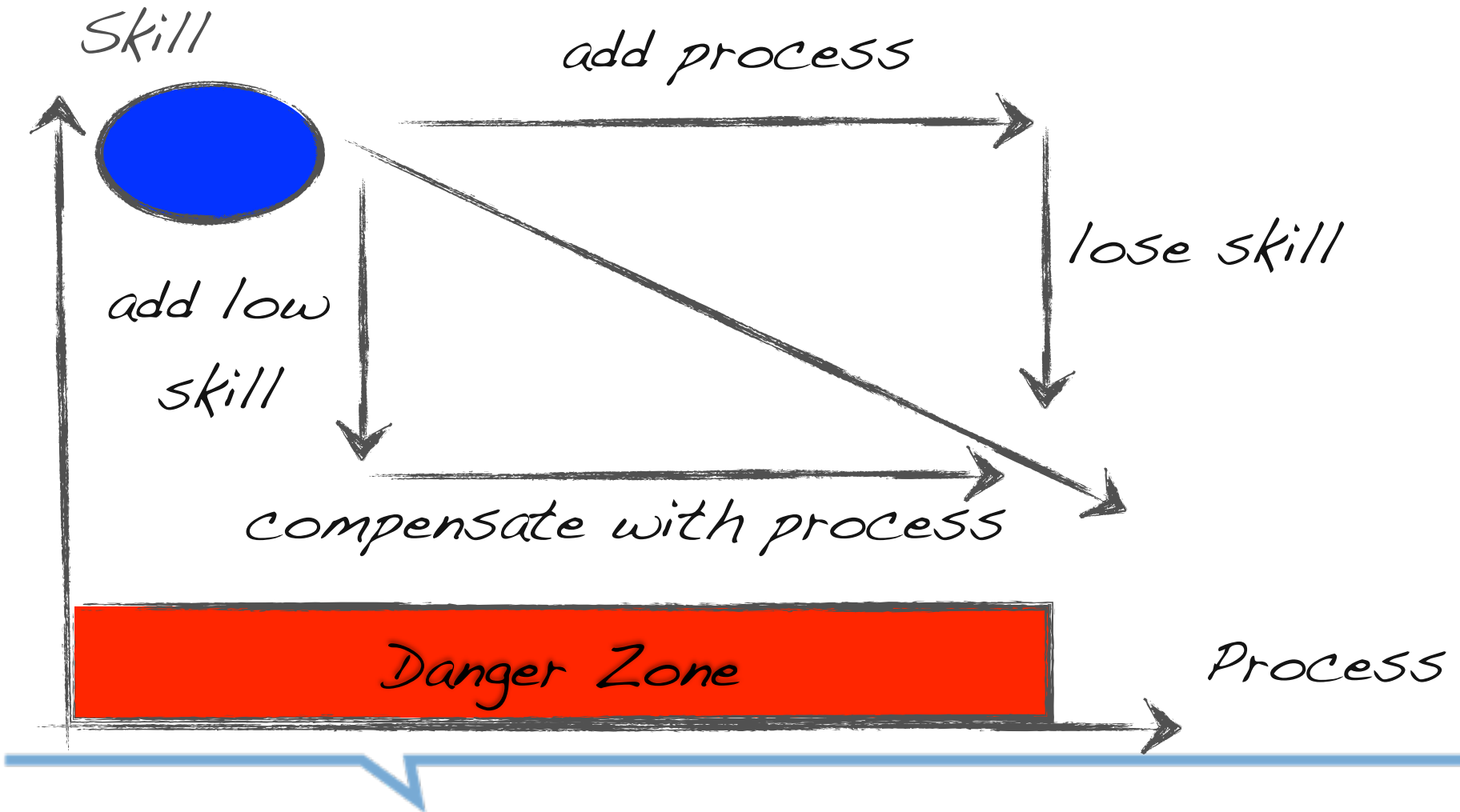


GROWTH - BECOMING LARGE

- More developers needed, but the initial careful selection degrades (possibly by outsourcing)
- The initial team becomes several teams
- “Distance” grows in all directions
- Technical debt grows
- Production slows down
- Quality becomes unknown at best
- Management “loses” control and visibility and tries to solve the problems by
 - adding processes and methods
 - adding more developers



GROWTH



PROBLEMS WITH SUCCESSFUL GROWTH

- Growing technical debt while trying to stay productive
- Honesty and expectations are difficult
- It's easier to just add body count than making the bodies you add really count
- Tech people are best at *understanding* tech people, but not too good at managing them
- The mindset and culture of a small startup does not always scale well



GROWTH VS PEOPLE

- Generalise at the right time
 - doing too early or too late might mean lost opportunities
- Communicate problems and consequences of short cuts
- Be part of the hiring process
- Take good care of new comers
 - Be honest about problems in the code
 - Too easy to follow existing patterns in the belief that they are good
- Skill is more important than processes and methods



HIRING THE RIGHT PEOPLE

- Finding, and keeping, the right people are crucial issue for success in the long run
- People are more diverse than technologies
- Hiring the right people is important and difficult - let it take some time
 - Hiring the wrong people is quite expensive
 - Be prepared to do a lot of interviews
 - Be prepared to say no a lot
 - Use your developers as part of the hiring process
 - HR people do not often have a deep technical background



HIRING THE RIGHT PEOPLE

- If you hire junior developers, be prepared to take the cost
 - education and mentoring to get them on track
 - If you're not a university, your main goal is probably not to give basic computer science education
- It's more difficult and expensive to change the mindset and educate developers at the low end of the skill scale



WHO ARE THEY?

- Focus on paradigms, not languages or technologies
- Problem solvers, not builders
- Focus on solutions, not writing code
- They choose the right technology for the task at hand, but don't assume that the choice is permanent
- Being quick is not key - it's better to avoid writing code.
- They are there for the long run, not just a short sprint
- They care about quality and maintainability
- The first solutions is not to rewrite everything from scratch



WHO ARE THEY?

- They know the deep meaning of abstraction
- Can handle the big picture
 - High level to low level
 - Knows and handles boundaries
 - Knows the value of using building blocks
 - Also has the ability to build the actual blocks if needed
- They know the differences between code, programs and systems
- They avoid working overtime because there is no need



EXPERIENCED AND WELL EDUCATED



-
- Having experience from several problem domains and work places results in a broader perspective - there is not only one solution or technology
 - Having a solid education means knowing both possibilities and limits of algorithms, data structures, methods, technologies etc
 - Having a solid education means knowing what you know and what you don't
 - Eager to learn more and takes the time to learn more than "X for dummies" or "X in five minutes"



WELL READ

- The have read, understood and apply the lessons from
 - The Mythical Man Month
 - No Silver Bullet
 - The Pragmatic Programmer
 - ..



WELL VERSED COMMUNICATORS

- among peers
- mentors junior developers
- inform stake holders and management about the effects of choices being made
 - long term effect of cutting corners; being pragmatic means we have to do it, but not too often
- Not afraid of admitting that they're wrong or pointing out when someone else is
- Learn from mistakes (their own as well as others)



SKILL IS NOT ONE DIMENSIONAL

- Finding one great developer and cloning him/her will *not* solve your problems
- Great teams are made of great people with *different* skill sets, being specialists in different areas
- The technical leader needs to be a good communicator and role model for long term issues
- Narrow minded developers are good for the really hard problems - give them a problem and go away
- Add some generalists and hard workers/builders
- Now you're only left with the problem of managing the team..



SUMMARY

- People are more important than technology
- Growing up is difficult
- Finding the Right People is difficult
- The really good developers are few and far between
- Great teams are built out of people with different skills
- I still find code easier to understand than people

