

# Please evaluate my talk via the mobile app!



INTERNATIONAL SOFTWARE DEVELOPMENT CONFERENCE

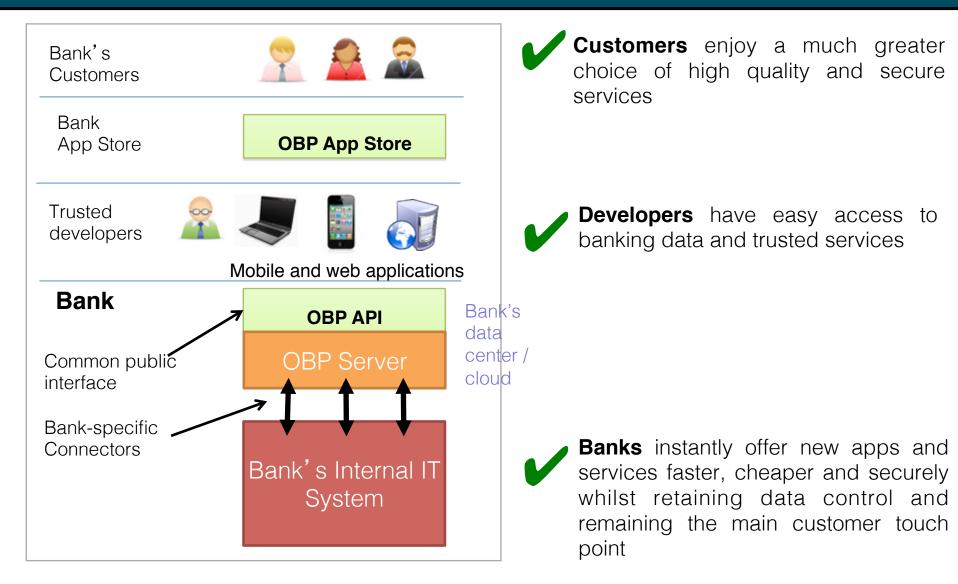




# OPENGANKPROJECT Open Source API and App Store for Banks

# Bank as a platform Open innovation Ecosystem









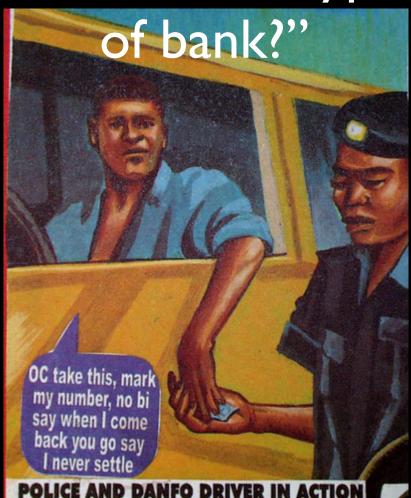




# 

65.7 8

# 2005 "corruption ... hmm what about a new type



# 2008 in Athens,

### "there's so much corruption here"



ΥΠΟΥΡΓΕΙΟ ΠΕΡΙΒΑΛΛΟΝΤΟΣ, ΧΩΡΟΤΑΞΙΑΣ ΚΑΙ ΔΗΜΟΣΙΩΝ ΕΡΓΩΝ ΓΕΝΙΚΗ ΓΡΑΜΜΑΤΕΙΑ ΔΗΜΟΣΙΩΝ ΕΡΓΩΝ

ΕΙΔΙΚΗ ΥΠΗΡΕΣΙΑ ΔΗΜΟΣΙΩΝ ΕΡΓΩΝ-ΟΔΙΚΩΝ ΣΗΡΑΓΓΩΝ ΚΑΙ ΥΠΟΓΕΙΩΝ ΕΡΓΩΝ (ΕΥΔΕ ΟΣΥΕ)

TO DAPON EPFO EYFENHATOAOTEITAI ADO THN EYPODAIKH ENDEH THIS PROJECT IS BEING CO-FINANCED BY THE EUROPEAN UNION



ΤΟ ΠΑΡΟΝ ΕΡΓΟ ΣΥΜΒΑΛΛΕΙ ΣΤΗ ΜΕΙΩΣΗ ΤΩΝ ΟΙΚΟΝΟΜΙΚΩΝ ΚΑΙ ΚΟΙΝΩΝΙΚΩΝ ΑΝΙΣΟΤΗΤΩΝ ΑΝΑΜΕΣΑ ΣΤΟΥΣ ΠΟΛΙΤΕΣ ΤΗΣ ΕΥΡΩΠΑΪΚΗΣ ΕΝΩΣΗΣ



THIS PROJECT CONTRIBUTES TO THE REDUCTION OF ECONOMIC AND SOCIAL DISPARITIES BETWEEN THE CITIZENS OF THE EUROPEAN UNION



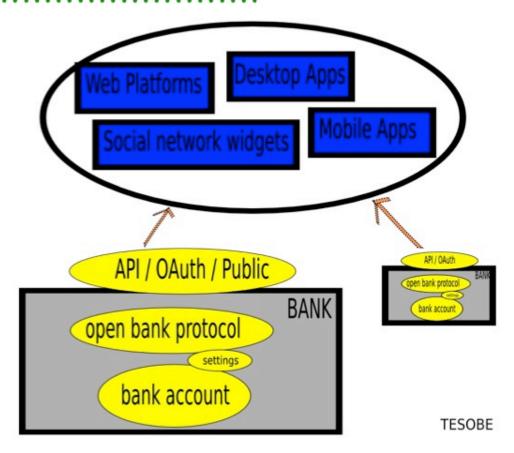
### Opening up banking transactions.



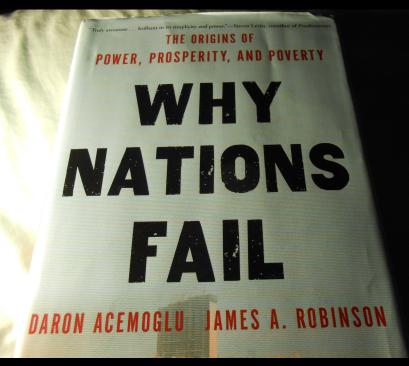
Berlin, 1&2 February 2010

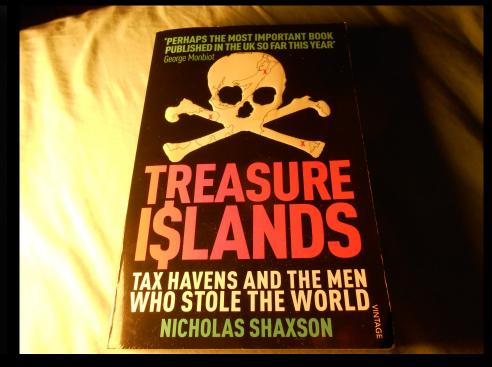
Project Outline Preparation Days - Call 5

- Apply Web 2.0 / open source like approaches to the world of banking transactions.
- Define a set of data access and API standards that would facilitate public and authorized access, searching and crosslinking of financial transactions.
- Benefits such as transparency, external scrutiny and accountability would emerge and with them a swathe of applications that securely expose financial data that is more normally locked away.



- Why Needed? Corruption, Money-Laundering, Fraud, Malpractice!
- The IMF has estimated money-laundering levels at between 2 and 5% of the worlds gross domestic product!
- 78% of European citizens consider corruption to be a major problem in their country.
- It is estimated that 30-100 Billion Euros are lost to fraud and corruption each year in Europe.





### Extraction

## €€€€€

### Corruption

Data Obfuscation

Inequality + Distrust + Apathy + Information Deficit

### **Corruption and Fraud**

# Europe: > €30 Billion / year

# **Distrust in State**

Betrüger in der Euro-

Familie

Nr. 66/30 22. Februar 2010 € 3.20

Bringt uns GRIECHENLAND um unser Geld – und was ist mit Spanien, Portugal, Italien? Vorsicht, Fis Er soll doch so gesum Stimmt aber leider nicht i

## **Foreign Aid**

### Charities

## **Corruption is Iraq's latest enemy**

By Richard Engel, NBC News Chief Foreign Correspondent



BEIRUT, Lebanon – I remember it was an almost moonless night

### Why Foreign Aid has Failed to Develop Africa

Corruption, Exploitation and Unfair Trade are Main Reasons

Mar 27, 2009 Sulemana Braimah



Results of Aid Corruption in Third World - world poverty.org

African countries the continent ren Africa.

The reasons for the fa analysts say the major is corruption on the part of Another reason often cited, is the unfair trade practices a

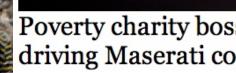
ceive millions as aid from don eral reasons account for the f

ternational aid to Africa may be

Continued developed countries which practice continue to ma weak.

Other reasons include the lack of strict monitoring of most donor-funded projects in Afric involvement of beneficiary communities in donor-funded development projects.

STOLEN ASSET RECOVERY INITIATIVE



### Financial Malpractice

#### LEHMAN BROTHERS Industry Investment services Fate Chapter 11 bankruptcy **Enron Corporation** Bank of Credit and Commerce International Industry Banking Fate Liquidation / Forced Closure Defunct 1991 Type Defunct / Asset-les Headquarters London (incorporated in Formerly public Luxembourg) Formerly energy Industry Founded Omaha, Nebraska, 1985







to running out of money



21 September 2010 Last updated at 16:49 GMT

📑 🕒 🧲 🖂 🖨

#### Vatican Bank 'investigated over moneylaundering'

The head of the Vatican Bank, Ettore Gotti Tedeschi, is under investigation as part of a money-laundering inquiry, police sources say.



7 September 2010 Last updated at 09:14 GMT

#### Kabul Bank shareholders' asset тι

Afghanistan's central bank has frozen the assets of R Kabul Bank's key shareholders, including the ex-chairman and chief executive, reports say.



her of one of the country's vice presidents is among ews reports from Reuters have said.

nk, whose customers include 250,000 government

# **Distrust in Banks** & Instability

# Democracy needs (Cool) capitalism which needs the right conditions:

State, taxation, access to markets, competition, curbs on monopolies...

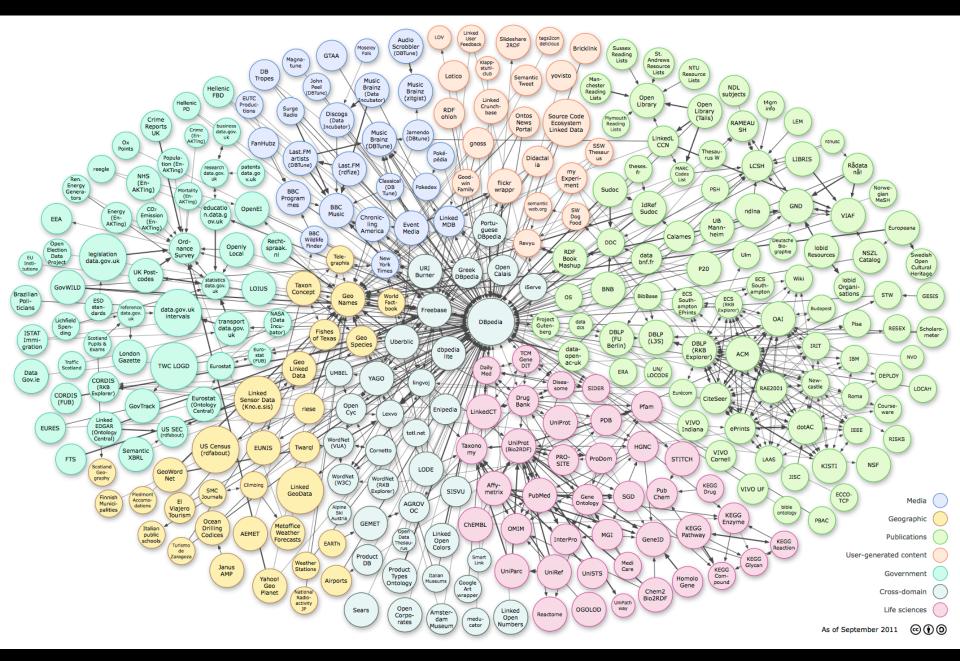






1360-1375

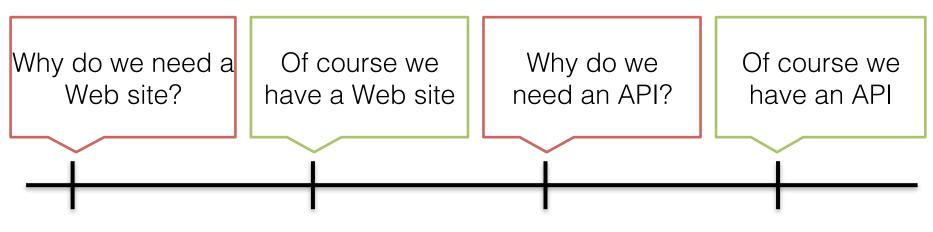


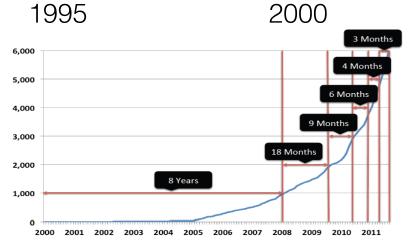


Linked Open Data: Richard Cyganiak (DERI, NUI Galway) and Anja Jentzsch (Freie Universität Berlin)









### 2010

2015

"We believe that the Open Bank Project will be appealing to developers because of the ability to build an app that can then be used by any bank or customer."

<u>Kristin Moyer</u>, Research Vice President, Banking & Investment Services, Gartner

Source: Hype Cycle for Open Banking, July 2013

### API growth rate

Based on directory of 6,000 web APIs listed at ProgrammableWeb, May 2012

### In the future, every bank will have an API



Connect your bank to multiple Apps =>

Innovation, Quality, Choice + Surprises.



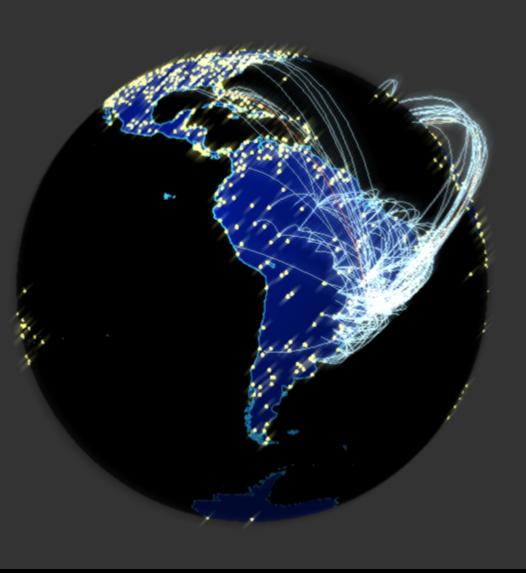
# {"singing":"bank"} @OpenBankProject



-1.45 -207.99

-3000.00

### Money Journey Visualizing transactions with Open Bank Project data



| Search  | ORIGIN   |
|---|--|
| 🗸 🔍 Banco do Brasil   | Account  |
| 🚽 🥌 Sao Paulo - Madrid  | Holder:  |
| 🗹 🔍 Sao Paulo - Miami   | John   |
| <ul> <li>✓ Banco do Brasil</li> <li>John Lazarus</li> <li>✓ Sao Paulo - Madrid</li> <li>✓ Sao Paulo - Miami</li> <li>Sao Paulo - Pisco</li> </ul> | Lazarus<br>Account<br>Number:<br>0580591101<br>Status:<br>Active<br>IBAN:<br>12345678<br>Bank<br>Identifier:<br>BR<br>Bank<br>Name:<br>BANCO<br>DO<br>BRASIL |
|   | DESTINATION  |

Account Holder: John Smith



# Sliding scale of Privacy and Disclosure

+ Metadata

Account Owner

Aliases Full Names

Tags

Con

Regulator

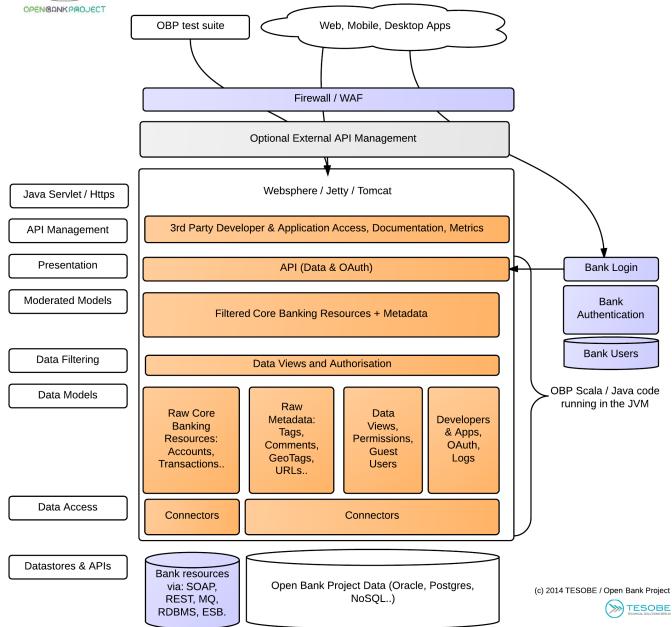
Shareholders

Donors

The Public



#### **Open Bank Project Architecture, March 2014**





- Financial dialogue (comments)
- Demonstrate and ensure value for money
- Engage donors & recipients
- Build trust relationships

# NGOs & Charities





Better value, accountability & engagement e.g. Procurement / Foreign Aid More trust -> Healthier democracies





- Open Book Accounting (Internal / External)
- Engage with Customers & Shareholders
- Demonstrate value (e.g. Eco) policies

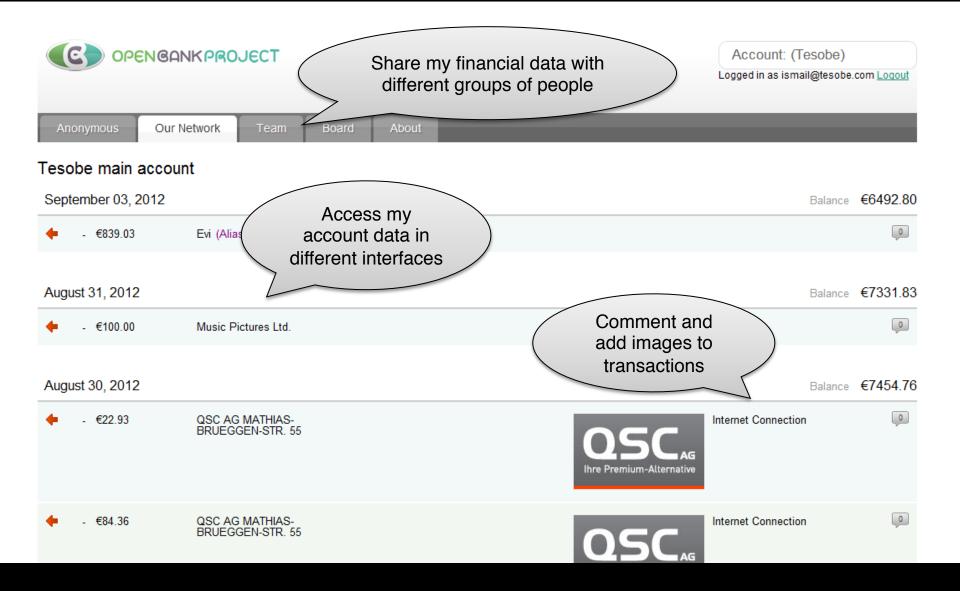


# **Social Business**

"OBP offers us a tool to communicate the spirit of our company to our customers: **100% commitment to transparency and accountability**". Felix Worth, CEO Fair-No-Poly



dreh' das Spiel um



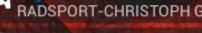


- Use cool / niche interfaces (German account in Arabic, Interface for the blind)
- Choice of personal finance management systems
- Share transactions with other banks to get loan









Hetzner Online AG

-534.99



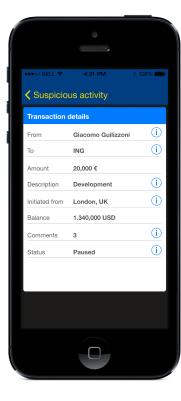


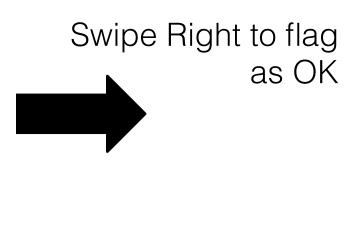
- Build Ecosystem!
- Leverage core services and data
- Improve customer experience (only 49% consumers happy \*)
- Innovate on AML / KYC / Anti Fraud

#### Source: The World Retail Banking Report, Capgemini, EFMA, 2012

## **Regulatory Detective**

Swipe Left to flag as Suspicious





Bank / company teams can easily allay/confirm suspicions regarding transactions using their mobile phone





| Category                         | Name                 | Description   | Produced by                   |
|----------------------------------|----------------------|---|-------------------------------|
| Accounting                       | Kashflow             | UK Leading accounting Software for SMEs                               | Kashflow                      |
|                                  | Momentum             | Business Analytics for SMEs   | BCMLogic                      |
| PFM                              | Money Garden         | Personal finance management solution                                  | MoneyGarden                   |
| Data<br>Visualisation            | Money Journey        | Displays financial flows on a 3D globe                                | Independent<br>developers     |
| CSR                              | Social Finance       | Financial Transparency for Non-Profits                                | TESOBE                        |
|                                  | Cash Track           | Financial Transparency for cash payments.                             | Transparency<br>International |
| Customized<br>User<br>Experience | Speaking Bank        | Banking for the visually impaired (mobile)                            | TESOBE                        |
|                                  | Banking Banquet      | Different user interfaces according to the user's preference (tablet) | TESOBE                        |
| Regulation                       | Regulatory Detective | All in one AML, KYC, Anti Fraud for mobile                            | TESOBE (WIP)                  |













#### OPENGANKPROJECT

# Open Source

Developer friendly Trustable Value for money



26 mins

https://github.com/OpenBankProject/OBP-API



## Bank Balance







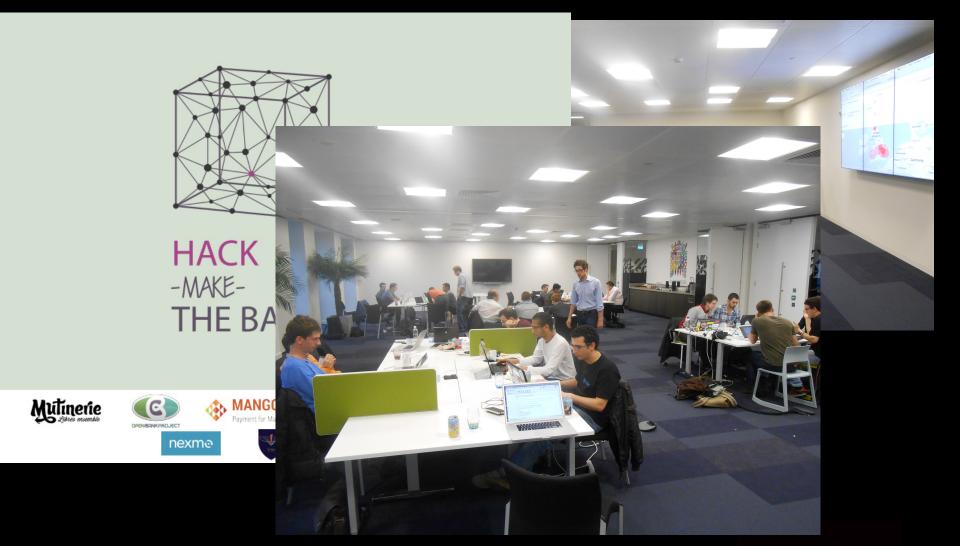




## "Lift: I like Lift's css selector forms, which are used to fill in values in a template.

12

Scala: I'm a big fan of map, flatMap, filter, takeWhile, etc. (all the fun functions on collections) that prevent me from getting distracted and annoyed from typing the boilerplate required to do similar things in Java."



www.hackmakethebank.com 21<sup>st</sup> March



Technology Accelerator at Canary Wharf

#### Banks are like countries

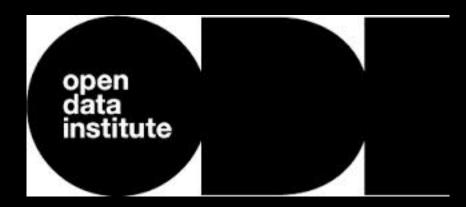
#### 2013

Feb - Finovate, London March - Hack Make The Bank #1, London March - FinTech Innovation Lab Demo Day, London April - Innotribe Startup Challenge, London May - Future of Finance, London July - Wired Money, London September - OpenKnowledge Conference, Geneva October - Lloyds Innovation Jam, London October - Paypal Battlehack Hackathon, London November - FinTech Forum Dach conference, Frankfrut November - Building the Alternative Finance Movement, LondonNovember - Hack Make The Bank Hackathon #2, Paris December - API Days, Paris

Most helpful bank

#### Sorry, NDA







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The Open Bank Project is an open source API and App Store for banks that enables innovative apps & services for account holders and their stakeholders.

#### http://www.openbankproject.com







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## OPENGANKPROJECT



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