

USING LEAN AND AGILE PRINCIPLES TO DEVELOP

# BETTER

PEOPLE • TEAMS • PRODUCTS

# REAL AGILE PROBLEMS AND HOW TO DEAL WITH THEM



# Before we start

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- 🌀 Please download the GOTO app
- 🌀 Ask questions through the app as we go along



# What is it?

Agility is about groups of talented,  
adventurous and focused people  
making ideas reality  
...not managed teams following  
someone else's plan.



# It's about people

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Willingness

Explorer

Phlegmatic

Humility

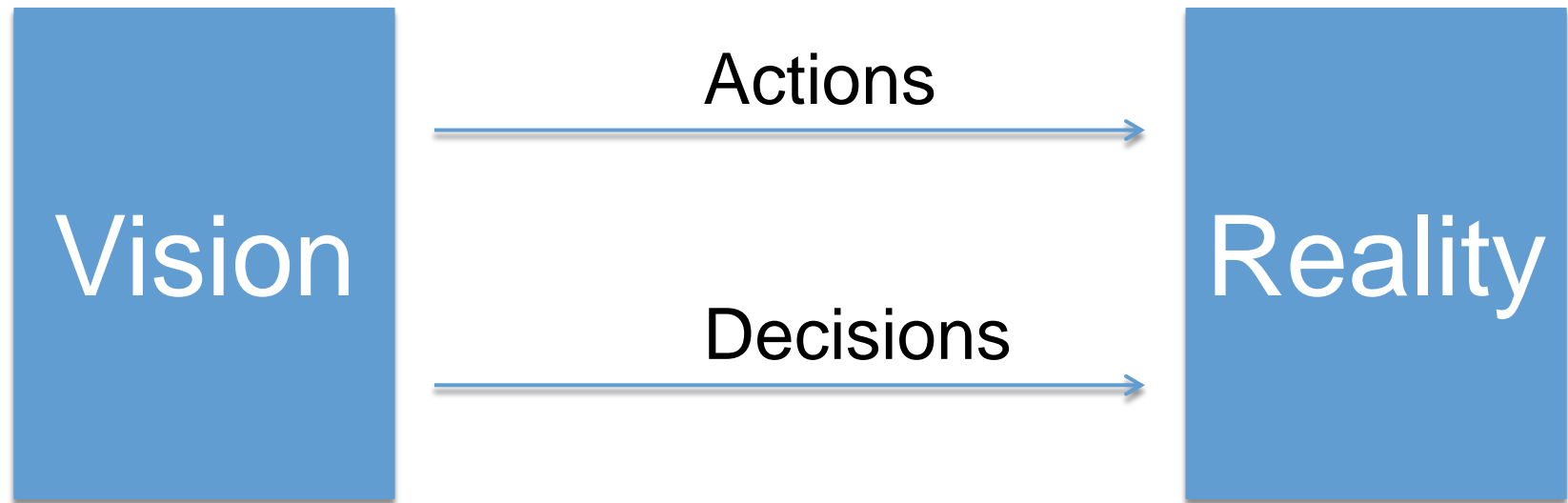
Passion

Courageous



# A clear vision

“Where there is no vision the  
people perish”





# What are the Value Drivers?



Safety



PORSCHE

Status

# Feature greed







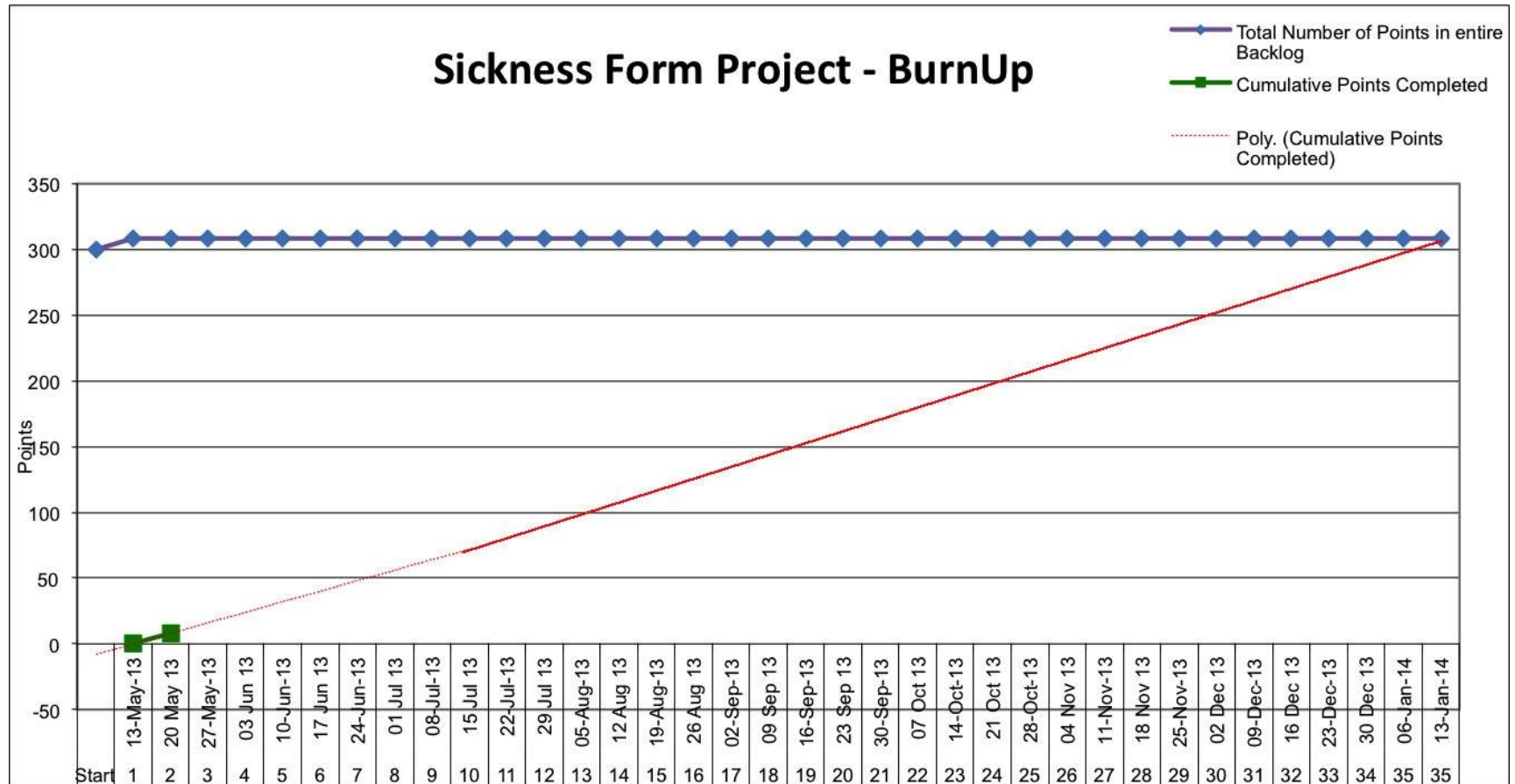
# Understanding the journey

Do fewer things.

Do smaller things.

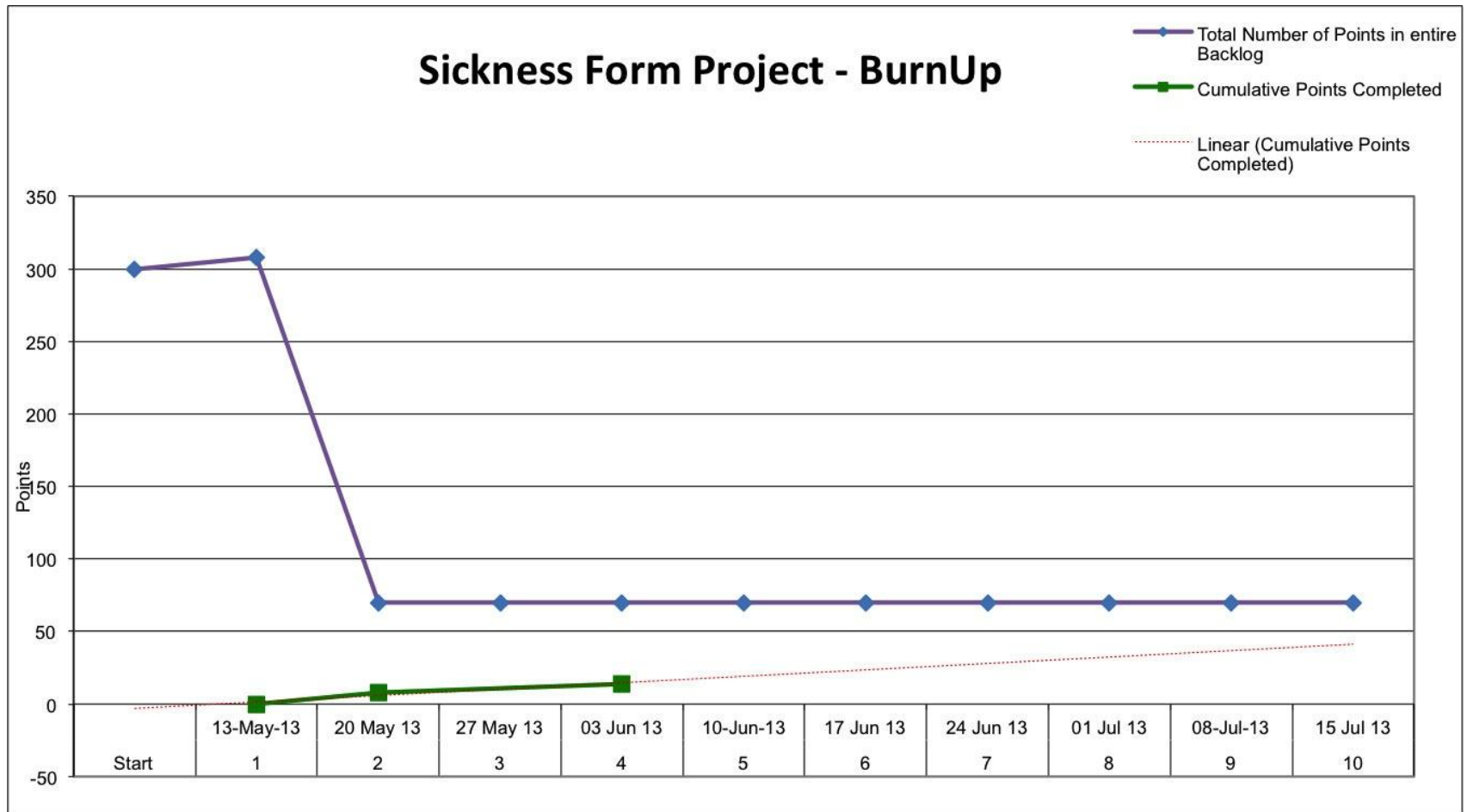
Do them more frequently.

# 1: Start to get an idea of progress



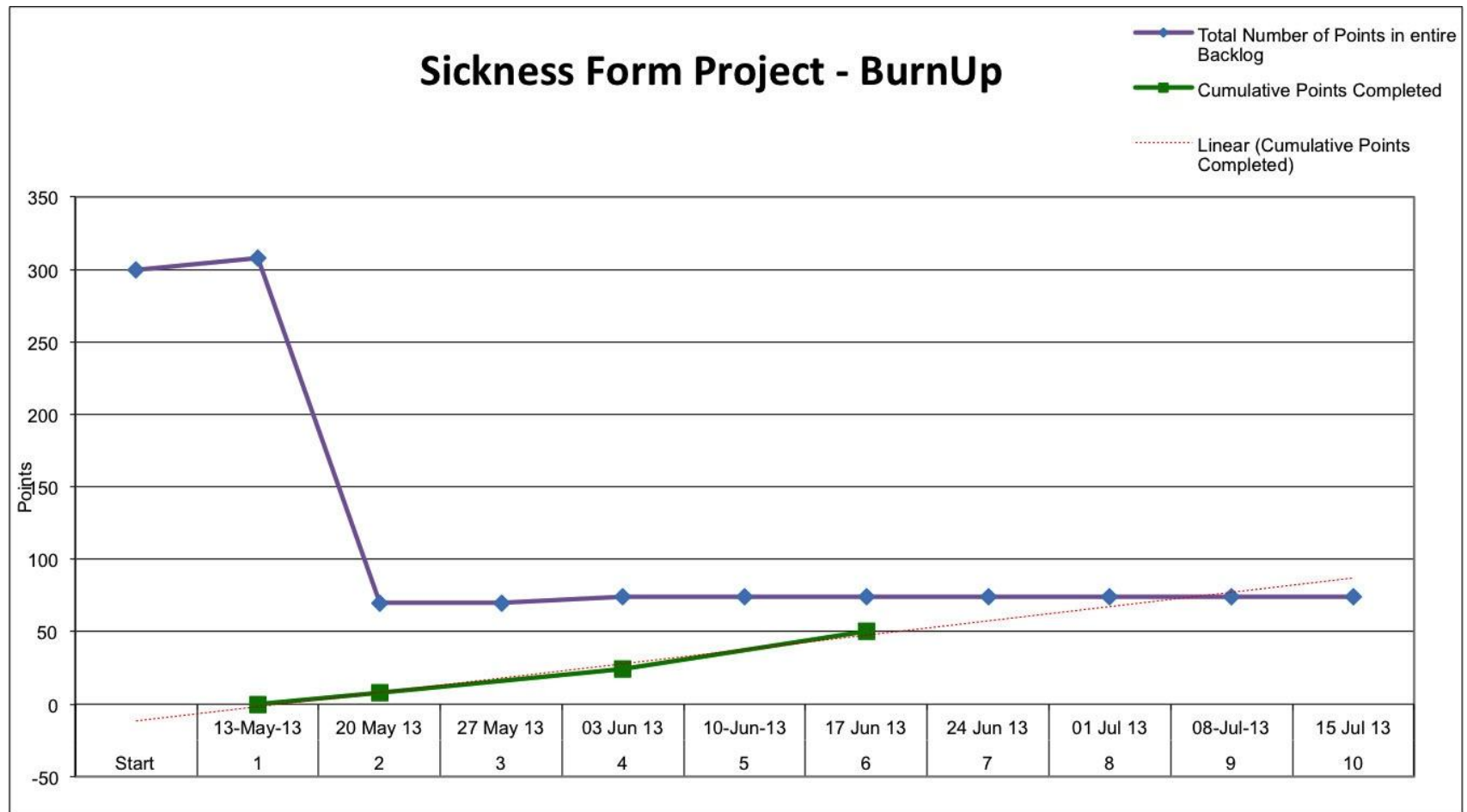


# I2: Important conversations



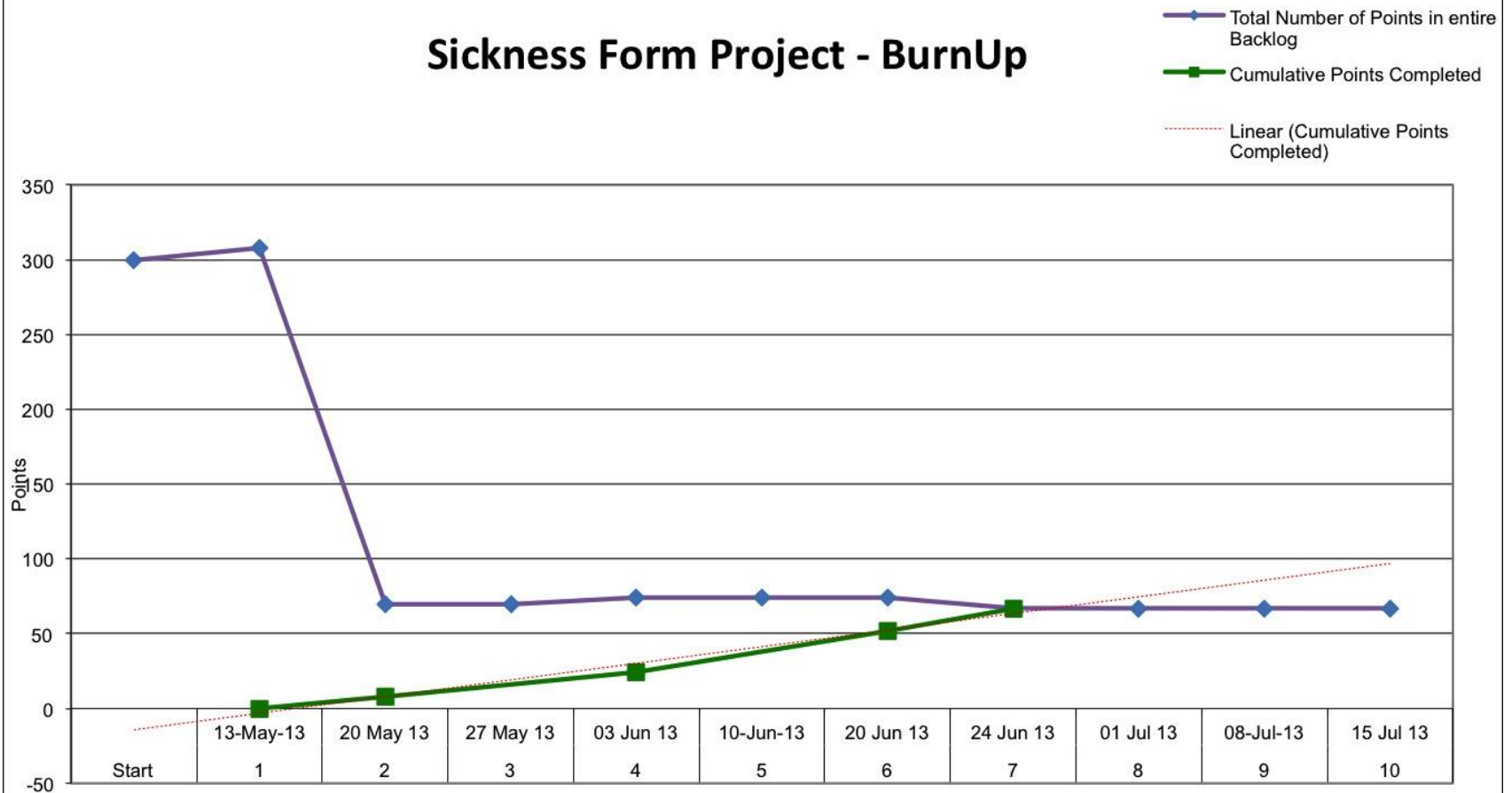


# I3: Seeing progress



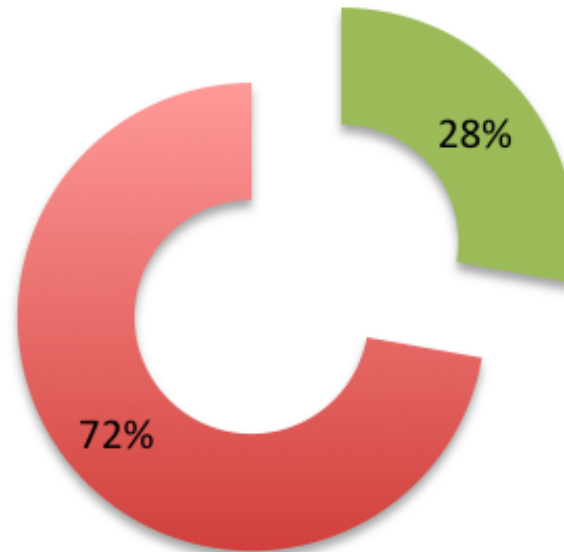
# I4: Done

## Sickness Form Project - BurnUp



# What did we lose? Work Estimate

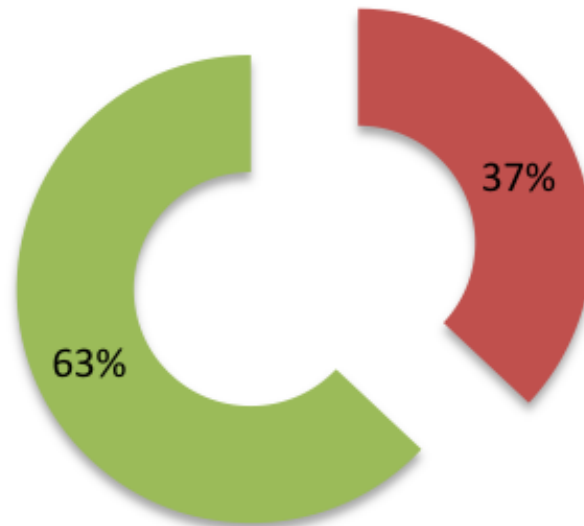
## % of Original Backlog Delivered



On closer inspection 72% of work wasn't actually needed, just 28% was

# What Business Value did we lose?

## Business Value



The 13% of work kept was 63% of the Total Business Value



# Tell it how it is.

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- 🌀 The more credibility you have the greater the ability to deliver.
- 🌀 Your boss would rather hear a little bad news now, than a lot of bad news later on.
- 🌀 Honesty is the best policy



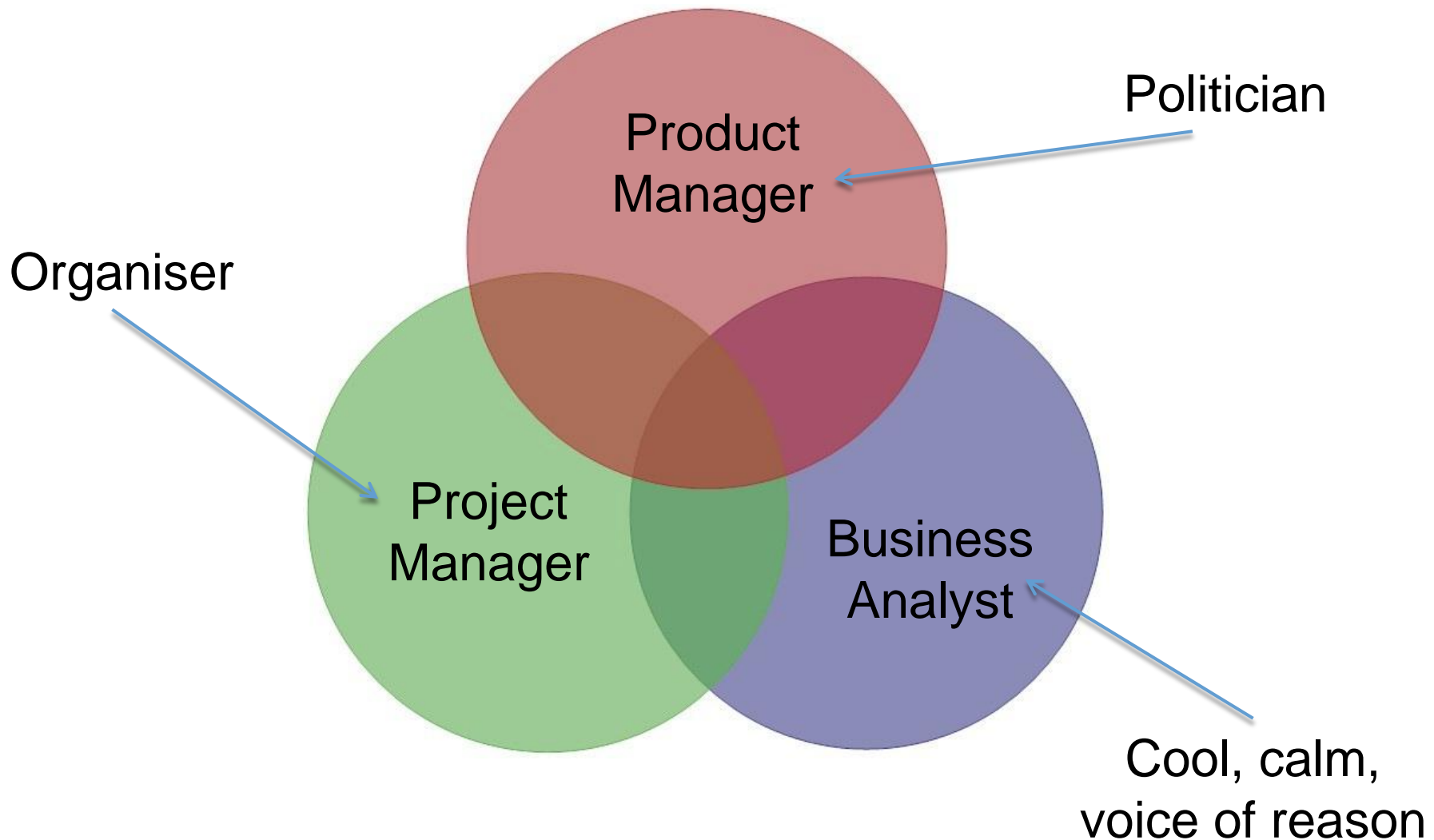


## Roles – guiding the journey

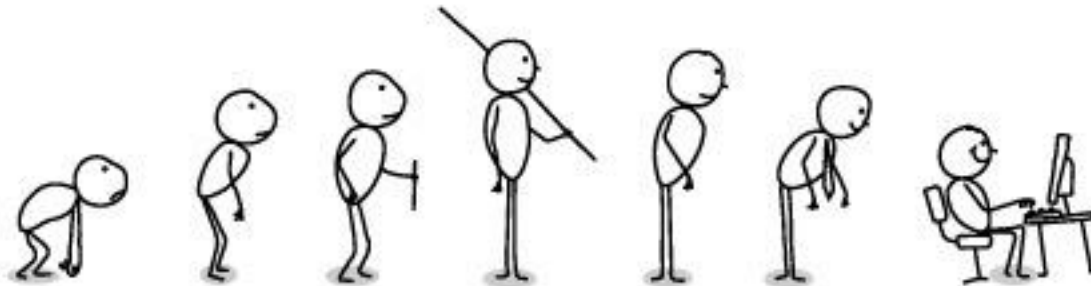
You don't need to be the best on the team who does what you do

You need to be the only one on the team who does what you do

# Three key roles



# People change





# Lighting the path – new thinking

Be the flame – not the moth

Giacomo Casanova

# Understand the problem first.



# Too much talking not enough doing

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# The truth will set you free





# Make opportunities yourself

The truth about opportunity is that  
you make it yourself







# Everything is made up

There are no wrong ways or right  
ways of working...

...there are only better ways of  
working



# Before we go

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 Please evaluate the talk through the app



# Agility in Mind

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