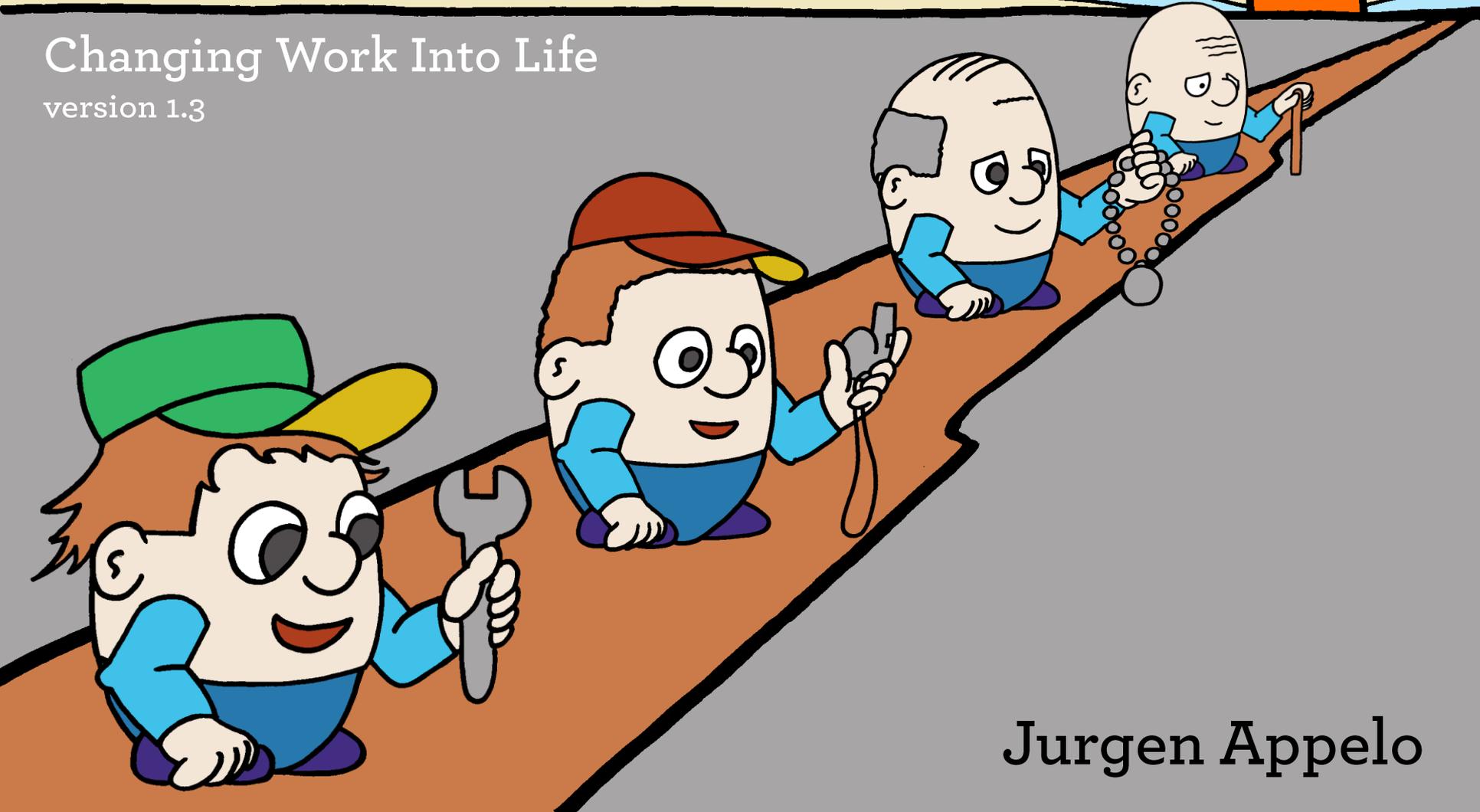


Let's Help Melly

Changing Work Into Life
version 1.3



Jurgen Appelo



NOOP.NL

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- Book
- Speaking
- Training
- About

« [Question for Time Travelers](#) [Main](#) [Status Update of My Book on Complexity](#) »

JANUARY 20, 2008

Why I Started This Blog

The reason I started this blog is as follows:

I intend to write a book. In fact, I am already working on it. It's going to be a book about *complex systems* and its relation to *software engineering*. Since many years I have been fascinated by the complexity of systems in biology, sociology, economics, physics and other scientific areas. And also complexity in politics and philosophy, which may not be very scientific but which is quite interesting nevertheless. (And heated debates with friends on this subject can be very amusing.)

One thing I noticed is that many aspects of complexity can also be found within the context of software projects. As a computer programmer, project manager, development manager and coffee maker I have been a participant in building software systems for almost 15 years. Lots of them have been spectacular and stunning failures. But I admit, reluctantly though, that I have delivered some successes too, most of them accidentally.

This blog will be dedicated to my attempt to write a book about complex systems and the complexity of software engineering. Here you can read about my progress, interesting material I found, conclusions I have drawn, previews of texts I have written, and every detail of my pain and suffering while going through this ordeal of writing a book. In the meantime I would love to hear your feedback about anything I am writing (or going to write), because a) feedback motivates me to keep going; b) it helps me to improve my texts; and c) it makes me look more popular, which might help me sell more copies of my book later on.

So bookmark this page now and make sure that you return here once in a while. I'll make you some coffee and we will have a nice chat about complexity, software engineering and the art of delivering horrible software.

The Addison Wesley Signature Series

A MIKE COLEMAN
SIGNATURE
BOOK

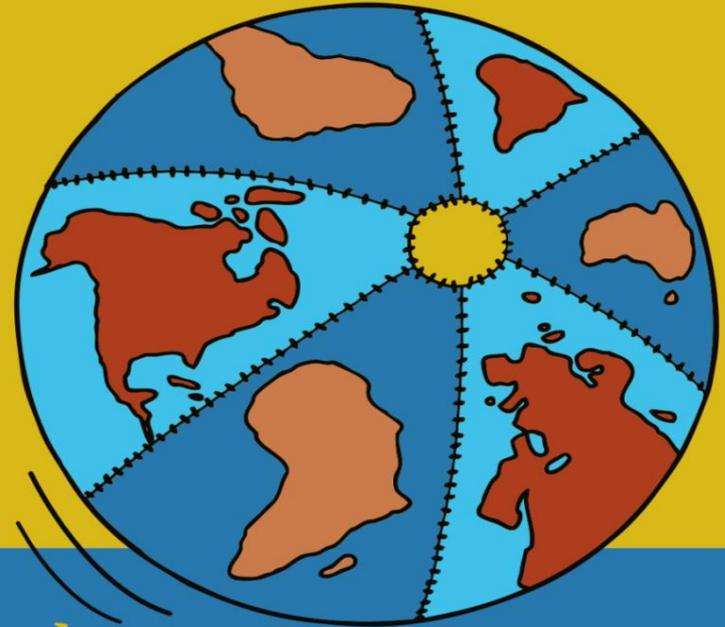
MANAGEMENT 3.0

LEADING AGILE DEVELOPERS,
DEVELOPING AGILE LEADERS

JURGEN APPELO



Forewords by Robert C. Martin and Ed Yourdon



Jurgen
Appelo HOW TO
CHANGE
THE WORLD

CHANGE MANAGEMENT 3.0

MANAGEMENT 3.0 Agile Leadership Practices

[Information](#)[The Book](#)[The Course](#)[Book the Course!](#)[Interesting Stuff](#)[Practices](#)

Agile Leadership Practices

[Introduction](#)[Course Description](#)[Training Schedule](#)[Course Materials](#)[Training Agents](#)[Licensed Trainers](#)[Testimonials](#)

BOOK
THE
COURSE!

Course Schedule

These are the scheduled dates for Management 3.0 courses, as agreed with trainers in various countries. Please contact the local training partner for your bookings.

10+11 September 2012, **Montréal**, Canada <<register here>>
(Pyxis) Francois Beaugard
Attention! Course language: French

11+12 September 2012, **Frankfurt**, Germany <<register here>>
(Advicio), Tonio Crows
Attention! Course language: German

11+12 September, **Helsinki**, Finland
(Tieturi Oy) Jürgen Appelo

12+13 September 2012- **Vienna**, Austria <<register here>>
(ANECON), Michael Leber
Attention! Course language: German

13+14 September 2012-**Zürich**, Switzerland <<register here>>
(pragmatic solutions) Milscha Ramseier
Attention! Course language: German

13+14 September 2012 **Gent**, Belgium <<register here>>
(Co-Learning) Jürgen de Smet

17+18 September 2012, **Geneva**, Switzerland <<register here>>
(Pyxis) Francois Beaugard
Attention! Course language: French

18 September 2012, **Stockholm**, Sweden <<register here>>
(Citerus), Mikael Boman
Attention! 1 day course, language: Swedish

18+19 September 2012, **Oslo**, Norway <<register here>>
(leverage 51) Jürgen de Smet

19+20 September 2012-**Vienna**, Austria <<register here>>
(horizonline) Christof Braun

“ The Most Influential People in Agile ”

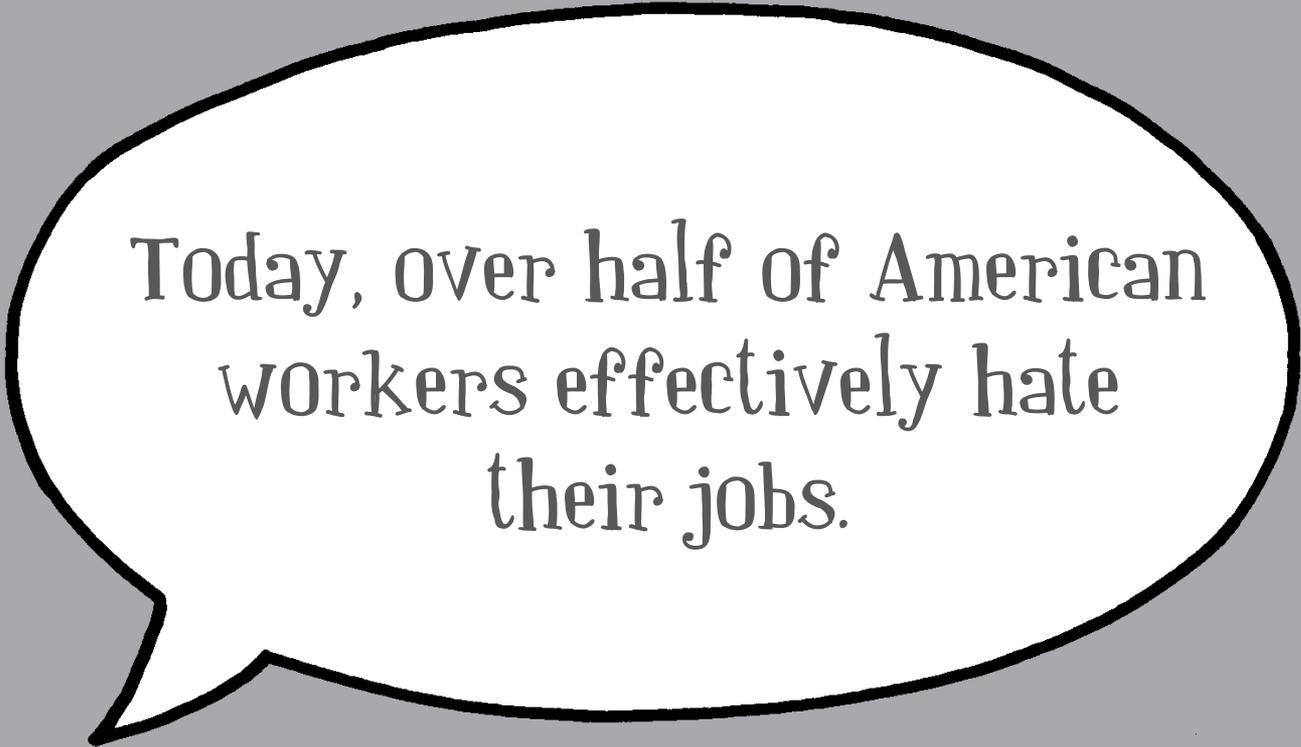
1. [Mike Cohn](#)
2. [Ken Schwaber](#)
3. [Robert \(Uncle Bob\) Martin](#)
4. [Martin Fowler](#)
5. [David J. Anderson](#)
6. [Jurgen Appelo](#)
7. [Ron Jeffries](#)
8. [Craig Larman](#)
9. [Jeff Sutherland](#)
10. [Kent Beck](#)

Meet Melly...



Melly is not happy...





Today, over half of American
workers effectively hate
their jobs.

FASTCOMPANY

The Sharp Drop-Off In Worker Happiness

<http://www.fastcompany.com/1835578/sharp-drop-worker-happiness-and-what-your-company-can-do-about-it>

You



Melly



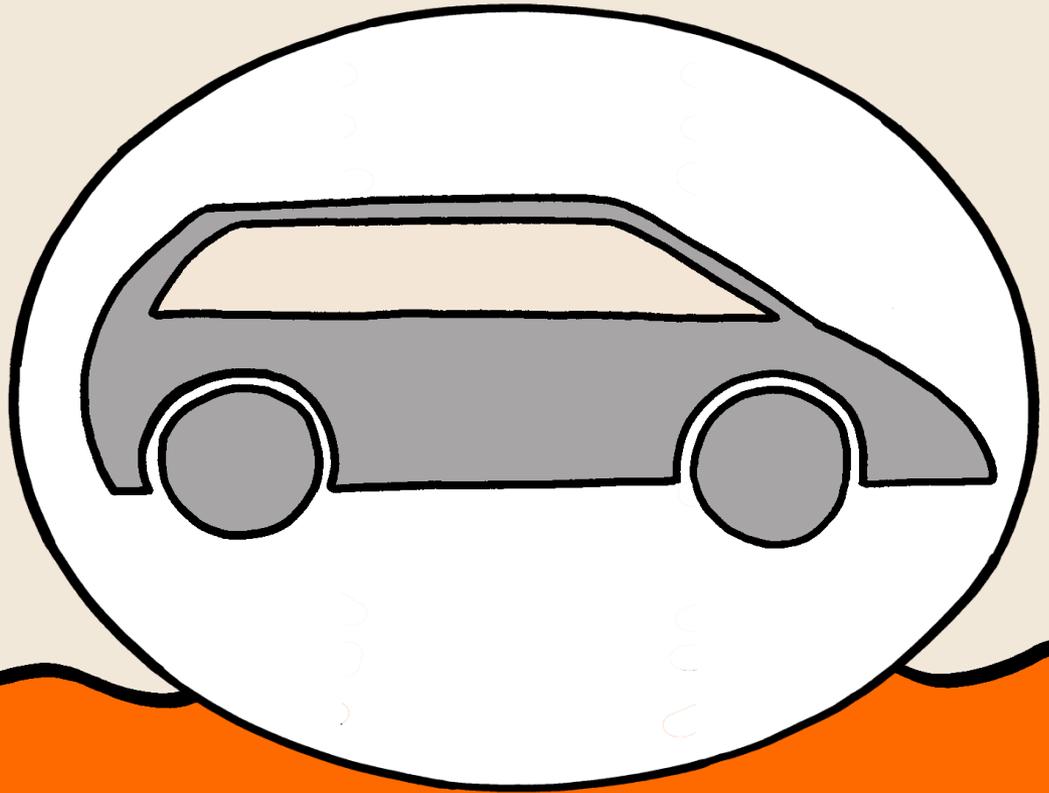
Melly, we cannot go on
hating our jobs. We have
to do something!

Maybe we'll be happier
if we perform better?



We can help
with that!





Some people think
of an organization
as a machine.

scientific management

project management

structured programming

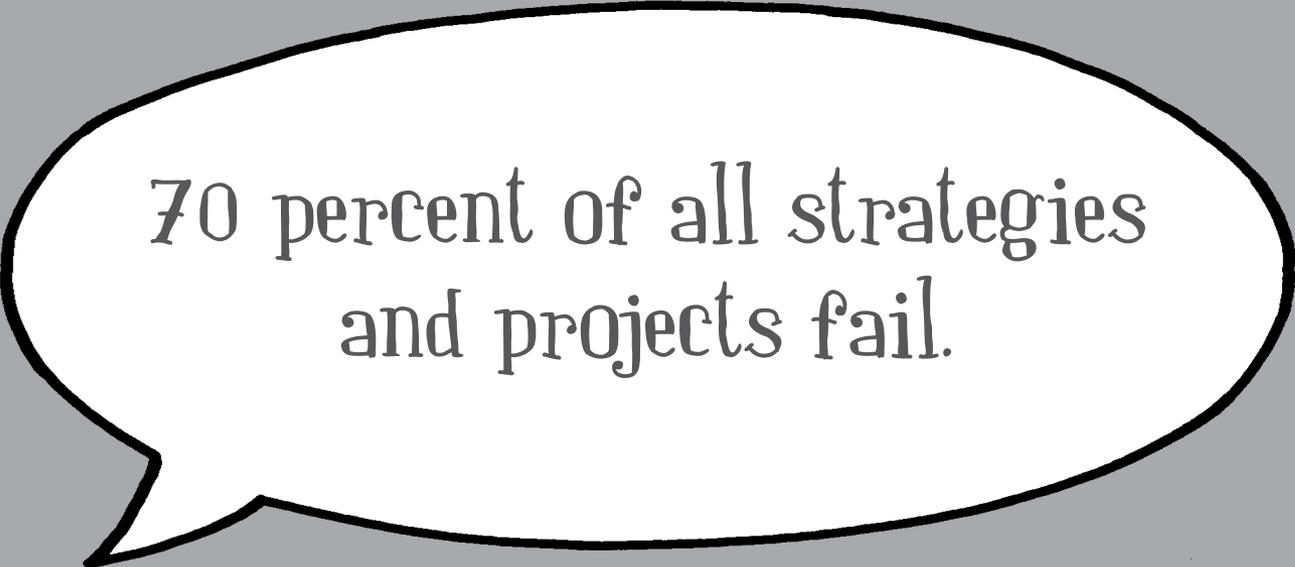
This has led to a lot of
construction work.



You all play a part in the whole construction. Your goal is to increase performance!



But...



70 percent of all strategies
and projects fail.

FORTUNE

Why CEOs Fail

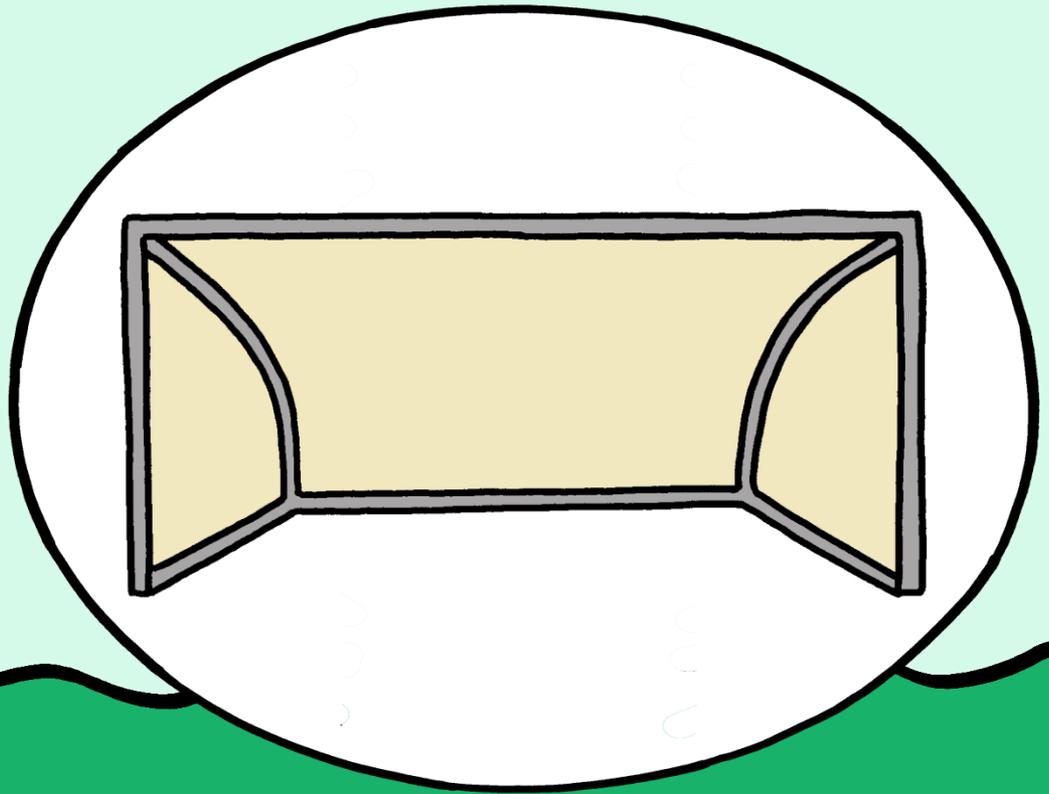
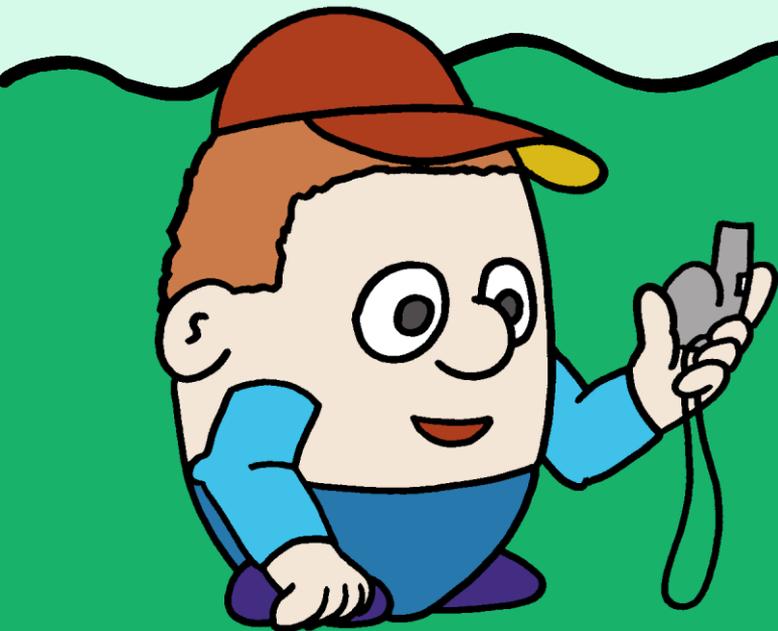
http://money.cnn.com/magazines/fortune/fortune_archive/1999/06/21/261696/index.htm

We're still not happy. Maybe
we should work toward a
greater purpose?



We can help
with that!





Some people think
of an organization
as a sport.

six sigma

TOC

TQM

BPR



This has led to a
competition of
methods.

I have a great idea!
Now you must all change for
the greater good.



But...

Fads often fail to deliver on their promises, a factor that contributes to their short life cycles and rapid decline.



**Harvard
Business
Review**

Spotting Management Fads

<http://hbr.org/2002/10/spotting-management-fads/ar/1>

At the same time the world is
getting more complex.

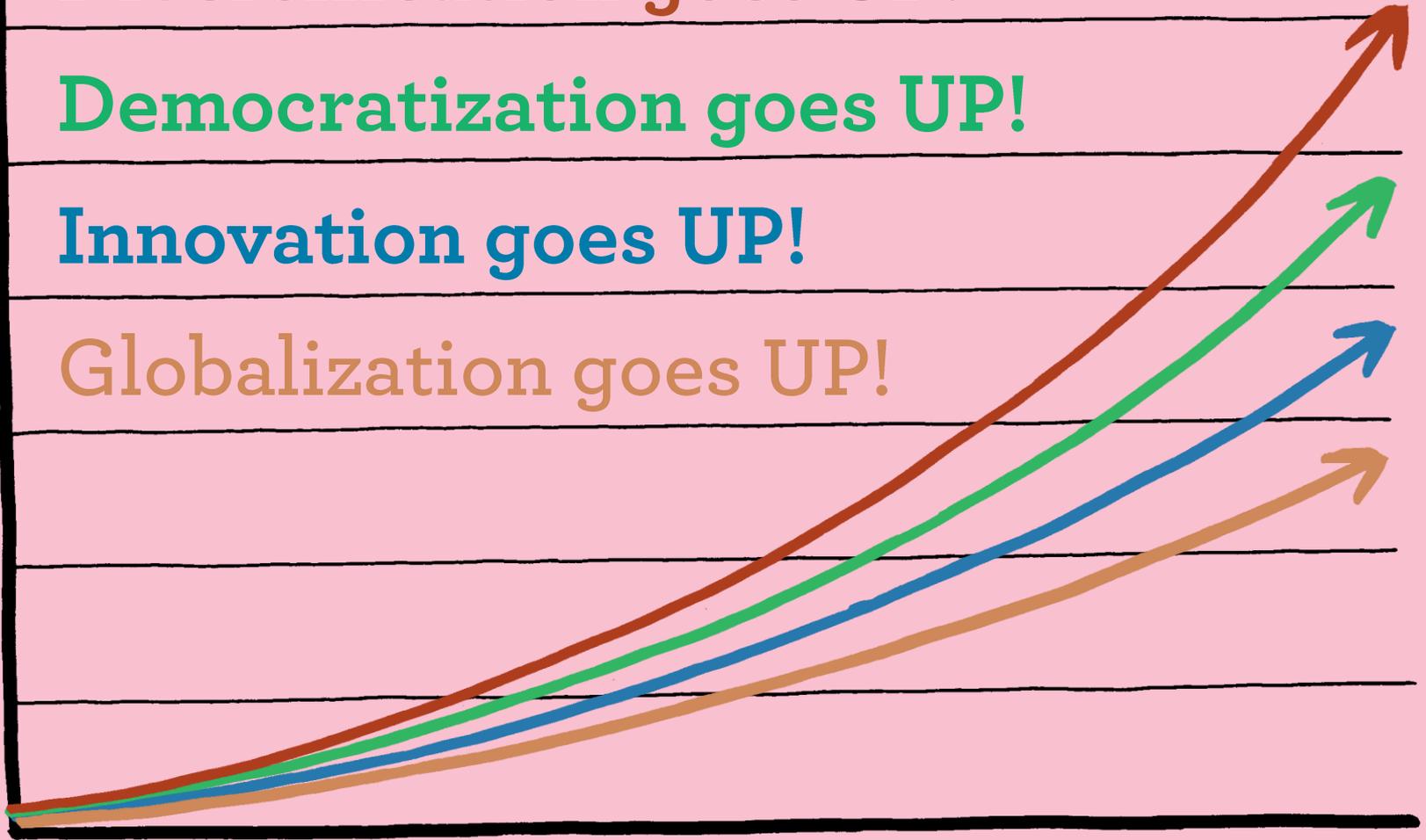


Diversification goes UP!

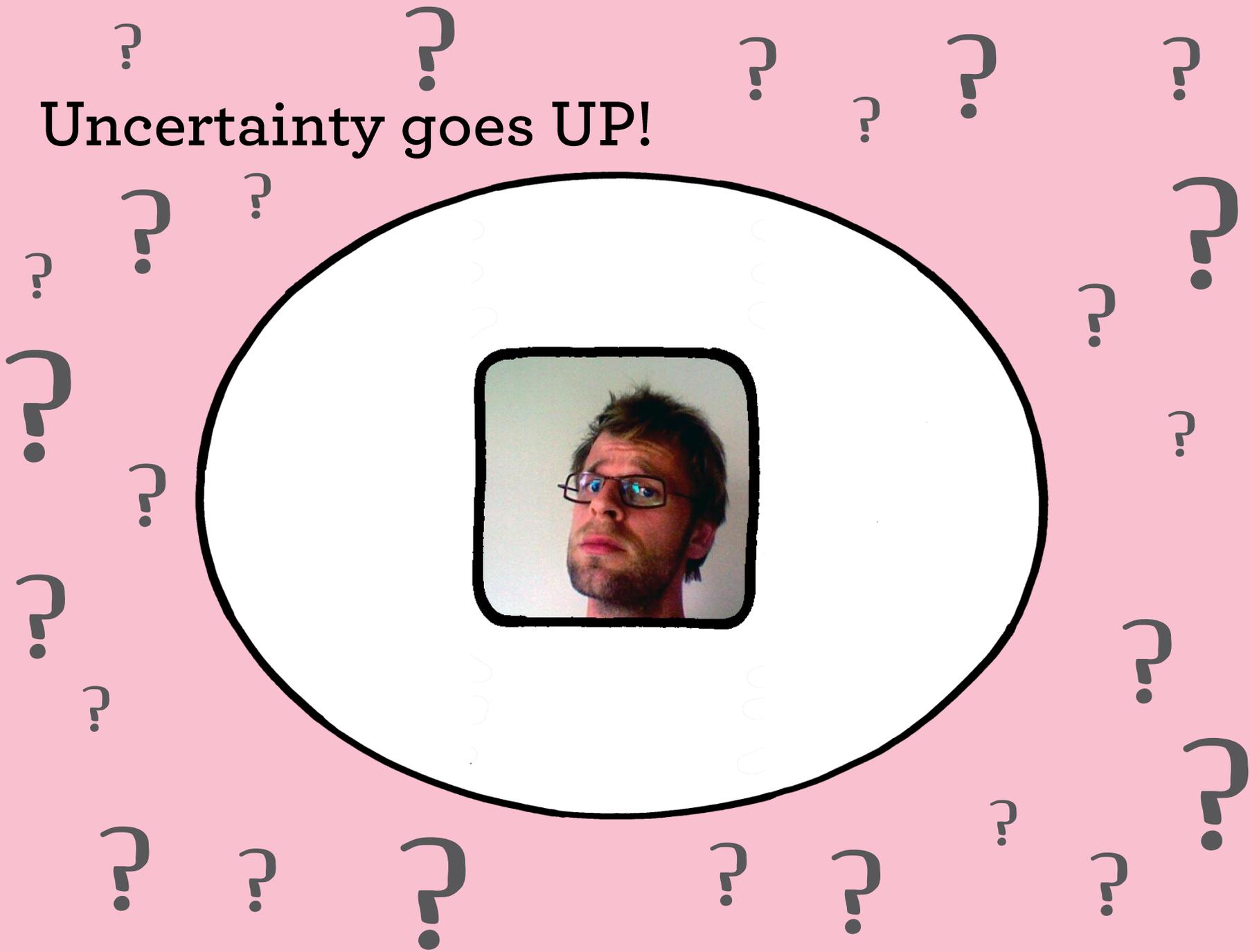
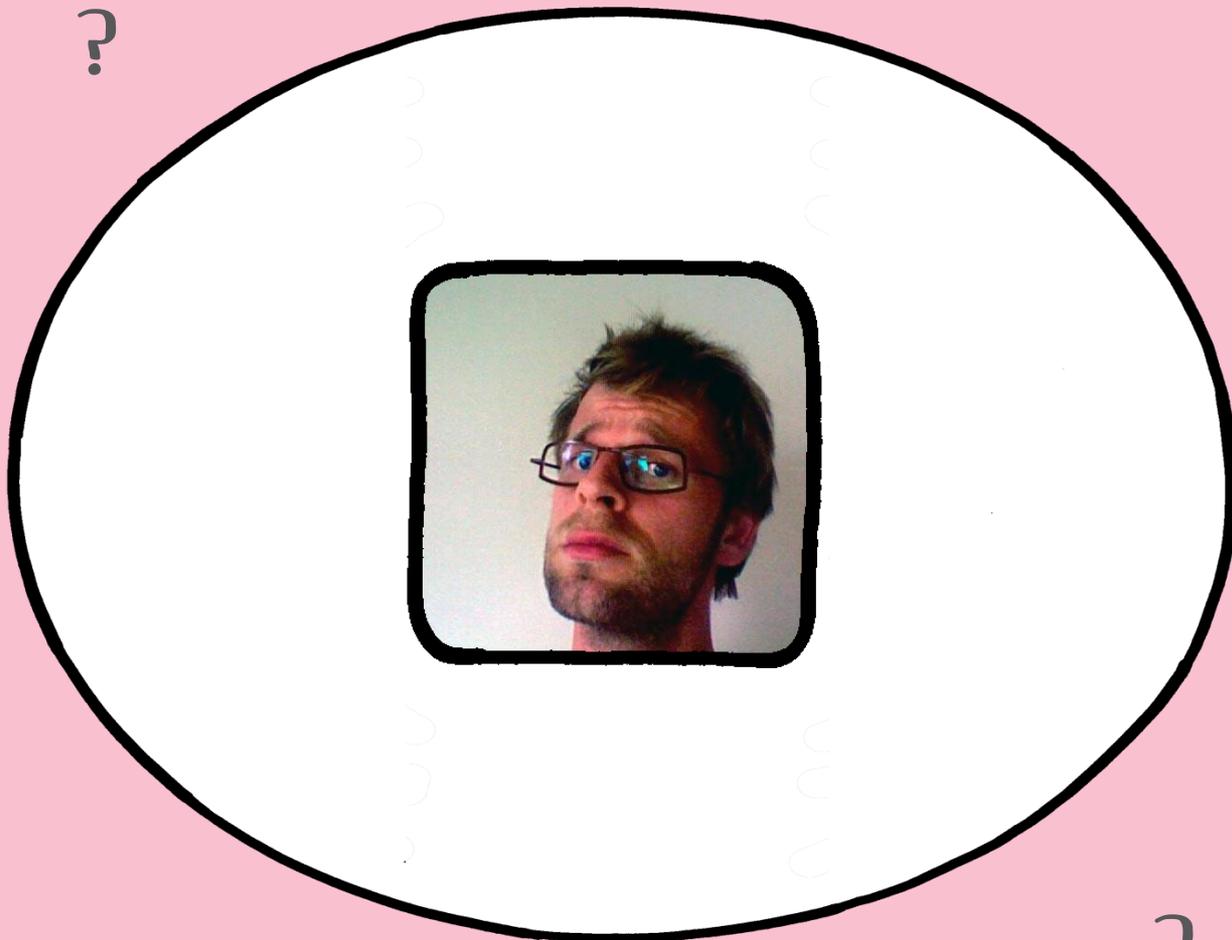
Democratization goes UP!

Innovation goes UP!

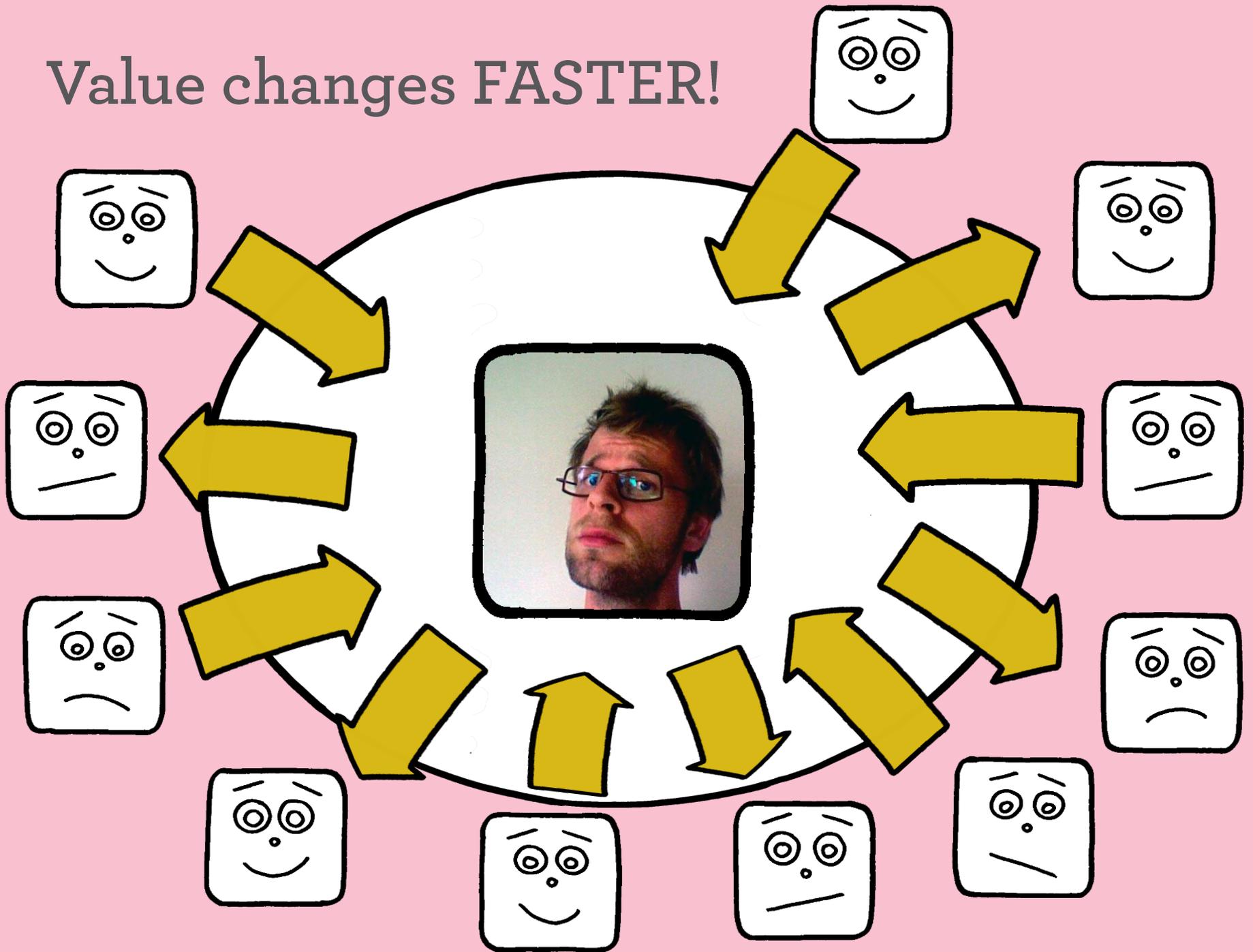
Globalization goes UP!



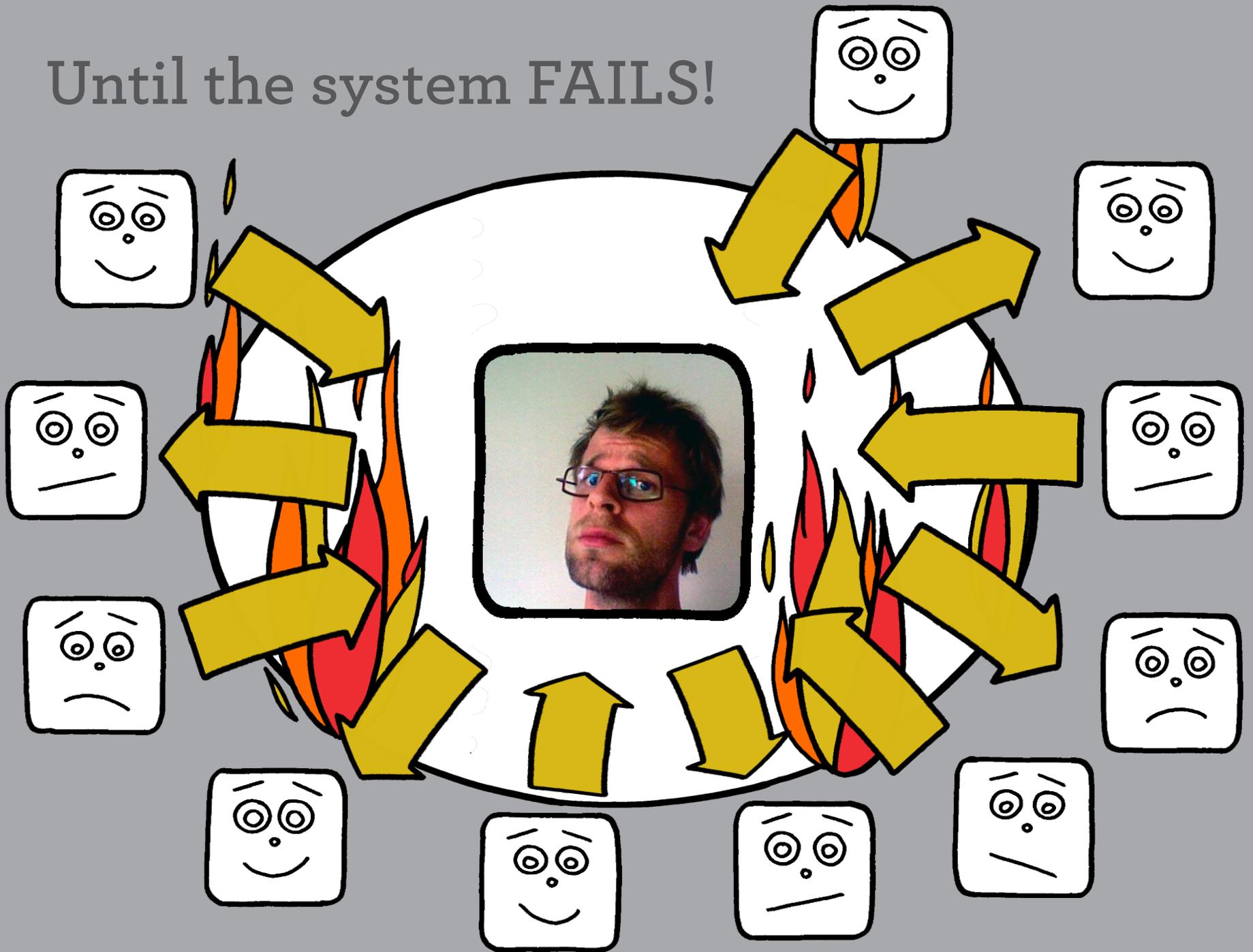
Uncertainty goes UP!



Value changes **FASTER!**



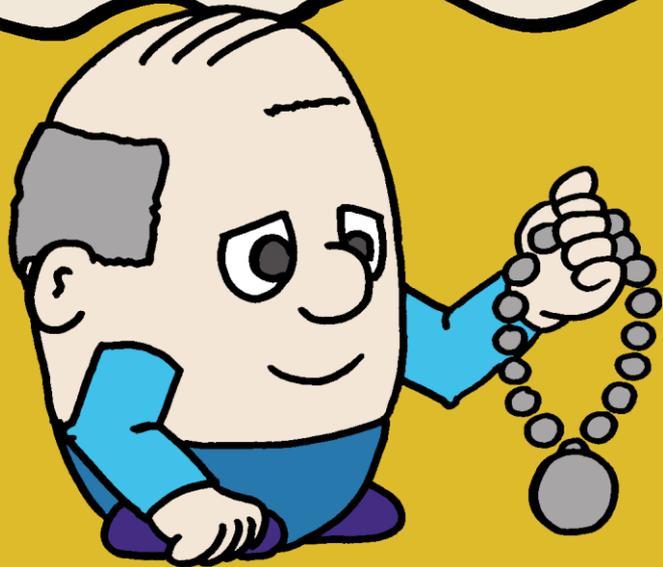
Until the system FAILS!



Interesting!
But how do we increase
our health and become
happier?



We can help
with that!





Some people think
of an organization
as a community.

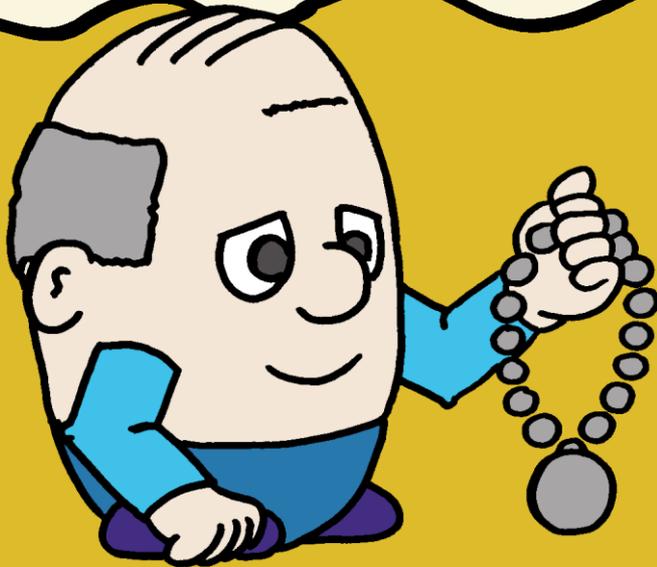
Scrum

Kanban

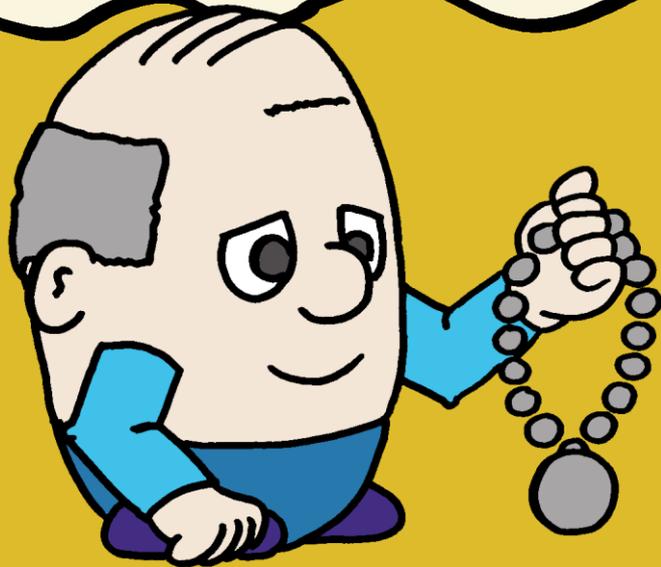
Lean

Agile

This has led to lots of communities.



OK, do whatever you want.
As long as you allow the
community to benefit
from it.



Innovation!



Benefits Obtained from Agile

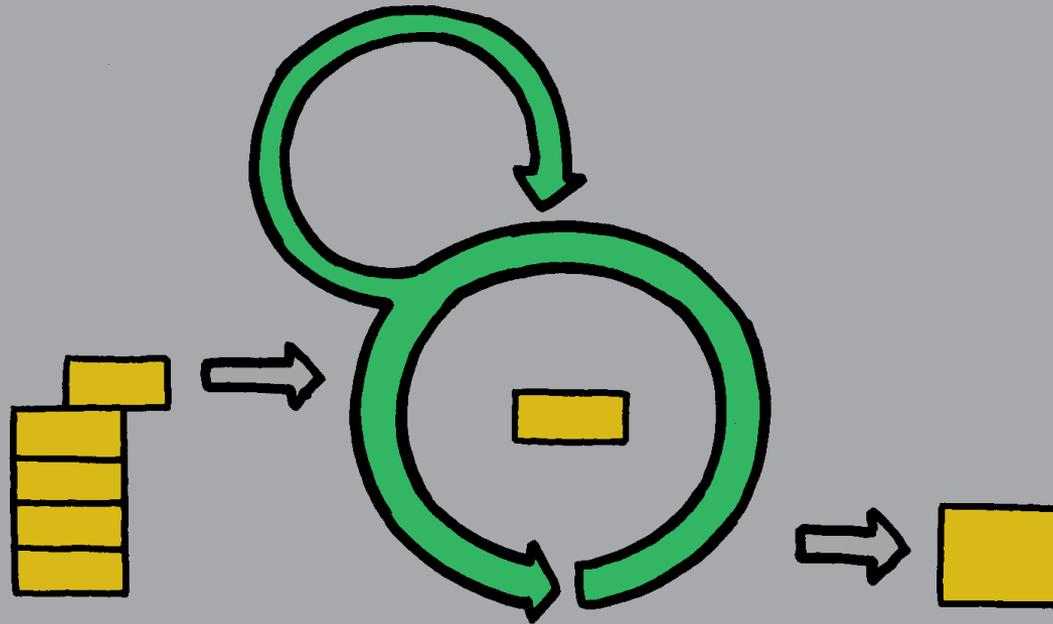
1. Managing Changing Priorities
2. Improved Project Visibility
3. Increased Productivity
4. Improved Team Morale
5. Faster Time-to-Market
6. Better Alignment Between IT & Business Objectives
7. Enhanced Software Quality
8. Simplified Development Process

STATE OF
AGILE SURVEY
2011

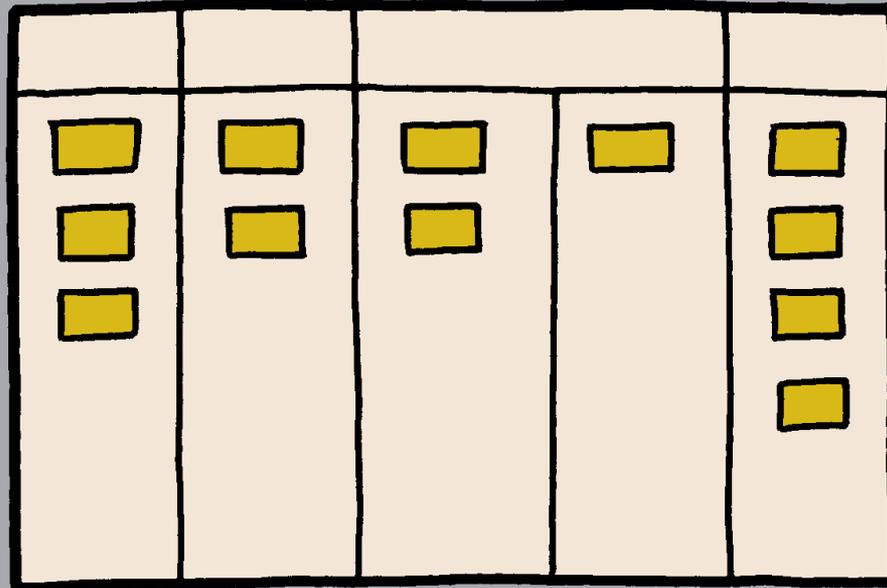
But, different community
leaders suggest fixing things
in different ways...



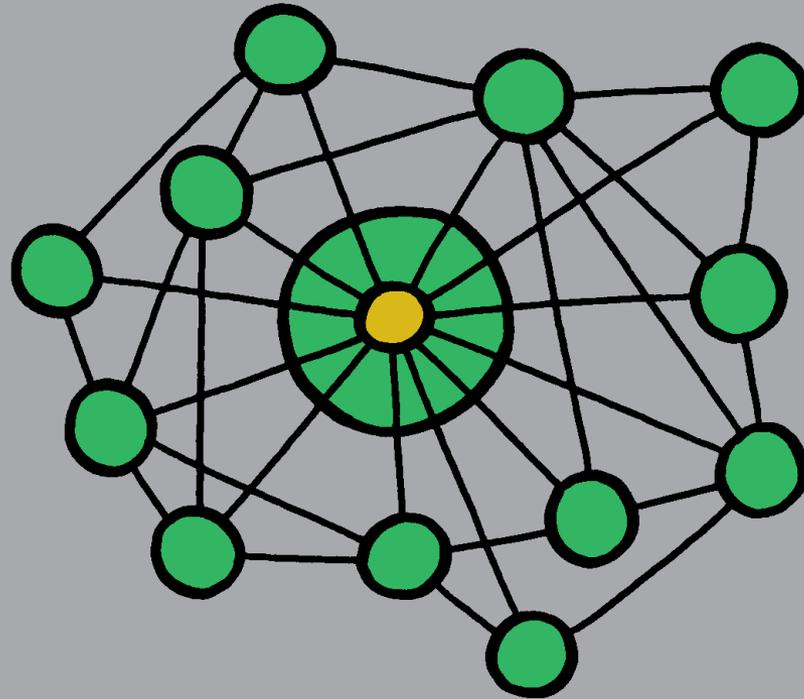
Scrum



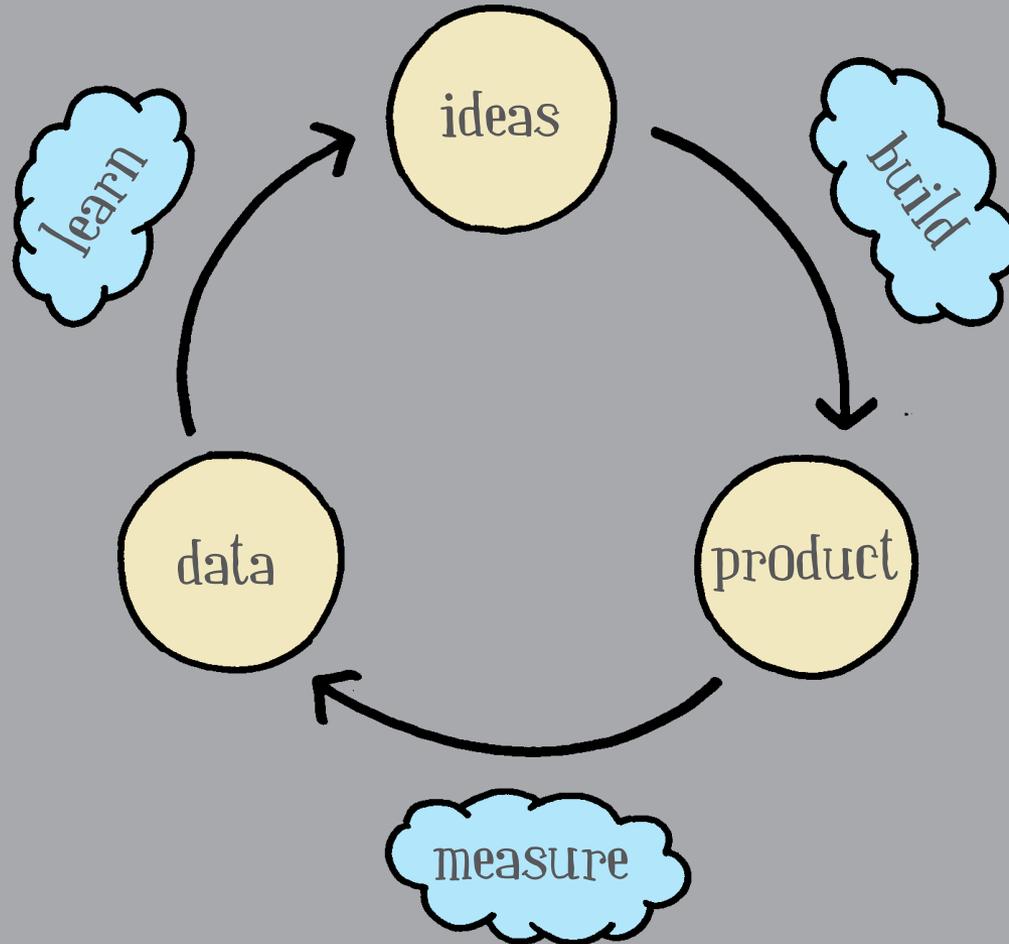
Kanban



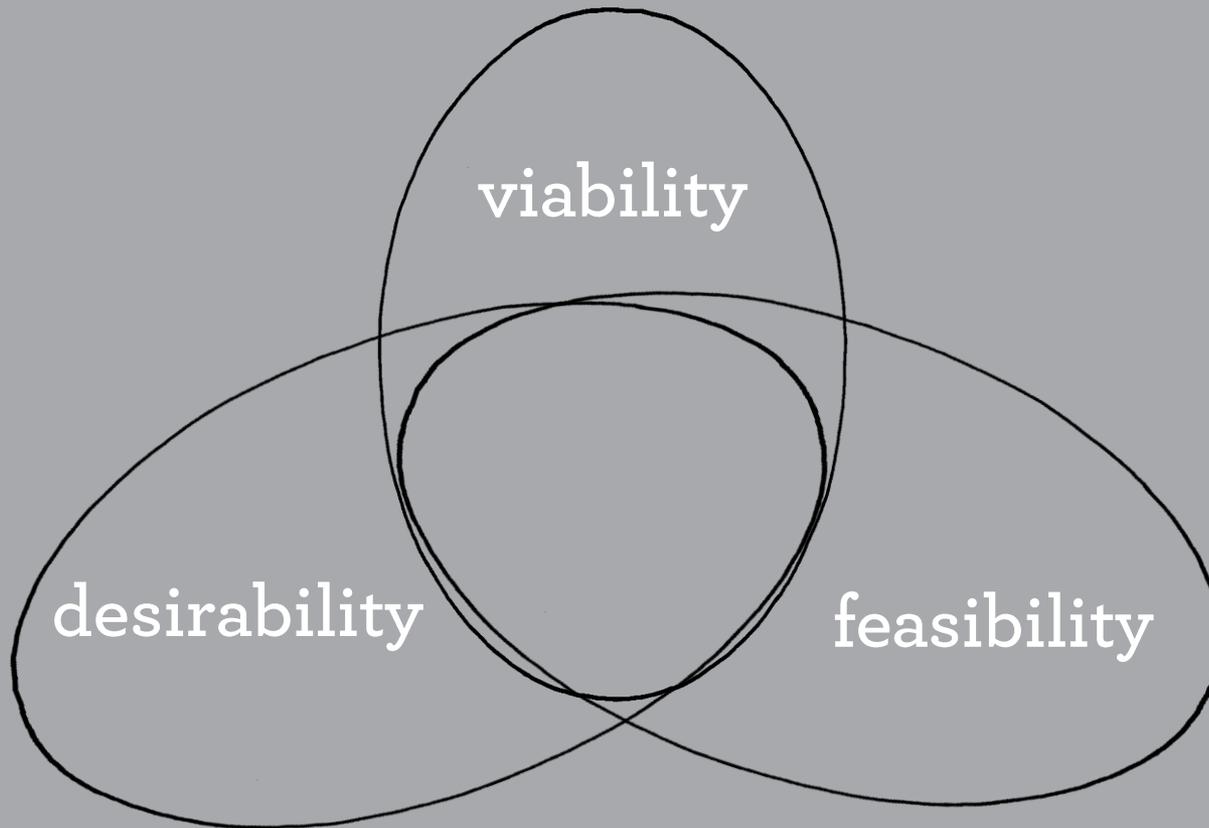
Beyond Budgeting



Lean Startup



Design Thinking



Richard Buchanan, "Wicked Problems in Design Thinking"
<http://www.jstor.org/stable/1511637?origin=JSTOR-pdf>

It seems we're making
progress, but...



Barriers to Agile Adoption

Ability to change organizational culture

Availability of people with the right skills

General resistance to change

Management support

Project complexity

Confidence in ability to scale

Customer collaboration

Perceived time to transition

Budget constraints

None



STATE OF
AGILE SURVEY
2011

So, how can we solve the remaining problems?



Management Workout!



The English verb “to manage” was originally derived from the Italian *maneggiare*, meaning to handle and train horses. [...] This original meaning merged with the French term *menage*, or household.

Cynthia F. Kurtz, David J. Snowden, “Bramble Bushes in a Thicket”

http://cognia.com.au/Links%20and%20Vids/assets/52_Bramble_Bushes_in_a_Thicket.pdf

Management is about human beings. Its task is to make people capable of joint performance [...]. This is what organization is all about, and it is the reason that management is the critical, determining factor.



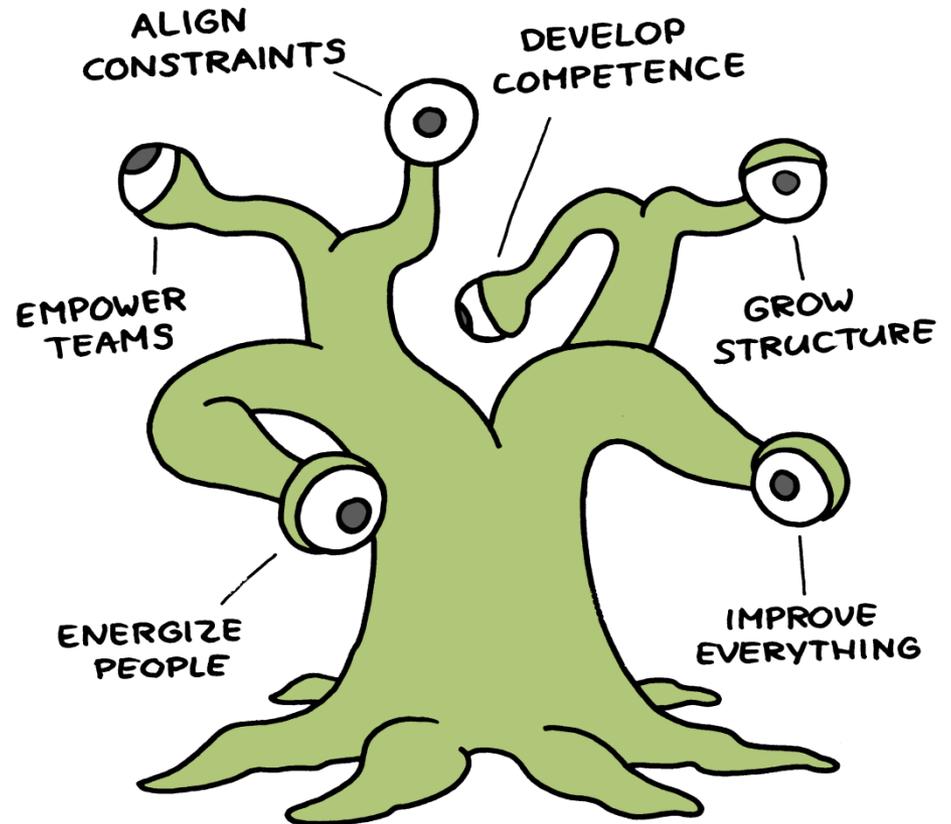
Peter F. Drucker

Management is too important to be left to the managers. We all participate in the workout.



Management 3.0

Workout Practices

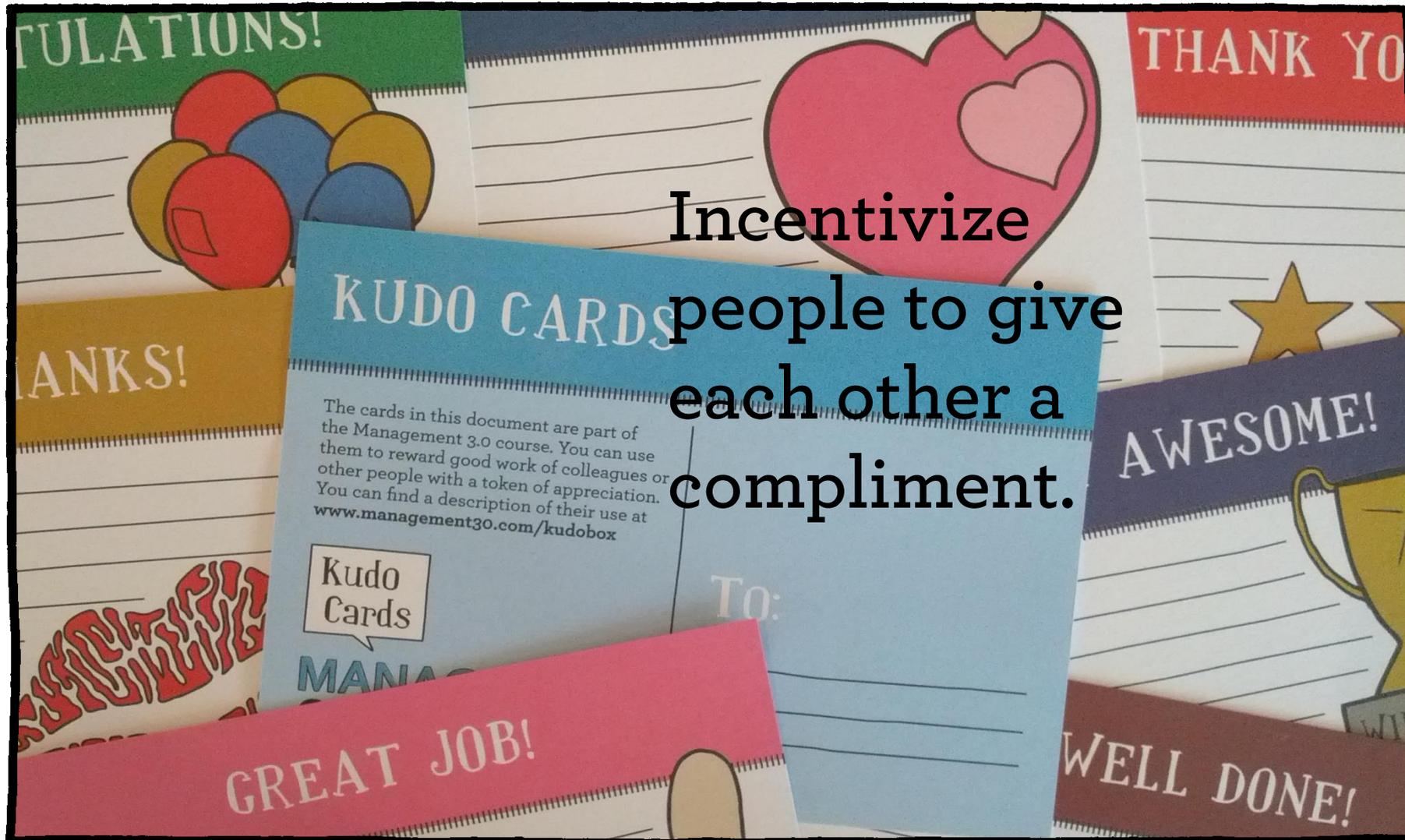




People are the most important parts of an organization and managers must do all they can to keep people active, creative, and motivated.

**ENERGIZE
PEOPLE**

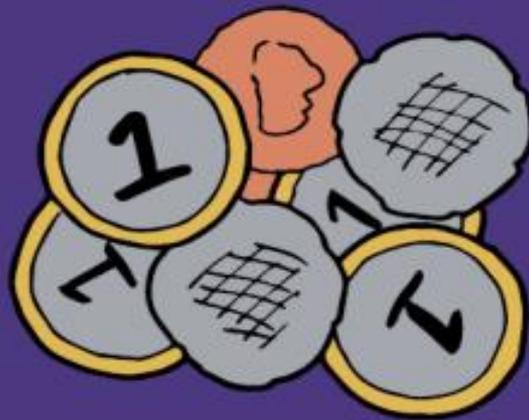
Example: Kudo Box



Incentivize
people to give
each other a
compliment.

© 2006 CINDY MC
WWW.MANAGEMENT30.COM/PHOTOS/PLACTY/27163876

MERIT MONEY



MANAGEMENT 3.0 WORKOUT
© 2013 JURGEN APPELO
MANAGEMENT30.COM/MERIT-MONEY

Teams can self-organize, and this requires empowerment, authorization, and trust from management.



EMPOWER
TEAMS

Example: Authority Boards

SM authority board

| Area | 1  TELL <small>I WILL TELL THEM</small> | 2  SELL <small>I WILL TRY AND SELL IT TO THEM</small> | 3  CONSULT <small>I WILL CONSULT AND THEN DECIDE</small> | 4  AGREE <small>WE WILL AGREE TOGETHER</small> | 5  ADVISE <small>I WILL ADVISE BUT THEY DECIDE</small> | 6  INQUIRE <small>I WILL INQUIRE AFTER THEY DECIDE</small> | 7  DELEGATE <small>I WILL FULLY DELEGATE</small> | Concerned role |
|----------------------------|---|---|--|---|--|--|--|----------------------|
| <i>Solution definition</i> | | | | | |  | | <i>Team</i> |
| <i>Agile process</i> | | | |  | | | | <i>Team</i> |
| <i>Quality alternative</i> | | | | |  | | | <i>Team</i> |
| <i>Priority definition</i> | | | | |  | | | <i>Product owner</i> |

Visualize the level of delegation.

ALIGN CONSTRAINTS

Self-organization can lead
to anything, and it's
therefore necessary to
protect people and shared
resources...

...and to give people a clear
purpose and defined goals.



Example: Play

The slide is titled "What's everyone working on?" and features a vertical list of teams on the left side. The teams are: Gummibears, SynRG, SuperGlue, Design, and Vorsprung. In the center of the slide, the text reads: "Support emerging identities."

What's everyone working on?

Teams

- Gummibears
- SynRG
- SuperGlue
- Design
- Vorsprung

Support emerging identities.

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PUBLIC DOMAIN PHOTO BY OMNIPRAXIS/ISTOCKPHOTO.COM

WORK EXPO



MANAGEMENT 3.0 WORKOUT
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WWW.MANAGEMENT30.COM/WORK-EXPO

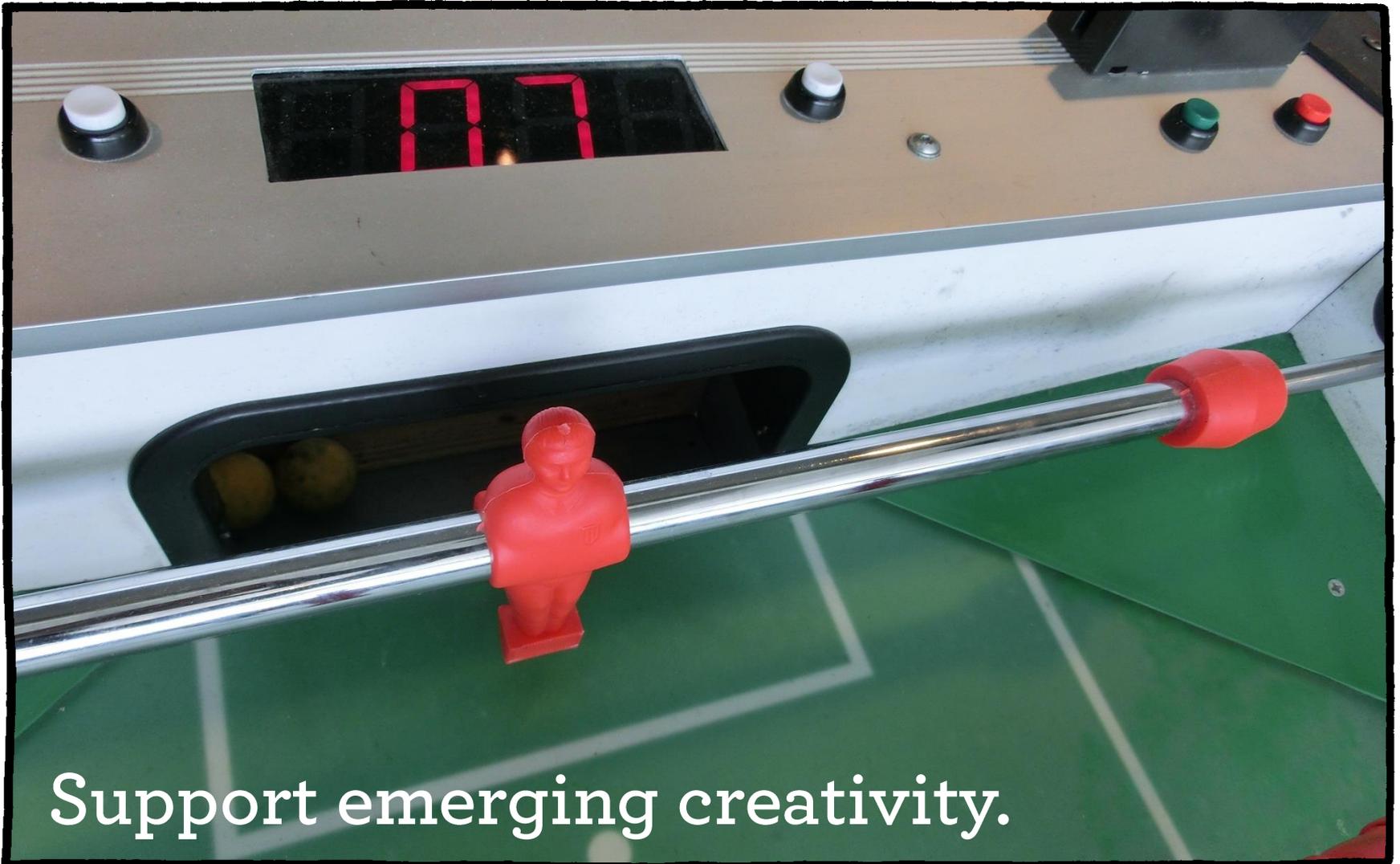


DEVELOP COMPETENCE

Teams cannot achieve their goals if team members aren't capable enough, and managers must therefore contribute to the development of competence.



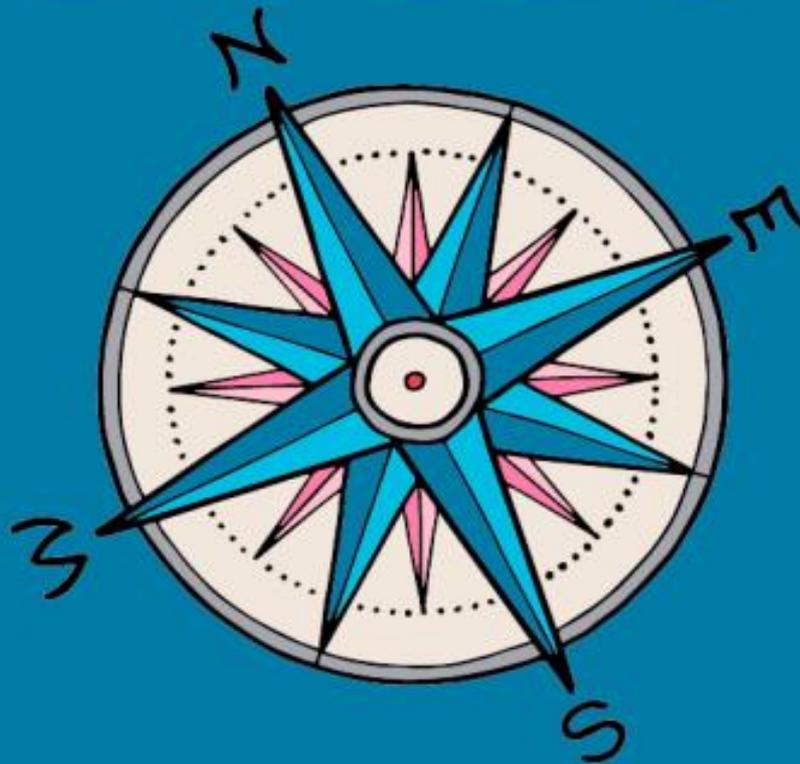
Example: Play



Support emerging creativity.

(C) 2012 ALEX S. BAYLEY, CREATIVE COMMONS 2.0
FLICKR.COM/PHOTOS/ALEXSBAYLEY/160672372

EXPLORATION DAYS

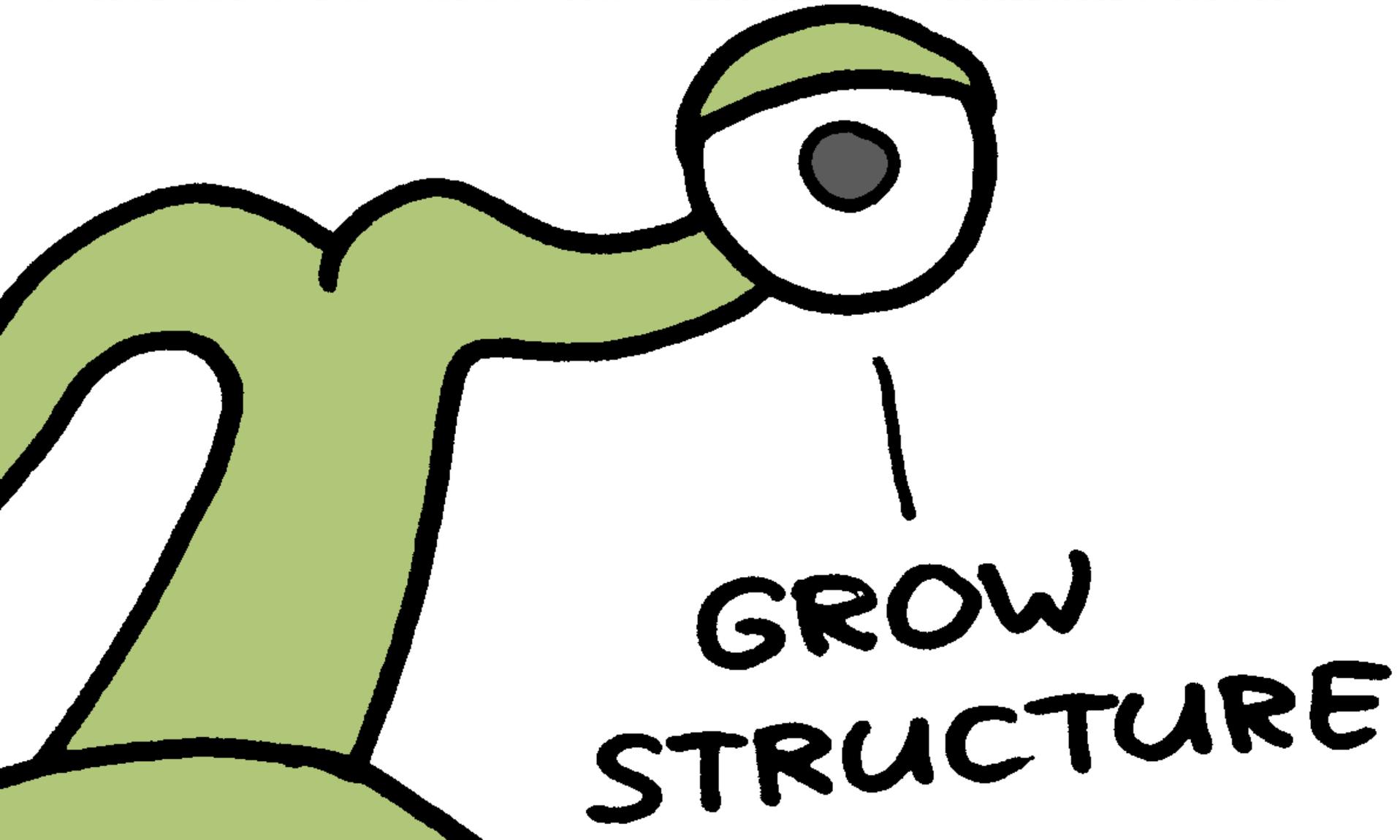


MANAGEMENT 3.0 WORKOUT

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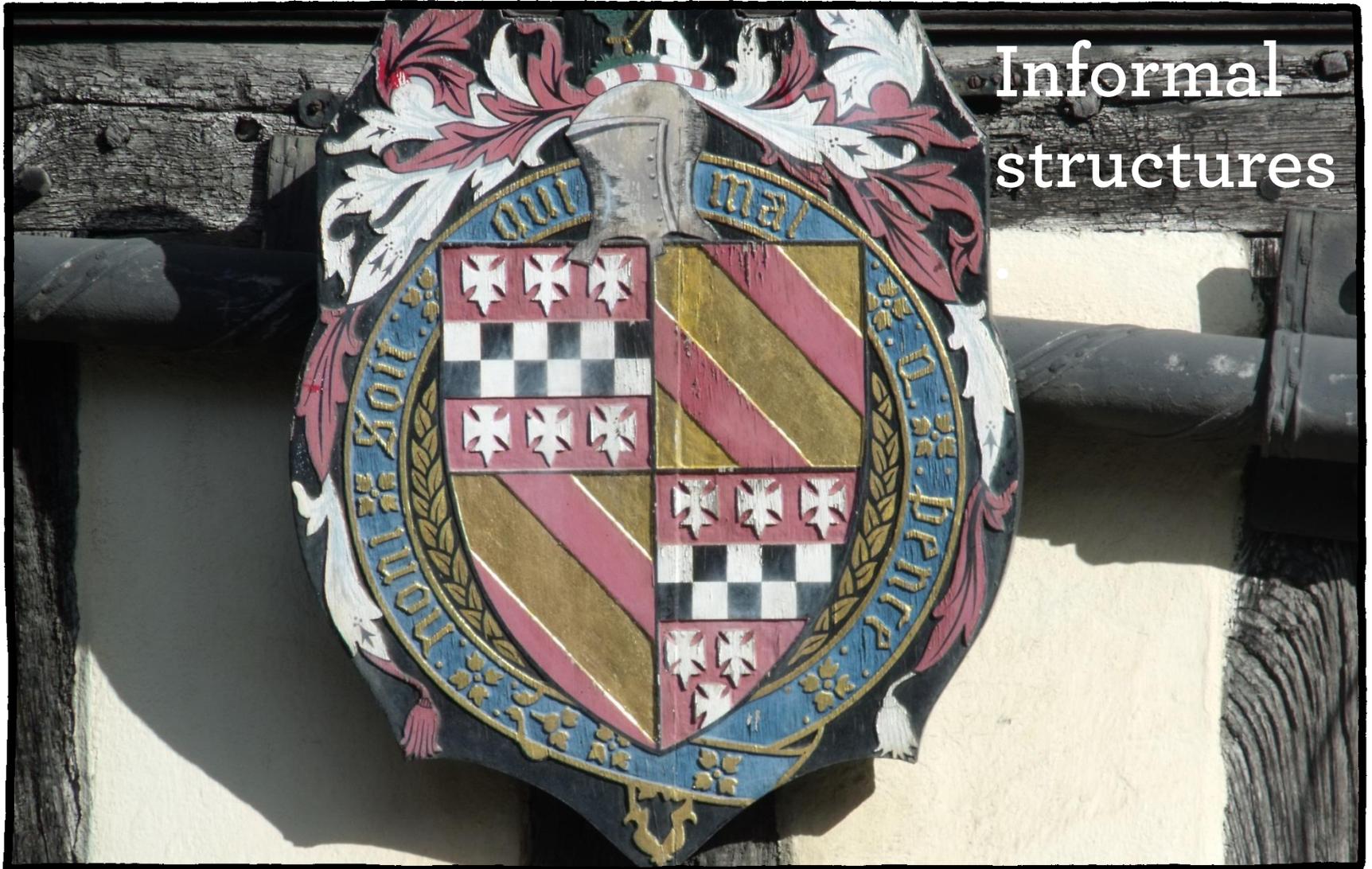
WWW.MANAGEMENT30.COM/EXPLORATION-DAYS

Many teams operate within the context of a complex organization, and thus it is important to consider structures that enhance communication.



Example: Business Guilds

Informal
structures



BUSINESS GUILDS



MANAGEMENT 3.0 WORKOUT

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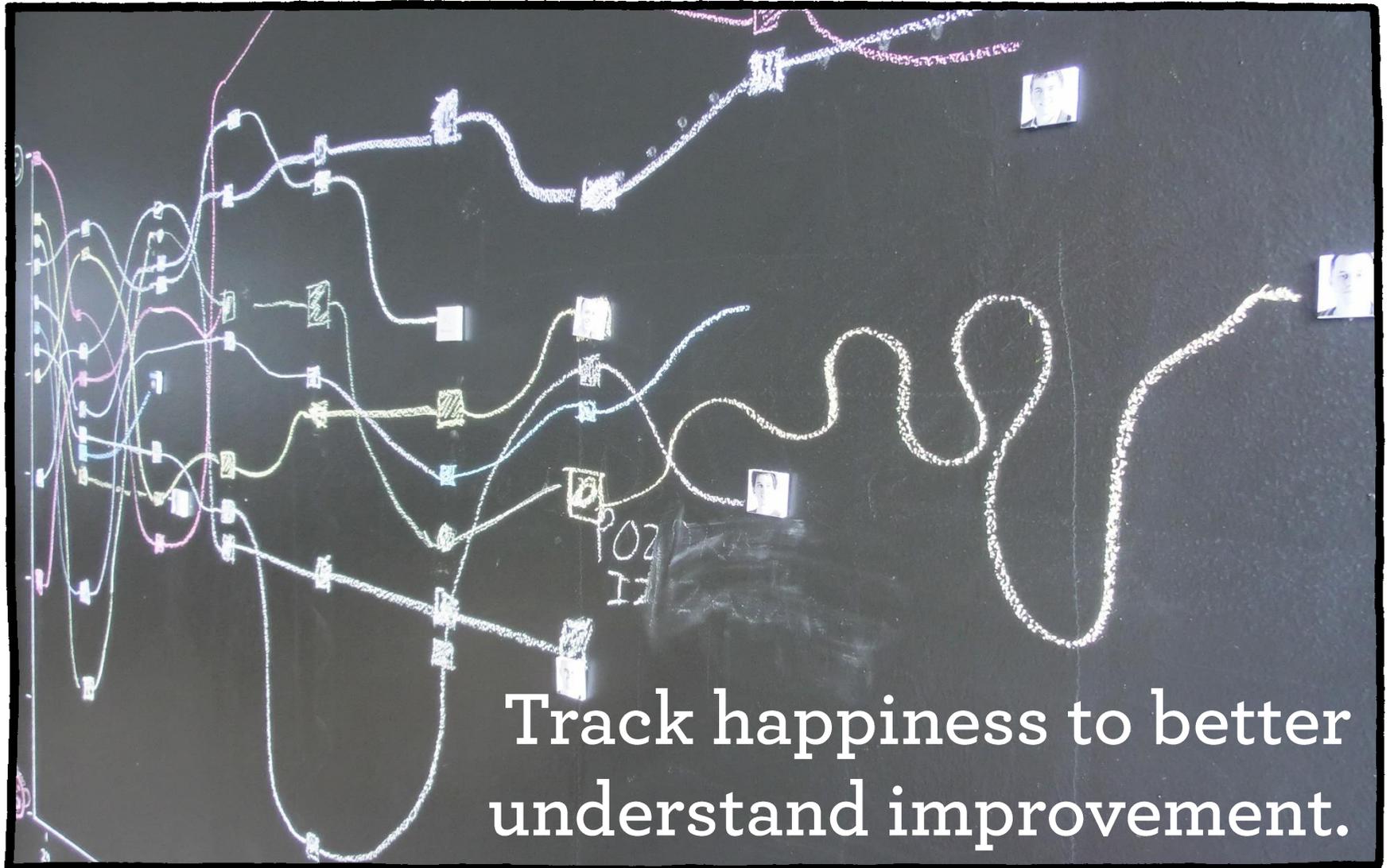
MANAGEMENT30.COM/BUSINESSGUILDS



People, teams, and organizations need to improve continuously to defer failure for as long as possible.

**IMPROVE
EVERYTHING**

Example: Happiness Index



ALIGN
CONSTRAINTS

DEVELOP
COMPETENCE

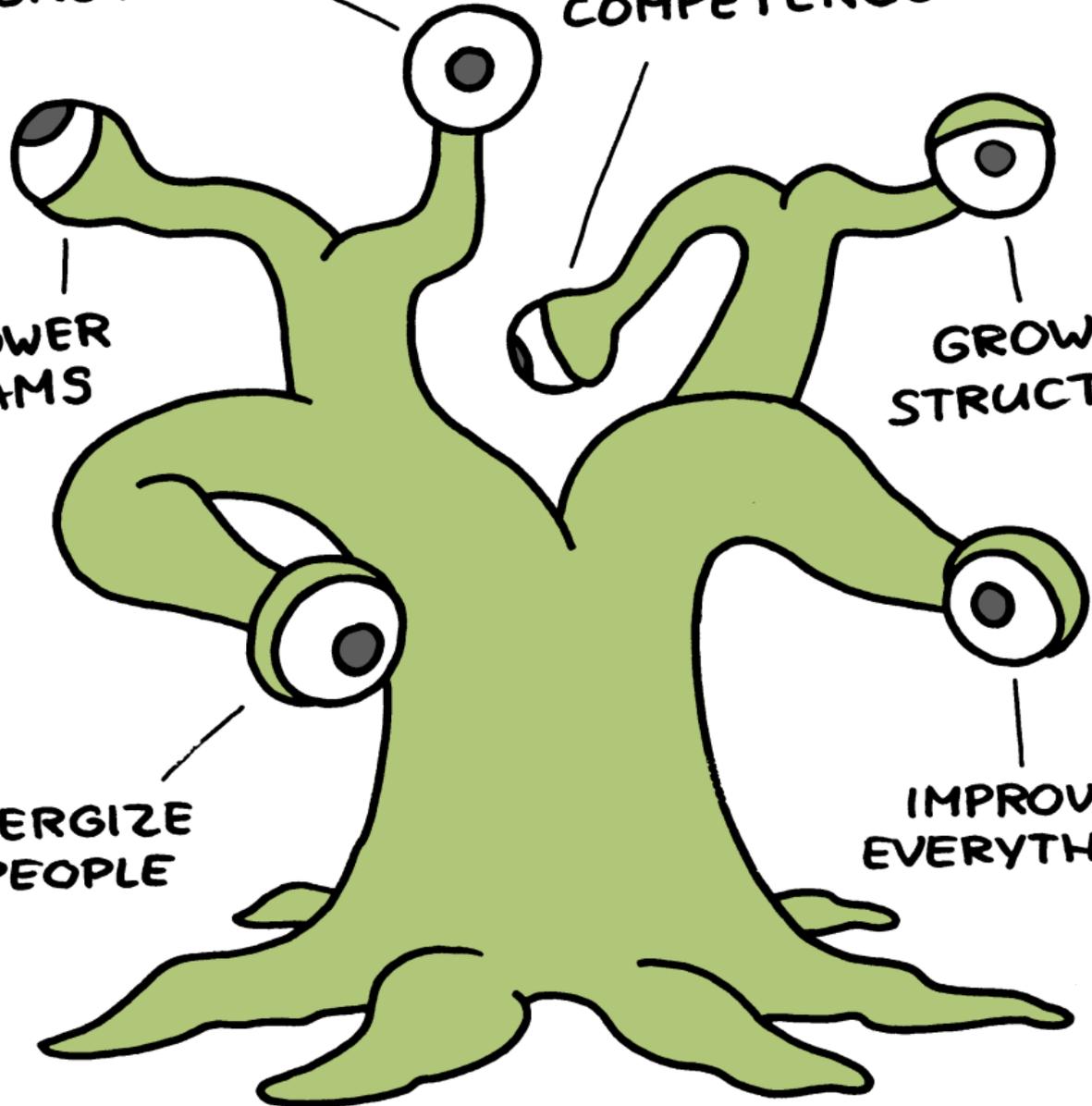
EMPOWER
TEAMS

GROW
STRUCTURE

ENERGIZE
PEOPLE

IMPROVE
EVERYTHING

M



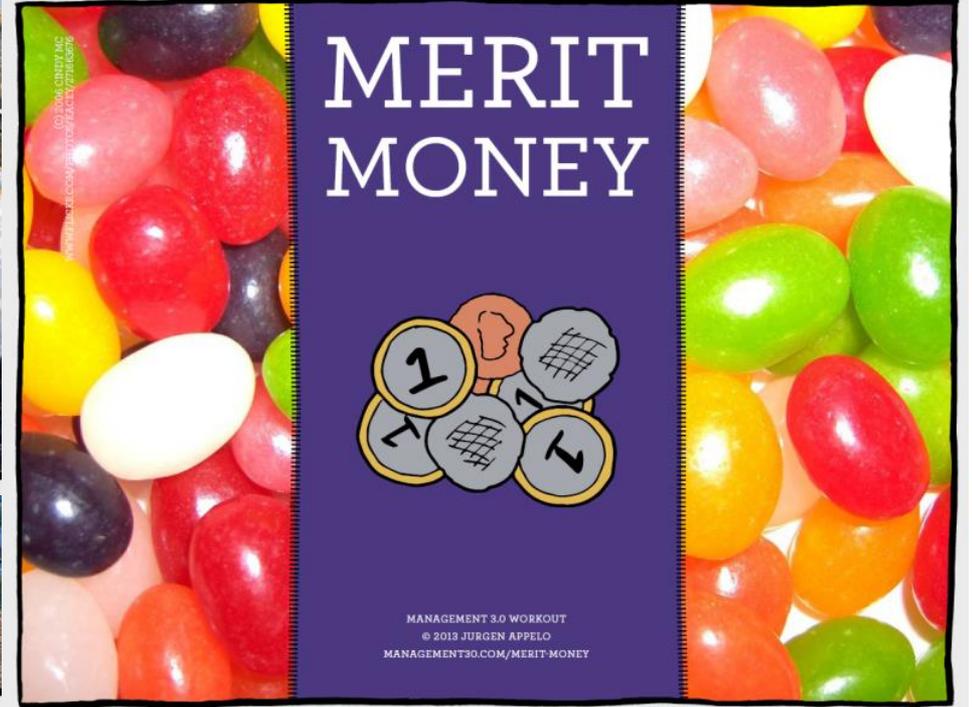
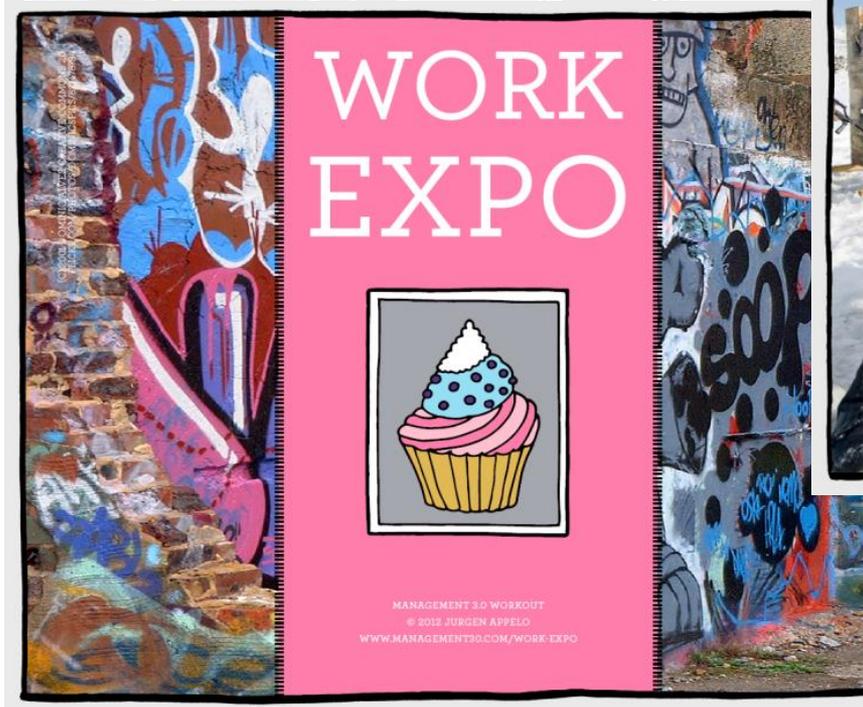
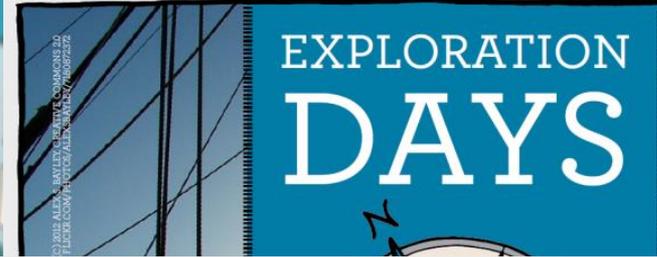
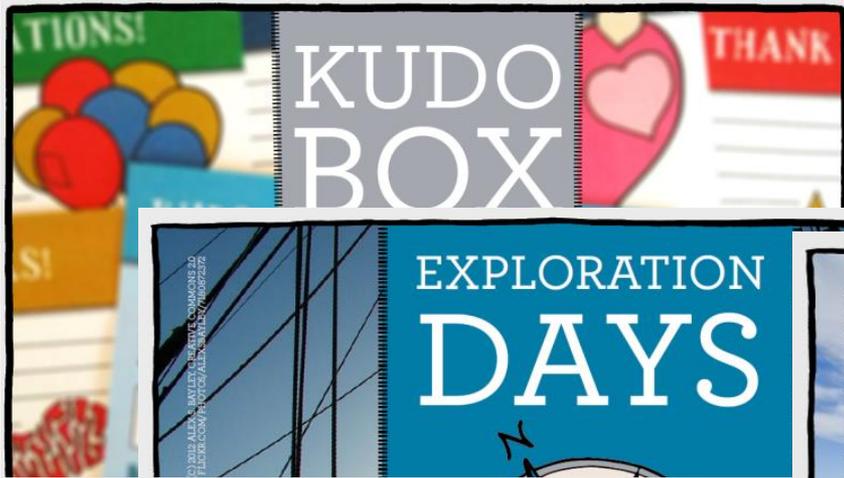
Aha!

Steal healthy practices,
Use in safe experiments,
Learn as fast as possible,
Adapt to your needs,
repeat...



Until Melly is
really smiling...

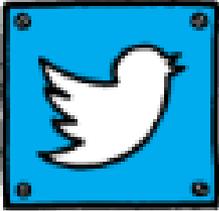




www.management30.com/workout



slideshare.net/jurgenappelo



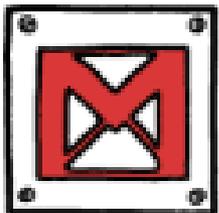
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noop.nl



jurgen@noop.nl