

# UI in an Agile Process

- When the Real World Comes Knocking

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*Interaction Designer*

Trifork A/S

# The Case: Danske Bank

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- Biggest bank in Denmark:
  - Founded in 1871
  - 2.2 mill customers
  - 300 branches
  - 6,000 employees in DK
  - 20,000 employees worldwide
  - Operating in 15 countries



# Goals of the Project

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- Make the first and best mobile bank in Denmark
- Success criteria:
  - 10,000 downloads
  - 5 enquiries
- Core values:
  - Expertise
  - Integrity
  - Value creation
  - Commitment
  - Availability



# User demands

Danske Bank

Kunderne bliver stadig mere krævende og efterspørger mere service

"Jeg vil kunne gå i banken når det passer mig - døgnet rundt"

"Min bank skal være tilgængelig, lige meget hvor jeg befinder mig"

"Det skal virke hele tiden"

"Jeg vil selv bestemme, hvordan jeg kontakter min bank"

"Jeg foretrækker den personlige kontakt"

"Mine venner er mit ekspertpanel nu"

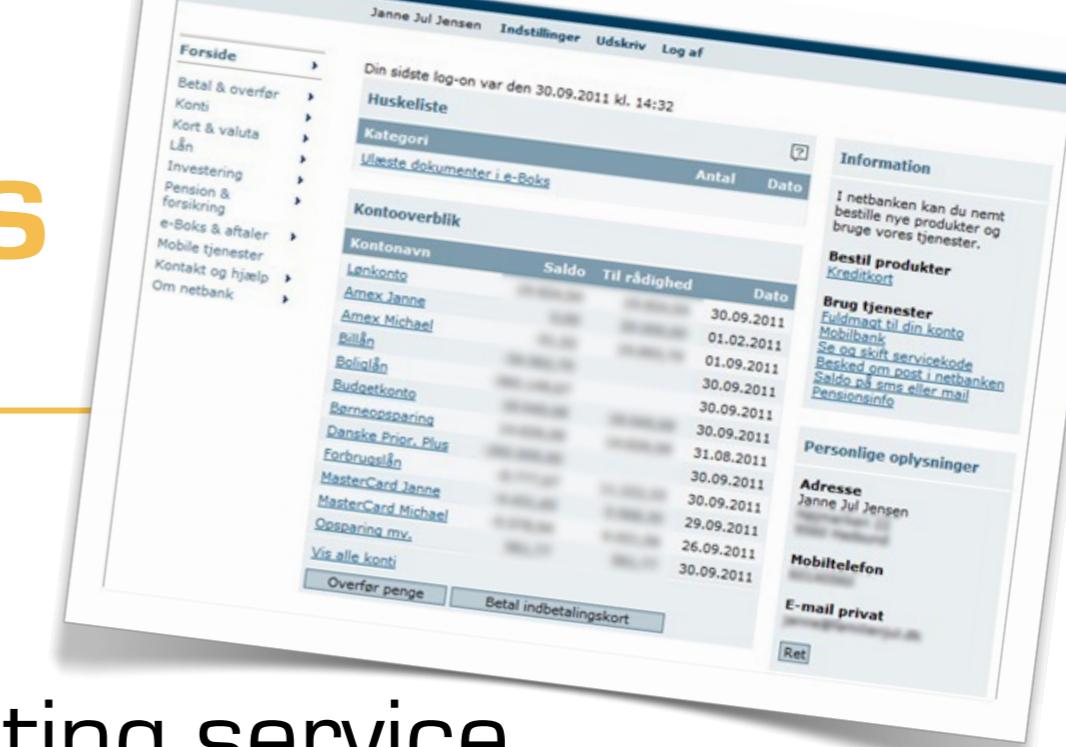
"Jeg vil kunne tilpasse det produkt, jeg køber, til mine behov"

Source: InterBrand 2010, Immediacommunication 2010

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# Case Characteristics

- Well known topic
  - Private basic banking
  - 4 mill. do online banking
- Functionality well defined
  - View accounts
  - View transactions
  - Pay bills
  - Transfer money
  - Contact
  - Currency



- Existing service
  - Online banking (2000)
  - Mobile banking (2003)
- Two platforms
  - iPhone
  - Android
- Agile development
  - SCRUM

# Challenges

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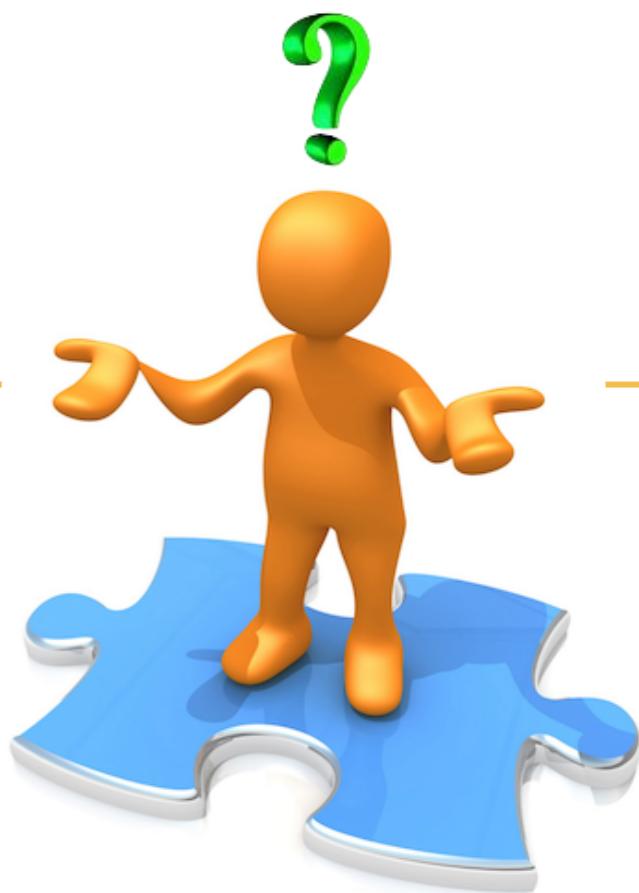
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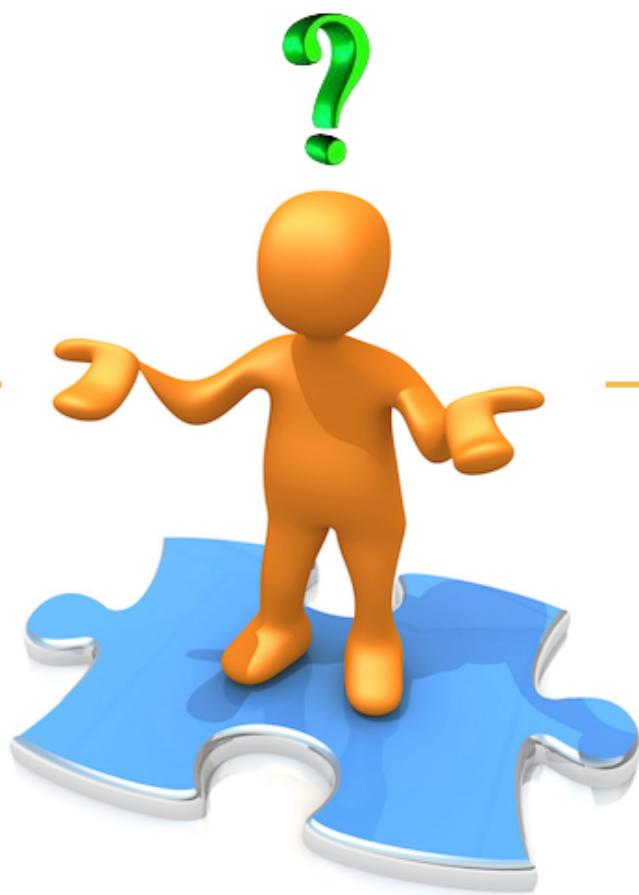
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- How do we test when we can't test "live"?



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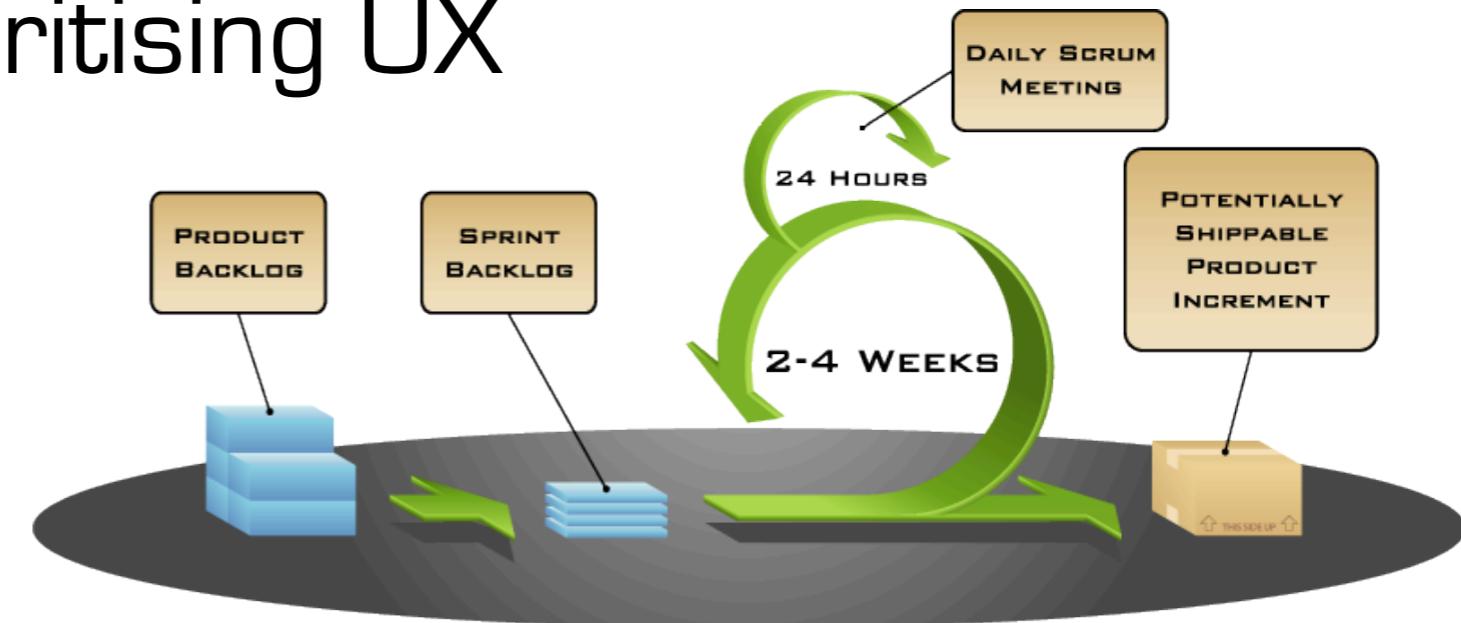
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- How to avoid designers delaying developers?
- How do we test under an NDA?
- How do we test when we can't test "live"?
- Fixed release date



# SCRUM process

- Estimating: Proof of Concept
- Product backlog: Making it reflect UX
- Sprint: Working separately on UX
- Roles: How clear roles help UX
- Product owner: Prioritising UX
- Testing: When to start testing UX

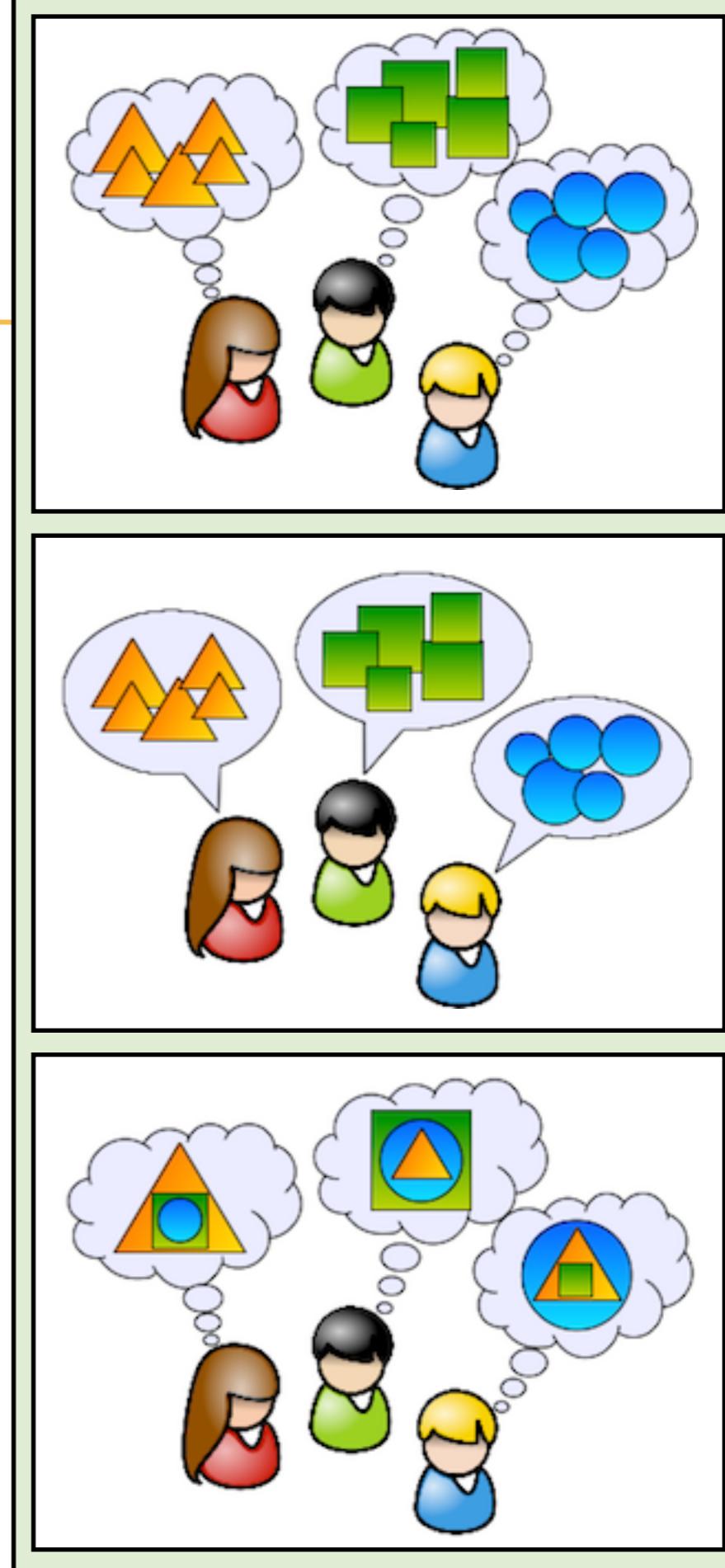
- 1 What did you do yesterday?
- 2 What will you do today?
- 3 Is anything in your way?



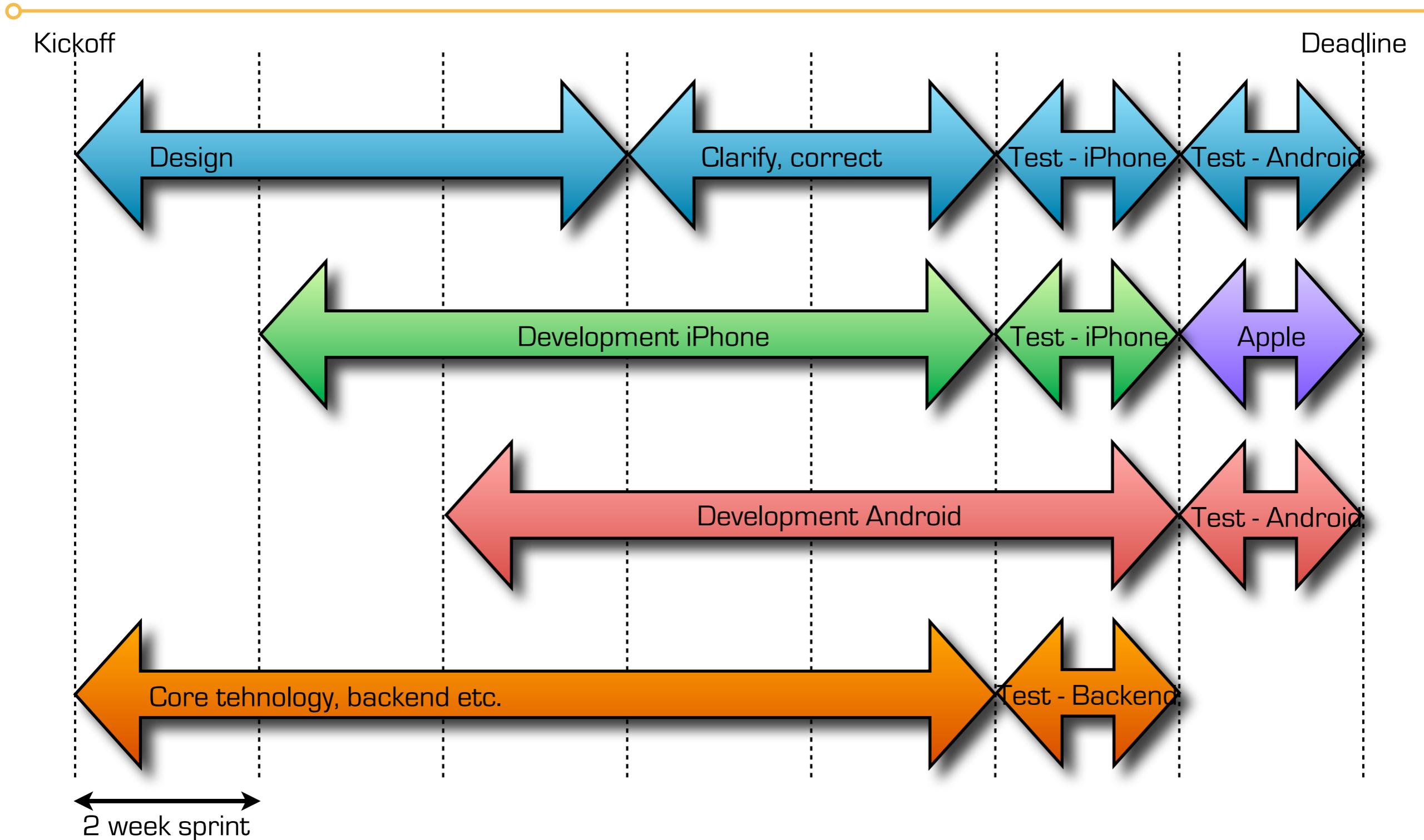
COPYRIGHT © 2005, MOUNTAIN GOAT SOFTWARE

# Sprint meeting

- Sprint review:
  - Review the work done
  - Demo
- Clarifications and alignment
- Sprint retrospective
- Sprint Planning:
  - Decide the work to be done
  - Make a sprint backlog

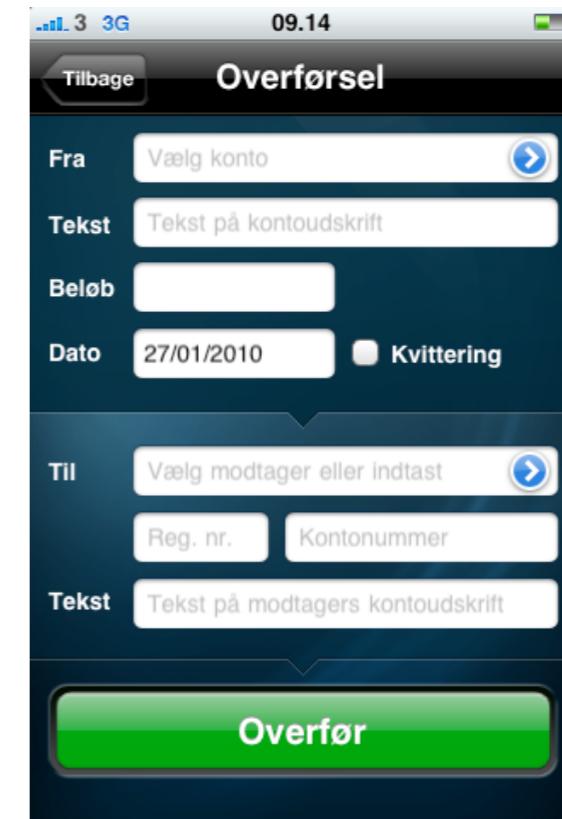
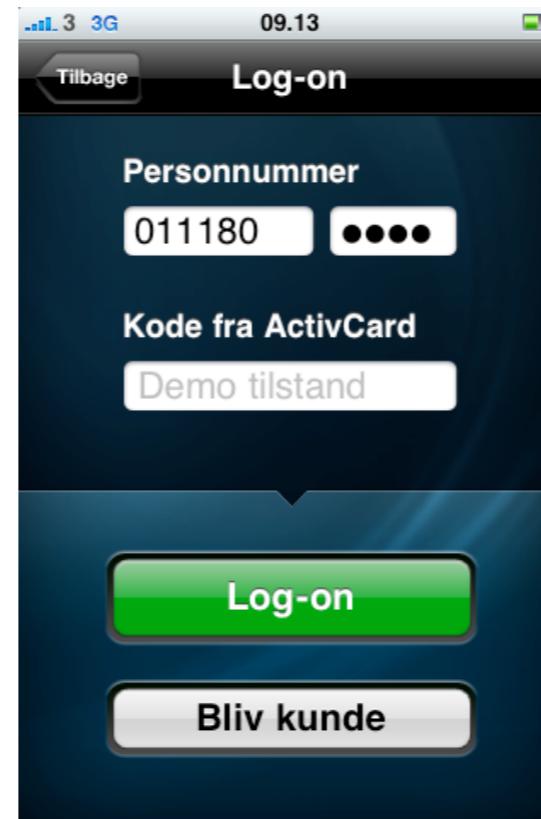
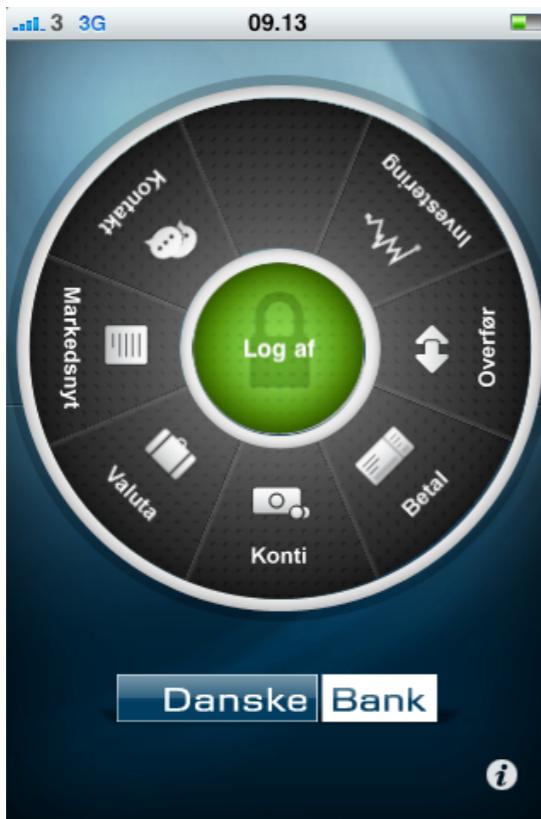


# Time Planning Example



# Proof of Concept (POC)

- Three basic work flows
  - Log on
  - Account overview
  - Currency calculator
- 2,5 months
- Timeboxed
- Design included



# User Needs



# User Needs

- Use patterns (online & mobile)
  - 1.2 mill customers on online banking
  - 7.5 mill logons per month
  - Loads of detailed numbers on actual use



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# User Needs



- Use patterns (online & mobile)
  - 1.2 mill customers on online banking
  - 7.5 mill logons per month
  - Loads of detailed numbers on actual use
  
- Survey: 70+% want to use mobile banking daily
  - 51% to view account balance
  - 40% to transfer money
  - 32% to pay bills
  - 31% to see transactions



# User Hindrances



“But what about security??”

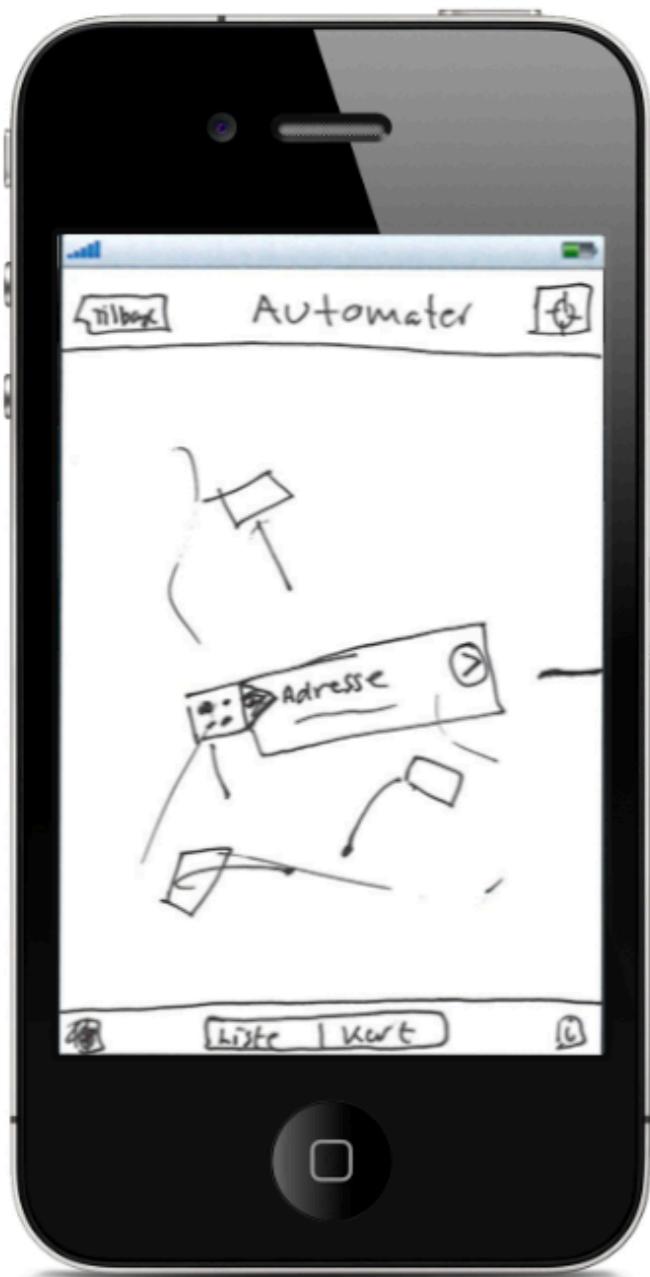


- 37% worry about the security of a mobile bank app
- Two factor login based on:
  - Social security
  - 4-digit service code
  - NemID (Danish paper based security solution)

# The Design Process

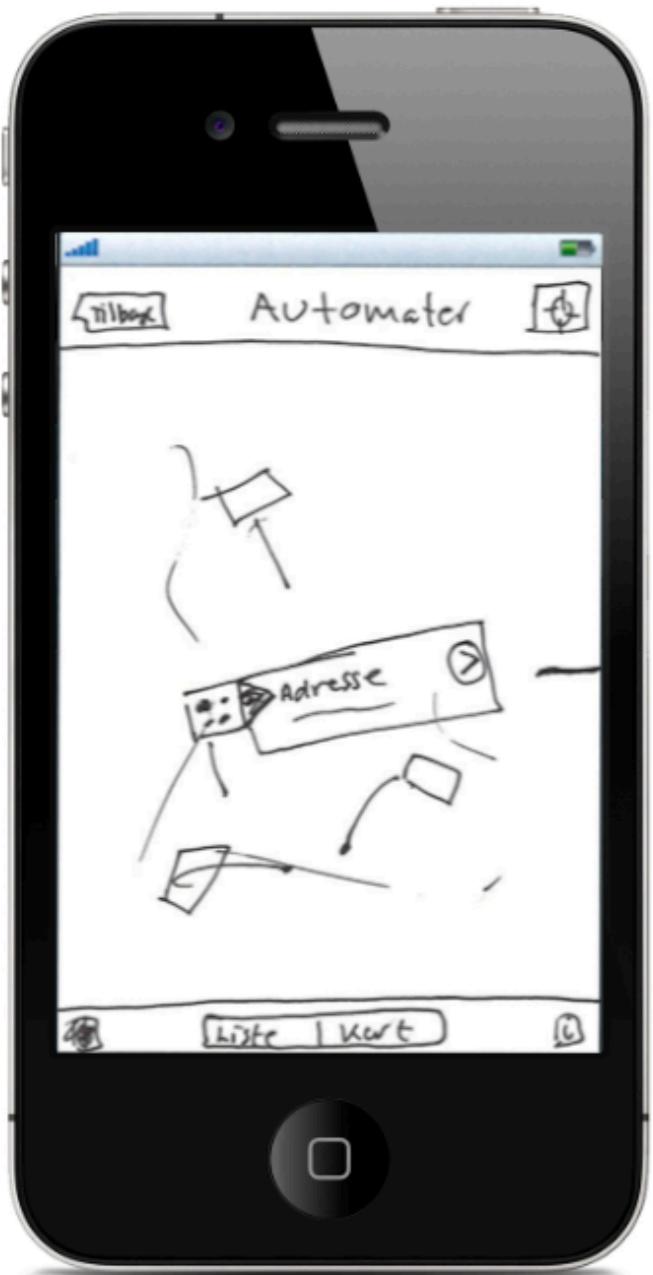
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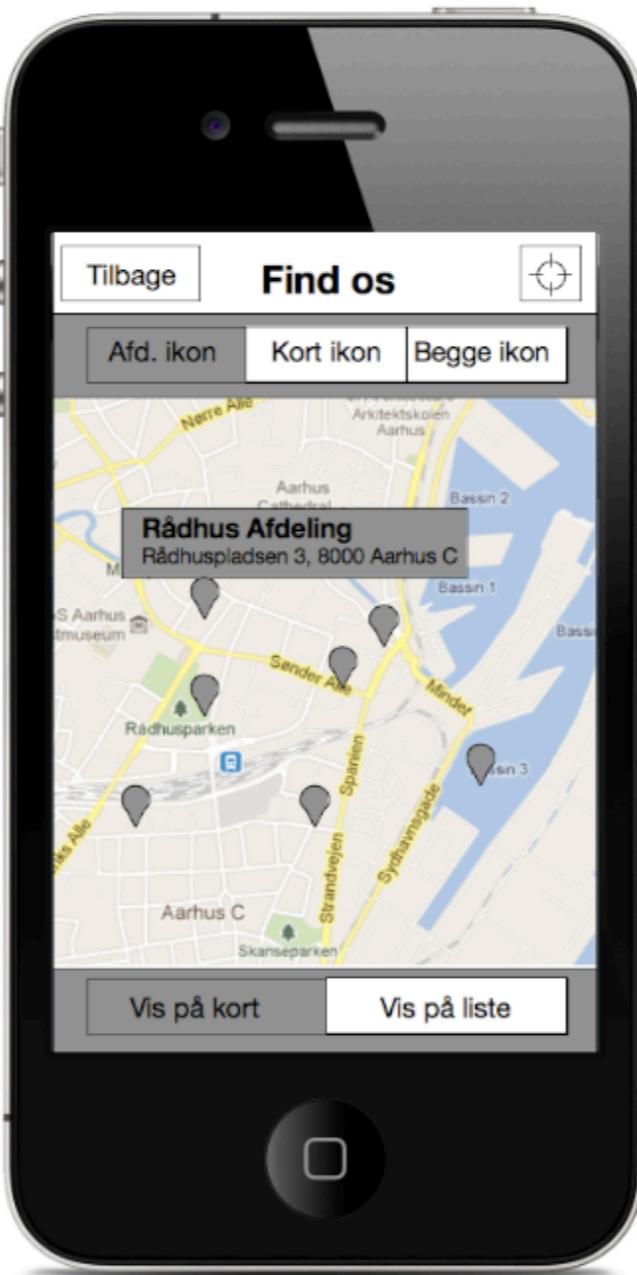


Sketching

# The Design Process

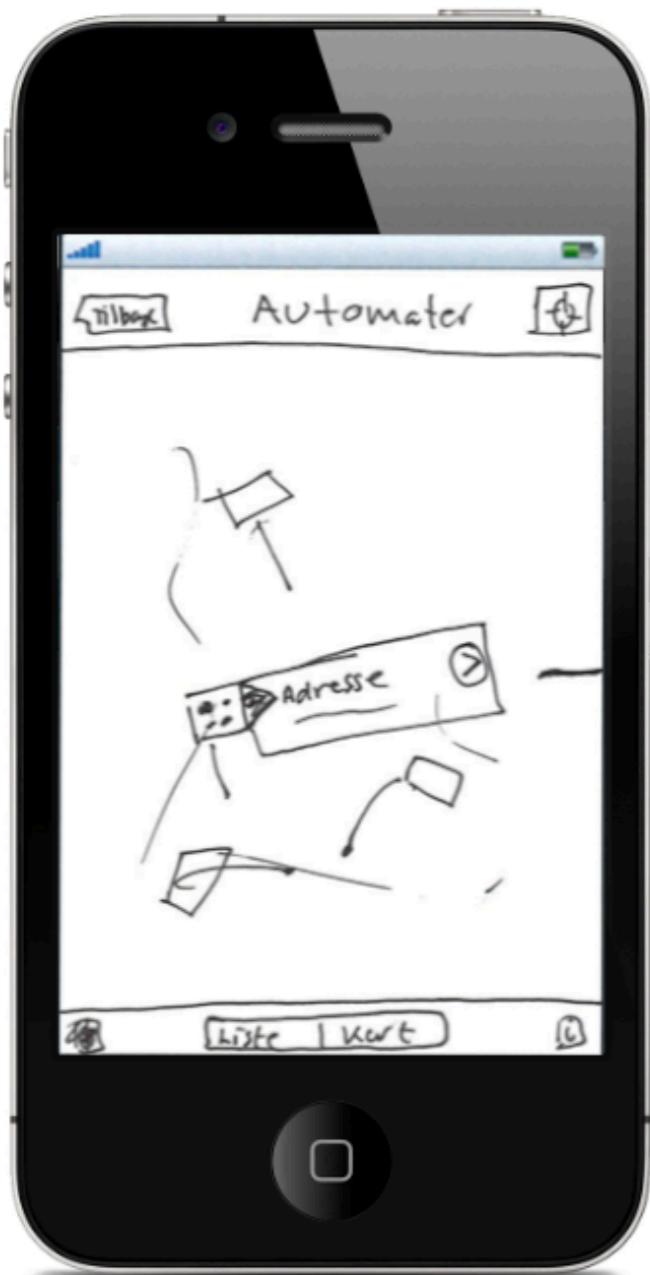


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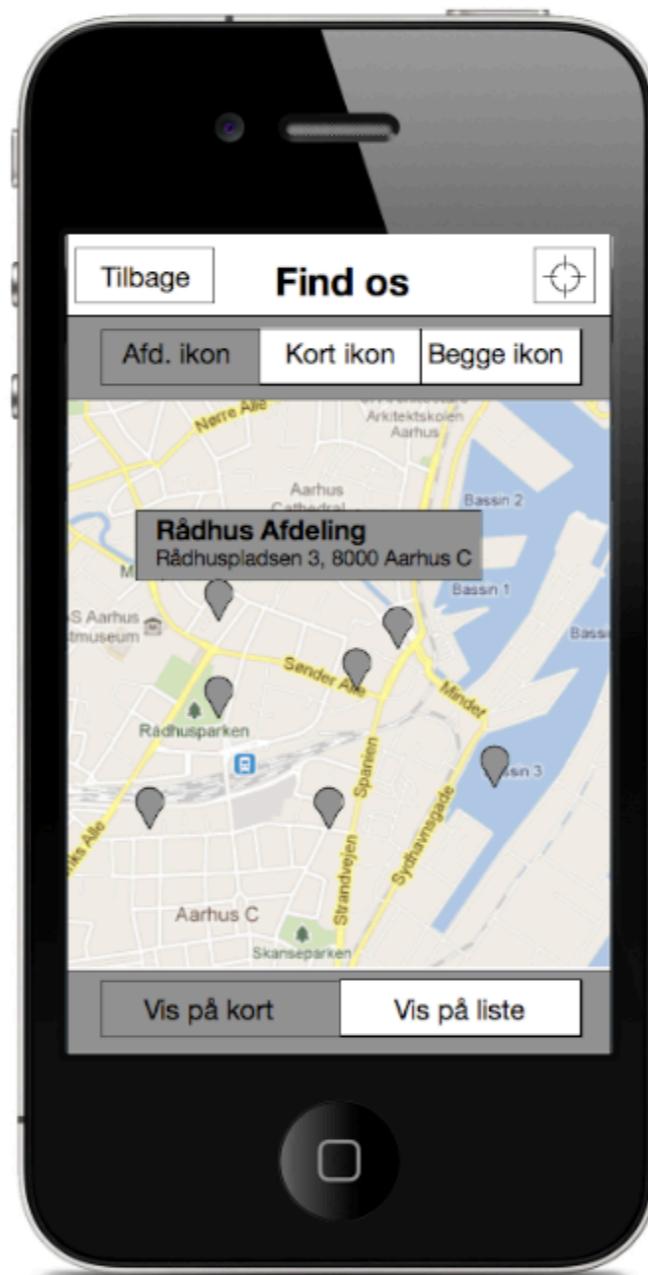


Wireframing

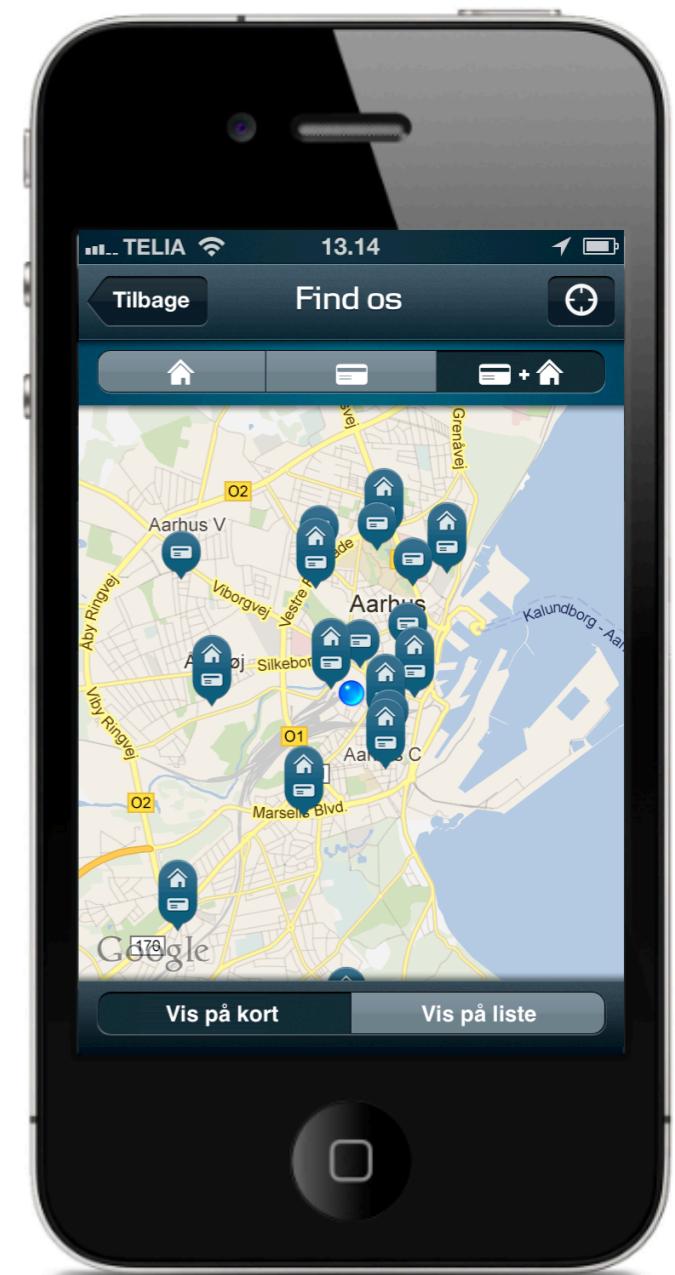
# The Design Process



Sketching



Wireframing



Graphics

# Design Versions

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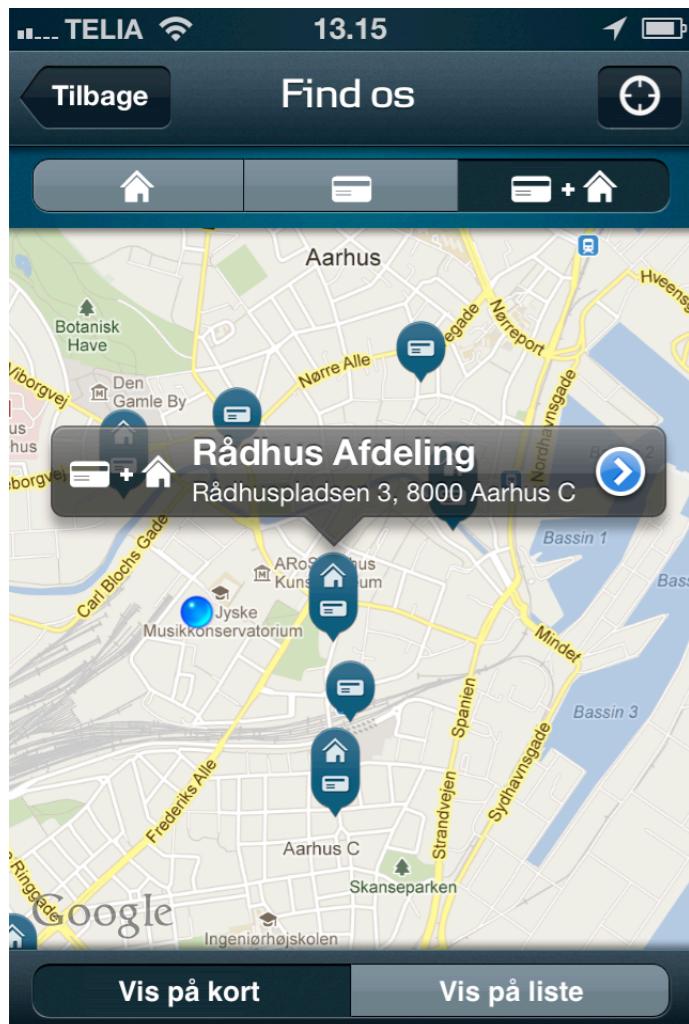


# Making Use of the Platform

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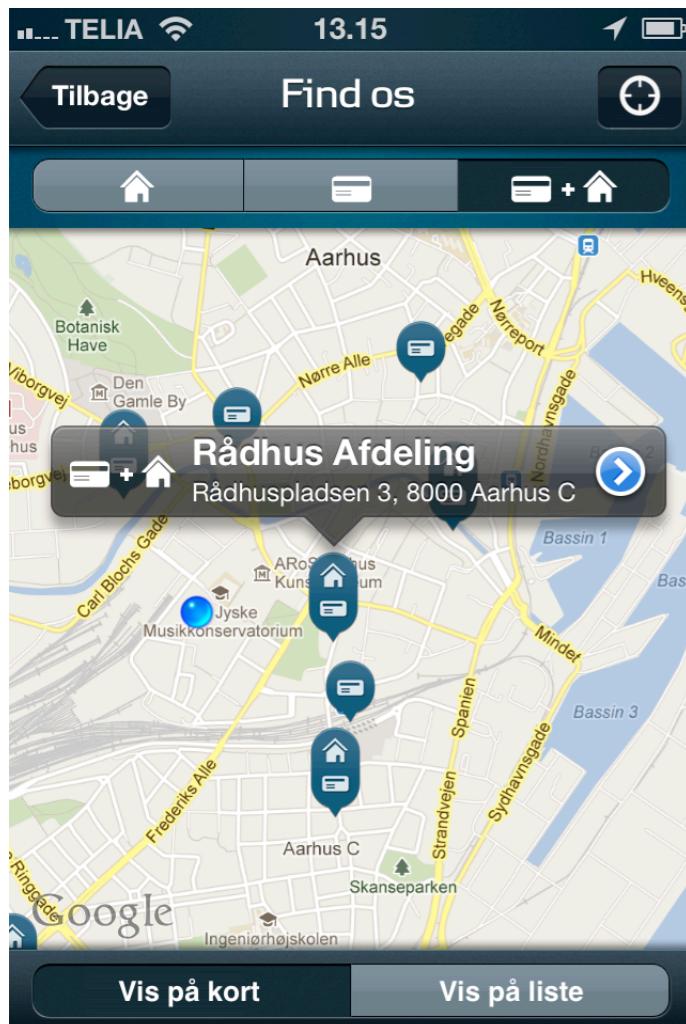
# Making Use of the Platform

## ■ GPS



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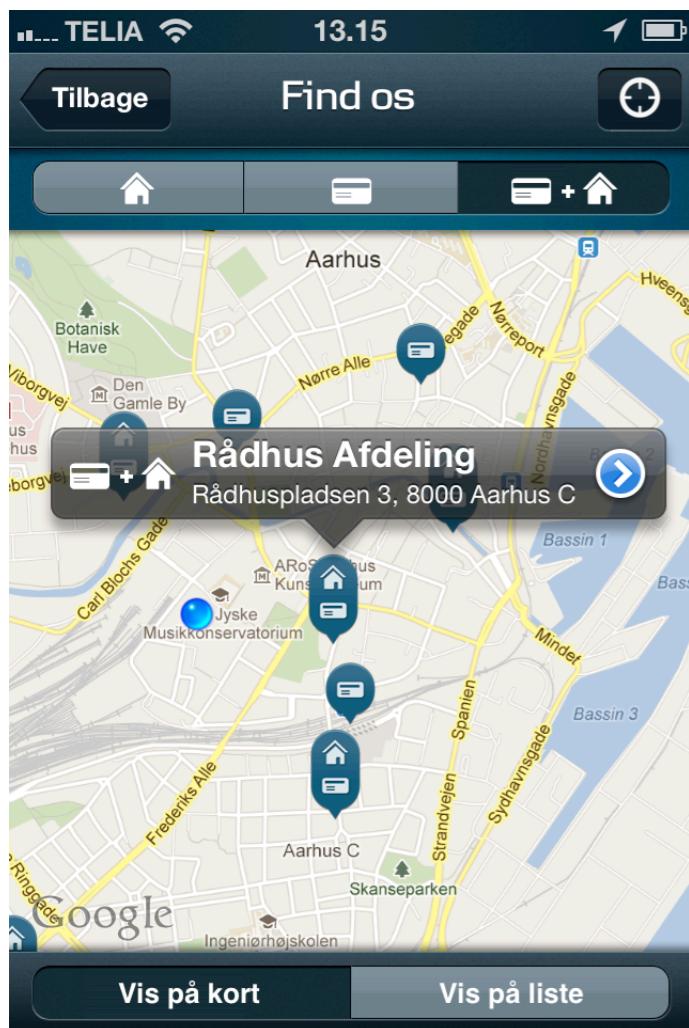


## ■ Camera



# Making Use of the Platform

## ■ GPS



## ■ Camera



## ■ Mobility

Kursliste		
Nationalbankens middelkurs - kurser i forhold til DKK		
Danske kroner DKK	100,00	
Euro EUR	743,33	
Australske dollar AUD	577,07	
Brasilianske real BRL	292,45	
Britiske pund GBP	929,16	
Bulgarske leva BGN	380,06	
Canadiske dollar CAD	575,73	
Valutaomregner	Kursliste	

# Testing Challenges

- NDAs
  - Secret due to competition
  - The surprise element
  - Control the publication
  
- Security issues
  - Live data not possible
  - Jeopardising customers finances
  - Risking the business's economy and reputation



**But how do we test then??**

# Working Around the NDA

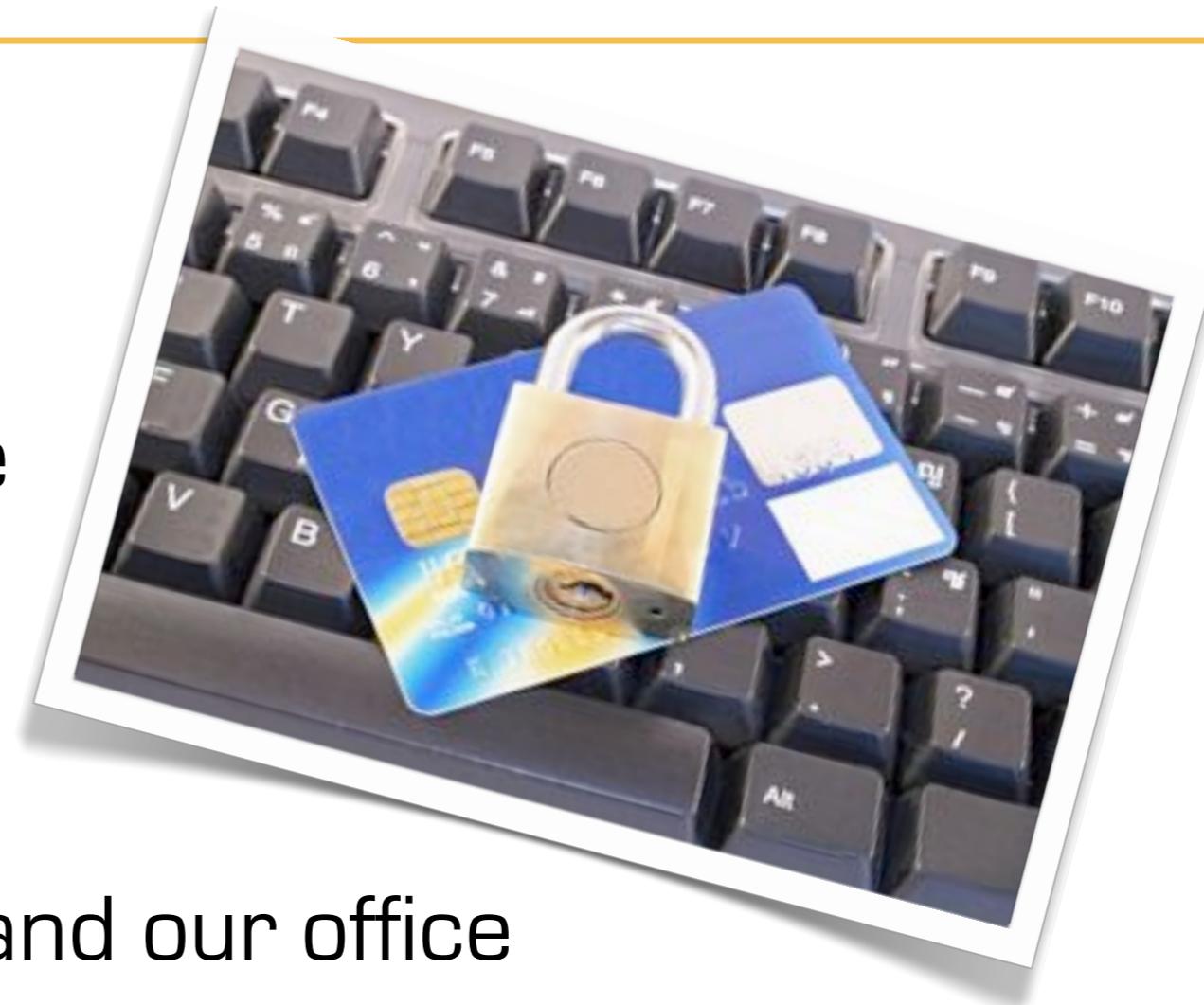
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- Continuous testing every sprint
- Internal testers (app. 50)
- Time dedicated to testing
- Test cases
- Automatic tests
- Heuristic inspection



# Working Around Security

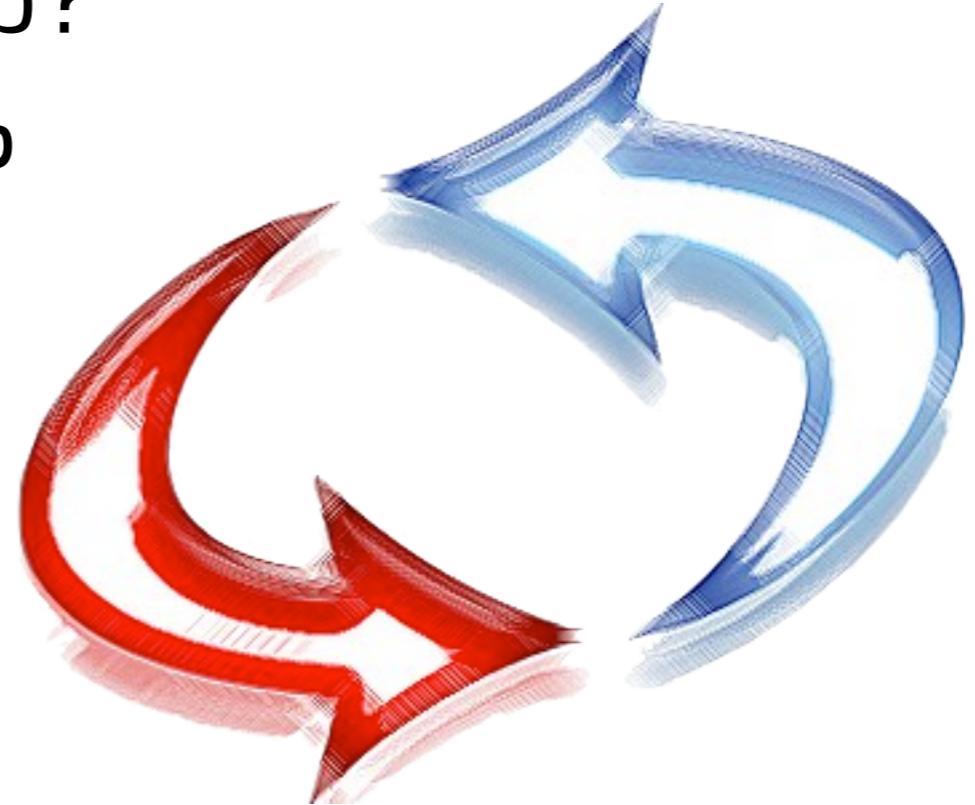
- Test environment
  - Dummy data
  - Available from everywhere
- System environment
  - Real data, but not live
  - Available only in the bank and our office
- Production environment
  - Real live data
  - Available everywhere, **to everyone!**



# Feedback system

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- What (headline)?
- Which platform?
- Which version of the app?
- Who should deal with it?
- Description
- Attachments
  - Screens
  - Pictures
  - Documents



# Timeline

- Jan - Mar 2010: Proof of Concept
- May - Sept 2010: Basic banking
- Sept - Dec 2010: Pay bills by camera
- Jan - May 2011: Investment
- June - Nov 2011: iPad banking
- Jan - May 2012: Investment for iPad
- Jan - May 2012: New visual design for smartphone
- Mar - ??? 2012: Windows Phone 7 version



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Gode nyheder! Vi  
starter på at udvikle vores nye  
nok holde jer opdateret. Tak for alle de mange op-

Synes ikke godt om længere · Tilføj kommentar · Del

# Crowd sourcing & Social Media

- Facebook idea bank
  - 263 ideas
  - 3,109 votes

The image shows a comparison between a Facebook page and a dedicated website for idea submission.

**Facebook Page:** The left side shows the official Facebook page for Danske Bank. It features a large image asking "Hvad skal vores mobilbank kunne?" (What should our mobile bank be able to do?). Below the image is a call-to-action button: "Kom med din idé under fanen Idébank". The page also displays basic information like location (Holmens Kanal 2-12, Copenhagen, Denmark, 1092) and a brief about section. A sidebar shows "4,485 People Like This" with profiles of Sonny Wilden Thybo, Stine Aagaard, and Benjoh Høt Johansen.

**Danske Idébank Website:** The right side shows the dedicated website for idea submission. It has a similar header and navigation bar as the Facebook page. A main banner asks "Kom med din Idé: Hvad skal mobilbanken kunne?" (Come with your idea: What should the mobile bank be able to do?). Below the banner, there's a summary of the initiative: "Danske Idébank er din mulighed for at komme med gode idéer til forbedringer af vores mobilbank. Er der noget, vi kan gøre bedre, eller savner du en bestemt funktion?". A green button says "Se alle idéerne eller opret din egen" (See all ideas or create your own). To the right, there's a box titled "Top 3 idéer" listing three ideas with small profile pictures and descriptions. At the bottom right of the website box, there's a link "> Se flere idéer". On the far right, a box titled "Idébanken i tal" provides some statistics: 169 idéer, 127 Kommentarer, and 2028 Stemmer.

# Crowd sourcing & Social Media

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The image consists of two parts. On the left is a screenshot of a Facebook page for 'Danske Bank'. The post features a mobile banking app interface with text overlay: 'Hvad skal vore mobilbank kunn' (What should a mobile bank be able to do), 'Jeg vil have adgang til min saldo', 'Jeg ønsker der mangler en', 'Kom med din idé under fanen Idébank', and 'Add to My Page's Favorites'. Below the post is an 'Information' section with location details: 'Holmens Kanal 2-12, København, Denmark, 1092' and a note about the bank's official Facebook page. On the right is a screenshot of a Danish crowdsourcing platform. At the top, it shows two sections: 'Idebogen' (2 indlæg, 6 kommentarer, 737 stemmer) and 'Dine ideer' (263 ideer, 185 kommentarer, 3111 stemmer). Below this is a header with filters: 'Alle idéer', 'Mest populære', 'Mest kommenterede', 'Seneste', and 'Idéer fra mine venner'. The main content area displays several ideas. The first idea, 'Let adgang til saldo' by Jacob Høffer Larsen (8/2 2011), has 2777 points and a large blue button labeled 'Stem op' and '2777 point'. Other ideas shown include 'Lasse Bjørn Karlsson' (9 februar kl. 14:47), 'Frank Thinggaard' (9 februar kl. 15:22), 'Rasmus Karmark Andersen' (9 februar kl. 18:24), and 'Morten Haulik Kristensen' (9 februar kl. 18:24). At the bottom right of the platform screenshot is a link '> Se flere idéer'.

# Crowd sourcing & Social Media

## ■ Facebook idea bank

-263 ideas

-3,109 votes

## ■ iPad

-165 ideas

-4106 votes

The image shows two screenshots of the Danske Bank Ideabank website. The left screenshot is a mobile version of the site, featuring a large image of a tablet displaying a graph, with text encouraging users to contribute ideas. The right screenshot is the desktop version, showing a sidebar with navigation links like 'Væg', 'Oplysninger', 'Venneaktivitet', 'Idébank' (which is highlighted), 'Velkommen', 'Meningsmålinger', 'Begivenheder', 'Video', 'Nem Bank', and 'Billeder'. Below this is a summary section with '7.524' likes and '56' visitors. The main content area displays three top ideas: 'budget oversigt', 'Hjælp e-boks', and 'bevar mobillogin', each with a small profile picture and a brief description.

# Crowd sourcing & Social Media

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The screenshot shows the Danske Bank Ideabank page. At the top, there's a banner with the text "Vær med til at gøre den færdig". Below it, a sidebar lists various menu items: Væg, Oplysninger, Venneaktivitet, Idébank (which is highlighted), Velkommen, Meningsmålinger, Begivenheder, Video, Nem Bank, Billeder, and FÆRRE. To the right, a main content area displays "Top 3 idéer". The first idea is "Regnskab mellem venner / del regning", described as "En nem måde at kalkulere hvor meget man skylder sine venner når man skiftevis lægger ud, når ferien/mdr er færdig kan regnskabet nemt g ...". The second idea is "budget oversigt", described as "Jeg kunne godt tænke mig en funktionalitet i iPad app'en hvor man kan få et overblik over hvad jeg bruger mine penge på. Lavet på en ove ...". The third idea is "Hjælp e-boks", described as "Jeg er stærkt tilfreds med at kunne gå direkte fra netbank (pc/mac) til e-boks, for at se kontoudtøg og andre skrivelser fra bank m.v. Hv ...". At the bottom right of the content area, there's a link "Se flere idéer".

# User Inclusion



# How Did It Go?

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- Success Criteria:
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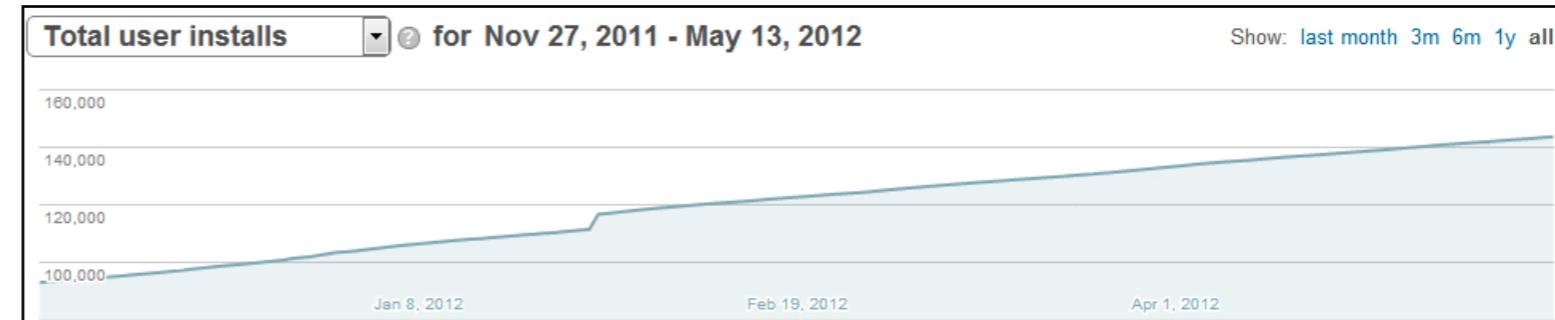
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- Success Criteria:
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- Actual:
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  - 3000+ new customers
  - 3.6 mill logins every month
  - 375,000 transactions (9%)

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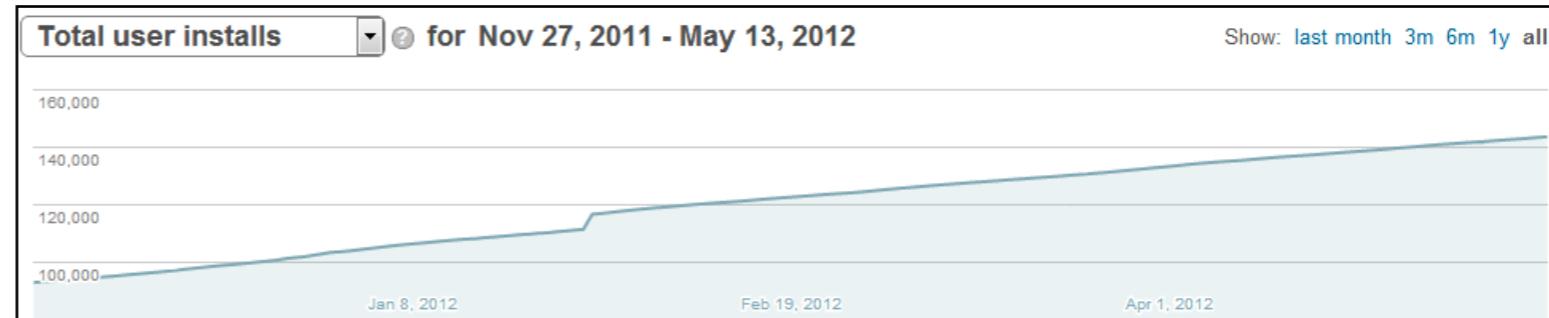
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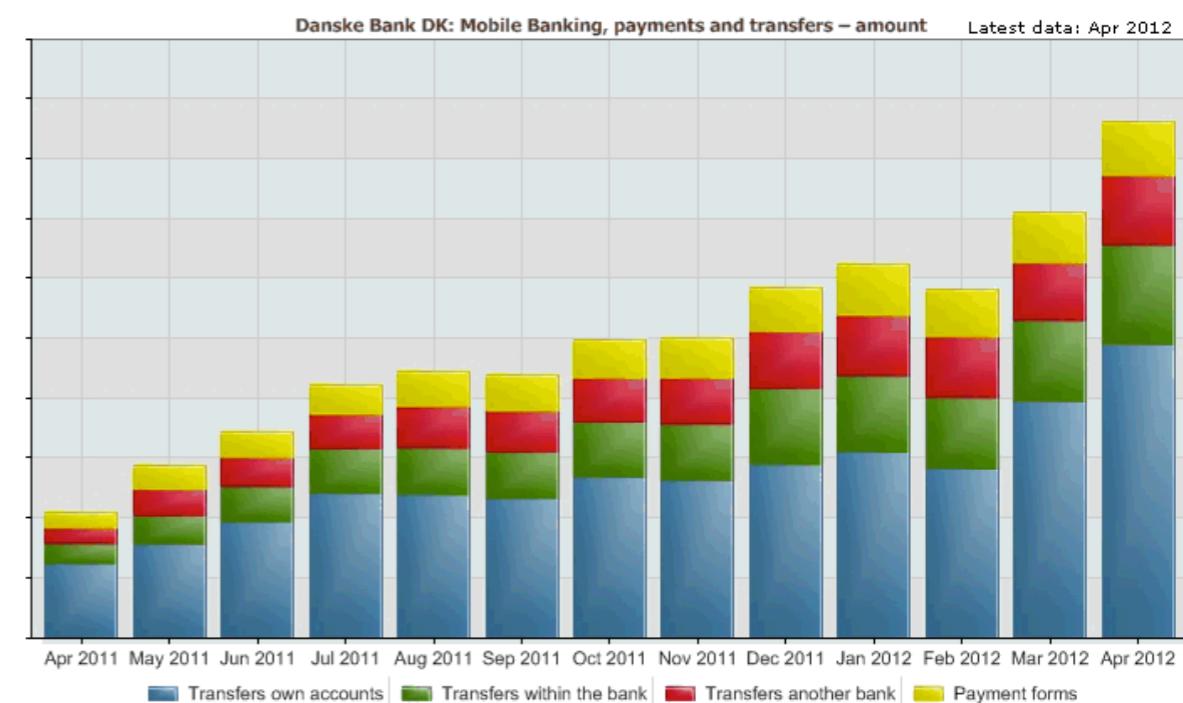
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# Press and Rating

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# Press and Rating



# Press and Rating

The screenshot shows a mobile application interface for a banking app. At the top, the logo for 'Danske Bank' and 'Danske Mobilbank' is displayed, along with the word 'GRATIS' and a five-star rating icon. Below this, a review by 'Ludwig' from '08/01/2011' is shown, with a five-star rating icon. The review text is partially visible: 'Super program kamerafunktion tattoo'. To the right, there's a signal strength icon for 'TELIA' and a battery icon showing 15.18. A blue button labeled 'Oplysninger' is visible. The main title 'Anmeldelser (567)' is displayed in large white text. Below this, three reviews are listed:

- 5. Skøn opdatering! (v2.6)** ★★★★★ af Maria Jensen den 10-May-2012  
Virkelig dejlig opdatering, det er skønt at man nu meget tydeligere kan se om det er røde eller grønne tal man kigger på. ;) Og farverne er også blevet markant bedre. Tak!
- 6. Danske Mobilbank 2.6 (v2.6)** ★★★★★ af raimand den 10-May-2012  
Det ser rigtigt godt ud
- 7. Flot og fungerende!! (v2.6)** ★★★★★ af Danny Hare den 10-May-2012  
Den er flot, elegant også fungere den helt uden bøvl. Lyse flotte moderne farver, i hele app'en. Lækkert med farvede tal i posteringer.

At the bottom of the screen, there are several navigation icons: 'Udvalgt' (selected), 'Kategorier' (categories), 'Top 25', a magnifying glass icon for 'Søg' (search), and an arrow icon for 'Opdateringer' (updates) which has a red circle with the number '3' indicating new updates.

# Press and Rating



The screenshot shows the Danske Mobilbank app interface. At the top, it displays the logo of Danske Bank, the text "Danske Mobilbank" and "Danske Bank Group", and a "GRATIS" badge with five green stars. Below this, there are two review snippets from users "Ludwig" and "maria". User "Ludwig" reviewed on 08/01/2011, rating 5 stars, with the text: "Super program kamerafunktion tattoo". User "maria" reviewed on 07/01/2012, rating 5 stars, with the text: "Super nemt og kontierne i hårfire". To the right of the reviews, there is a summary section with the signal strength "TELIA", a battery icon showing 15.18%, and a blue button labeled "Oplysninger". Below this, a large blue bar displays the text "Anmeldelser (567)". A detailed review by "maria" is expanded, titled "5. Skøn opdatering! (v2.6)", with a 5-star rating and the date "10-May-2012". The review text reads: "Virkelig dejlig opdatering, det er skønt at man nu meget tydeligere kan se om det er røde eller grønne tal man kigger på. ;) Og farverne er også blevet markant bedre. Tak!".

	<a href="#">Danske Mobilbank 2.6</a> Applications: Finance	(2613)  <a href="#">Comments</a>
	<a href="#">Danske Mobilbank SE 2.6</a> Applications: Finance	(294)  <a href="#">Comments</a>
	<a href="#">Fokus Mobilbank 2.6</a> Applications: Finance	(312)  <a href="#">Comments</a>
	<a href="#">Sampo Pankin Mobiilipankki 2.6</a> Applications: Finance	(677)  <a href="#">Comments</a>
	<a href="#">National Irish Bank app 2.6</a> Applications: Finance	(82)  <a href="#">Comments</a>
	<a href="#">Northern Bank app 2.6</a> Applications: Finance	(194)  <a href="#">Comments</a>

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mellem egen- og  
den NemID  
ed, design,  
Søg      Opdateringer

# Press and Rating



Danske Bank tæver Nordea i ny mobilbank-test

**Danske Mobilbank** Danske Bank Group **GRATIS** ★★★★★

Ludwig 08/01/2011 ★★★★★  
Super program kamerafunktion tattoo

TELIA 15.18

Oplysninger Anmeldelser (567)

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mellem egen- og  
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ed, design,  
Søg Opdateringer 3

# Press and Rating



## Danske Bank tæver Nordea i ny mobilbank-test



Bankkunder vilde med mobil-bank

Af Sille Wulff Mortensen

**Danske Mobilbank** Danske Bank Group **GRATIS** ★★★★★

Ludwig 08/01/2011 ★★★★★  
Super program kamerafunktion tattoo

TELIA 15.18

Oplysninger Anmeldelser (567)

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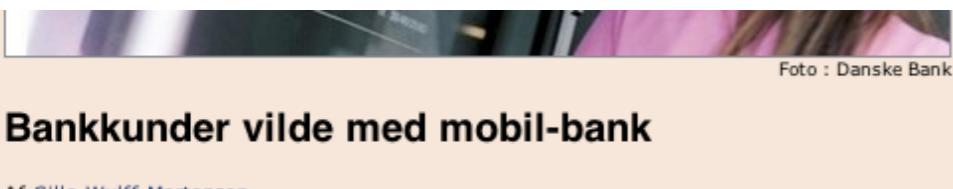
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# Press and Rating



## Danske Bank tæver Nordea i ny mobilbank-test



### Bankkunder vilde med mobil-bank

Af Sille Wulff Mortensen

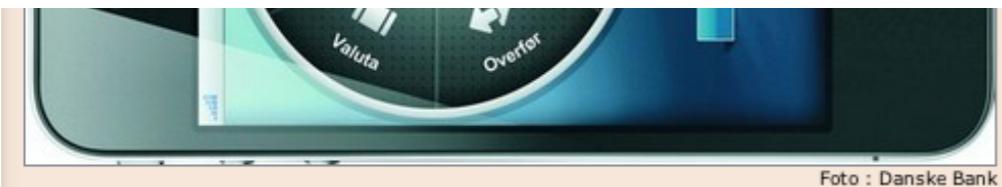


Foto : Danske Bank

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Oplysninger Anmeldelser (567)

**5. Skøn opdatering! (v2.6)**  
★★★★★ af Maria Jensen den 10-May-2012  
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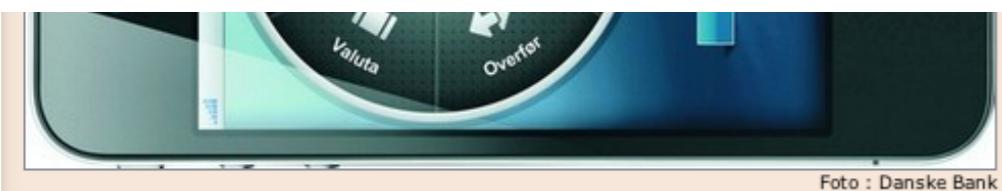


## Danske Bank tæver Nordea i ny mobilbank-test

**Foto : Danske Bank**

### Bankkunder vilde med mobil-bank

Af Sille Wulff Mortensen



## Danskerne vilde med iPhone-bank

### Danske høster kunder via mobilbanken

Af PIA MUNKSGAARD  
Offentligjort 18.05.11 kl. 10:12

250.000 har downloadet Danske Banks mobilbank, og mindst 2.000 er blevet kunder i Danske Bank på grund af mobilbanken.



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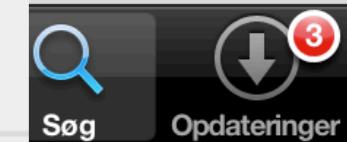
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## Danske Bank tæver Nordea i ny mobilbank-test

**Bankkunder vilde med mobil-bank**

Af Sille Wulff Mortensen

Foto : Danske Bank

**Danskerne vilde med iPhone-bank**

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Foto : Danske Bank

**Danske Bank har succes med kamera-betaling**

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**Vi tjekker**

- ▶ **Danske Bank styrer som mobilbank**

Sorteret efter karakter

▶ <b>Danske Bank</b>	✓ ✓ ✓ ✓ ✓ ✓ ✓	<b>TESTVINDER</b>
▶ <b>Nykredit</b>	✓ ✓ ✓ ✓ ✓ ✓ ✓	
▶ <b>Nordea</b>	✓ ✓ ✓ ✓ ✓ ✓ ✓	

**Sammenlign alle produktdetaljer**

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Danske Bank har succes med kamera-betaling

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**Anmeldelser (567)**

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af Maria Jensen den 10-May-2012

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# Thank you for your attention



# Questions?

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