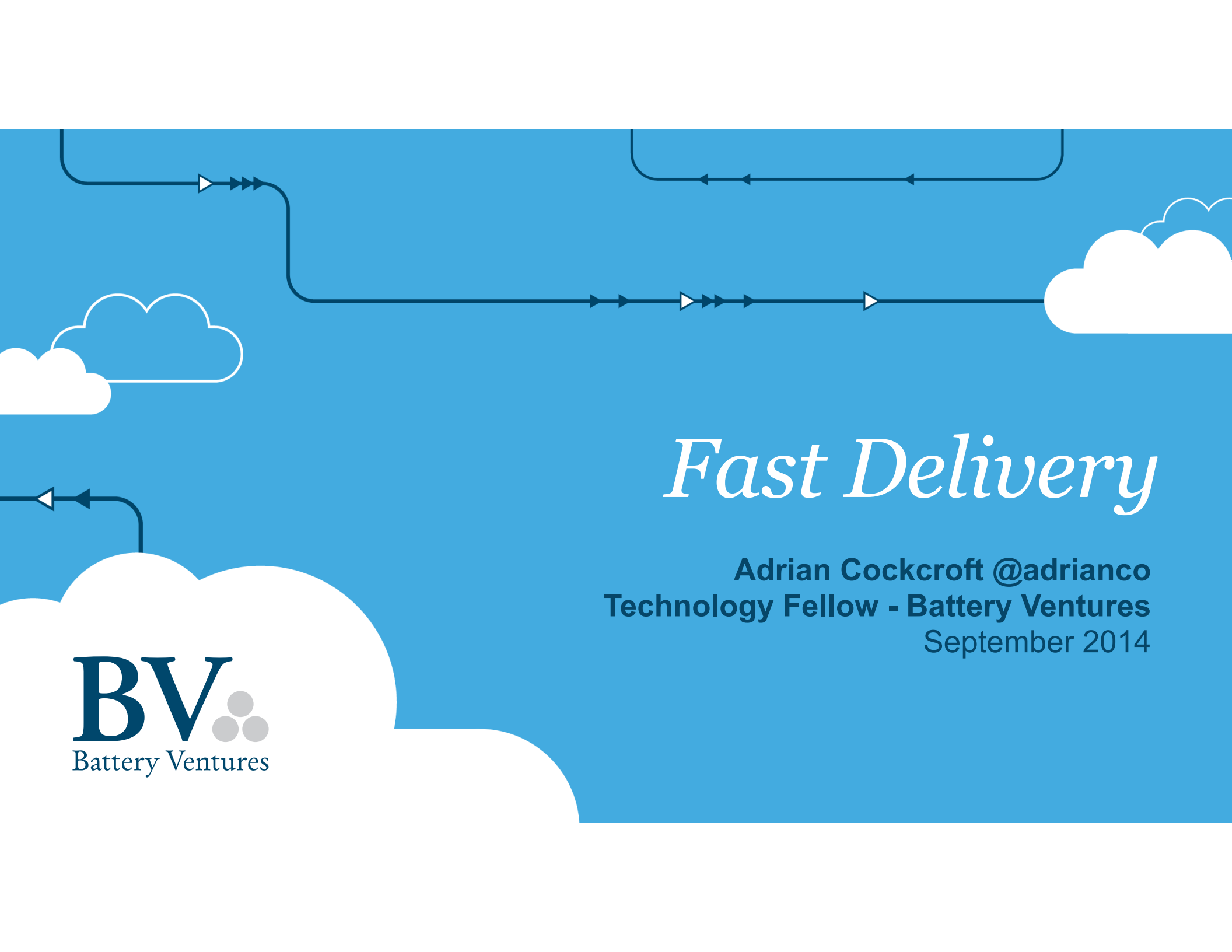




Fast Delivery

Adrian Cockcroft @adrianco
Technology Fellow - Battery Ventures
September 2014





adrian cockcroft @adrianco

10 Apr

Baffling-late-adopters as a Service

Retweeted by Andrew Clay Shafer

Expand

Typical reactions to my Netflix talks...



Typical reactions to my Netflix talks...



“You guys are
crazy! Can’t
believe it”

– 2009



Typical reactions to my Netflix talks...



“You guys are
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“What Netflix is doing
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– 2010



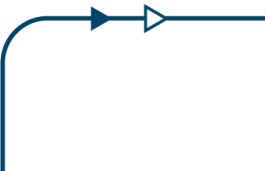
Typical reactions to my Netflix talks...



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Typical reactions to my Netflix talks...

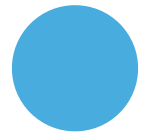
“You guys are
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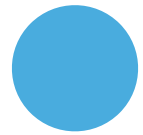
“We’d like to do
that but can’t”
– 2012

“We’re on our way using
Netflix OSS code”
– 2013



What I learned from my time at Netflix



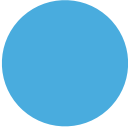


What I learned from my time at Netflix



- *Speed wins in the marketplace*



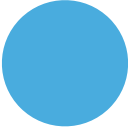


What I learned from my time at Netflix



- *Speed wins in the marketplace*
- *Remove friction from product development*



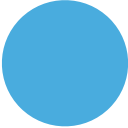


What I learned from my time at Netflix



- *Speed wins in the marketplace*
- *Remove friction from product development*
- *High trust, low process, no hand-offs between teams*



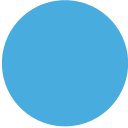


What I learned from my time at Netflix



- *Speed wins in the marketplace*
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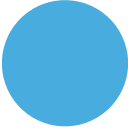


What I learned from my time at Netflix



- *Speed wins in the marketplace*
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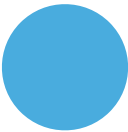


What I learned from my time at Netflix



- *Speed wins in the marketplace*
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- *Use simple patterns automated by tooling*





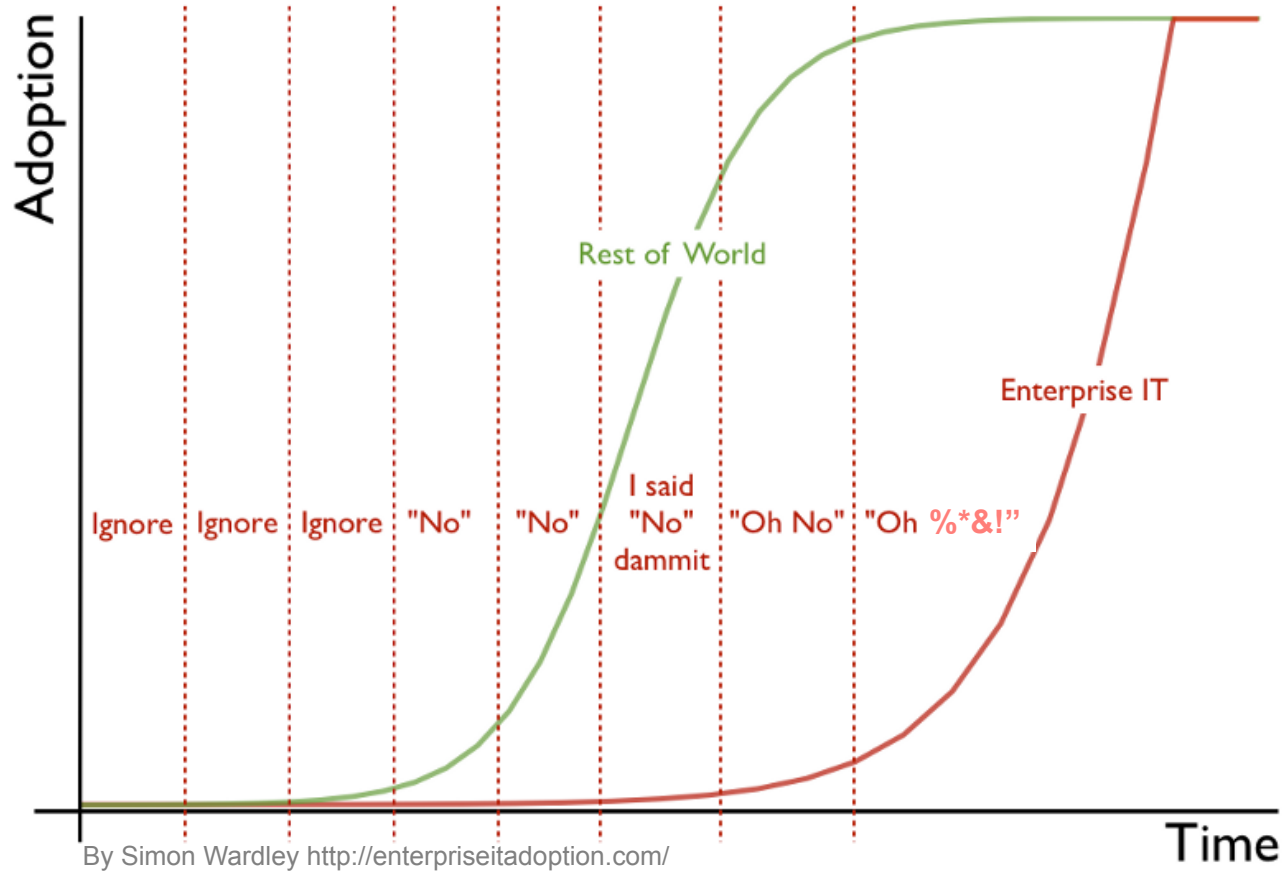
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- *Speed wins in the marketplace*
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 - *Freedom and responsibility culture*
 - *Don't do your own undifferentiated heavy lifting*
 - *Use simple patterns automated by tooling*
 - *Self service cloud makes impossible things instant*
- 

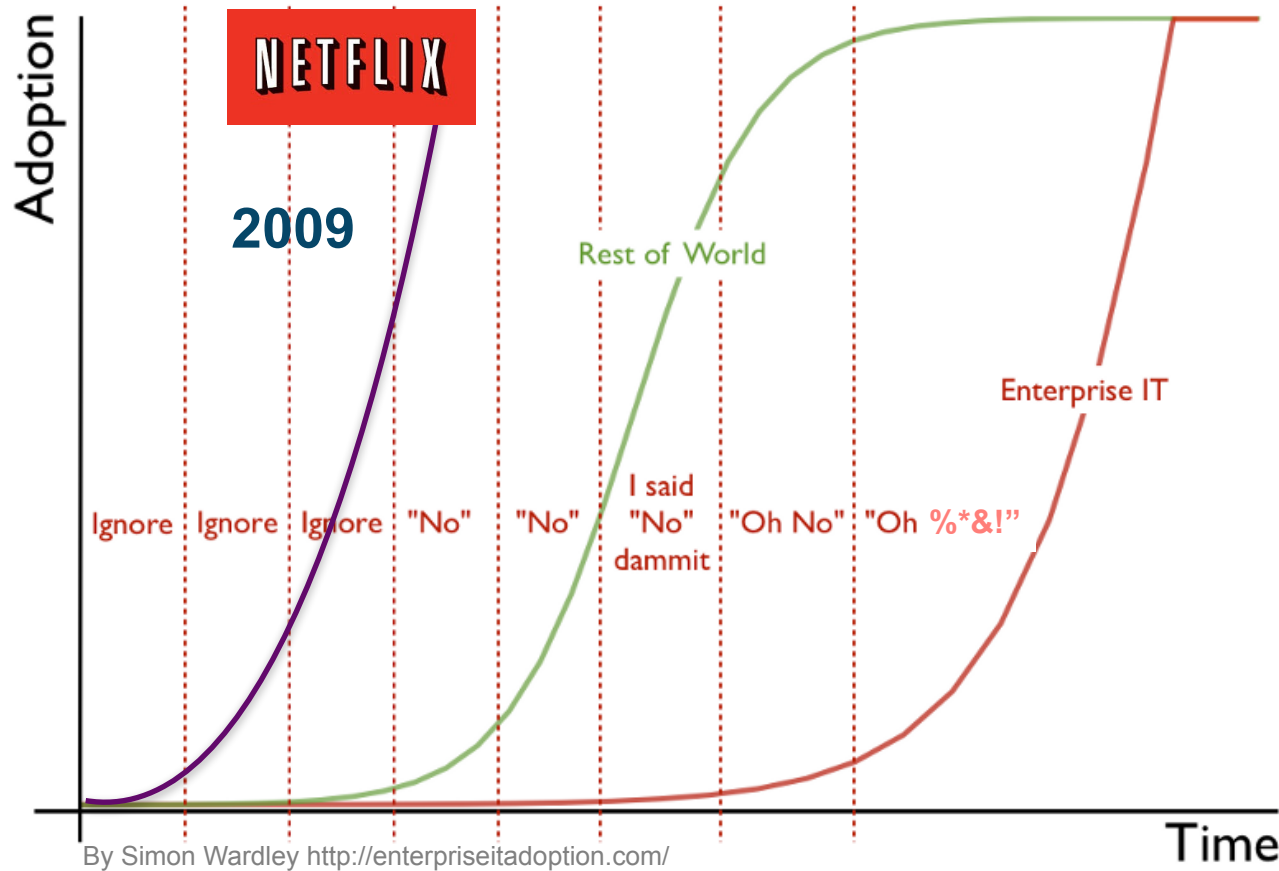


Cloud Adoption



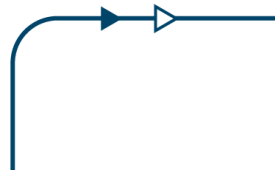
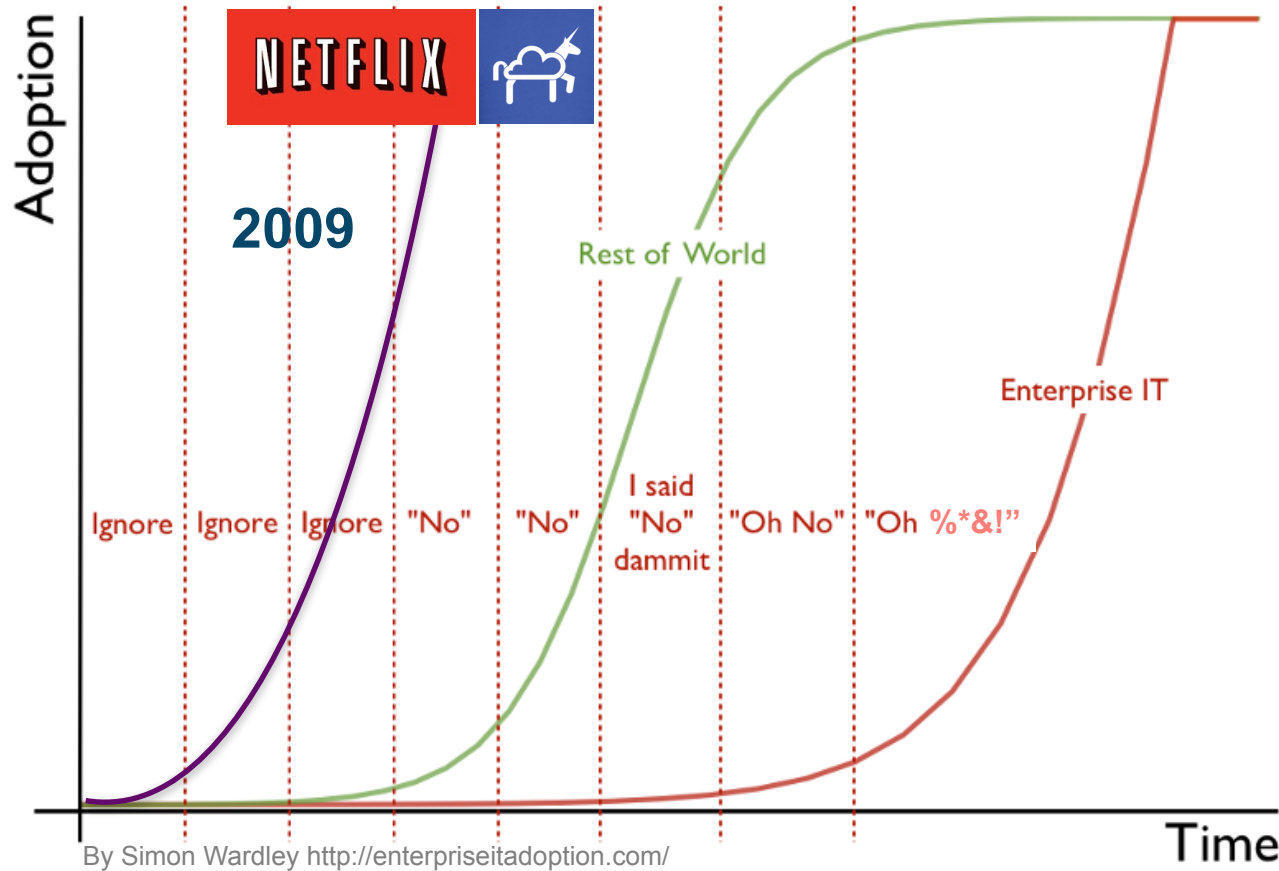


Cloud Adoption



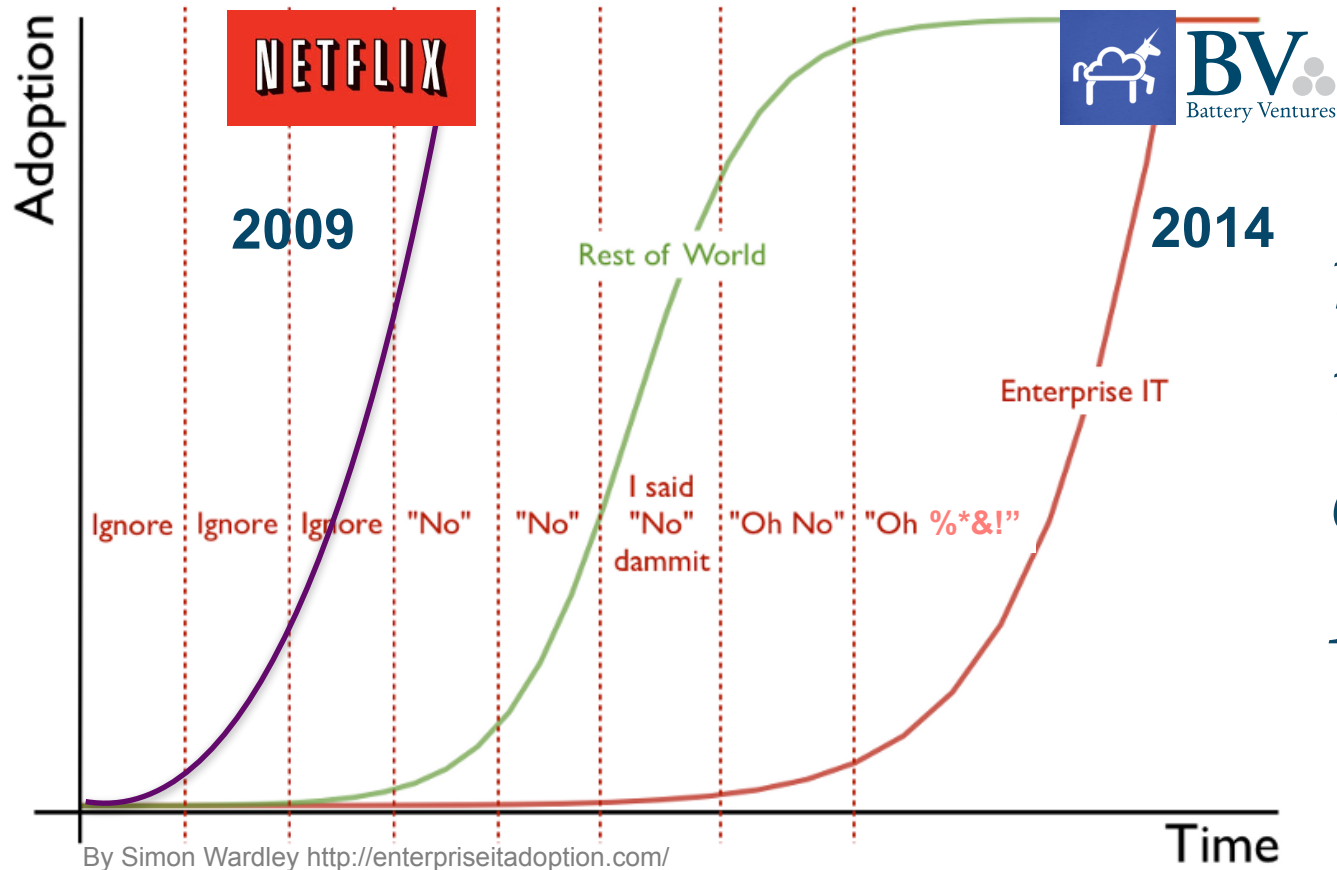


Cloud Adoption

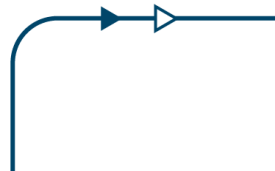


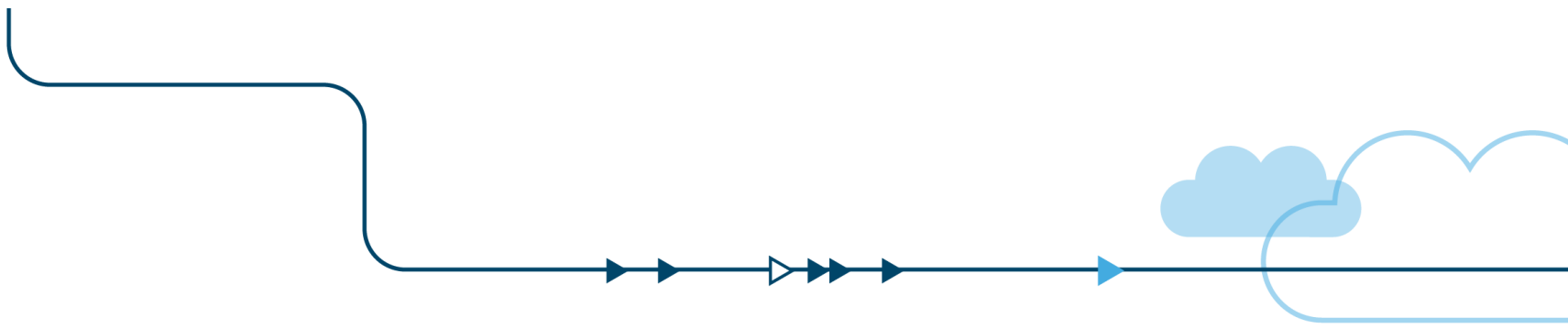


Cloud Adoption

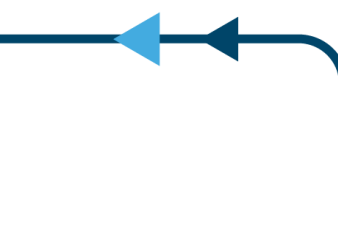


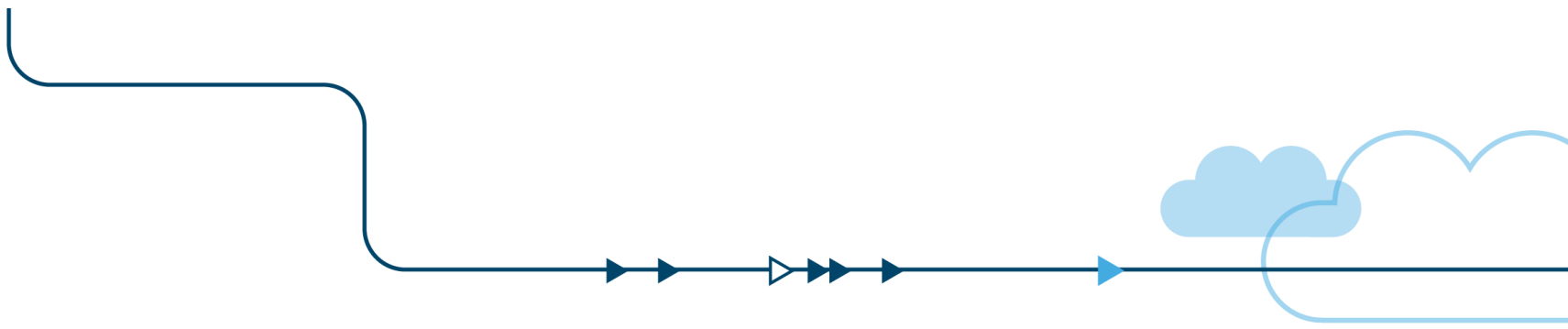
*@adrianco's
new job at the
intersection
of cloud and
Enterprise IT*





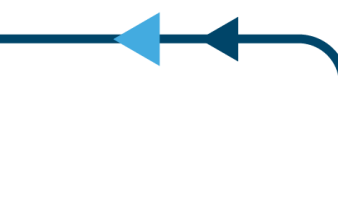
*This is the year that
Enterprises finally
embraced cloud.*





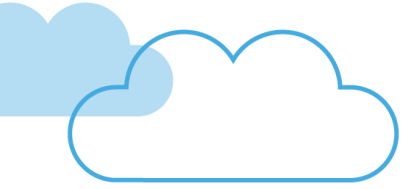
“It isn't what we don't know that gives us trouble, it's what we know that ain't so.”

Will Rogers

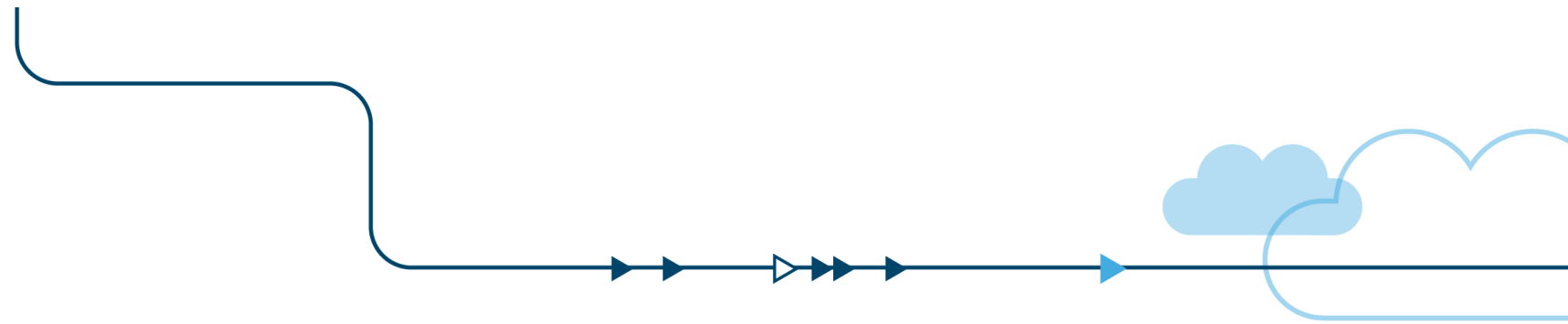


The image features a light blue background with several stylized clouds. On the left, there is a small cloud with a blue outline and a white fill. On the right, there is a larger cloud with a blue outline and a white fill, and a smaller cloud with a blue outline and a white fill. The text is centered in the middle of the image.

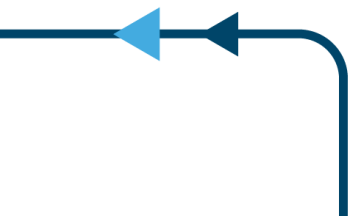
*What separates
incumbents from
disruptors?*



Assumptions



Optimizations





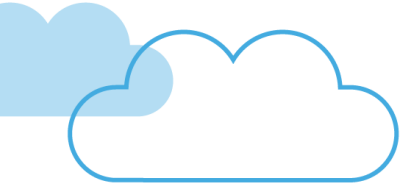
*Assumption:
Process prevents
problems*

A decorative header featuring stylized clouds in light blue and white, spanning the width of the slide.

*Organizations build up
slow complex “Scar
tissue” processes*

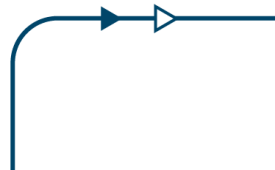
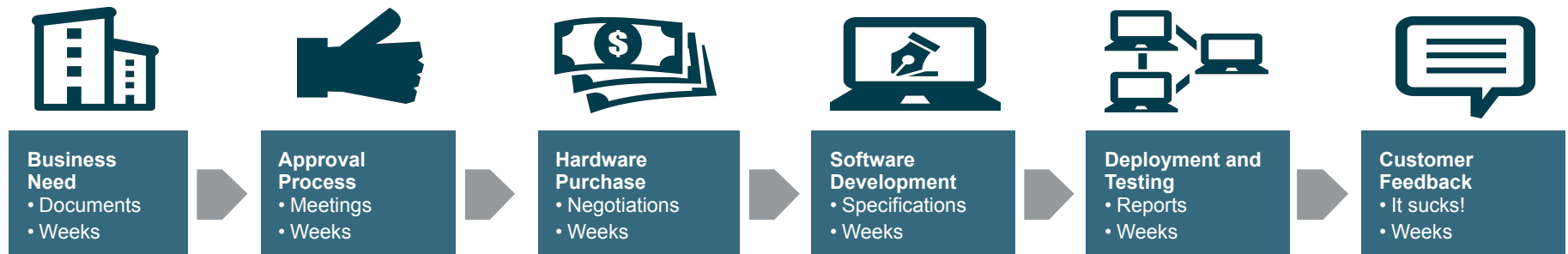
"This is the IT swamp draining manual for anyone who is neck deep in alligators."



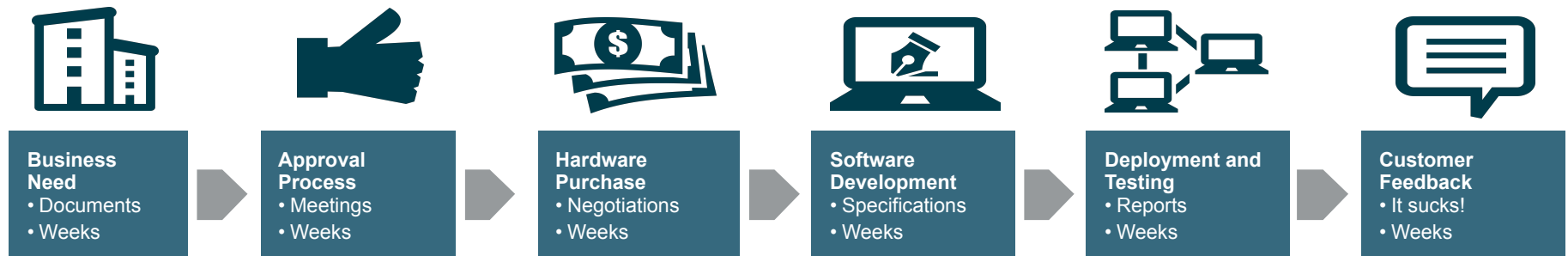


Product Development Processes

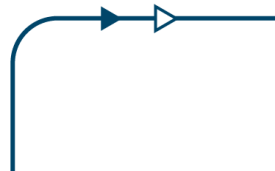
Non-Cloud Product



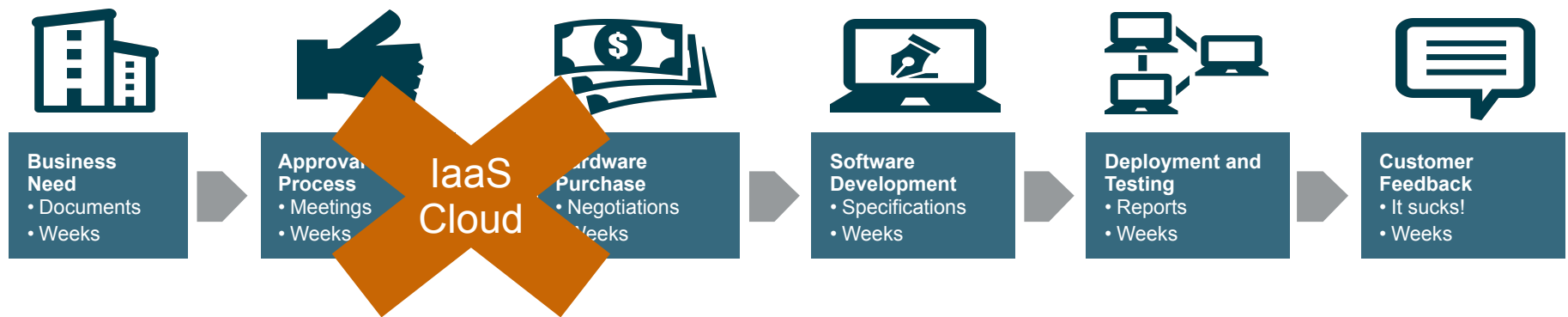
Non-Cloud Product



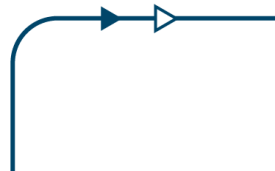
► *Hardware provisioning is undifferentiated heavy lifting – replace it with IaaS*



Non-Cloud Product



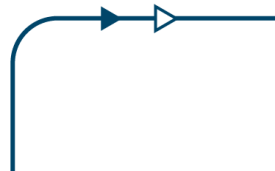
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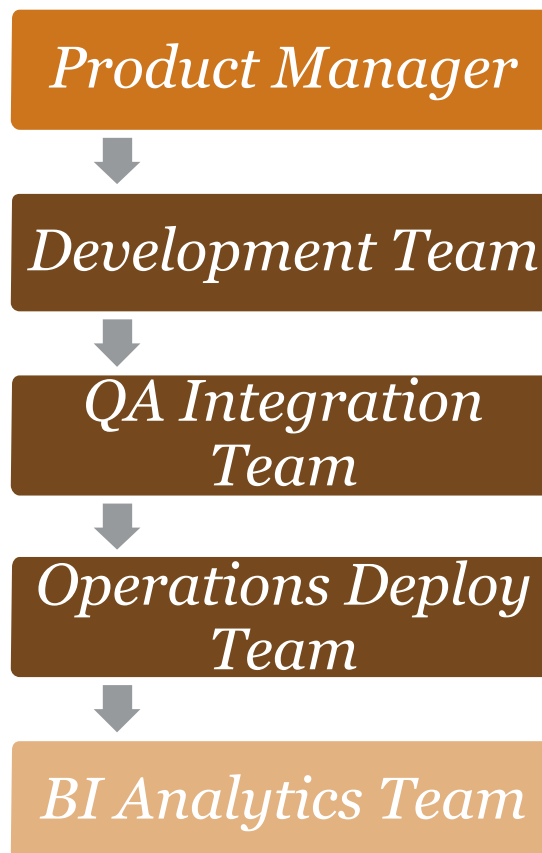
Non-Cloud Product



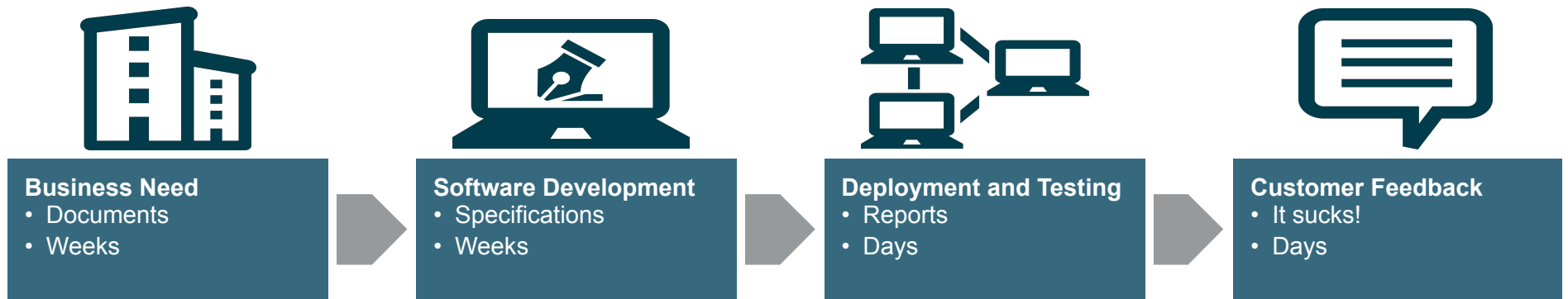
► *Hardware provisioning is undifferentiated heavy lifting – replace it with IaaS*



Process Hand-Off Steps for Product Development on IaaS



IaaS Based Product



IaaS Based Product



etc...



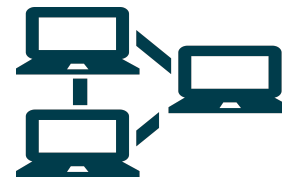
Business Need

- Documents
- Weeks



Software Development

- Specifications
- Weeks



Deployment and Testing

- Reports
- Days



Customer Feedback

- It sucks!
- Days



IaaS Based Product



etc...



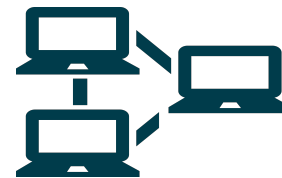
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IaaS Based Product



etc...



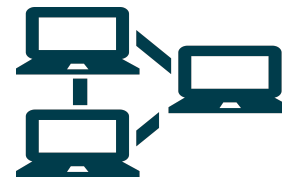
Business Need

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Software Development

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Deployment and Testing

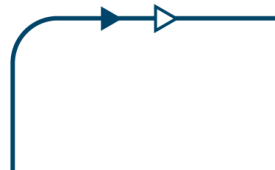
- Reports
- Days



Customer Feedback

- It sucks!
- Days

► *Software provisioning is undifferentiated heavy lifting – replace it with PaaS*



IaaS Based Product



etc...



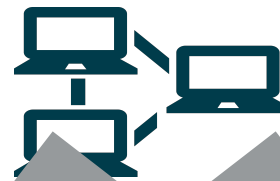
Business Need

- Documents
- Weeks



Software Development

- Specifications
- Weeks



Deployment

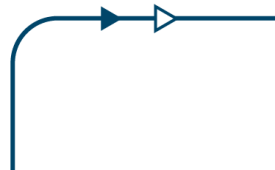
- Replication
- Days



Customer Feedback

- It sucks!
- Days

➤ *Software provisioning is undifferentiated heavy lifting – replace it with PaaS*



IaaS Based Product



etc...



Business Need

- Documents
- Weeks



Software Development

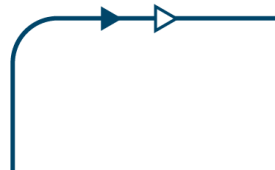
- Specifications
- Weeks



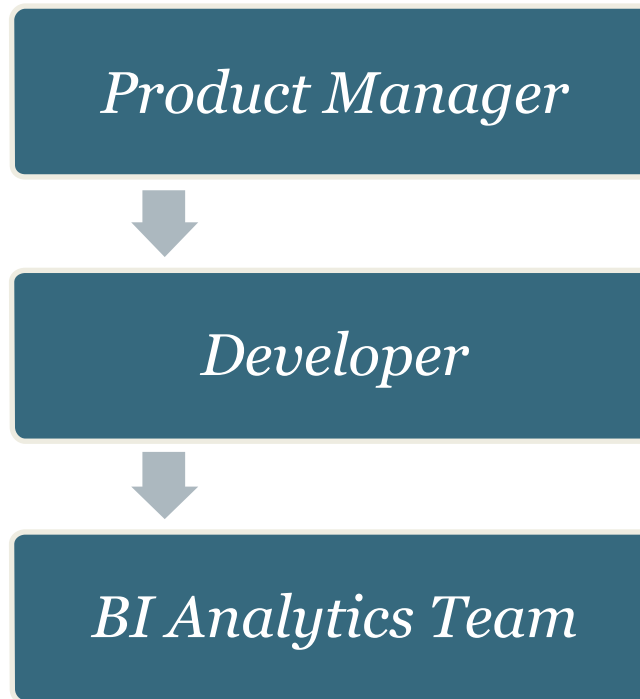
Customer Feedback

- It sucks!
- Days

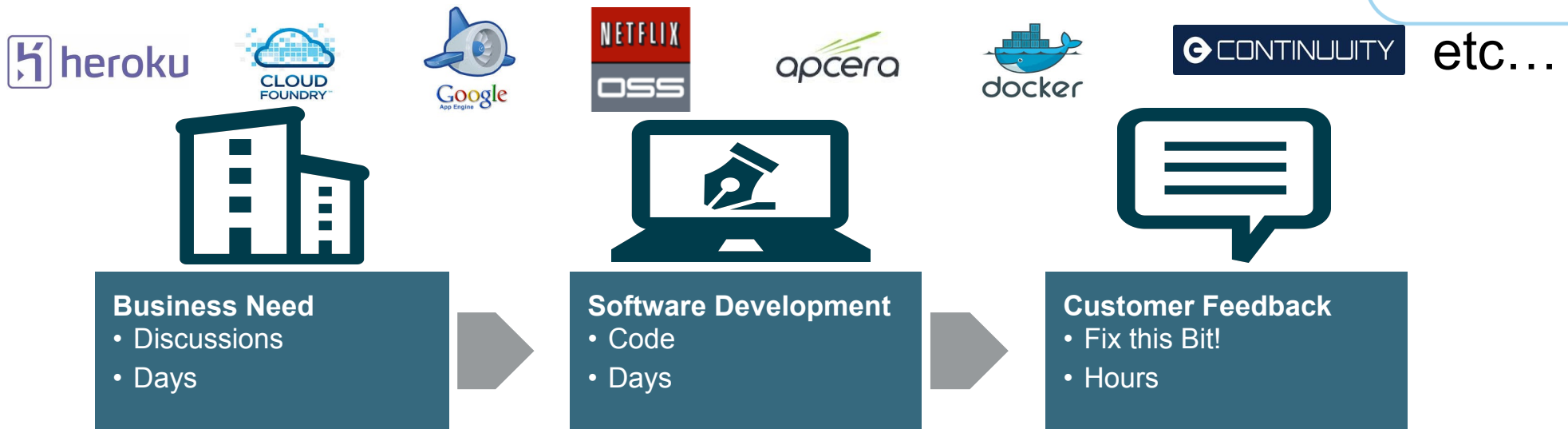
► *Software provisioning is undifferentiated heavy lifting – replace it with PaaS*



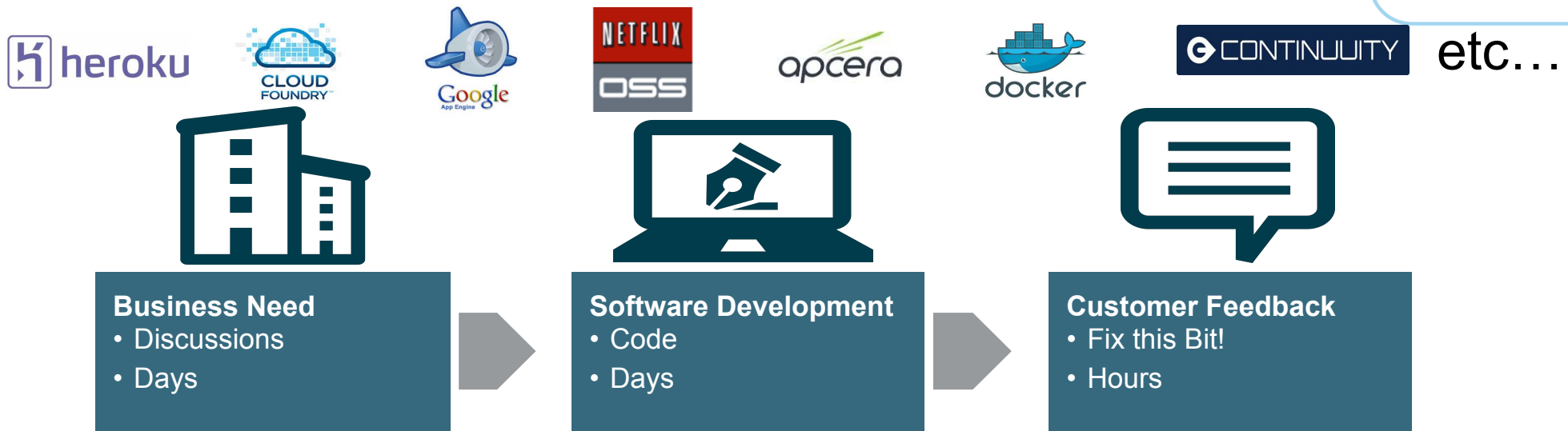
Process Hand-Off Steps for Feature Development on PaaS



PaaS Based Product



PaaS Based Product



► *Building your own business apps is undifferentiated heavy lifting – use SaaS*

PaaS Based Product



► *Building your own business apps is undifferentiated heavy lifting – use SaaS*

PaaS Based Product



► *Building your own business apps is undifferentiated heavy lifting – use SaaS*

SaaS Based Business Application Development



Business Need
•GUI Builder
•Hours



Customer Feedback
•Fix this bit!
•Seconds



SaaS Based Business Application Development



and thousands more...

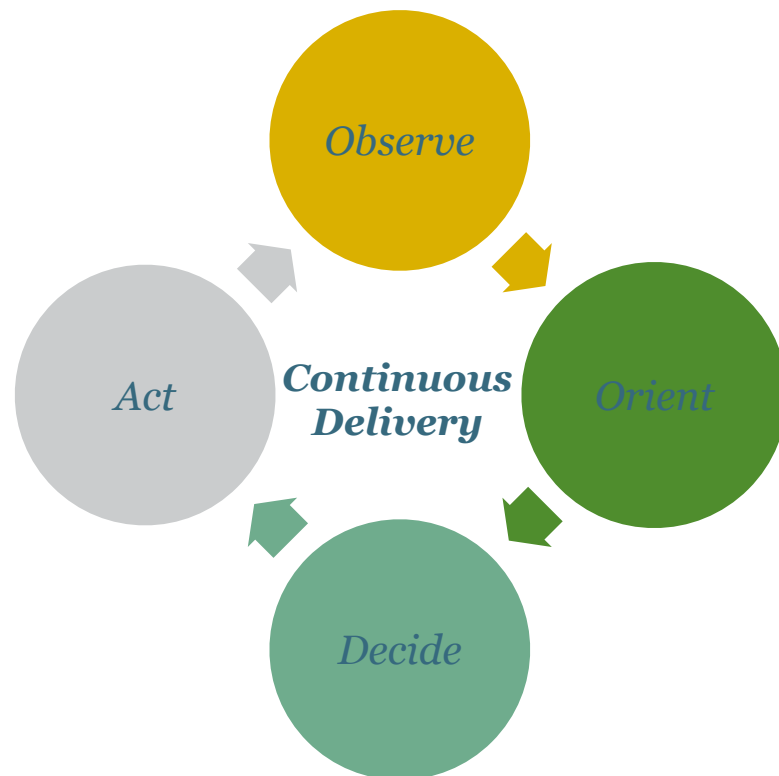


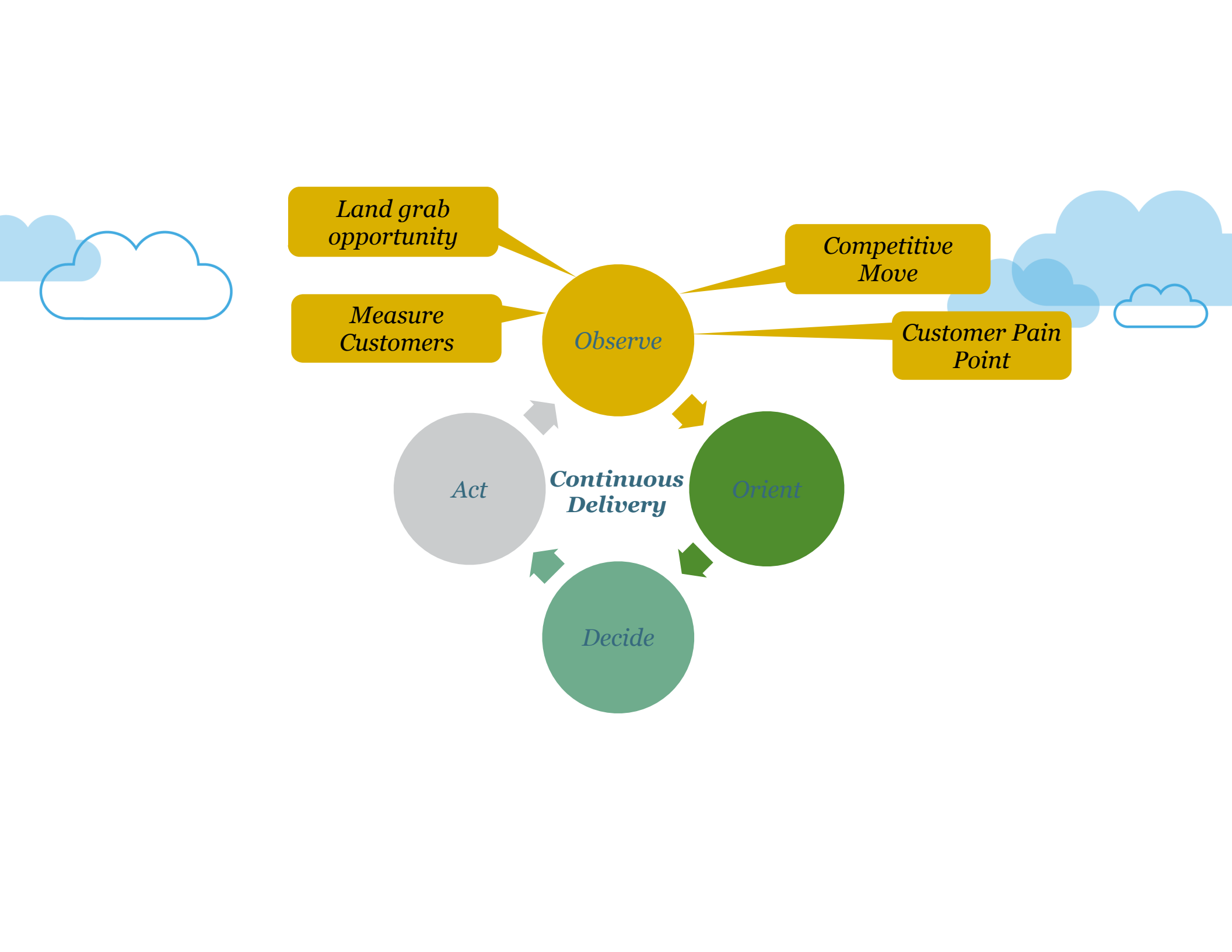
Business Need
•GUI Builder
•Hours



Customer Feedback
•Fix this bit!
•Seconds







INNOVATION

*Land grab
opportunity*

*Competitive
Move*

*Measure
Customers*

*Customer Pain
Point*

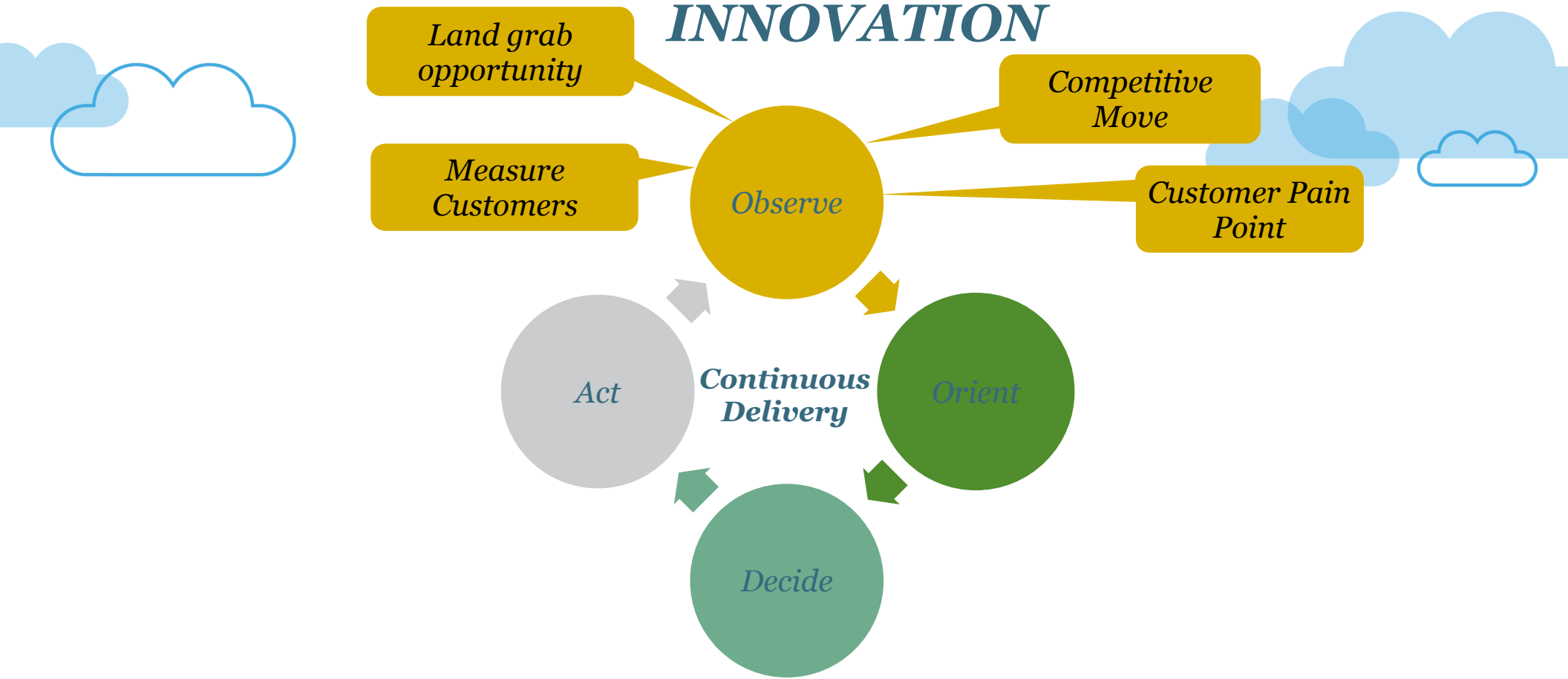
Observe

Act

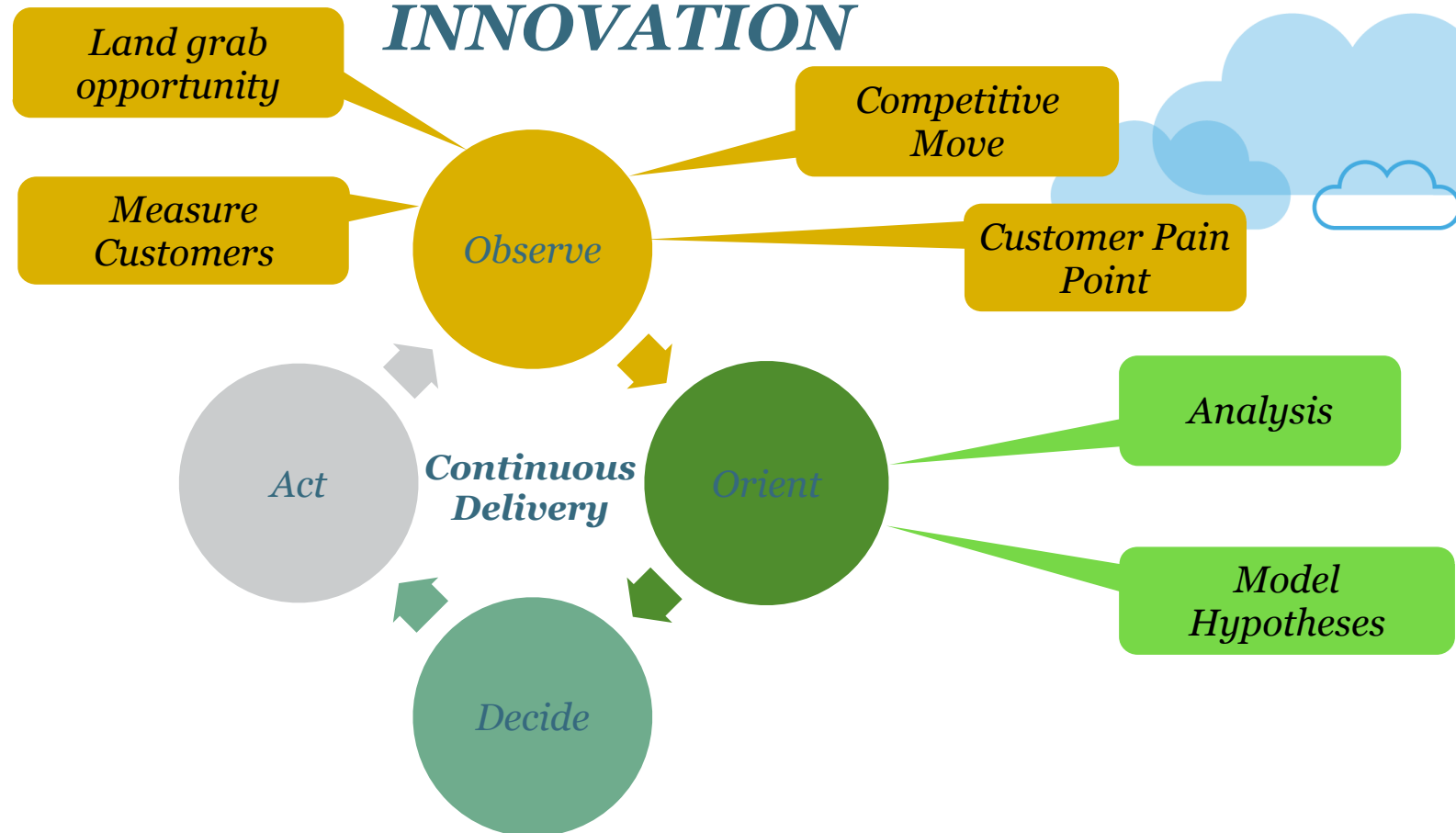
*Continuous
Delivery*

Orient

Decide



INNOVATION



INNOVATION

*Land grab
opportunity*

*Competitive
Move*

*Measure
Customers*

*Customer Pain
Point*

Observe

Analysis

BIG DATA

*Model
Hypotheses*

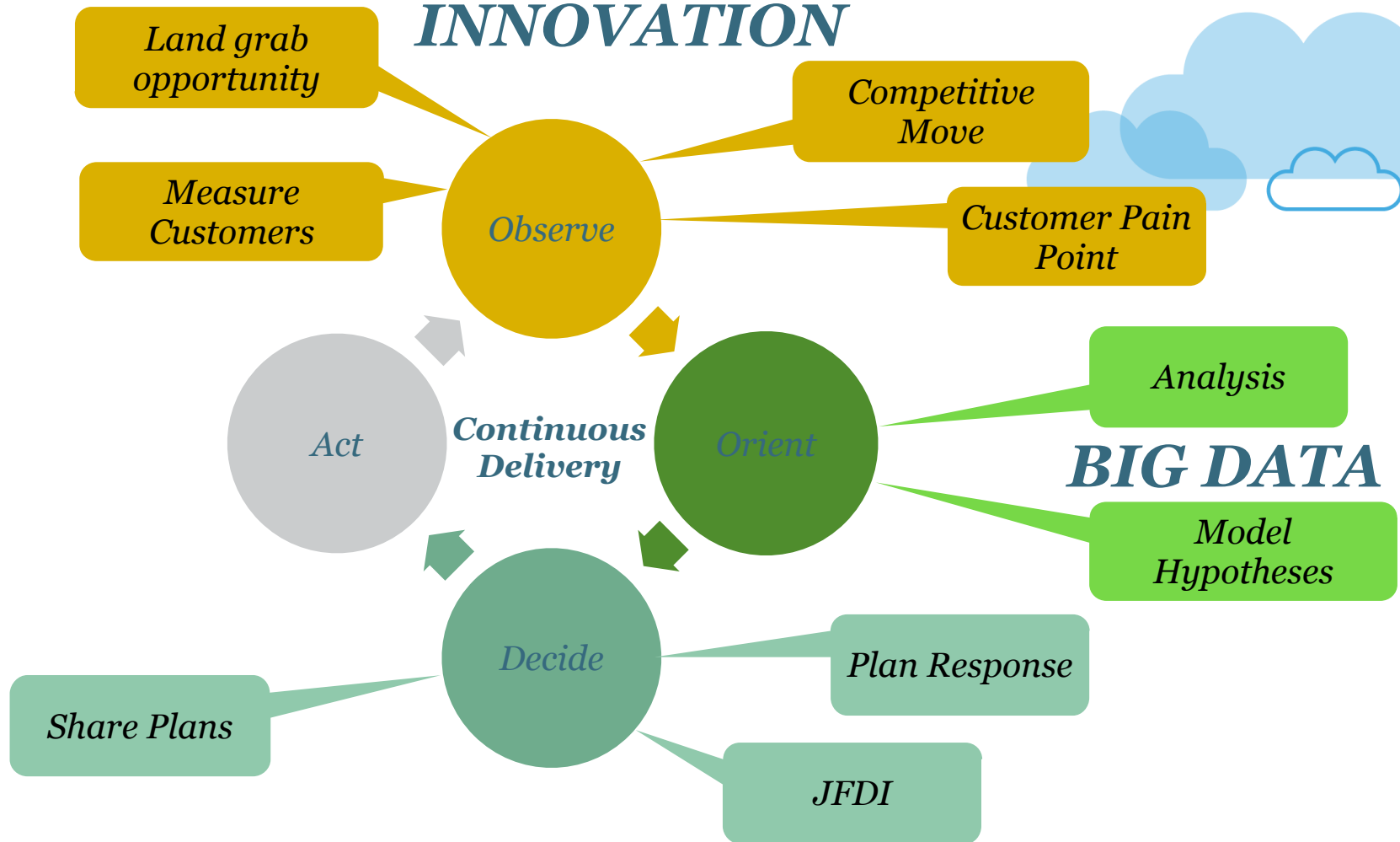
Orient

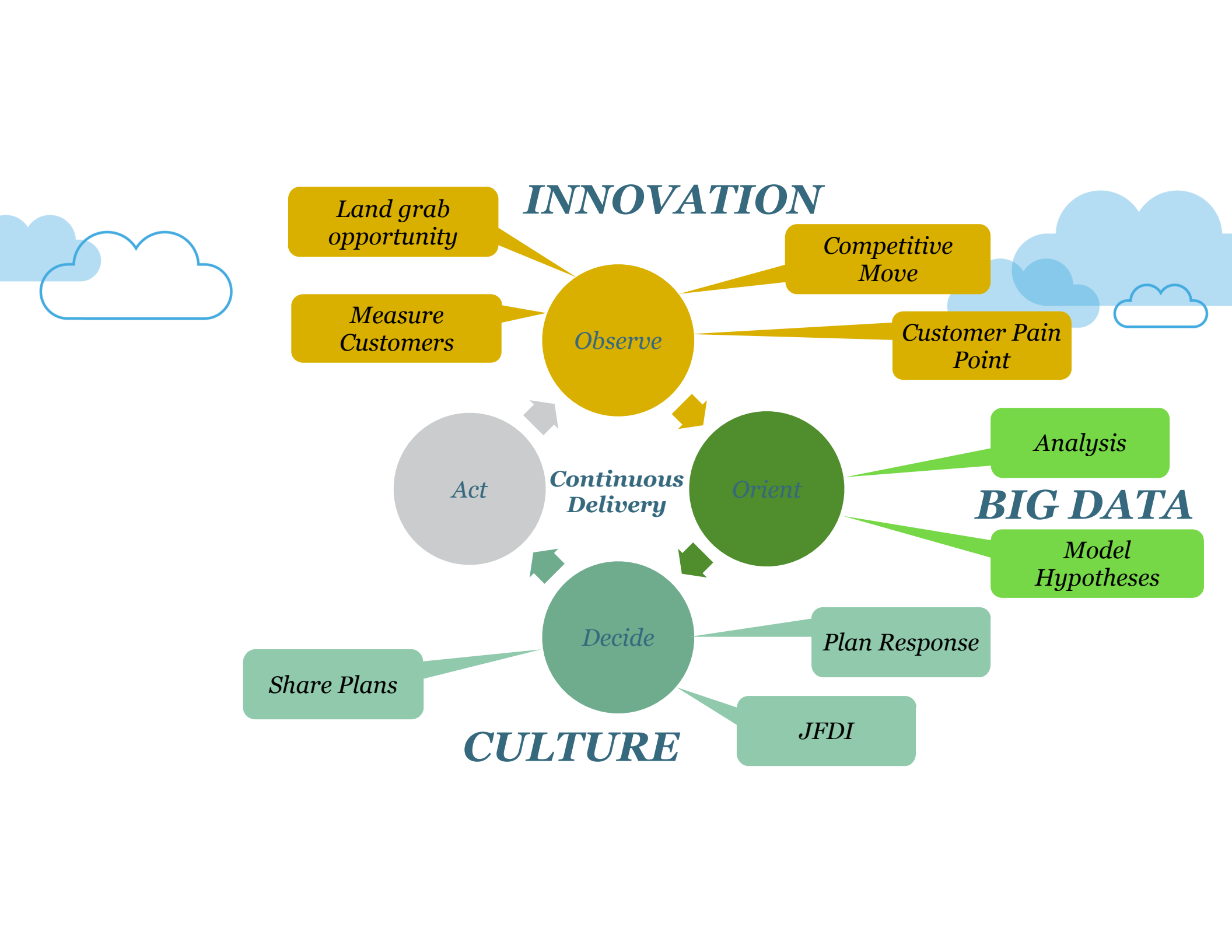
*Continuous
Delivery*

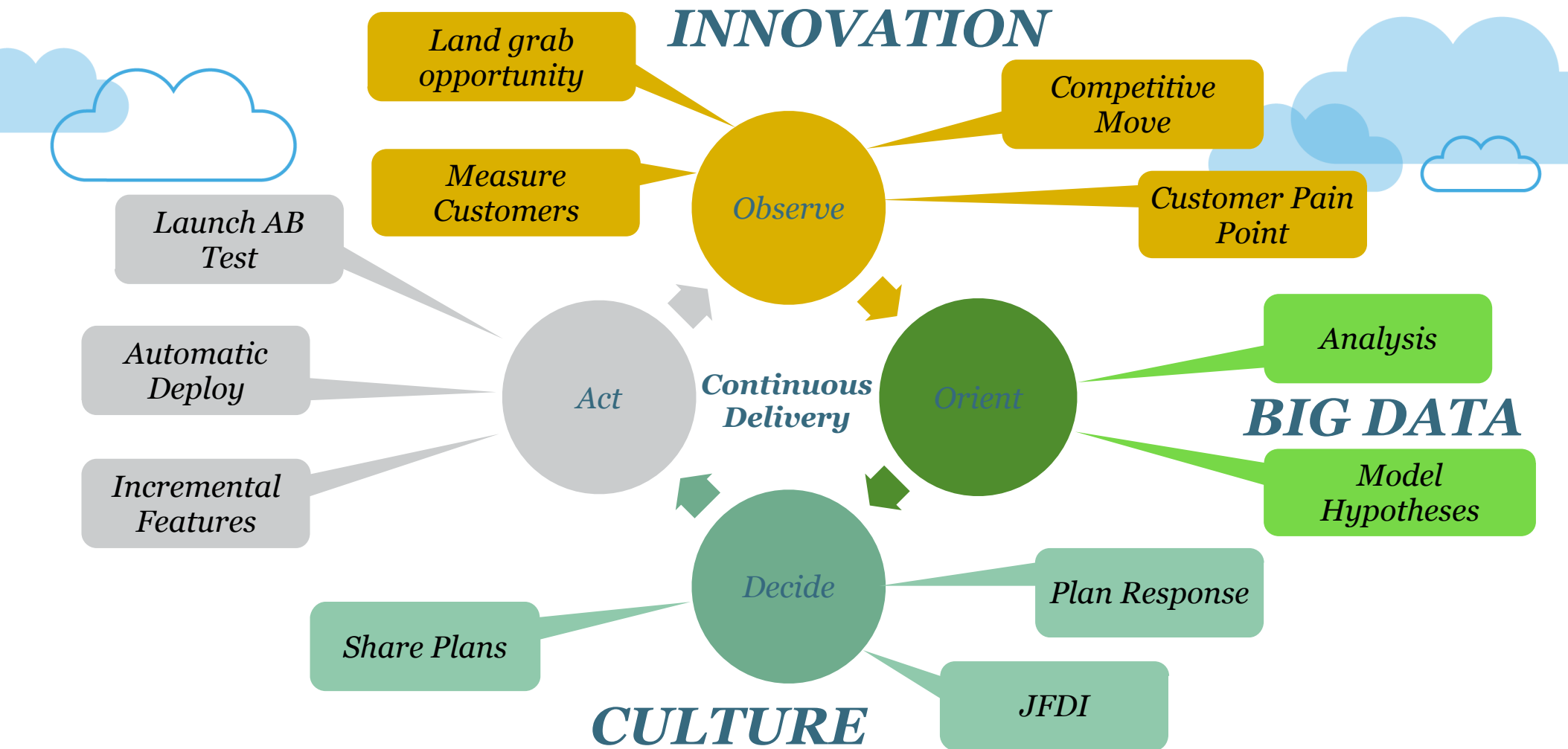
Decide

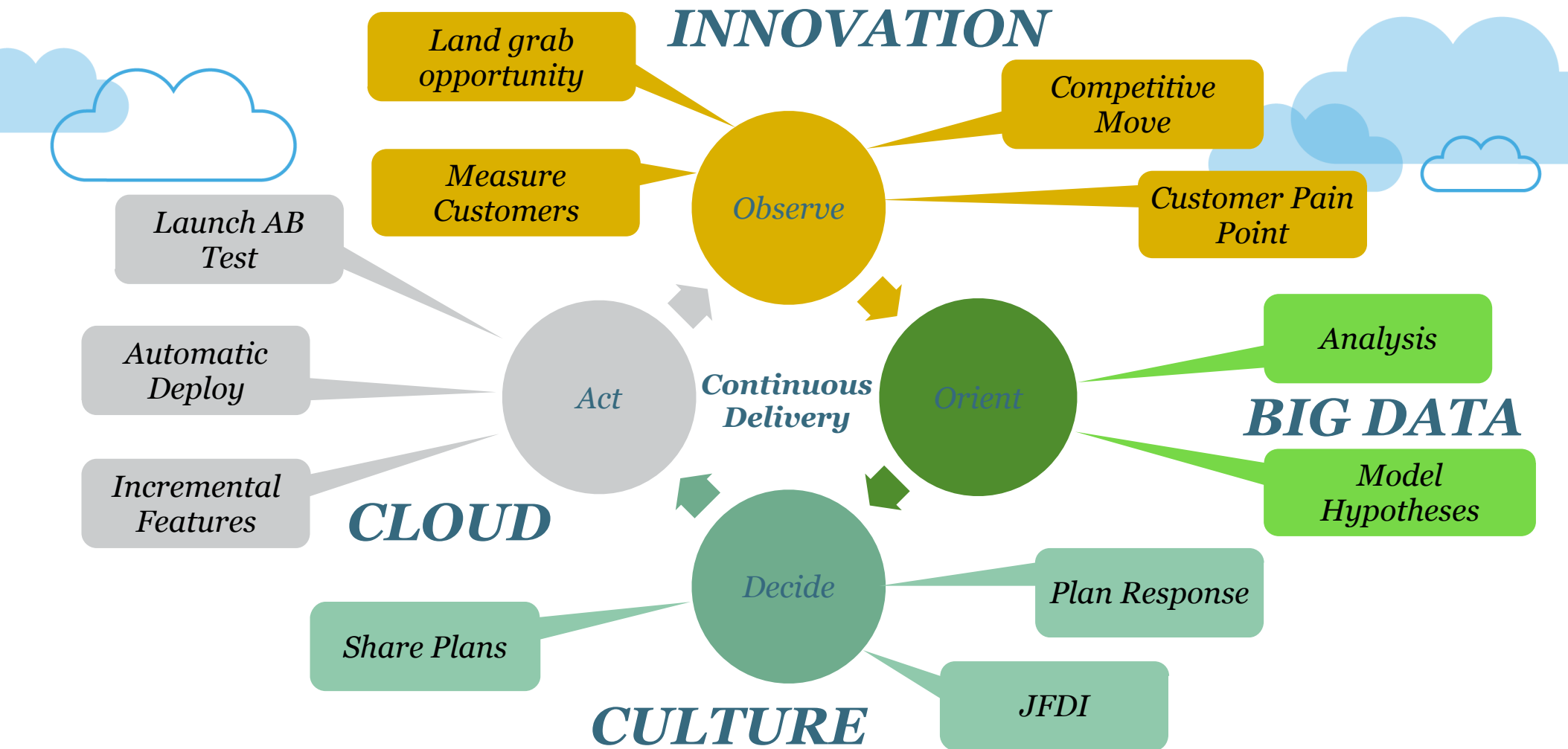
Act

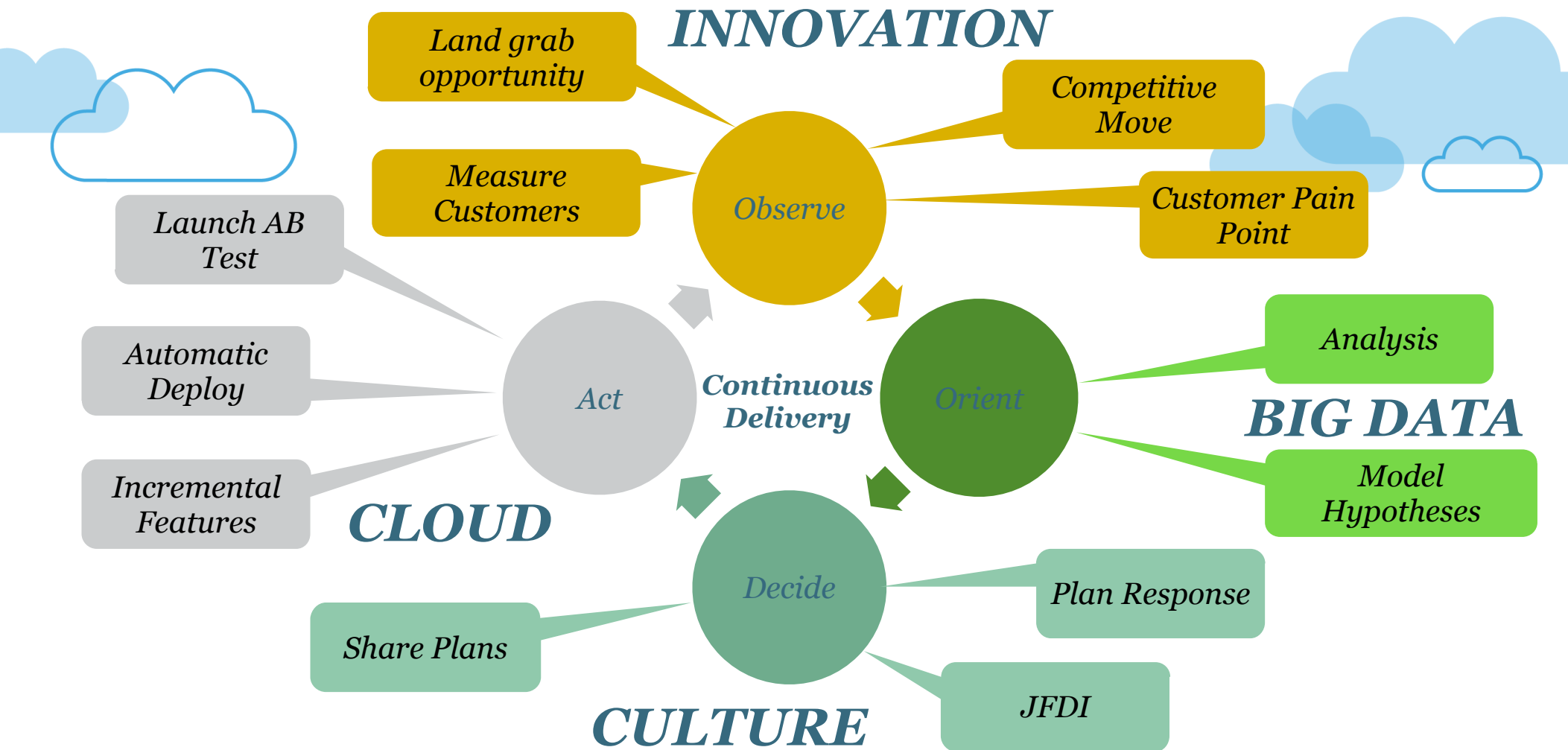
INNOVATION

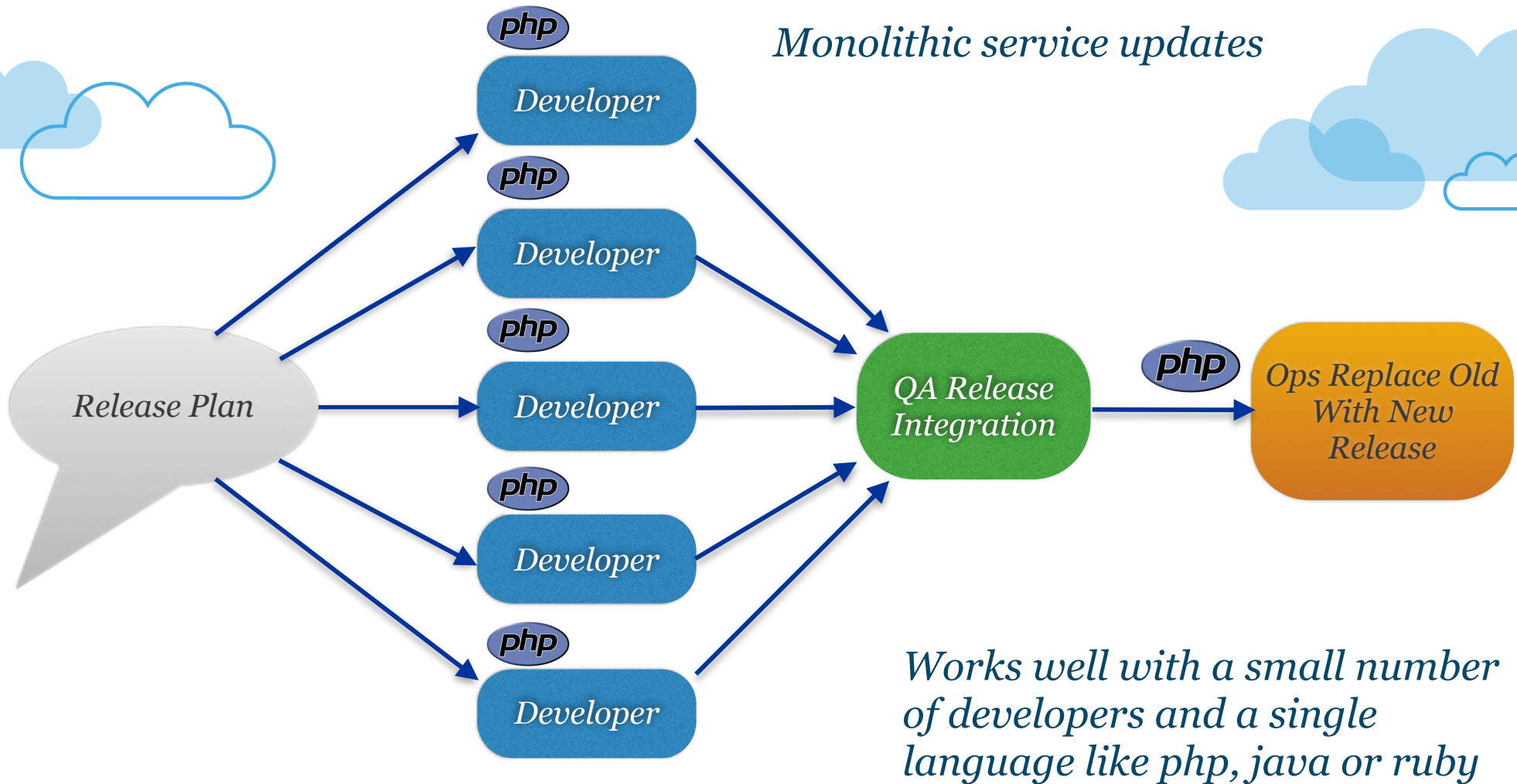


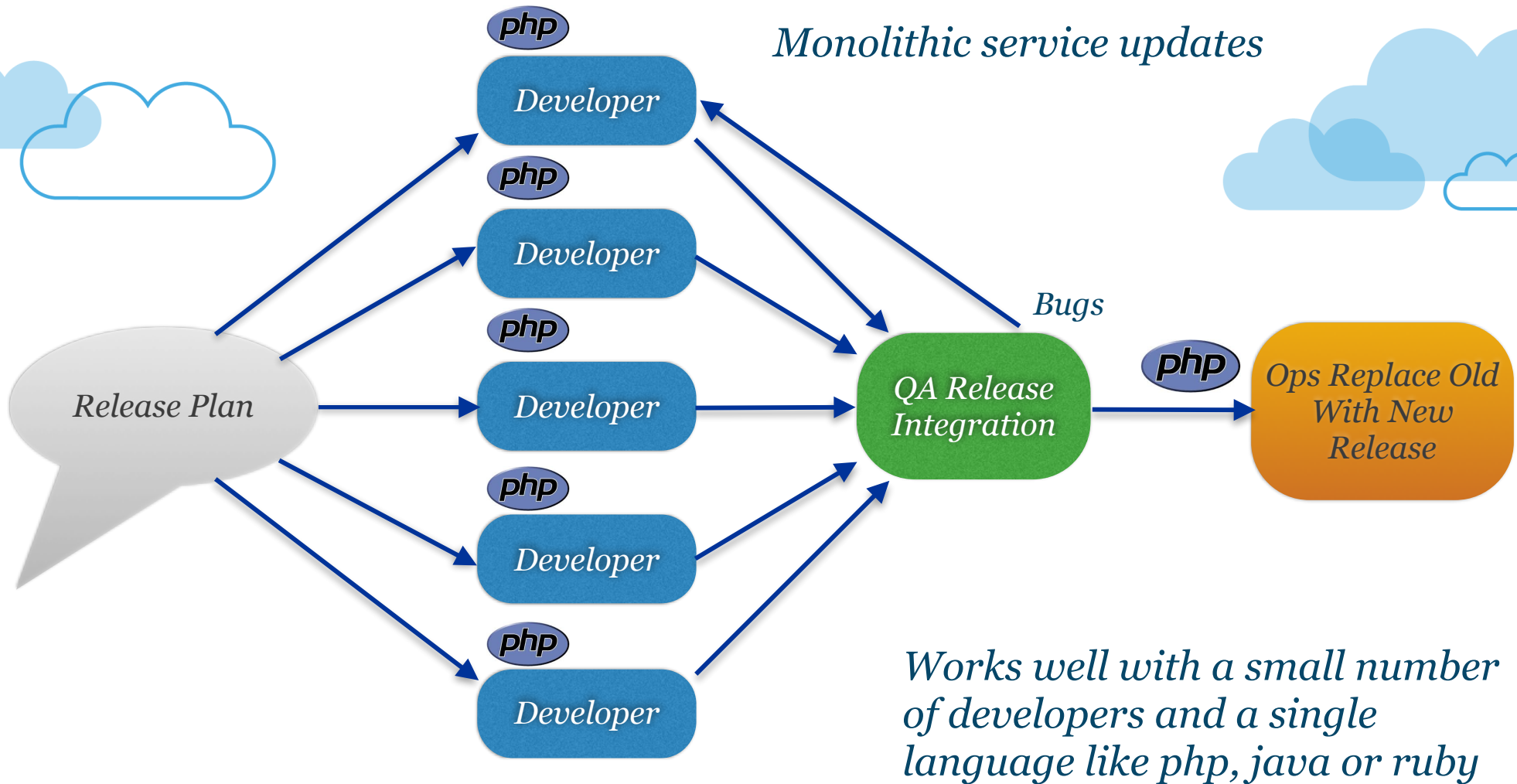


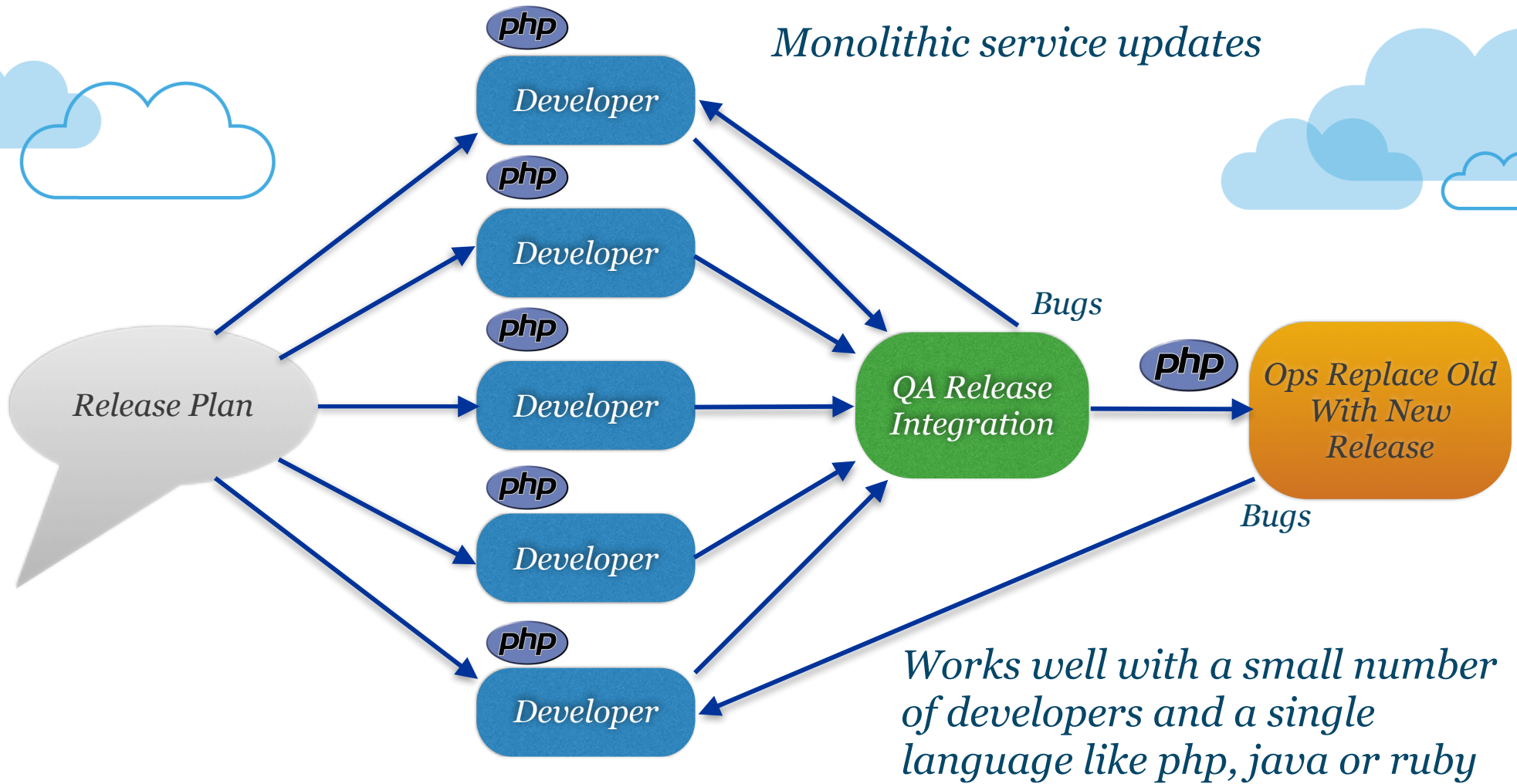




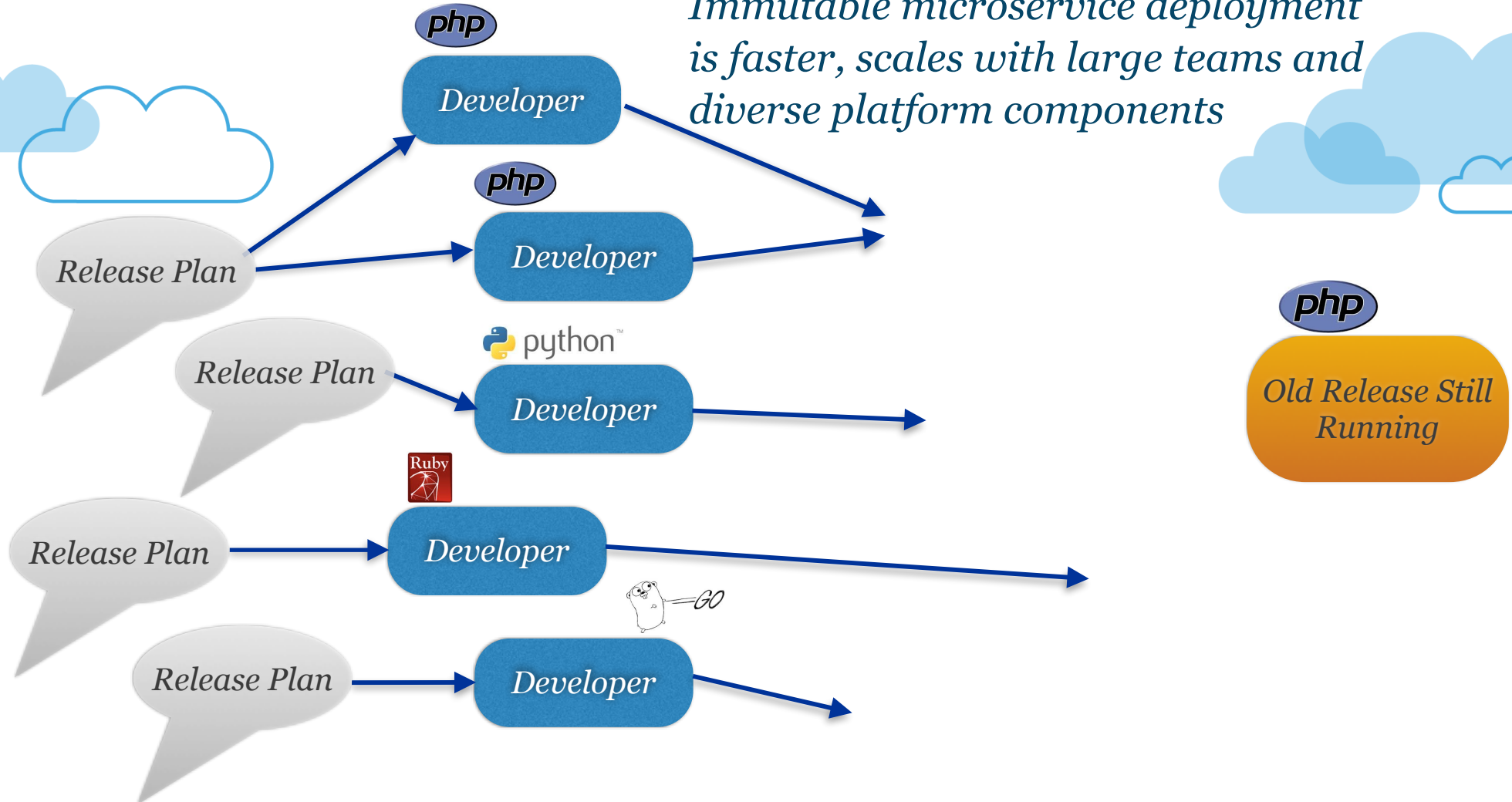




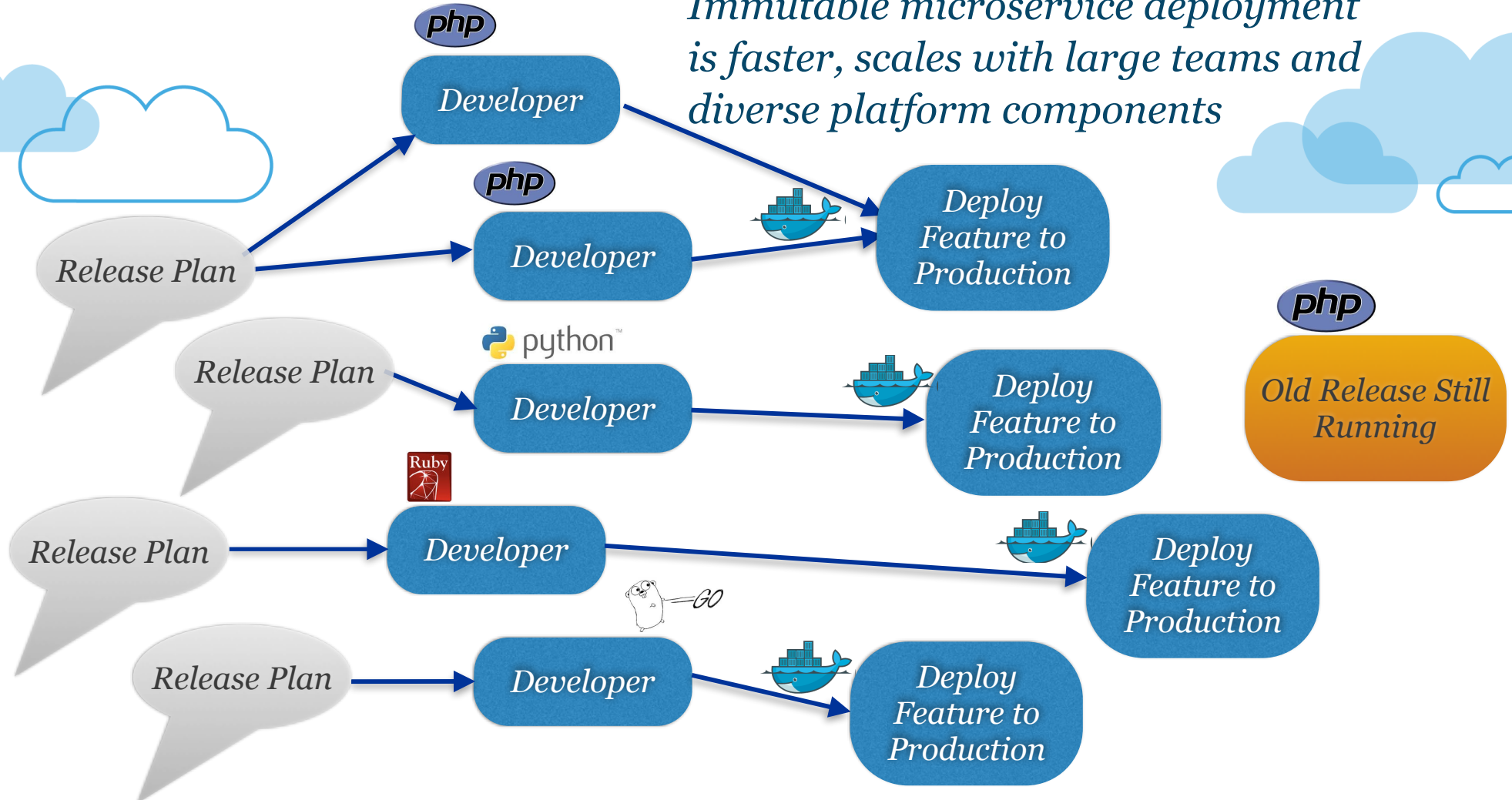




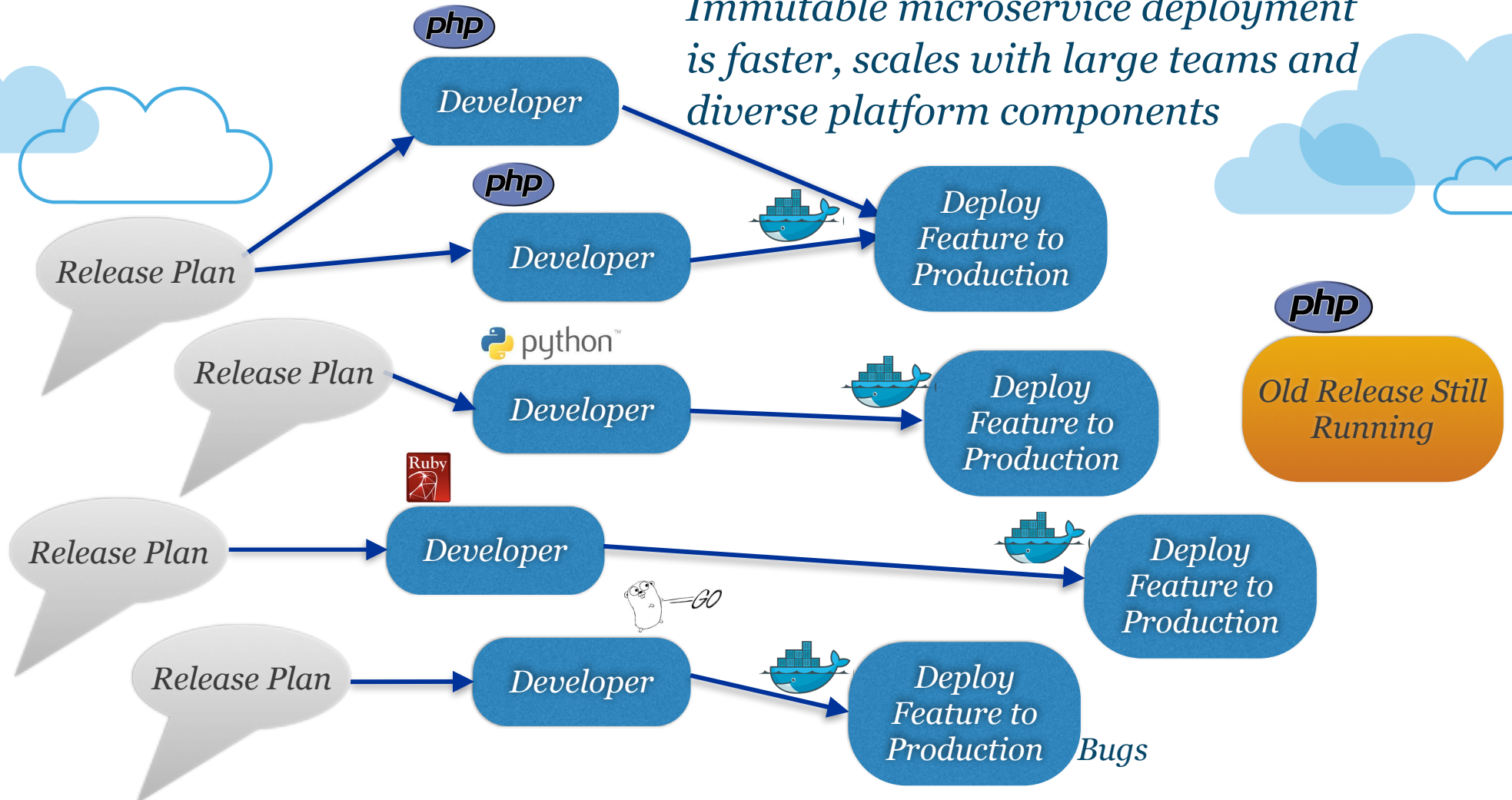
*Immutable microservice deployment
is faster, scales with large teams and
diverse platform components*



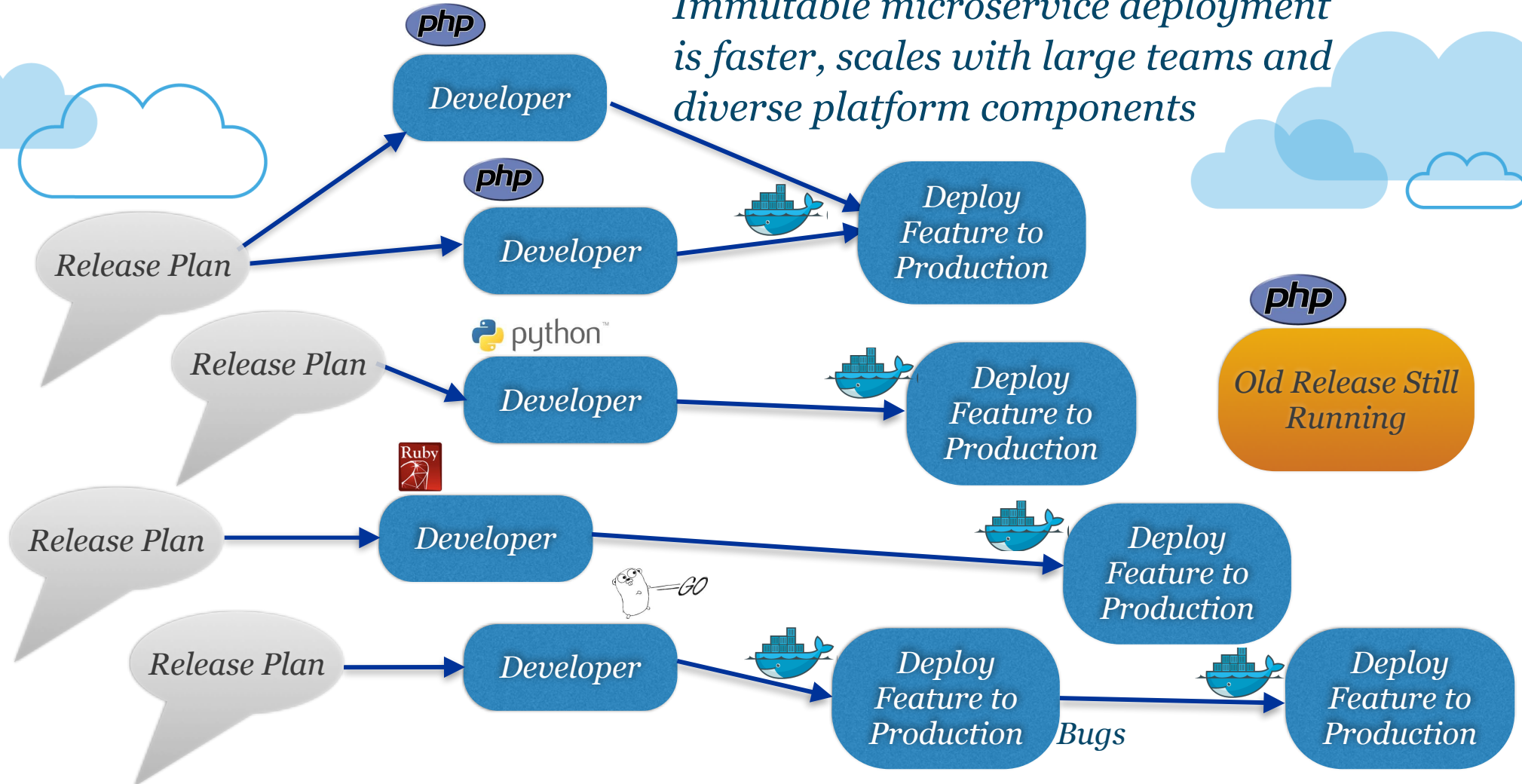
*Immutable microservice deployment
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*Immutable microservice deployment
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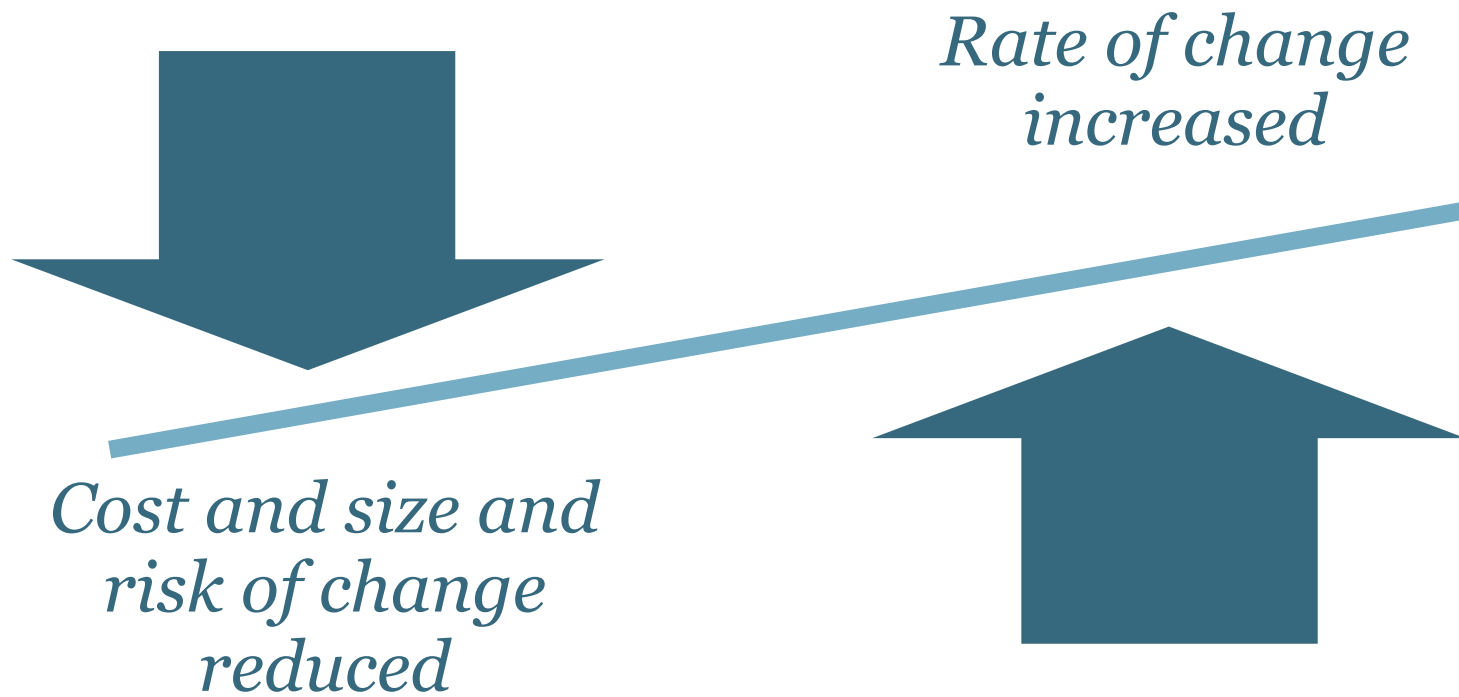


Non-Destructive Production Updates



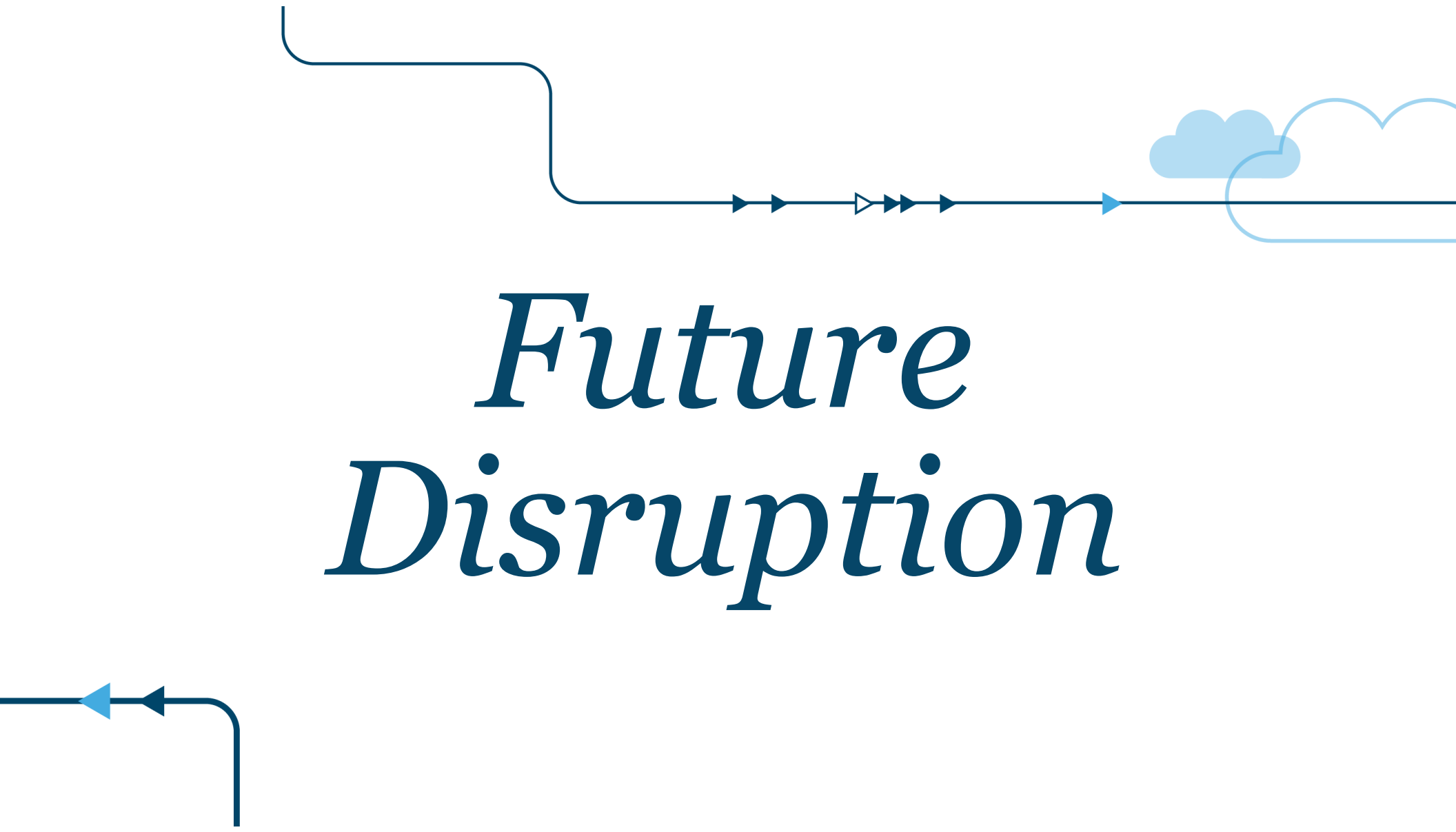
- *“Immutable Code” Service Pattern*
 - *Existing services are unchanged, old code remains in service*
 - *New code deploys as a new service group*
 - *No impact to production until traffic routing changes*
 - *A/B Tests, Feature Flags and Version Routing control traffic*
 - *First users in the test cell are the developer and test engineers*
 - *A cohort of users is added looking for measurable improvement*
 - *Finally make default for everyone, keeping old code for a while*
- 

What Happened?



The image features decorative blue lines and clouds. A line starts at the top left, goes right, then down, then right again, ending with a small blue arrow pointing right. Another line starts at the bottom left, goes right, then down, then right again, ending with a small blue arrow pointing right. In the top right, there are two stylized blue clouds, one slightly behind the other, with a line looping around them.

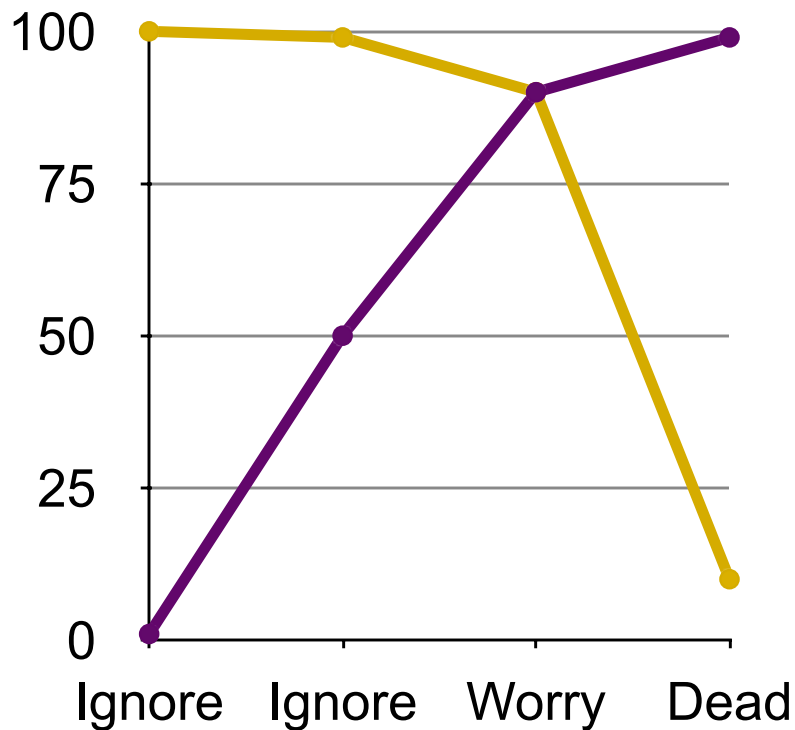
Disruptor Continuous Delivery



Future Disruption



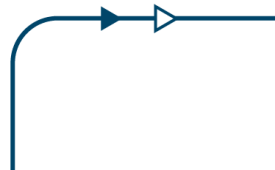
Open Source Disruption



Follow developers not dollars

Replacing expensive with free leads to an extreme case of Jevon's Paradox

- % Open source adoption by new installations
- % Incumbent revenue



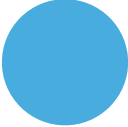


Ecosystem Transitions



*Languages are
the foundations
of ecosystems*





Ecosystem Transitions



C++ 1990's

*Languages are
the foundations
of ecosystems*



Ecosystem Transitions

C++ 1990's



C# 2000's

*Languages are
the foundations
of ecosystems*

Ecosystem Transitions

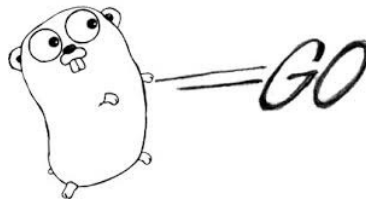
C++ 1990's



C# 2000's



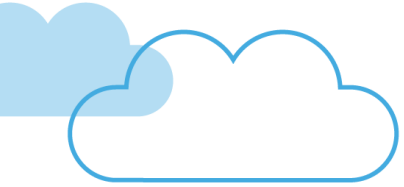
 python™



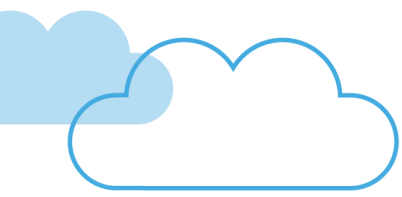
2010's

*Languages are
the foundations
of ecosystems*

Evolution of Deployment Tools



Evolution of Deployment Tools

A blue-outlined cloud illustration on the left side of the slide.

C++

The CFEngine logo, featuring a small icon of a building with a flag on top, followed by the text "CFEngine" in a blue sans-serif font with a registered trademark symbol.

CFEngine®

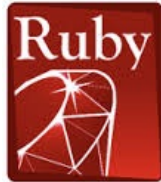
Evolution of Deployment Tools



C++



CFEngine®



Ruby



puppet
labs



Chef

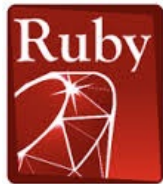
Evolution of Deployment Tools



C++



CFEngine®



Ruby



puppet
labs



Chef



python™



ANSIBLE



SALTSTACK

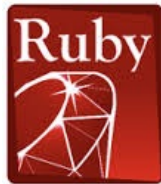
Evolution of Deployment Tools



C++



CFEngine®



Ruby



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labs



Chef



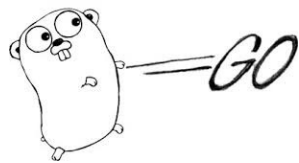
python™



ANSIBLE



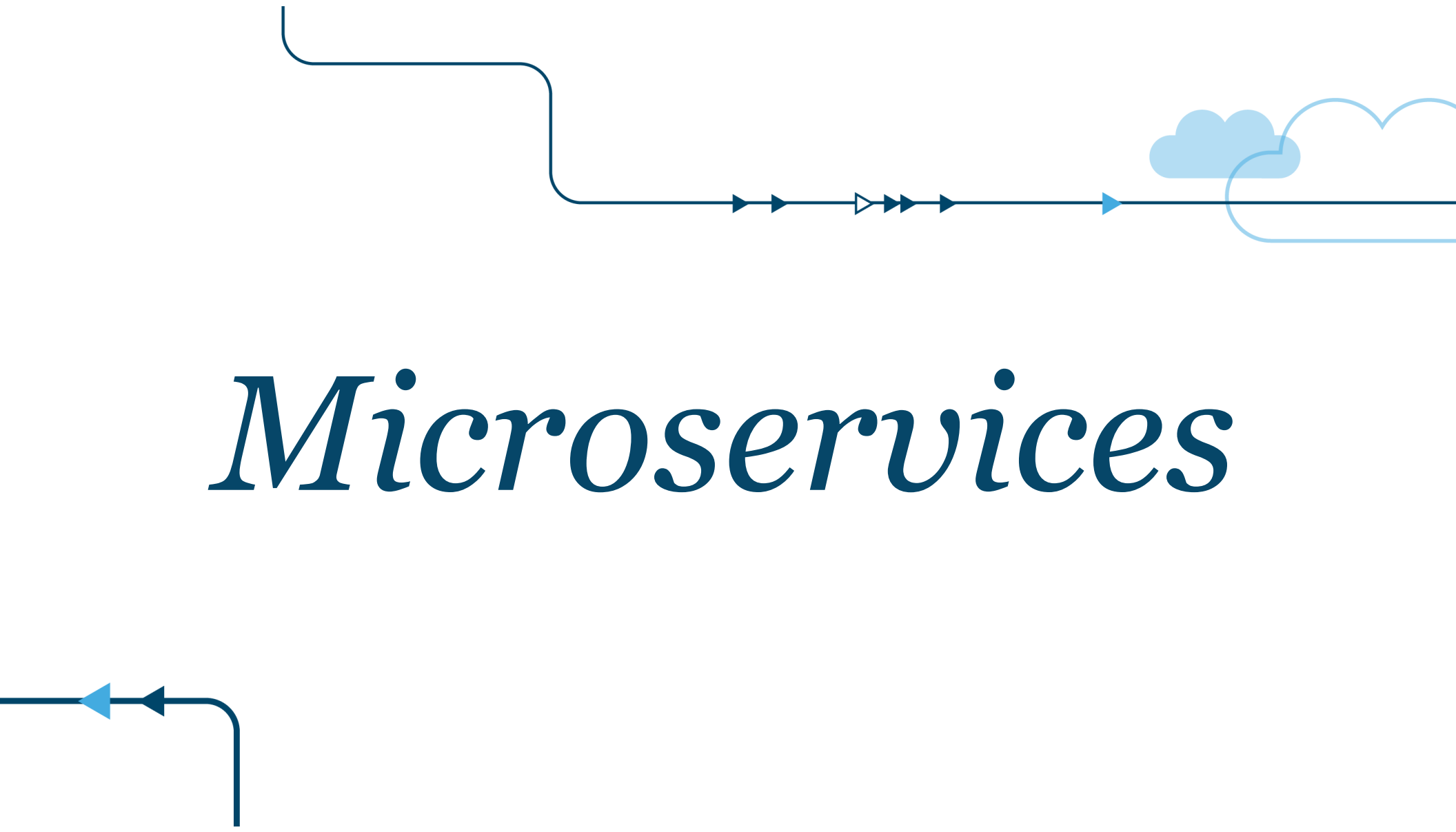
SALTSTACK



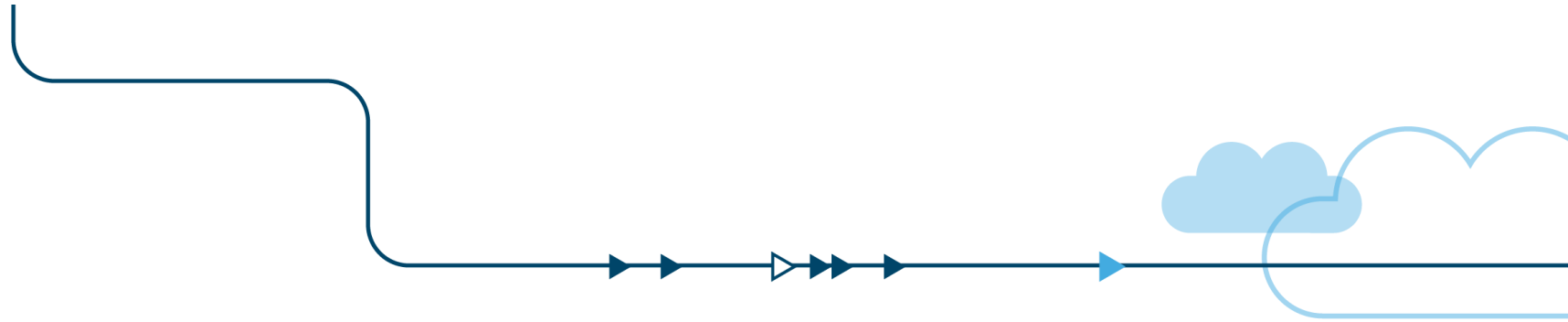
GO



docker

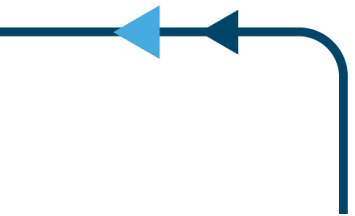


Microservices



A Microservice Definition

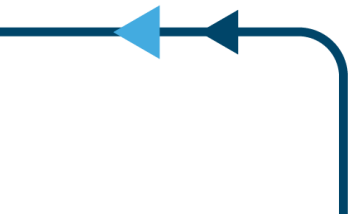
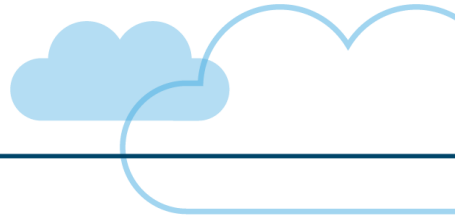
*Loosely coupled service oriented
architecture with bounded contexts*



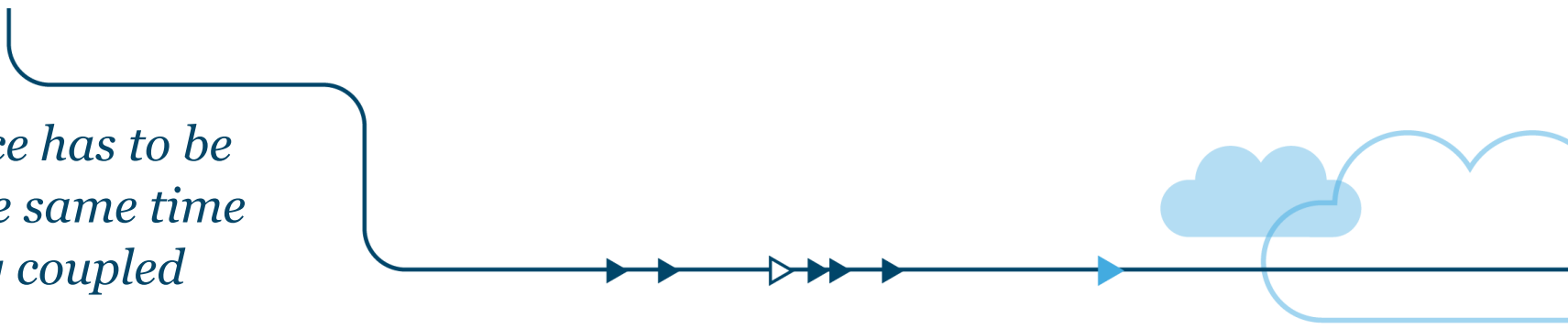
If every service has to be updated at the same time it's not loosely coupled

A Microservice Definition

Loosely coupled service oriented architecture with bounded contexts

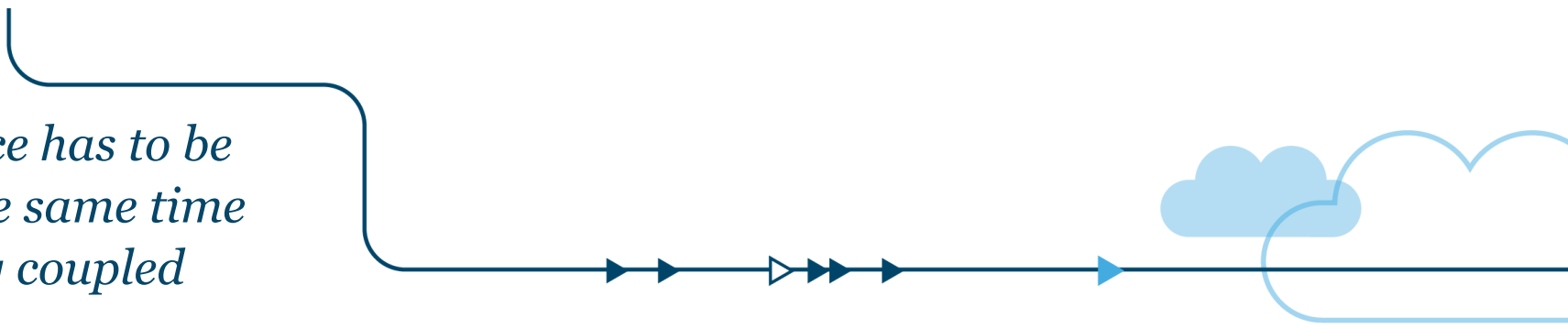
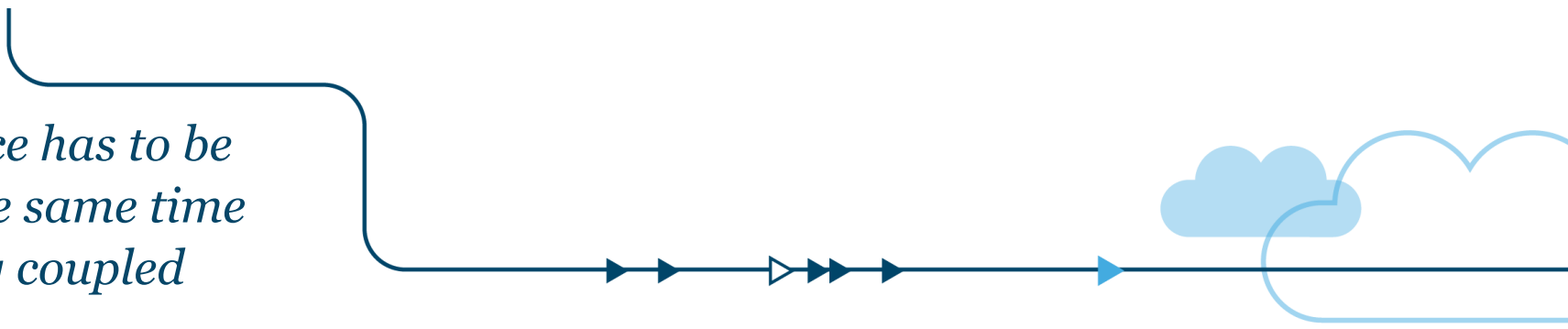


If every service has to be updated at the same time it's not loosely coupled

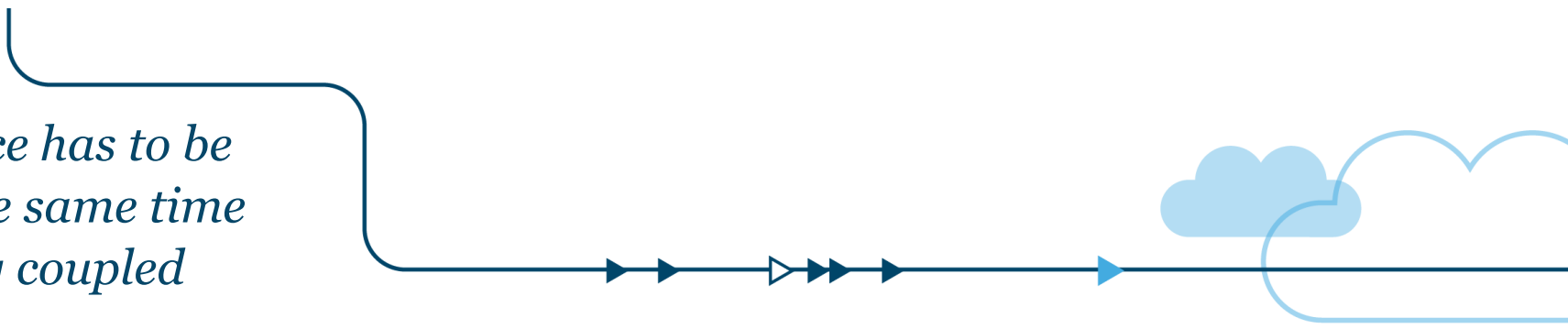
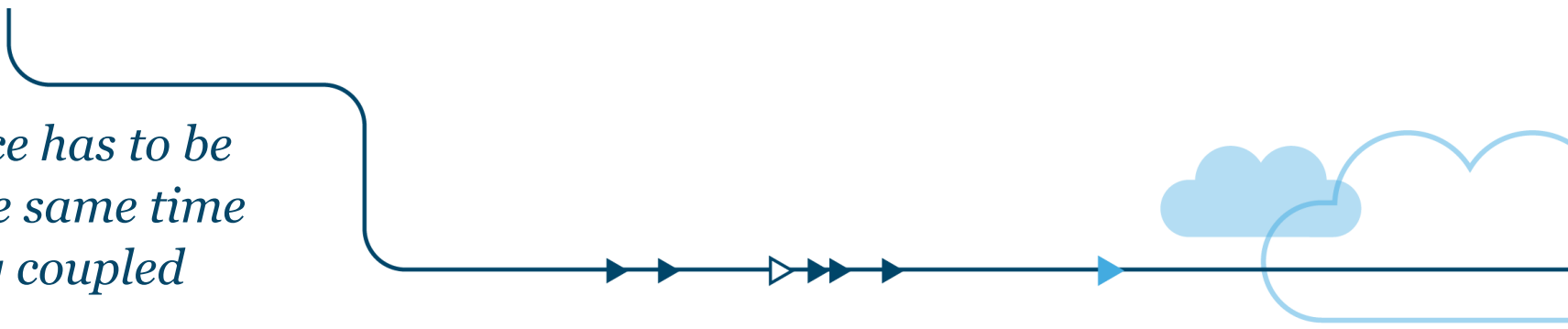


A Microservice Definition

Loosely coupled service oriented architecture with bounded contexts



If you have to know too much about surrounding services you don't have a bounded context. See the Domain Driven Design book by Eric Evans.



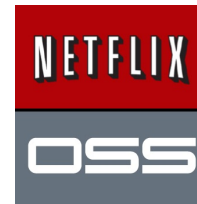
Separate Concerns with Microservices

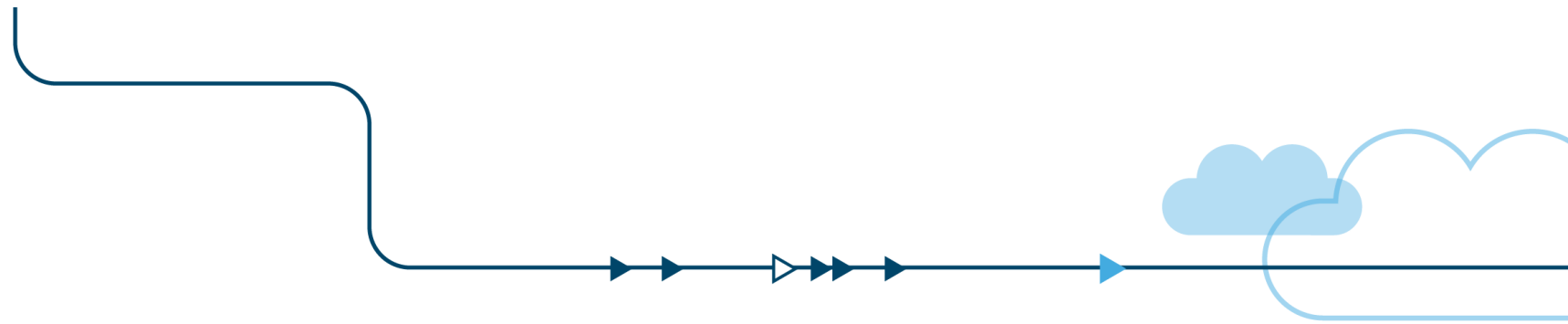
- *Invert Conway's Law – teams own service groups and backend stores*
- *One “verb” per single function micro-service, size doesn't matter*
- *One developer independently produces a micro-service*
- *Each micro-service is it's own build, avoids trunk conflicts*
- *Deploy in a container: Tomcat, AMI or Docker, whatever...*
- *Stateless business logic. Cattle, not pets.*
- *Stateful cached data access layer using replicated ephemeral instances*

http://en.wikipedia.org/wiki/Conway's_law

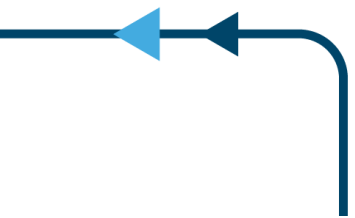
NetflixOSS - High Availability Patterns

- *Business logic isolation in stateless micro-services*
- *Immutable code with instant rollback*
- *Auto-scaled capacity and deployment updates*
- *Distributed across availability zones and regions*
- *De-normalized single function NoSQL data stores*
- *See over 40 NetflixOSS projects at [netflix.github.com](https://github.com/netflix)*
- *Get “Technical Indigestion” trying to keep up with techblog.netflix.com*





Cloud Native Monitoring and Microservices



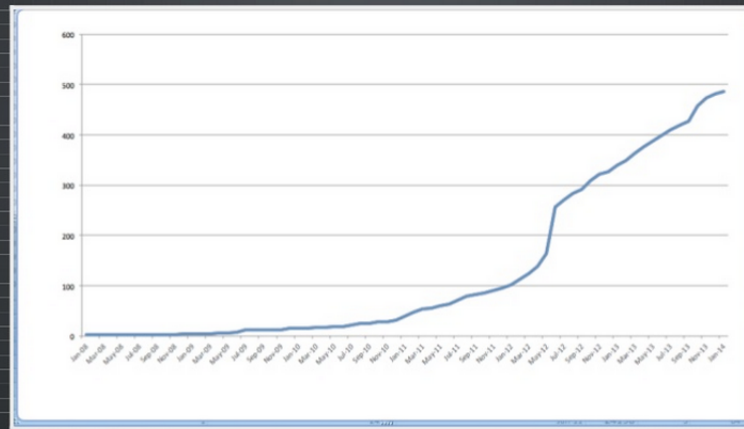
Cloud Native



- *High rate of change*
 - Code pushes can cause floods of new instances and metrics*
 - Short baseline for alert threshold analysis – everything looks unusual*
 - *Ephemeral Configurations*
 - Short lifetimes make it hard to aggregate historical views*
 - Hand tweaked monitoring tools take too much work to keep running*
 - *Microservices with complex calling patterns*
 - End-to-end request flow measurements are very important*
 - Request flow visualizations get overwhelmed*
- 

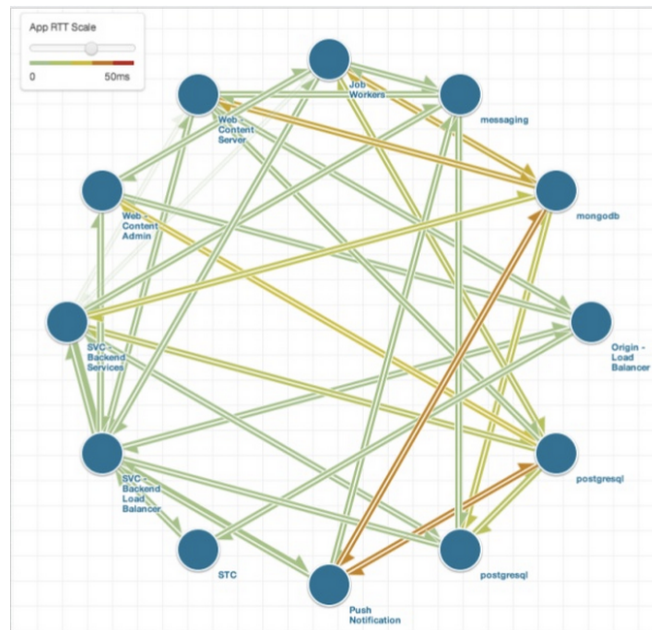
Microservice Based Architectures

AS OF LAST WEEK WE HAVE MORE
THAN
450 SERVICES



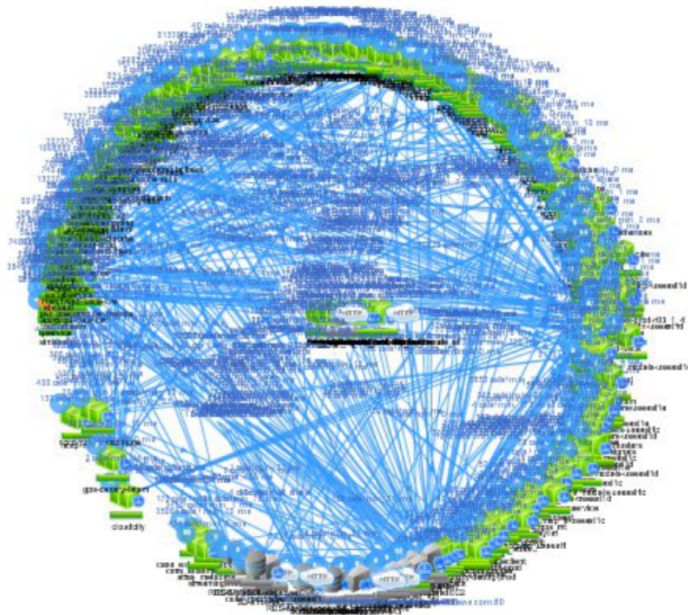
See <http://www.slideshare.net/LappleApple/gilt-from-monolith-ruby-app-to-micro-service-scala-service-architecture>

“Death Star” Architecture Diagrams

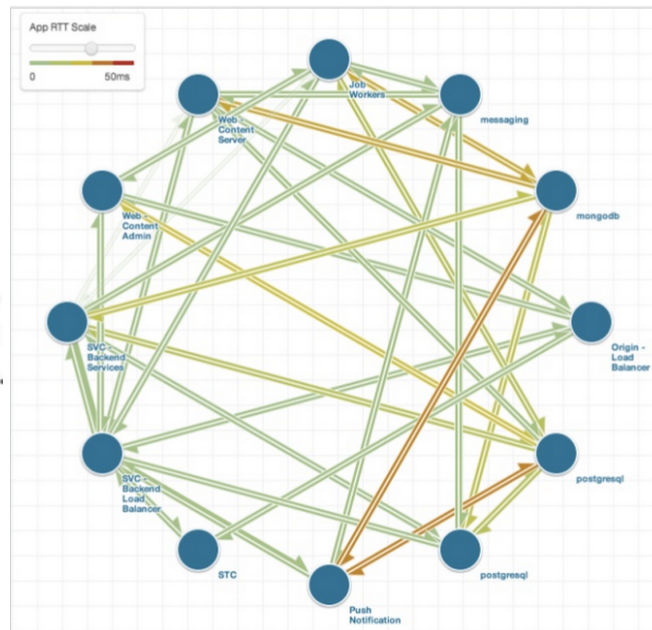


As visualized by Appdynamics, Boundary.com and Twitter internal tools

“Death Star” Architecture Diagrams



Netflix



Gilt Groupe (12 of 450)



Twitter

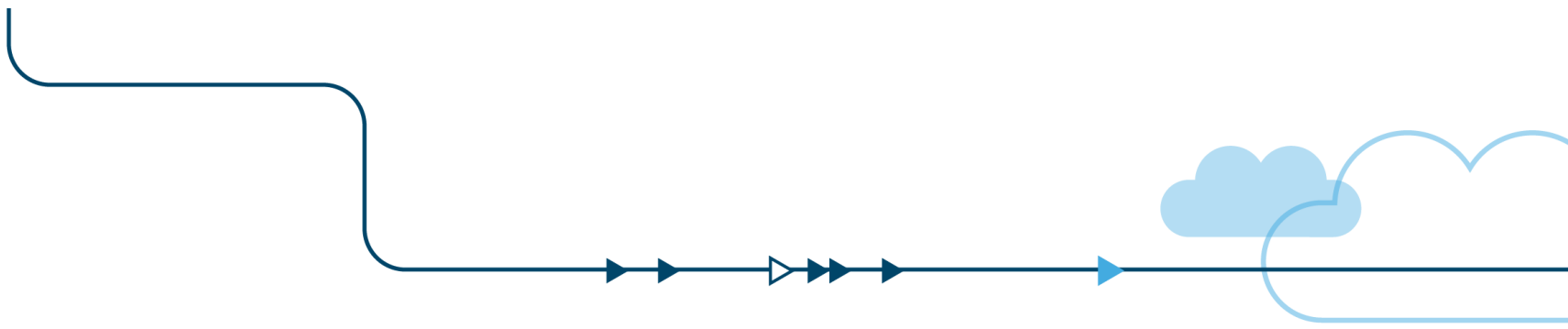
As visualized by Appdynamics, Boundary.com and Twitter internal tools

Continuous Delivery and DevOps



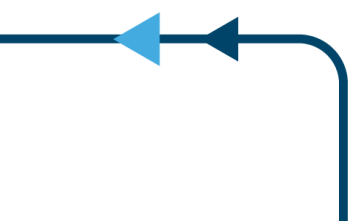
- *Changes are smaller but more frequent*
- *Individual changes are more likely to be broken*
- *Changes are normally deployed by developers*
- *Feature flags are used to enable new code*
- *Instant detection and rollback matters much more*



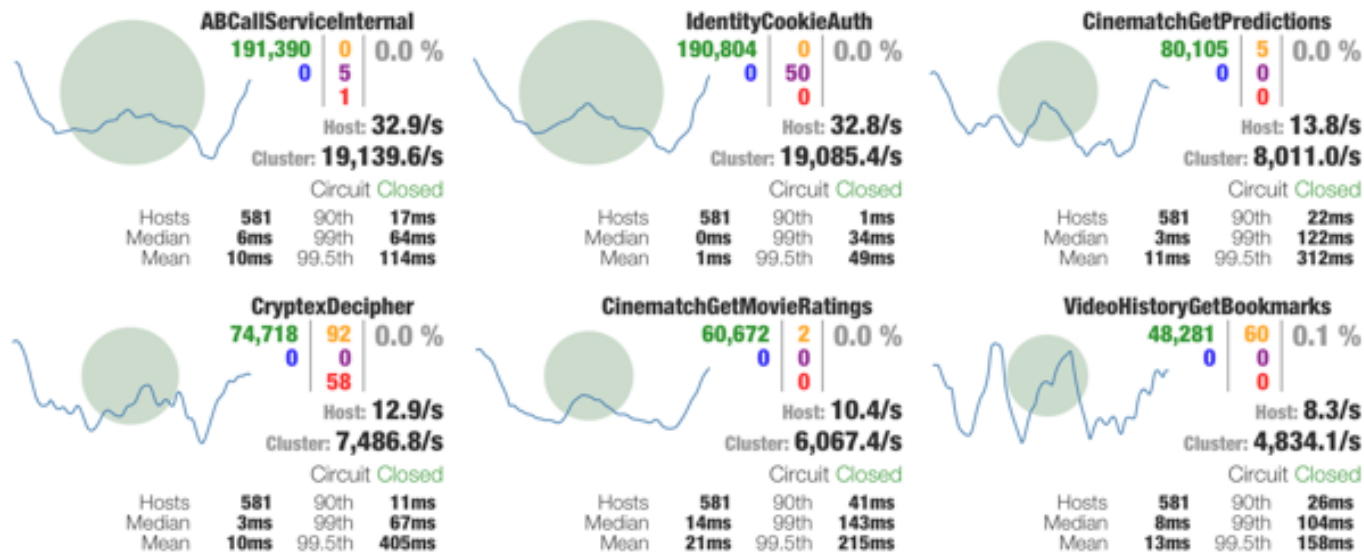


Whoops! I didn't mean that! *Reverting...*

*Not cool if it takes 5 minutes to see it failed and 5 more to see a fix
No-one notices if it only takes 5 seconds to detect and 5 to see a fix*

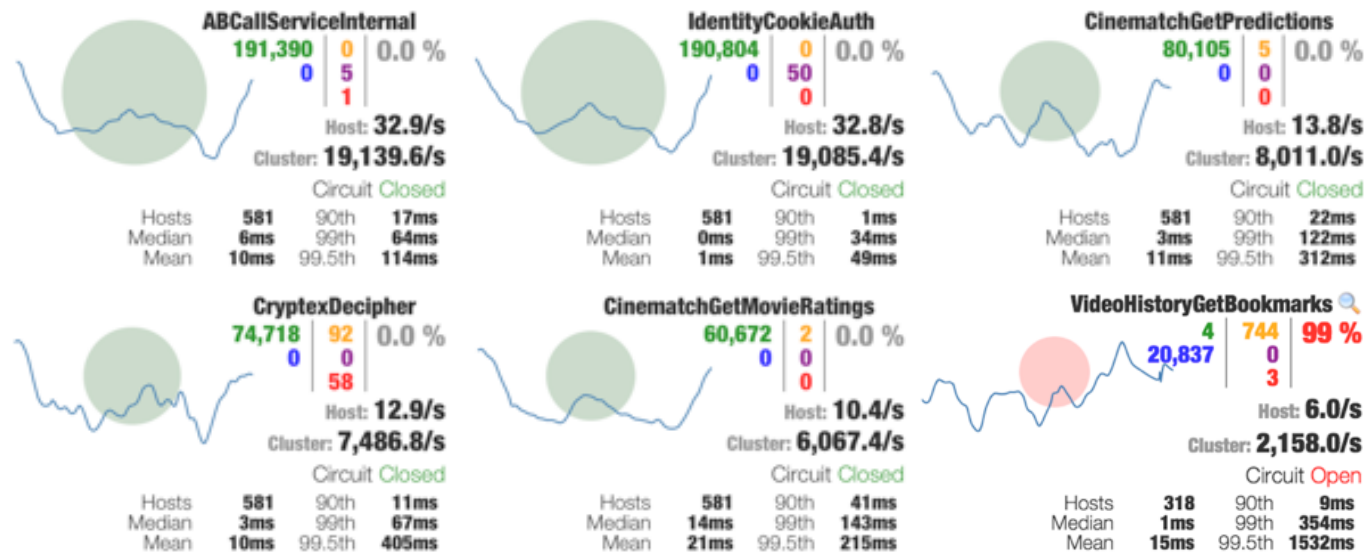


NetflixOSS Hystrix/Turbine Circuit Breaker



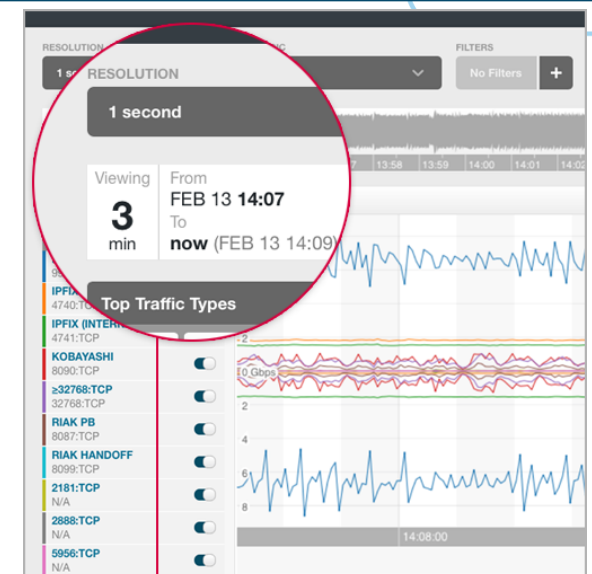
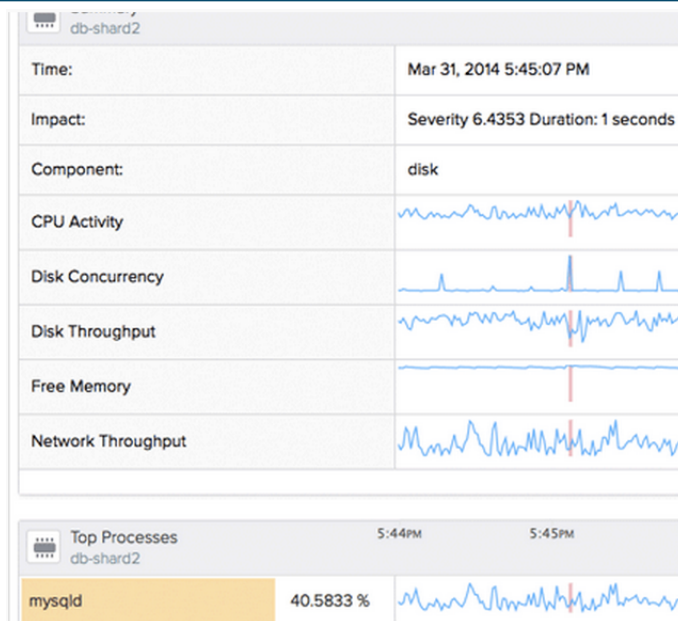
<http://techblog.netflix.com/2012/12/hystrix-dashboard-and-turbine.html>

NetflixOSS Hystrix/Turbine Circuit Breaker

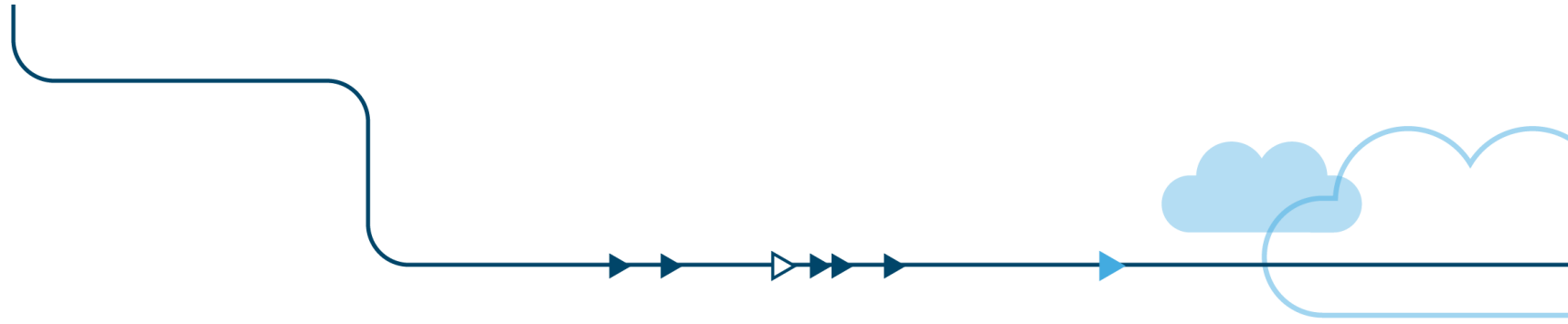


<http://techblog.netflix.com/2012/12/hystrix-dashboard-and-turbine.html>

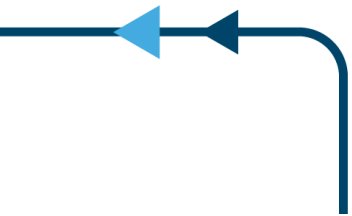
Low Latency SaaS Based Monitors

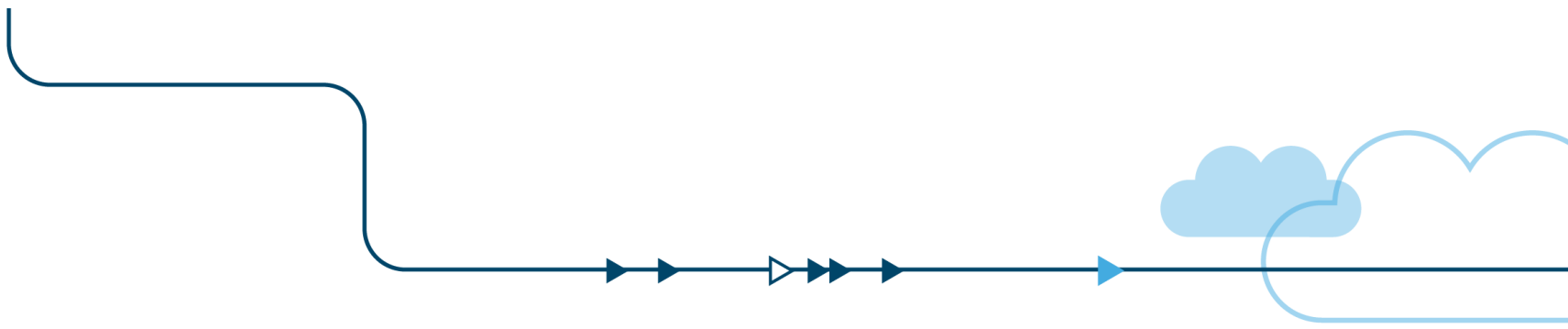


1-second data collection and real-time streaming processing on all components of the application stack



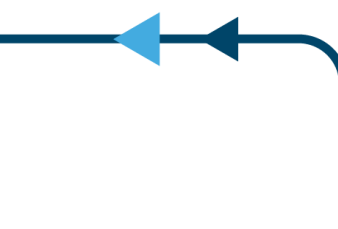
Metric to display latency needs to be less than human attention span (~10s)





Separation of Concerns

Bounded Contexts

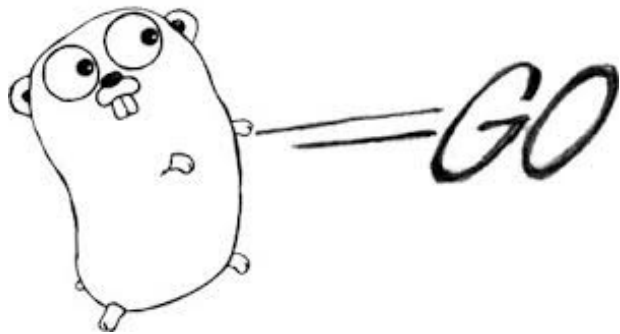




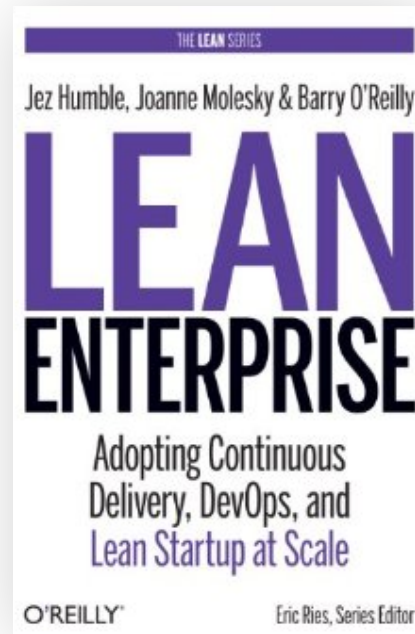
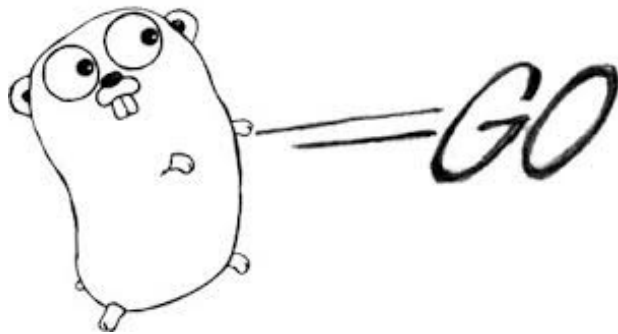
Forward Thinking



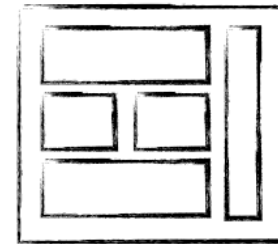
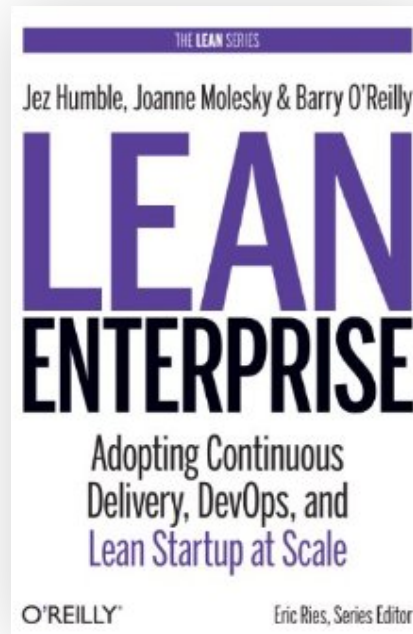
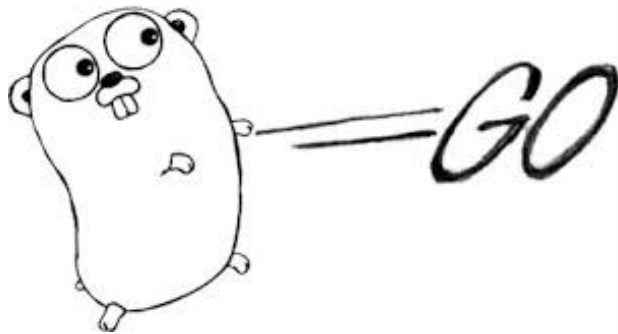
Forward Thinking



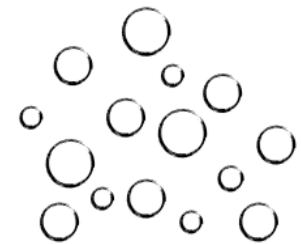
Forward Thinking



Forward Thinking

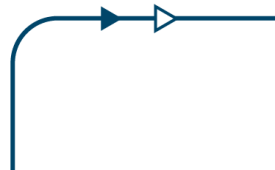


MONOLITHIC/LAYERED



MICRO SERVICES

<http://eugenedvorkin.com/seven-micro-services-architecture-advantages/>



Any Questions?



- Battery Ventures <http://www.battery.com>
- Adrian's Blog <http://perfcap.blogspot.com>
- Slideshare <http://slideshare.com/adriancockcroft>

- Monitorama Opening Keynote Portland OR - May 7th, 2014 - Video available
- GOTO Chicago Opening Keynote May 20th, 2014
- Qcon New York – Speed and Scale - June 11th, 2014 - Video available
- Structure - Cloud Trends June 19th, 2014 - Video available
- GOTO Copenhagen/Aarhus – Denmark – Sept 25th, 2014
- DevOps Enterprise Summit - San Francisco - Oct 21-23rd, 2014
- GOTO Berlin - Germany - Nov 6th, 2014
- AWS Re:Invent - Las Vegas - November 14th, 2014

Disclosure: some of the companies mentioned are Battery Ventures Portfolio Companies
See www.battery.com for a list of portfolio investments

