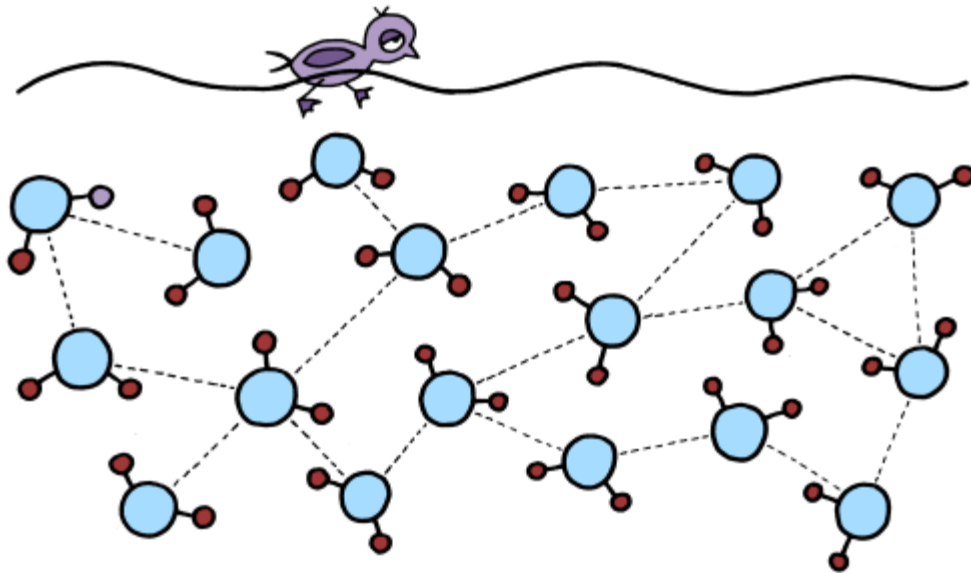


# Complexity versus Lean

## The Big Showdown

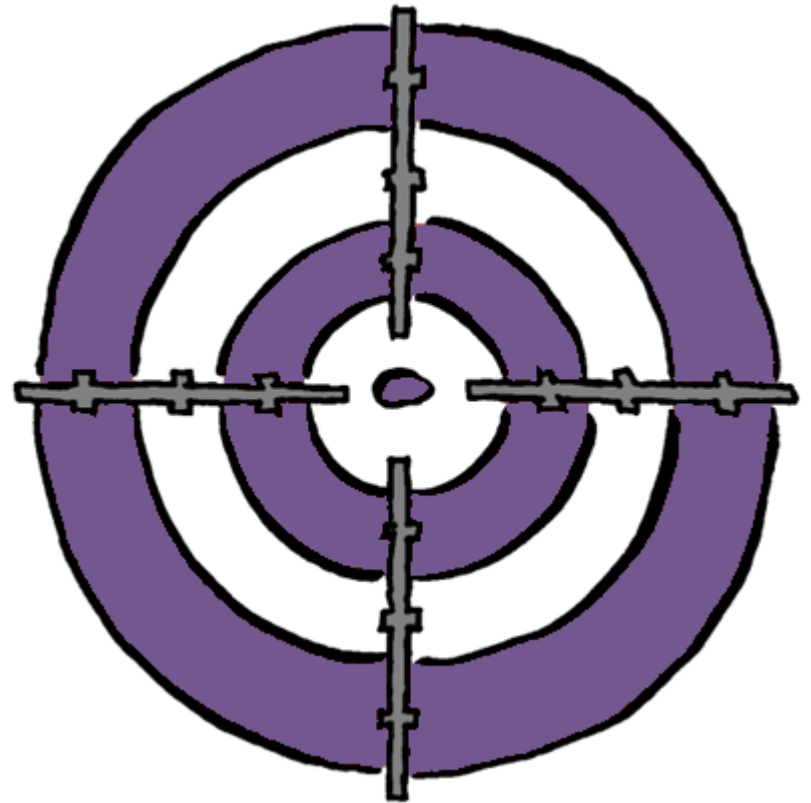


Jurgen Appelo  
[jurgen@noop.nl](mailto:jurgen@noop.nl)  
version 1.ks



# Goal

To further improve Lean software development by understanding and applying complexity thinking



# Agenda



What is complex systems theory?

What is lean software development?

Can we define complexity thinking?

Can we apply complexity thinking?

A new management model

7 principles of Lean software development

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Various lean practices

Conclusion

Emergent, self-organizing, unpredictable



# Complex Systems

“A **complex system** is a system composed of interconnected parts that as a whole exhibit one or more properties (behavior) not obvious from the properties of the individual parts.”

Sometimes called the sciences of complexity (plural)

# General Systems Theory

Study of **relationships** between elements



Ludwig von Bertalanffy  
(biologist)  
1901-1972

**Autopoiesis** (how a system constructs itself)

**Identity** (how a system is identifiable)

**Homeostatis** (how a system remains stable)

**Permeability** (how a system interacts with its environment)

# Cybernetics

Study of regulatory systems



Norbert Wiener  
(mathematician)  
1894-1964

Goals (the intention of achieving a desired state)

Acting (having an effect on the environment)

Sensing (checking the response of the environment)

Evaluating (comparing current state with system's goal)



# Dynamical Systems Theory

Study of **system behavior**



**Stability** (stable states versus unstable states)

**Attractors** (systems getting sucked into stable states)

# Game Theory

Study of co-adapting systems



John von Neumann  
(mathematician)  
1903-1957

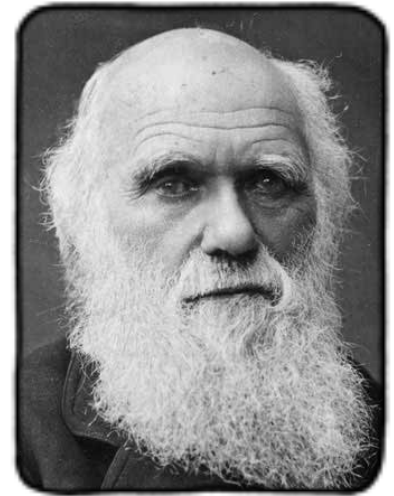
Competition versus cooperation

Zero sum games versus non-zero sum games

Strategies (including evolutionary stable strategies)

# Evolutionary Theory

Study of evolving systems



Charles Darwin  
(naturalist)  
1809-1882

Population (more than one instance)

Replication (mechanism of making new instances)

Variation (differences between instances)

Heredity (differences copied from existing instances)

Selection (environment imposes selective pressure)

# Chaos Theory

Study of **unpredictable systems**



Edward Lorenz  
(meteorologist)  
1917-2008

**Strange attractors** (chaotic behavior)

**Sensitivity** to initial conditions (butterfly effect)

**Fractals** (scale-invariance)

# And more...

Study of all kinds of systems

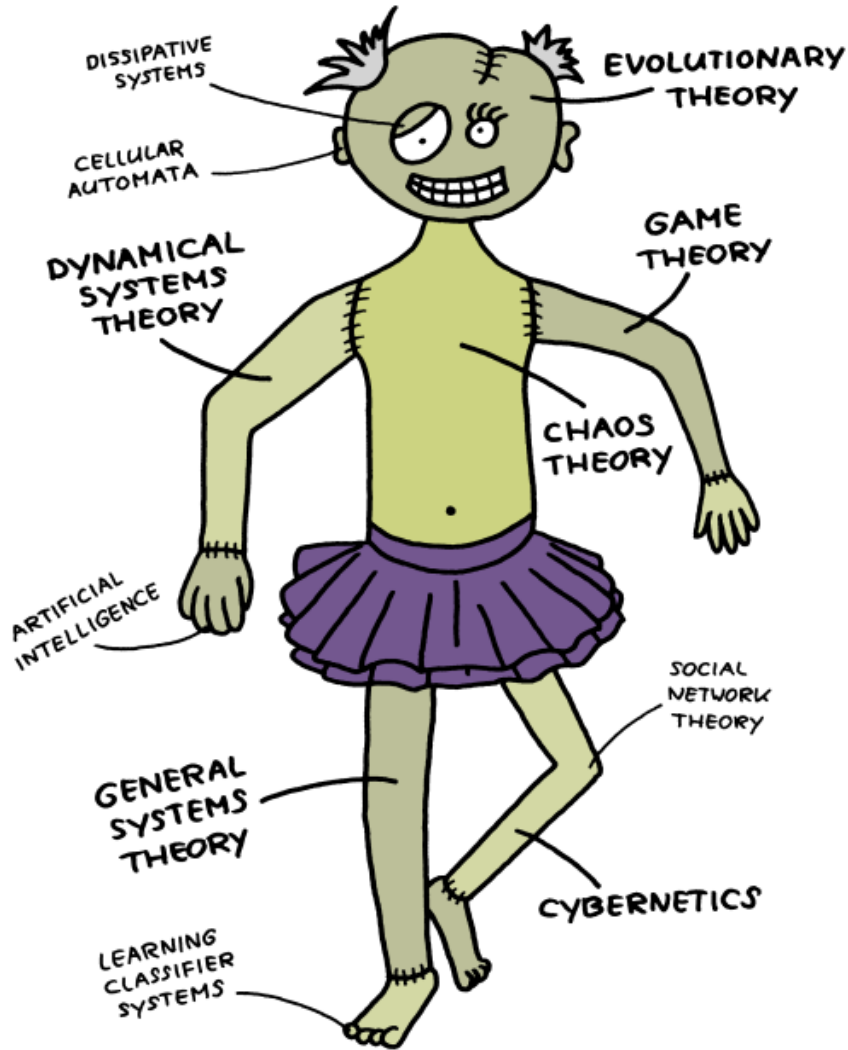
Dissipative systems (spontaneous pattern-forming)

Cellular automata (complex behavior from simple rules)

Genetic algorithms (adaptive learning)

Social network analysis (propagation of information)

# The Body of Knowledge of Systems



Complex systems theory is the study of complex systems using multiple system theories

# Agenda



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# Lean Software Development

**Lean development** is a **prescriptive** approach to work in social systems

Lean manufacturing

14 principles of The Toyota Way

Respect for People & Continuous Improvement

Toyota Production System (TPS)

14 Points for Management (Deming)

Just In Time Production



**Prescriptive:**

Lean manufacturing

Lean development



**Descriptive:**

Fundamental Forces  
of Physics

Complex Systems  
Theory

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# Complexity

“Complexity is that property of a system which makes it difficult to predict its overall behavior, even when given reasonably complete information about its components and their relations.”

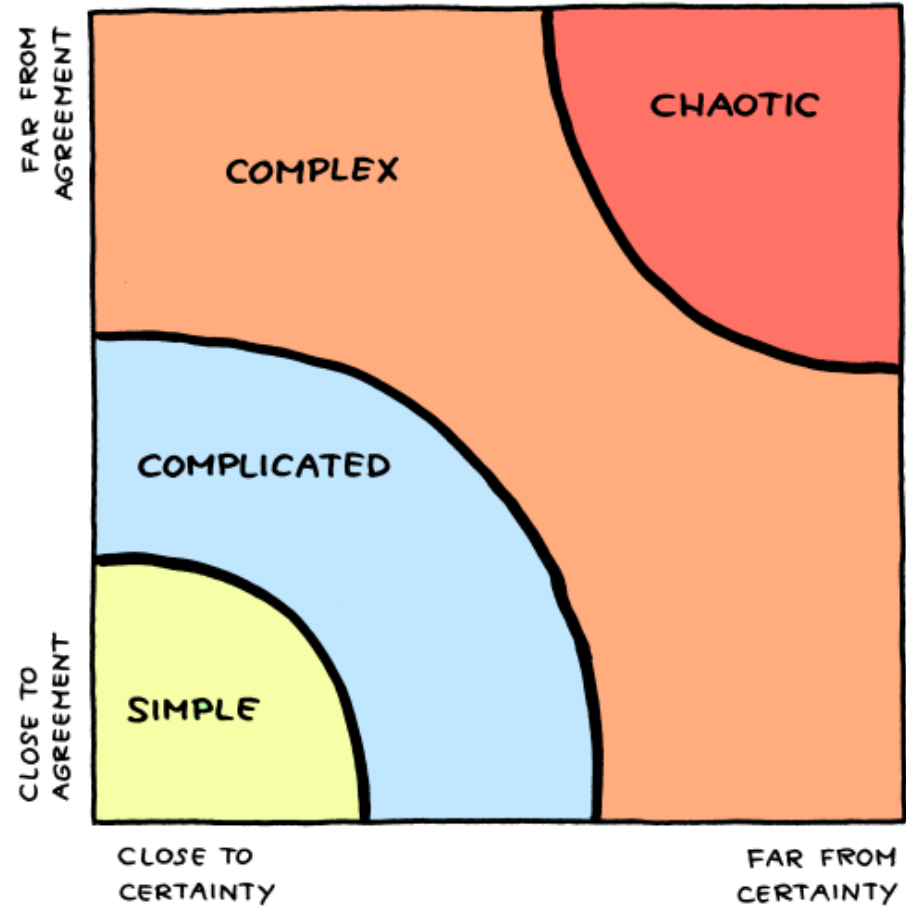
“edge of chaos”

“chaordic processes”

# The Agreement & Certainty Model

Complex and complicated  
seen as different *domains*

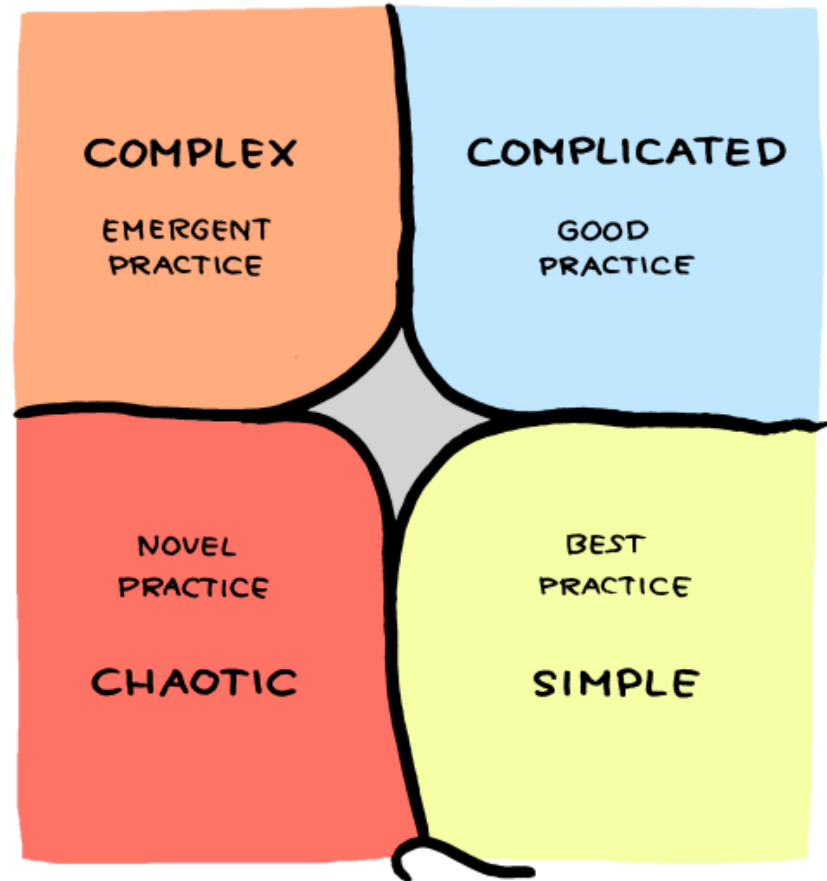
Simple + Complicated = Ordered;  
Complex is between  
ordered and chaotic



# The Cynefin Framework

Complex and complicated  
seen as different *domains*

There's a fifth domain "disorder"  
in the middle; and a "cliff"  
between simple and chaotic



# Simplicity: A New Model

**Simple** = structure is easily understandable

**Complicated** = structure is very hard to understand

**Ordered** = behavior is fully predictable

**Complex** = behavior is somewhat predictable

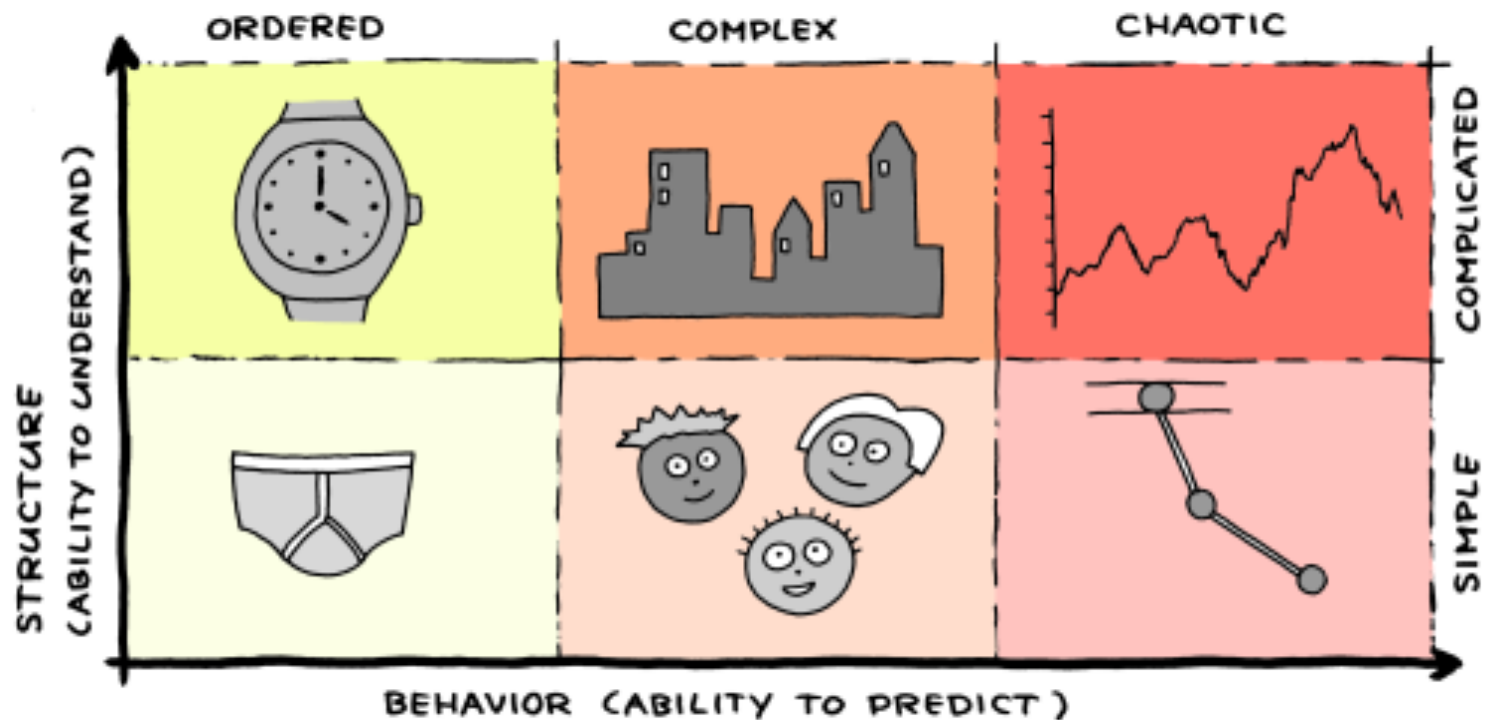
**Chaotic** = behavior is very unpredictable

**Simplification** = making something better understandable

**Linearization** = making something more predictable

# Structure-Behavior Model

Complex and complicated  
seen as different *dimensions*



Unhappy accident: tiger "eats" performer





# “Black Swans”: unpredicted big events

Complex system is often predictable, sometimes not

Impact of “unknown unknowns” higher than all else

Risk management deals only with “known unknowns”

- Mirage Casino lost \$100 million due to show cancellations
- Airline industry lost billions because of ash cloud from Iceland
- 9/11

# Happy accident: inkjet printer invention



# Serendipity

Accidental discovery while looking for something else

Again: high impact, not predicted

- Inkjet printer invented when putting soldering iron on pen
- Viagra invented by accident (by Pfizer)
- America discovered by accident

# Distinguishing Cause and Effect



# Non-Linear Behavior

Sometimes hard to distinguish cause and effect

Sometimes many causes for one effect

- Low quality from high pressure, or high pressure from low quality?
- Bad atmosphere because colleagues are cranky, or colleagues are cranky because of bad atmosphere?

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# System Dynamics

Study of non-linear behavior of systems



Jay Wright Forrester  
(computer engineer)  
1918-

Circular feedback loops and time-delayed relationships

Analysis through simulations and calculations

# Systems Thinking

Approach to **problem solving**



Peter Michael Senge  
(social scientist)  
1947-

“Problems” are **part of a system**

View systems in a **holistic** manner

Not a science, but a “frame of mind”



# Some Criticism

“The strength of systems thinking is its recognition that human systems are messy, they frequently need focus and alignment; its weakness is that it assumes that the design of that focus and alignment is a top down objective based process. [...] The ambiguity of human systems is recognized, but the basic concept of central control or planning remains at the heart.”

*Multi-ontology sense-making* - David Snowden (2005)

# Some Criticism

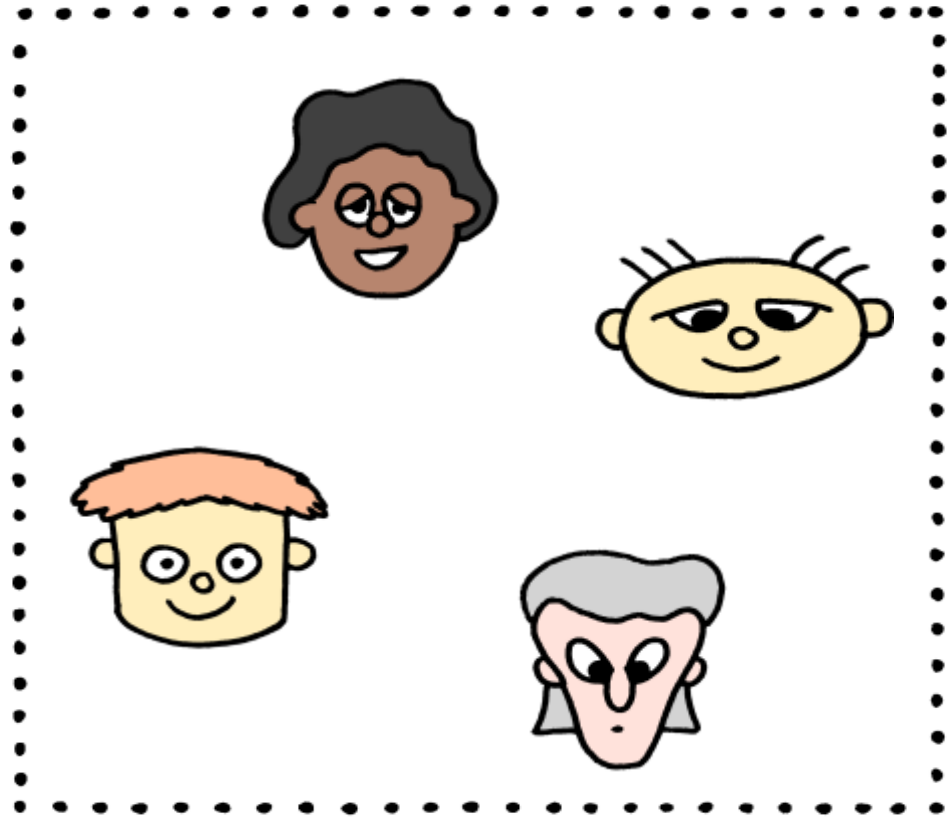
“Systems thinking contains a fundamental difficulty right at its roots. This is to regard human interaction as a system. This assumption leads to thinking about that interaction as **something about which another human standing outside it makes choices.**”

*Complexity and Management* – Ralph Stacey (2000)

# “Traditional” Systems Thinking

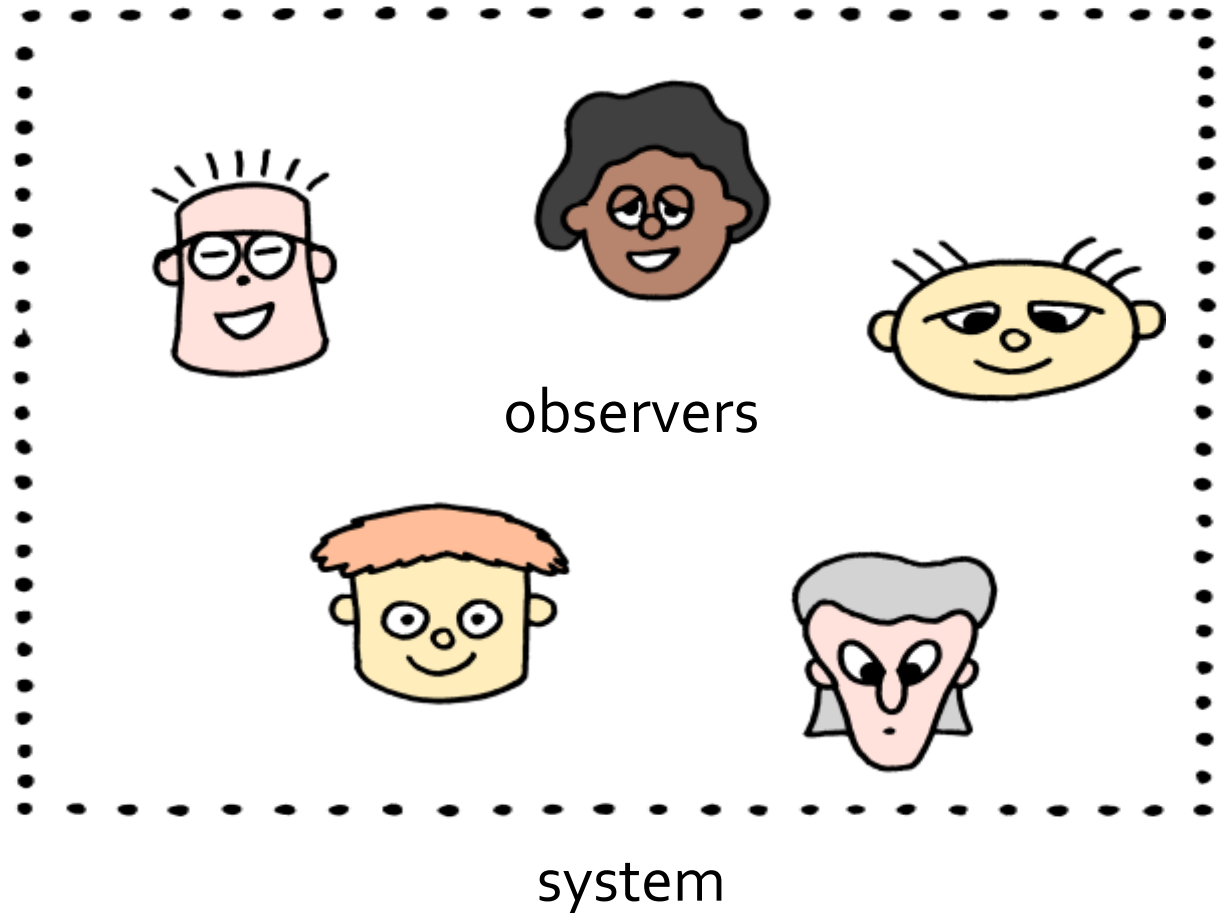


observer



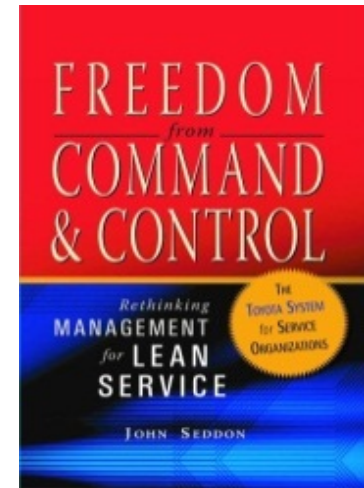
system

# Complexity Thinking



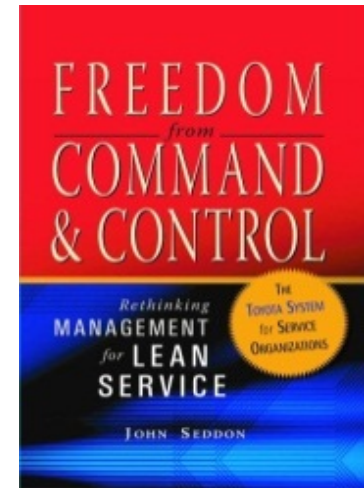
# Example

“The purpose of a business is to find/satisfy customers (produce customer value).”



# Example

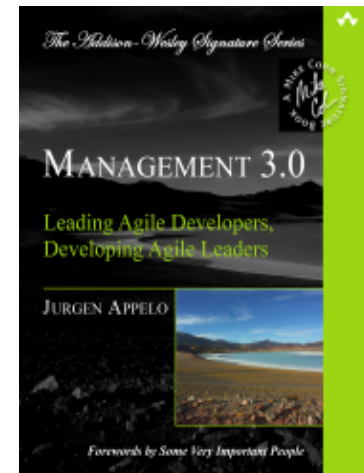
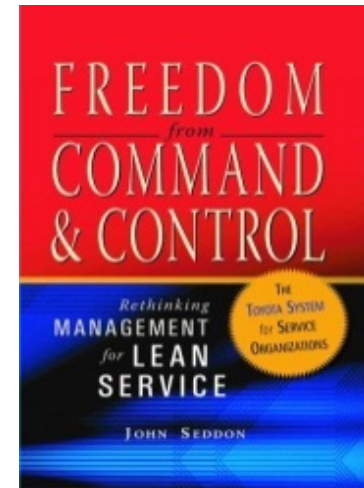
~~“The purpose of a business is to find/satisfy customers (produce customer value).”~~



# Example

~~“The purpose of a business is to find/satisfy customers (produce customer value).”~~

“The purpose of a business is whatever emerges from the interaction of stakeholders.”



# Complexity Thinking



Jurgen Appelo  
(idea farmer)  
1969-

Don't separate the designers from the system

Don't ignore the **human** part (social complexity)

Don't ignore the **unknown unknowns**

Don't rely (too much) on linear cause and effect

Complexity Thinking = Systems Thinking++



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A new management model

7 principles of Lean software development

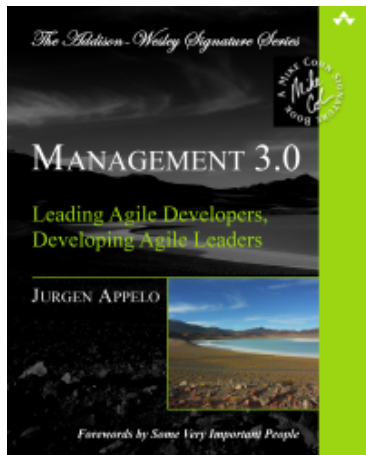
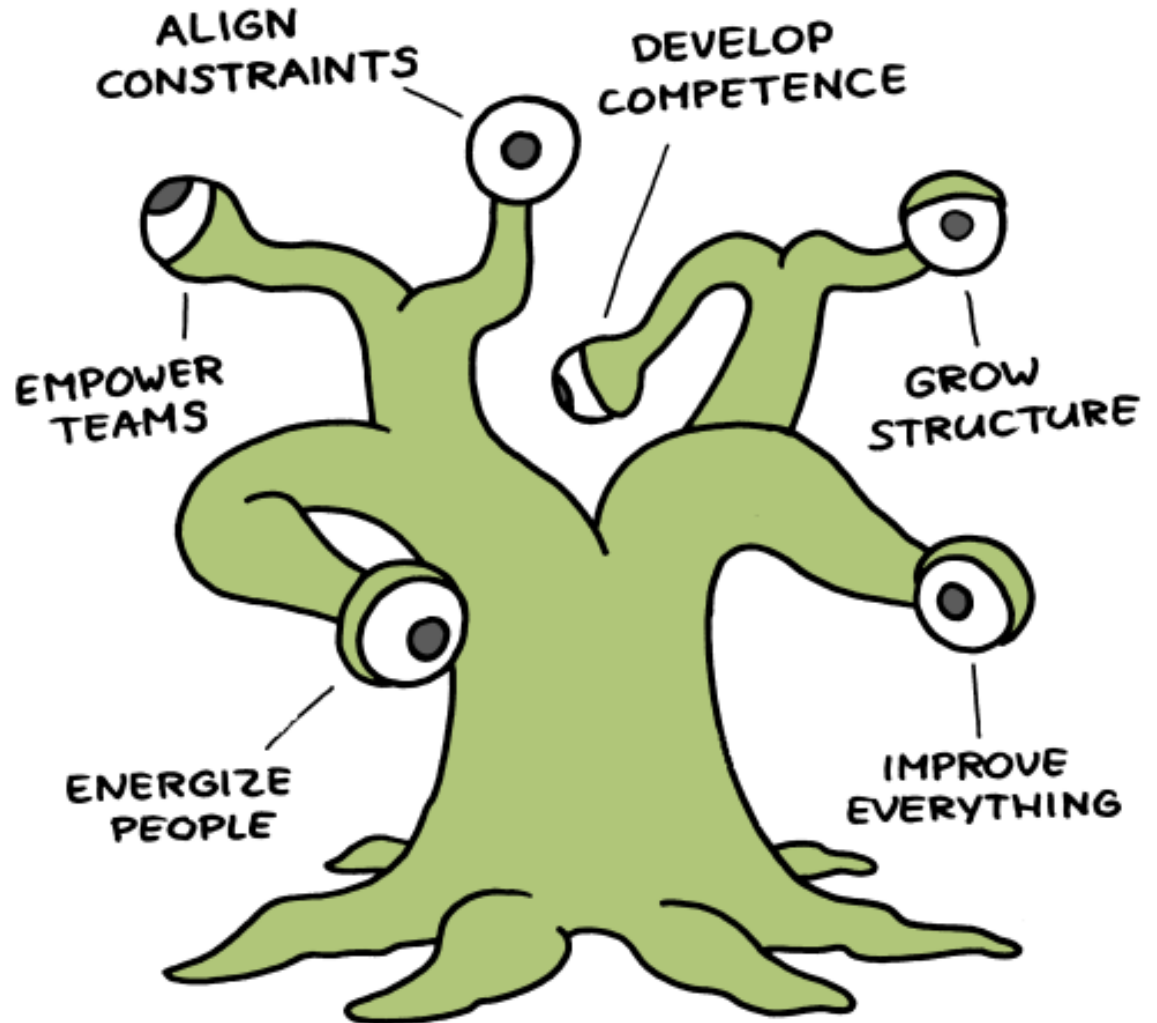
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# The Management 3.0 Model

Six organizational views based on complexity thinking



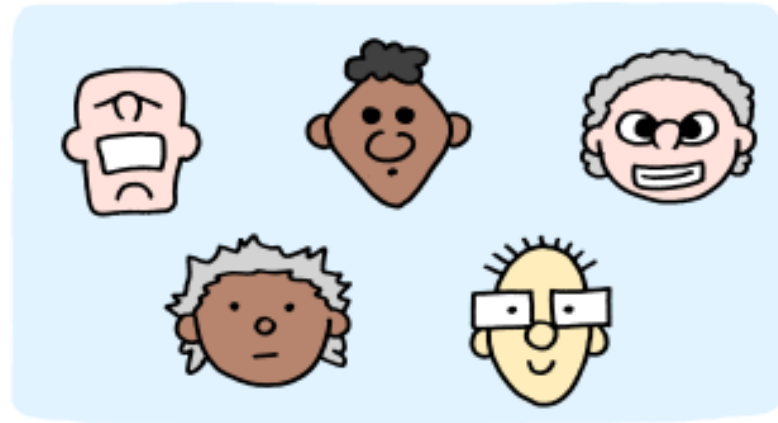
# View #1: Energize People

People are the most important parts of an organization and managers must do all they can to keep people active, creative, and motivated.



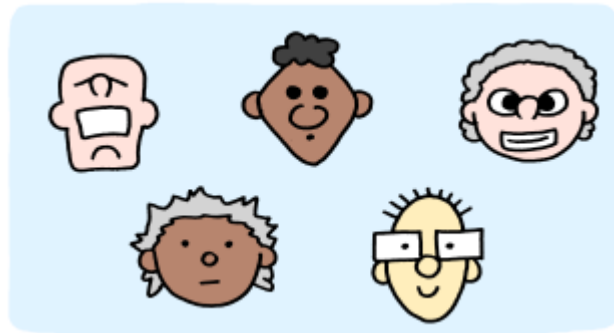
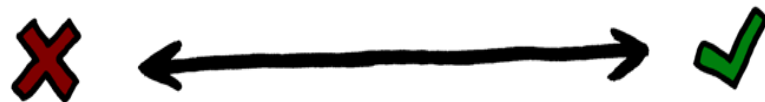
# View #2: Empower Teams

Teams can self-organize, and this requires empowerment, authorization, and trust from management.



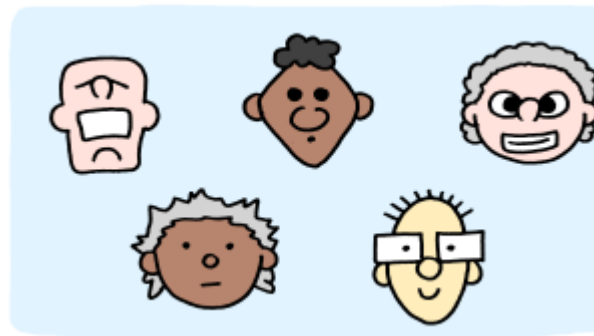
# View #3: Align Constraints

Self-organization can lead to anything, and it's therefore necessary to protect people and shared resources, and to give people a clear purpose and defined goals.



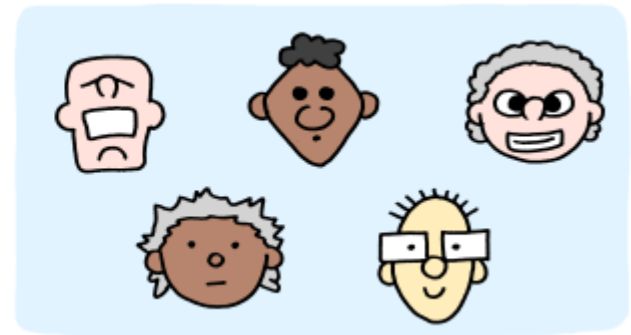
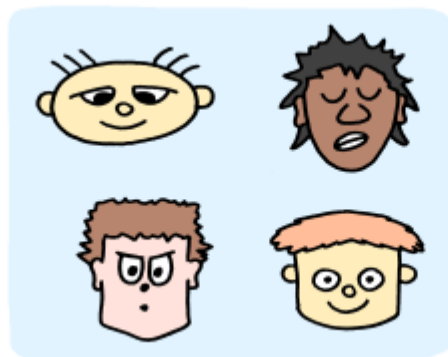
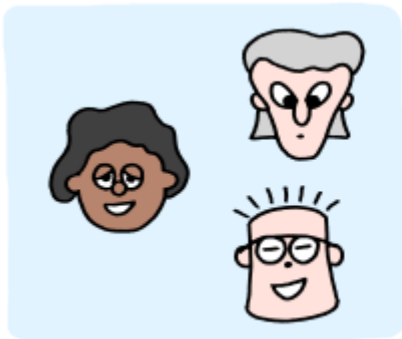
# View #4: Develop Competence

Teams cannot achieve these goals if team members aren't capable enough, and managers must therefore contribute to the development of competence.



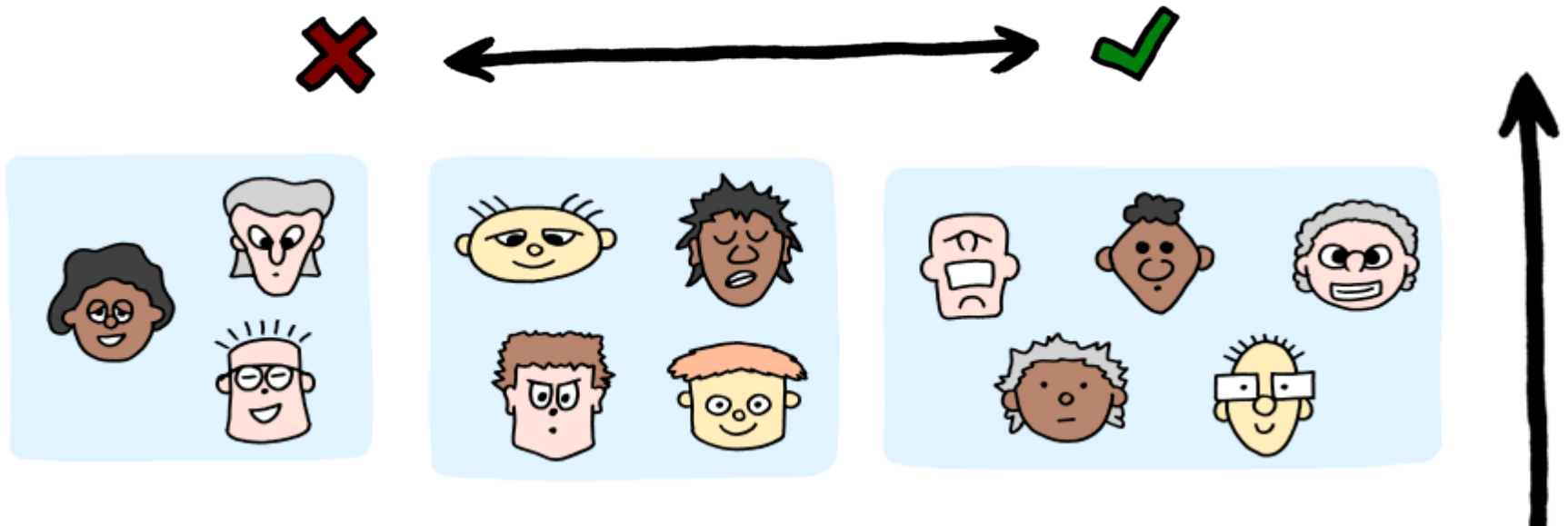
# View #5: Grow Structure

Many teams operate within the context of a complex organization, and thus it is important to consider structures that enhance communication .



# View #6: Improve Everything

People, teams, and organizations need to improve continuously to defer failure for as long as possible.





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# Principle 1: Eliminate Waste



# Principle 1: Eliminate Waste

Yes, ~~but...~~



**Junk DNA** (98%) enables innovation and resilience

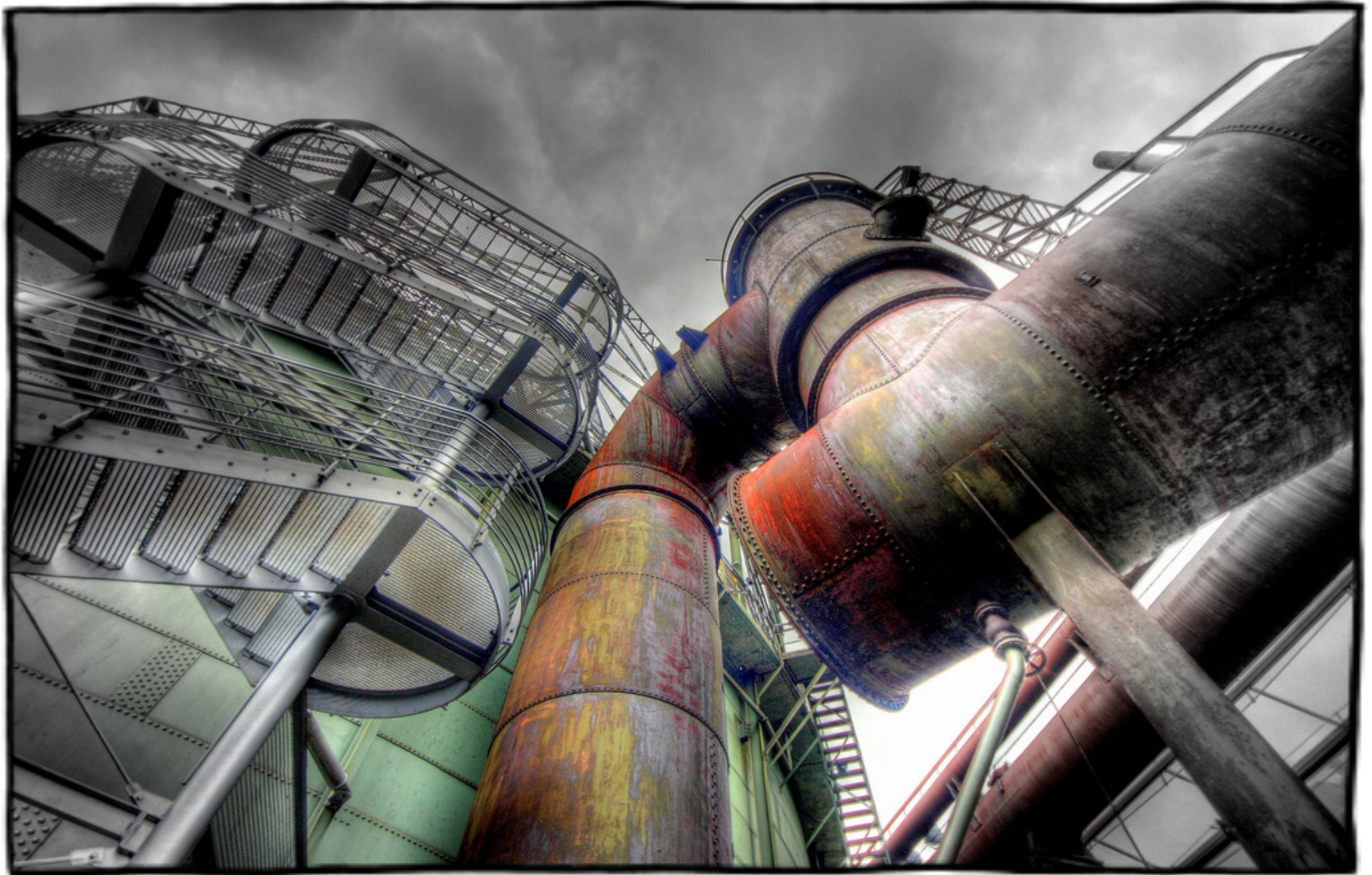
You cannot measure the **unexpected value of waste**

And thus:

There can be value in having waste “lying around”

If the cost of waste is low, maybe you should keep it

# Principle 2: Build Quality In



# Principle 2: Build Quality In

Yes, ~~but...~~



Preventing errors inhibits learning from errors

Limiting ways of usage limits innovation

You cannot predict the value of doing things “wrong”

And thus:

There can be value in being ambiguous & inexplicit

# Principle 3: Create Knowledge



# Principle 3: Create Knowledge

Yes, ~~but...~~



**Develop Competence =**

skill \* discipline \* knowledge \* social connectivity

And connectivity has more effect than knowledge

Cross, Rob et.al. *The Hidden Power of Social Networks*. Boston: Harvard Business School Press, 2004

And thus:

Competence in the system is more than knowledge

# Principle 4: Defer Commitment





# Principle 4: Defer Commitment

Yes, ~~but...~~



Committing early can be **motivating**

Committing early changes risks and opportunities

You cannot predict the results of these changes

And thus:

There is (sometimes) value in making early choices

# Principle 5: Deliver Fast



# Principle 5: Deliver Fast

Yes, ~~but...~~ 

This assumes adaptation as a survival strategy

Humans are successful thanks to consciousness

Also called an “anticipation device” (Daniel Dennett)

Anticipation can (sometimes) outsmart adaptation

And thus:

Think (briefly), then deliver fast

# Principle 6: Respect People



# Principle 6: Respect People

Yes, ~~but...~~



**Energize People =**

trust \* respect \* motivation \* diversity \* creativity

Respect is insufficient to instill a “need” for work

And thus:

People in the system must be energized

# Principle 7: Optimize the Whole



# Principle 7: Optimize the Whole

Yes, ~~but...~~



Cross-functional teams can be sub-optimizing too

“Optimize the whole” invites top-down control

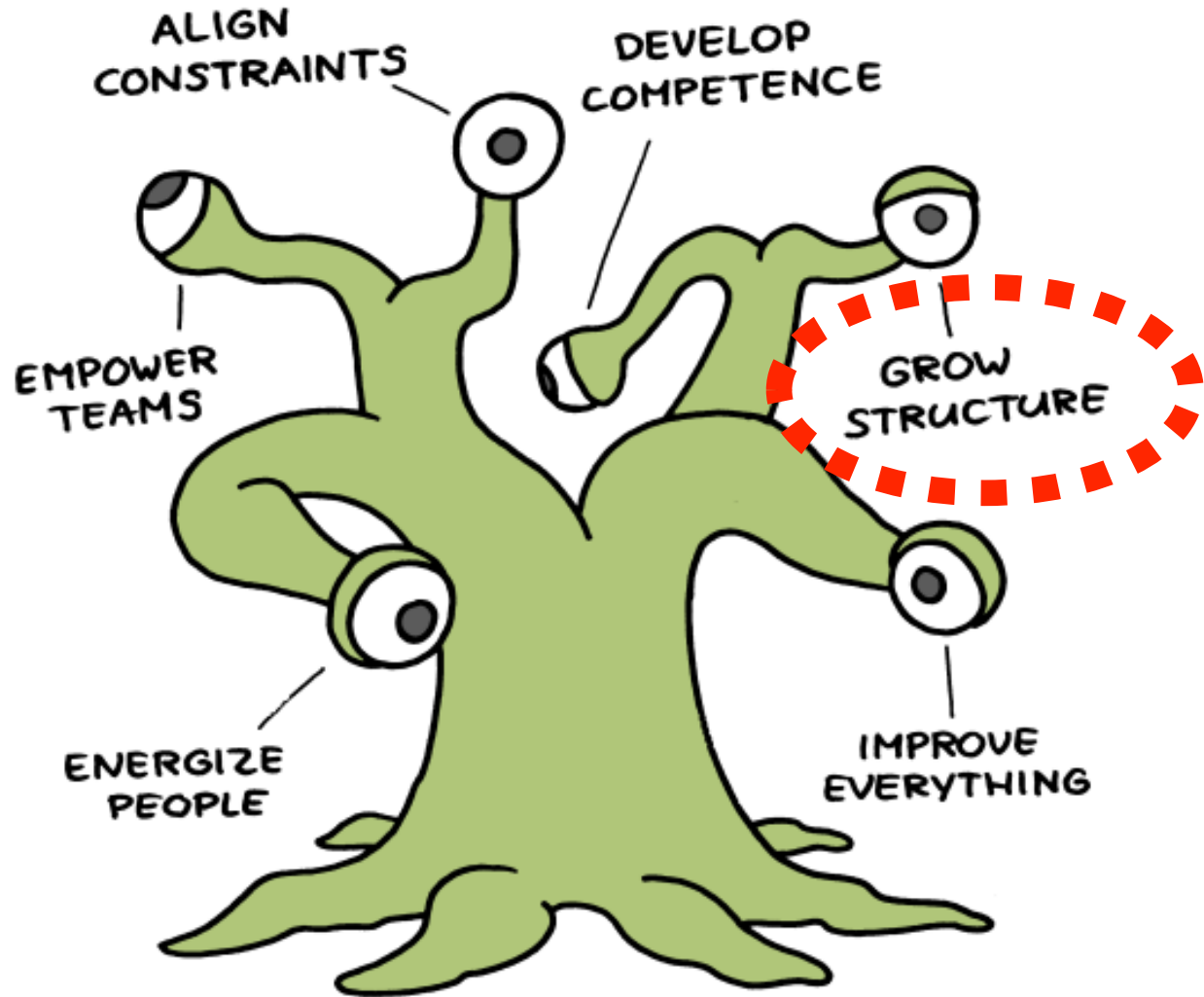
A complex system finds its own global optimum through local optimizations and global dependencies

And thus:

Create locally optimizing and interdependent teams

# ~~“Missing”~~ in Lean Software Development

Not covered





# ~~“Missing”~~ in Lean Software Development

Not covered



No guidance on structuring organizations

No explicit choice for value networks over hierarchies

That's why Lean is abused in top-down “lean & mean”

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# 1: Visualize the workflow



# 1: Visualize the workflow



Yes, ~~but...~~

“Value stream” and “value chains” suggest a linear flow of value

But an organization has **many stakeholders**, who all want to get value out of their collaboration

And thus...

Visualize multiple workflows

## 2: Limit work in progress (WIP)



## 2: Limit work in progress (WIP)



Yes, ~~but...~~

A book author has an entire book in progress

Limited WIP is just one example of a constraint

And thus:

A system will self-organize around its constraints

Choose constraints to match the workflow

### 3: Measure and manage flow



# 3: Measure and manage flow



Yes, ~~but...~~

Leads to sub-optimization when only flow to customers is considered

And thus:

Measure and manage flow to all stakeholders  
(*customers, suppliers, employees, shareholders, ...*)



## 4: Make process policies explicit



## 4: Make process policies explicit



Yes, ~~but...~~

*Genetic algorithms*: a variety of conflicting rules

Learning made possible through “credit assignment”

And thus:

Experiment with rules

# 5: Use models to suggest improvements

segment [i][j] [l]

.Sister = 4  
.Parent = 2  
Soma[i][j].CellType

$g_m = 1/R_m$

①  $C_2 V_1 = Q_1$

②  $C_2 \frac{dV_1}{dt} = I_1 = g_m \frac{(V_R - V_1)}{R_m} + g_k(t) (V_k - V_1) + (V_3 - V_1) \frac{1}{R_{ax}} + g_{Na}(t) (V_{Na} - V_1) + \frac{V_2 - V_1}{R_{ax}}$

③  $\frac{dm(v)}{dt} = \frac{m_\infty(v) - m}{\tau_m(v)}$

$m(t+\Delta t) = \frac{m_\infty(v)}{\tau_m(v)} \Delta t + m$

$m_\infty$

128-256

# 5: Use models to suggest improvements



Yes, ~~but...~~

All models are wrong, some are useful

Beware of “scientific approach” to workflows

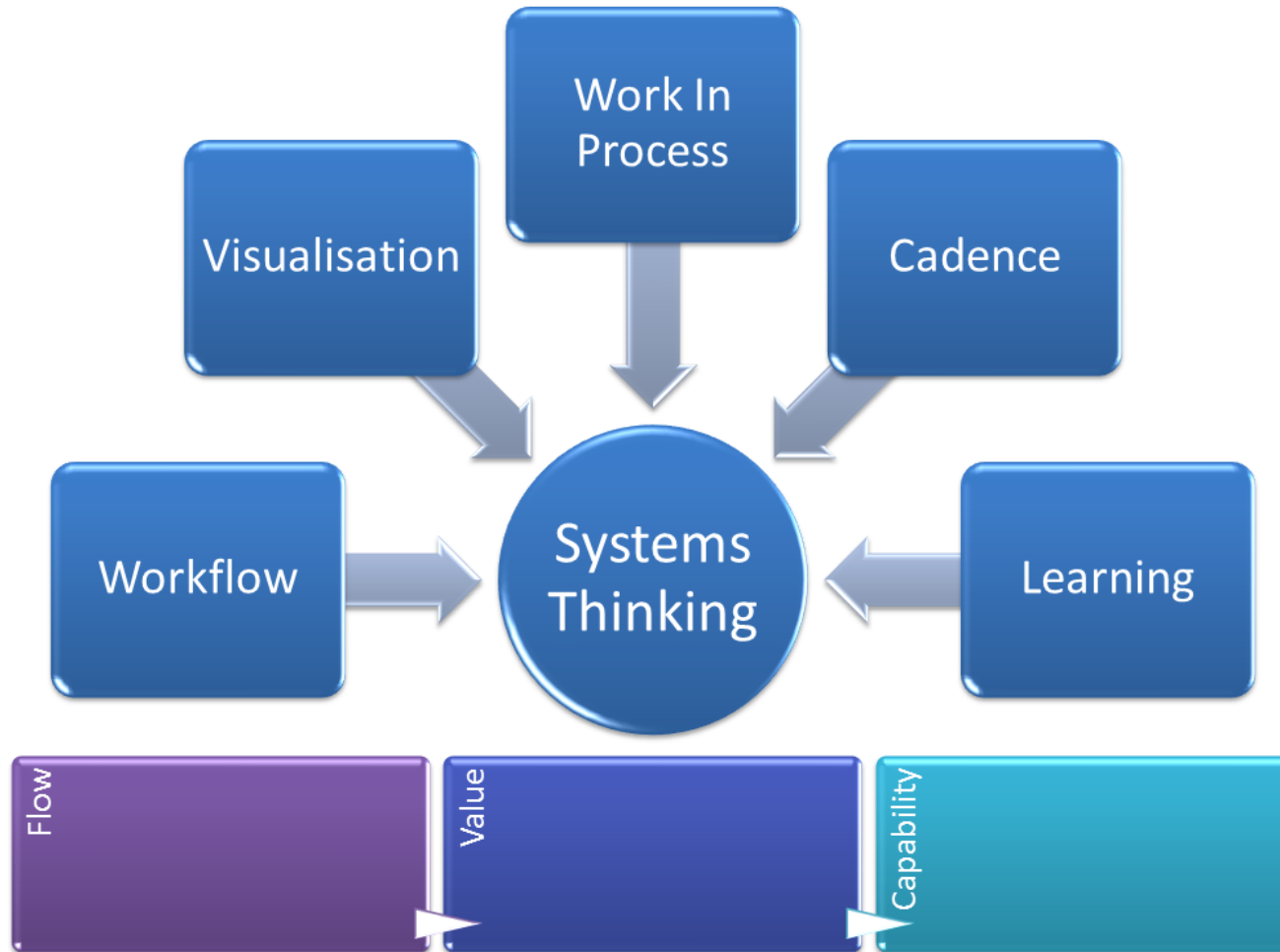
Banks and casinos also have “scientific approaches”

Yet, they have been unpleasantly surprised...

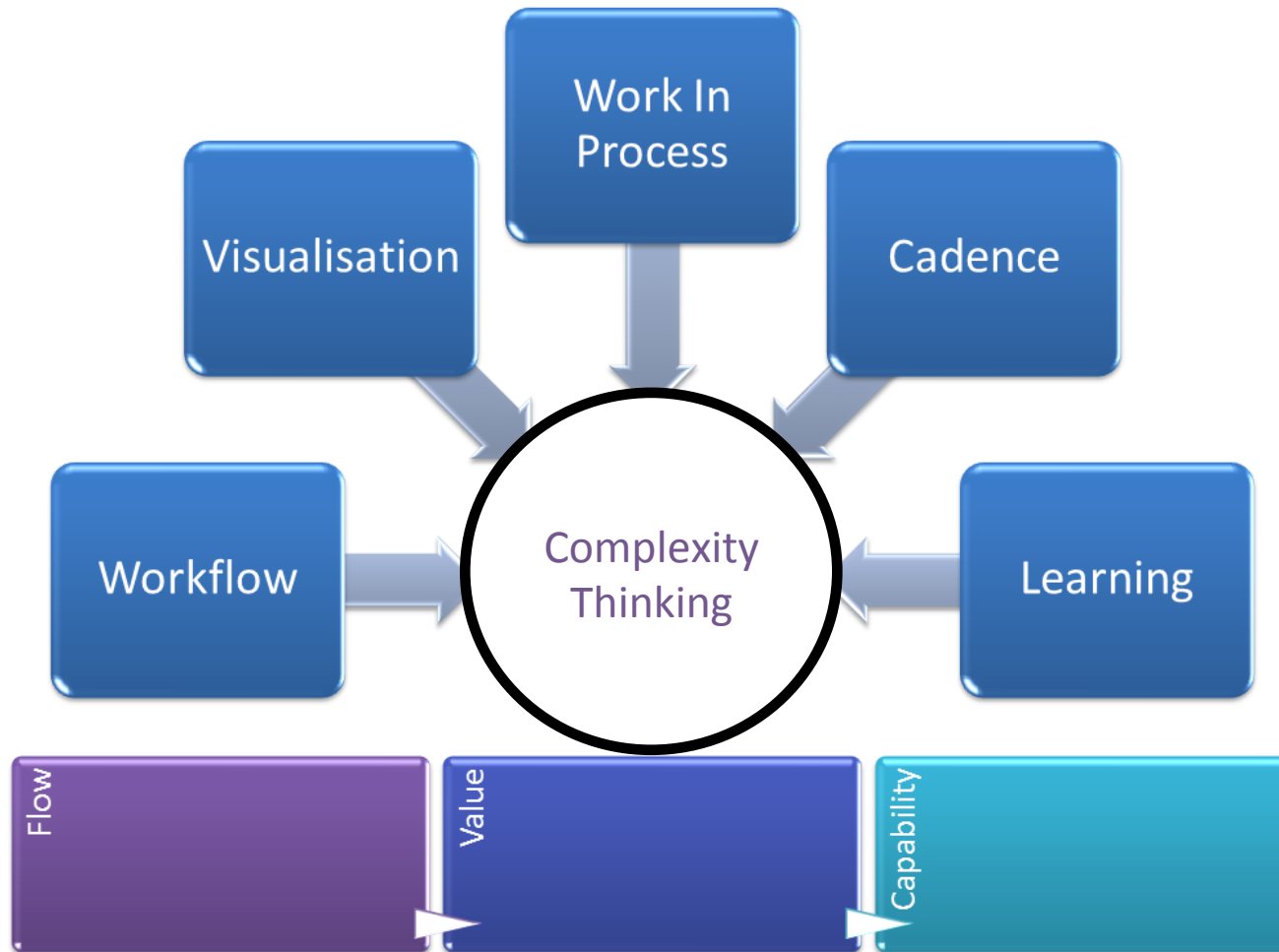
And thus:

Use complexity thinking to suggest models

# “A Model for Creating a Kanban System”

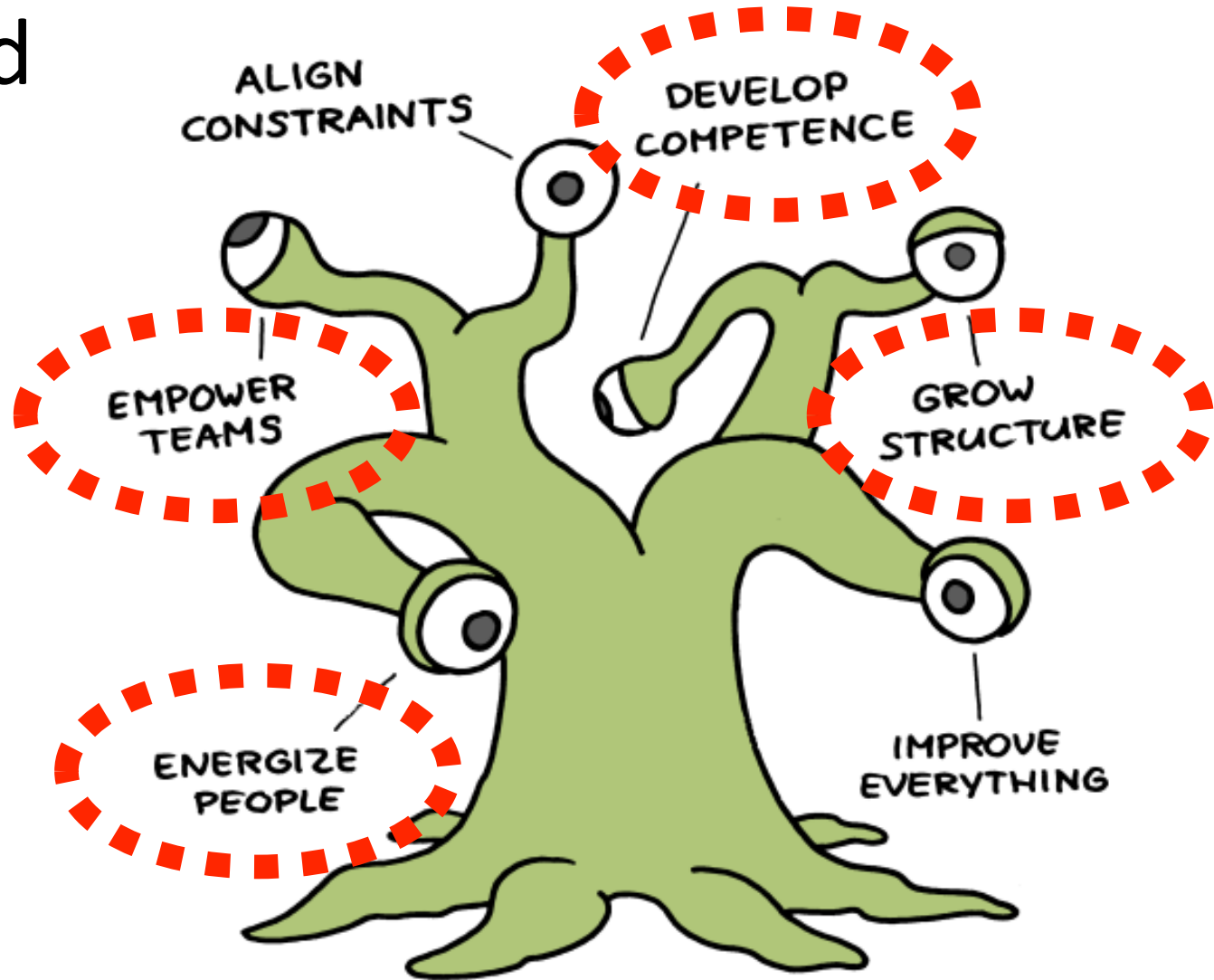


# “A Model for Creating a Kanban System”



# ~~“Missing”~~ in Kanban

Not covered



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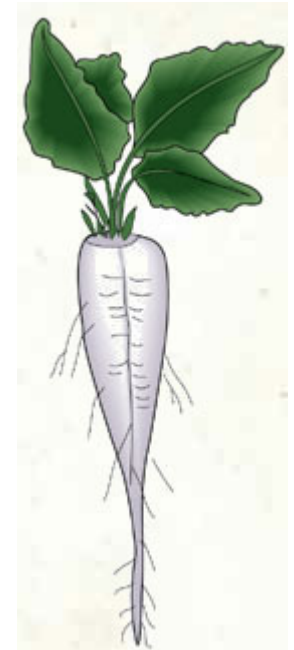


# Root Cause Analysis

Suggests there *is* a root cause

But often there are non-linear relationships

Unclear what is cause and what is effect

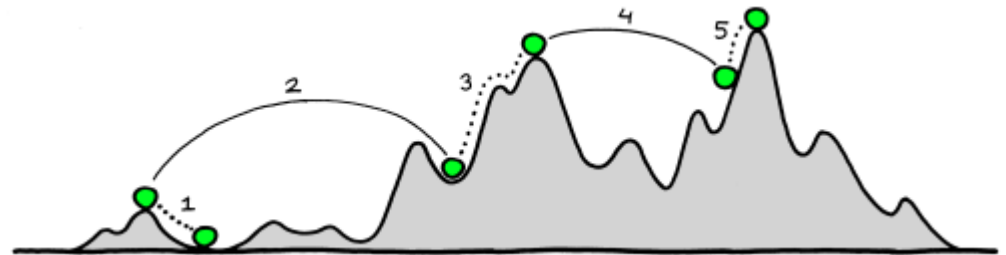


# Kaizen

Suggests gradual linear process improvement

But systems can get stuck in a local optimum on the fitness landscape

Sometimes need for radical change (kaikaku)



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# The ~~1<sup>st</sup>~~ “danger” of Lean misunderstanding



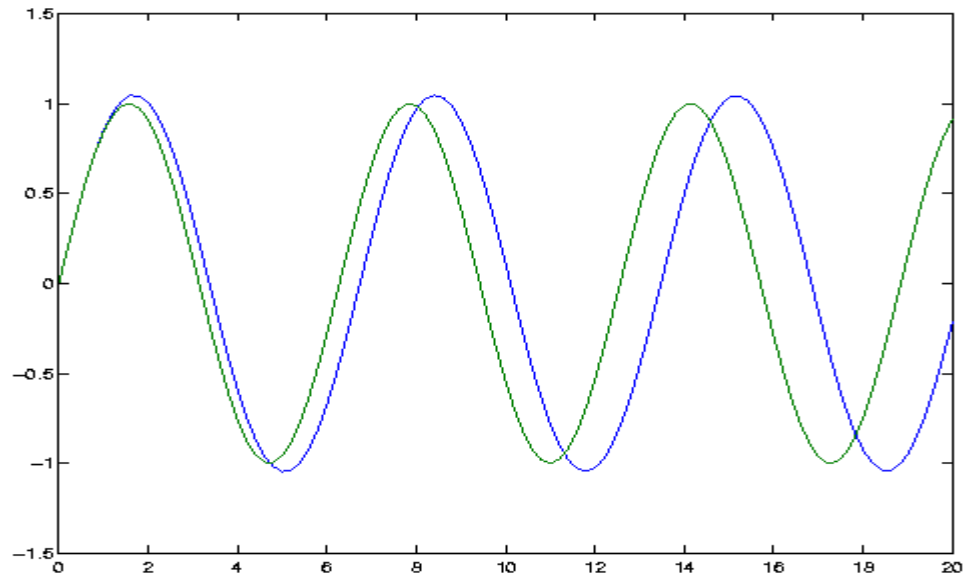
Relying on data, ignoring Black Swans

APPLICATION	Simple payoffs	Complex payoffs
DOMAIN		
Distribution 1 (“thin tailed”)	Extremely robust to Black Swans	Quite robust to Black Swans
Distribution 2 (“heavy” and/or unknown tails, no or unknown characteristic scale)	Quite robust to Black Swans	<b>LIMITS of Statistics – extreme fragility to Black Swans</b>

# The ~~2rd~~ "danger" of Lean misunderstanding



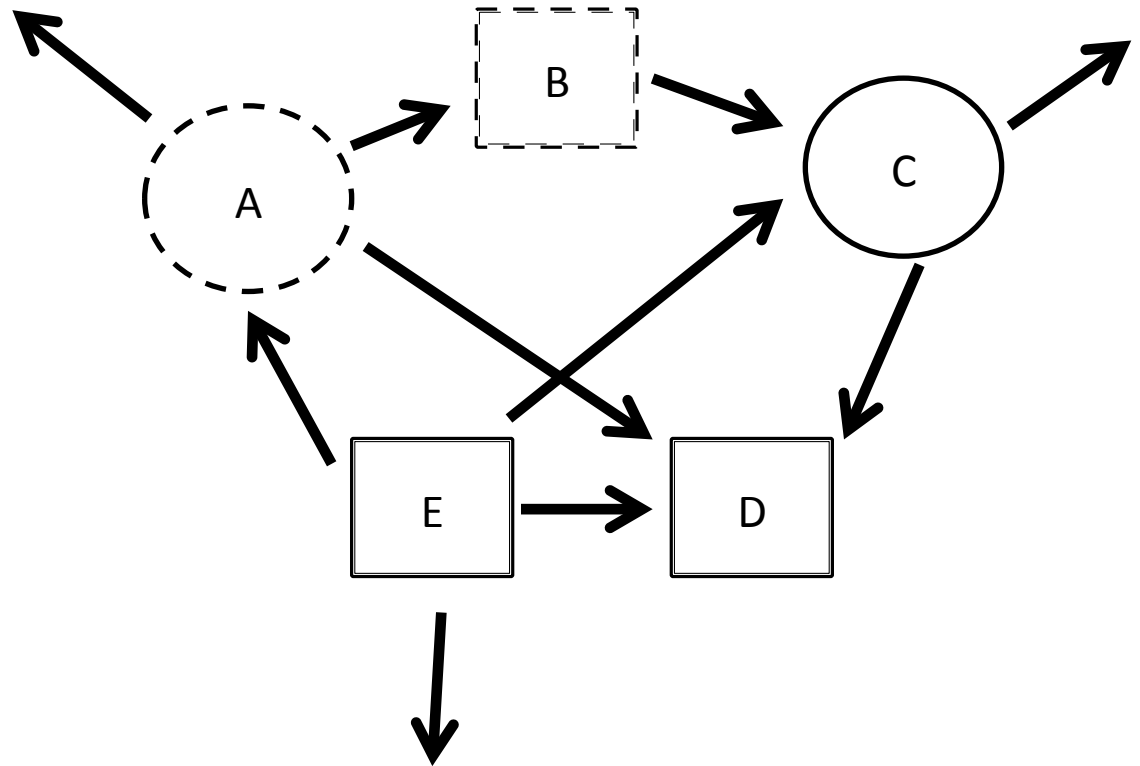
Relying on cause and effect, ignoring non-linearity



# The ~~3th~~ “danger” of Lean misunderstanding



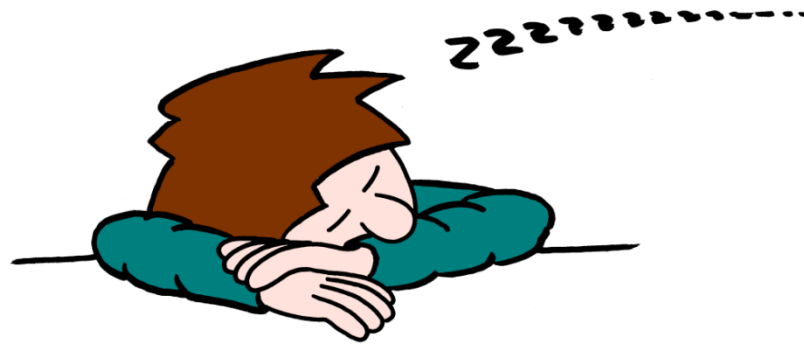
Ignoring value networks, multiple stakeholders



Lean is GREAT!

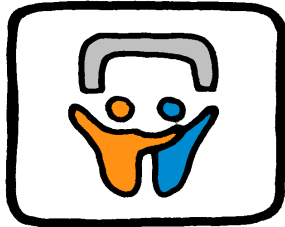
(really, it is)

But let's not stop thinking.

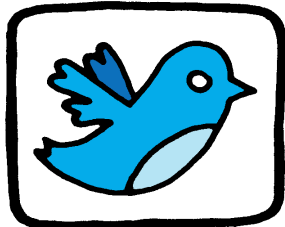


the end





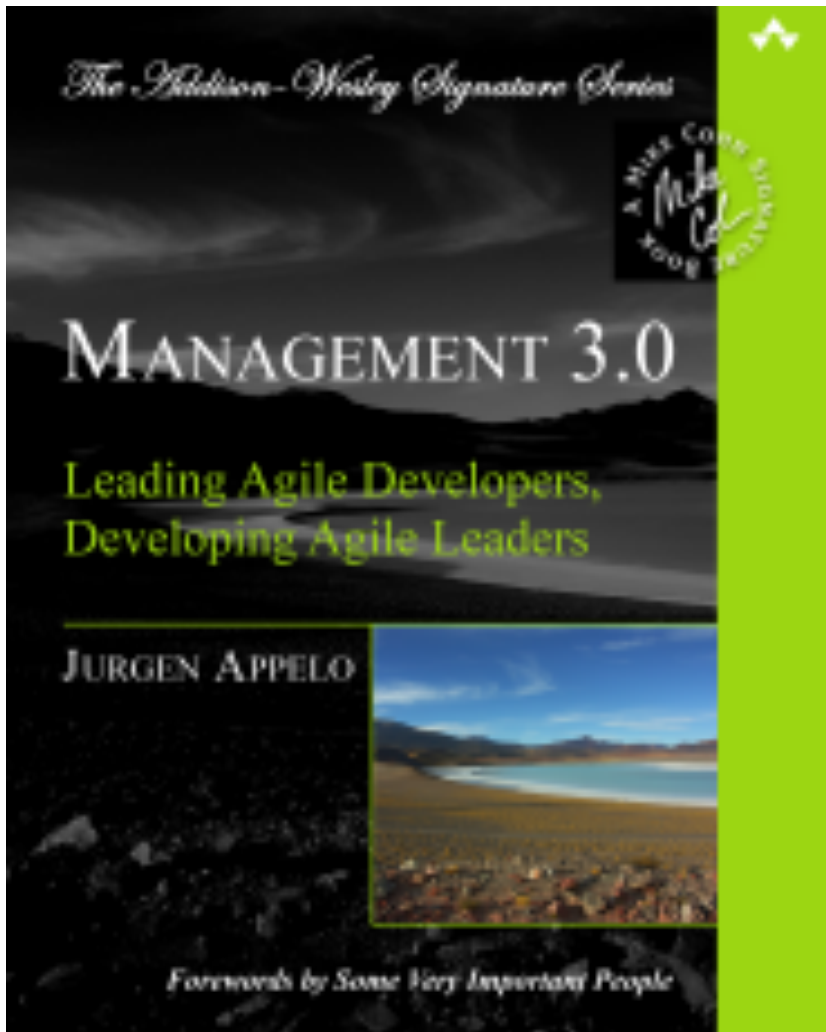
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